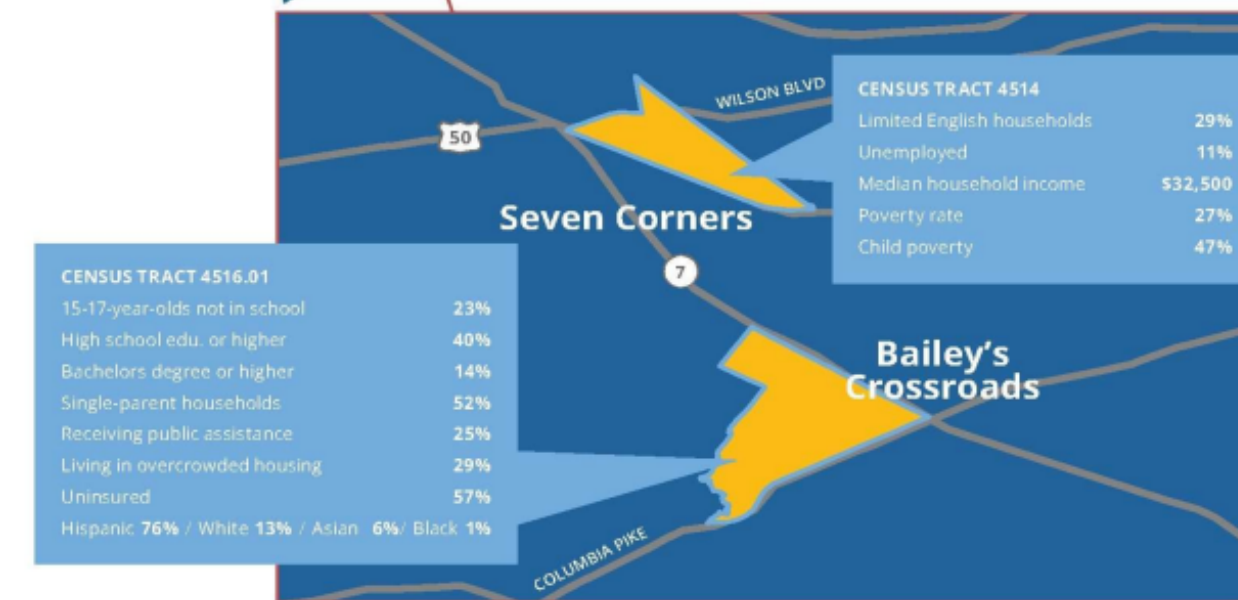
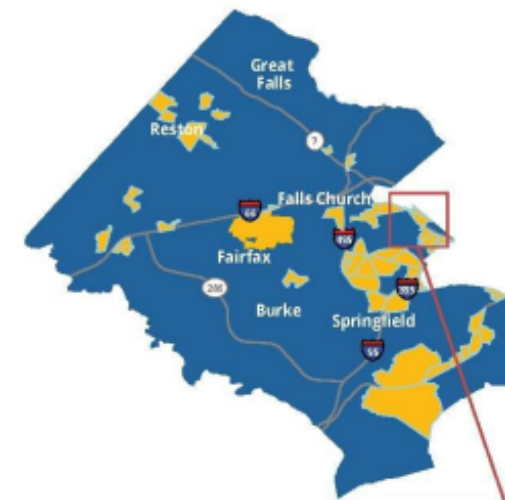


Named "One of the Best Nonprofits" by Catalogue for Philanthropy, Culmore Clinic is an interfaith, nonprofit healthcare clinic offering compassionate and culturally-sensitive medical care, counseling, and specialty referrals to low-income adults at little to no cost in the Bailey's Crossroads community.



WHERE WE ARE

- In Bailey's Crossroads, VA, a community where
 - 57% are uninsured
 - 21% live in poverty
 - 76% live in substandard rental housing
- "Island of Disadvantage"
- 22041 zip code
- Borders Arlington County
- Highest rate of COVID infection in Fairfax County



WHO WE SERVE

- Culmore Clinic patients
 - Culturally diverse immigrant population (97%).
 - 65% are employed
 - \$10,945 annual income
 - Interfaith backgrounds
 - 3rd and 6th grade education; some high school



A patient presents a thank you gift to Culmore Clinic.

