



Metropolitan Washington Council of Governments
Food Collection and Composting
September 18, 2014