THE NEED

When the COVID-19 pandemic hit, our patients were some of the highest risk of hospitalization or death.

- Essential workers, living in shared spaces,
- Take public transportation,
- immunosuppressant, or have comorbidities, putting them at even higher risk.



Diabetes Education Workshop with partners from NovaScripts Central.

OUR IMPACT

During the height of the pandemic, we provided:

- 2,188 provider visits
- 885 patient support calls
- 167 counseling sessions
- 931 grocery & medicine pick-ups
- 4,723 volunteer hours
- 2,028 medical hours



One of our Nurse Practitioners with the support of one of our Volunteer Interpreters examines a patient.

VOLUNTEERS

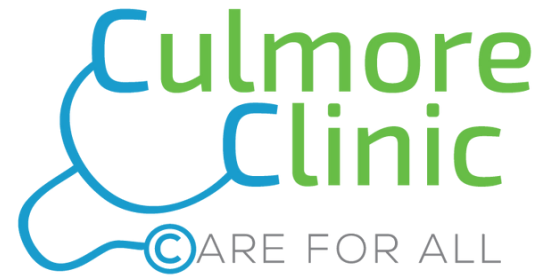
- 69 Active Volunteers
 - Physicians
 - Nurses
 - Medical specialists
 - Counselors
 - Medical assistants
 - Medical interpreters
- Over \$1 million in resources from both volunteers and partner relationships leveraged each year.



Culmore Clinic

CARE FOR ALL





INTERFAITH EFFORT



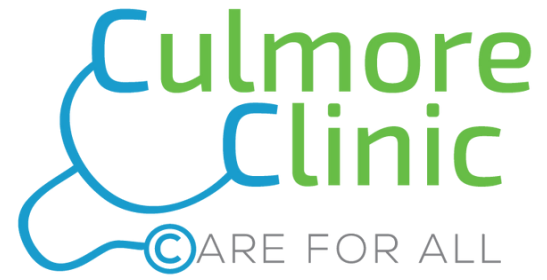
Interfaith prayer at The Clinic's Ribbon Cutting Ceremony

OUR MODEL OF CARE

- Nurse Practitioner is center
- Patient Visits are 30-60 minutes
- "Cura Personalis" Care for the Whole Person
- Guide to the Bureaucracy - SDOH
- Collaboration with focus on the Interfaith
Communtiy



Vital signs of "care for all."



OUR SERVICES

- Primary medical care
- Dental Care
- Counseling Services
- Diagnostic & laboratory testing
- Nutrition counseling
- Diabetes management workshops
- Case management/SDOH
- Prescription medicine distribution
- Specialty referral
- Distribute/train at-home COVID tests

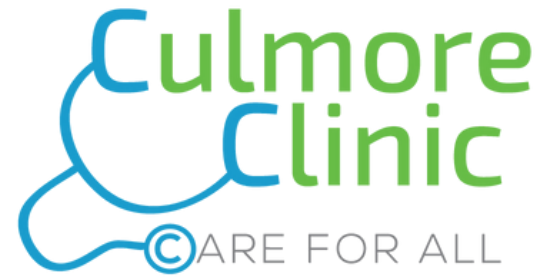


Vital signs of "care for all."

Key Takeaways from Strategic Planning External Interviews and Analysis



- Within the Culmore Clinic service area and the socio-demographic profile, there are **approximately 4,100 residents** that could access the clinic for services through 2025
- Population in the service area will **continue to grow** but at a slow and consistent rate.
- Demand for safety net patient need is growing and overwhelming the system
- Strong view that Culmore Clinic is a vital Link in the safety net; provides care for a unique population that “traditional” providers can’t/won’t provide
- “Trusted by patients & community” “Great partner with other community providers”
- “Amazing work, focus on patients”



To Consider....

- Collaboration, especially among churches and smallest organizations
- Literacy level, in primary language
- Decrease isolation
- Listen, don't guess
- Scan your networks, partners are there

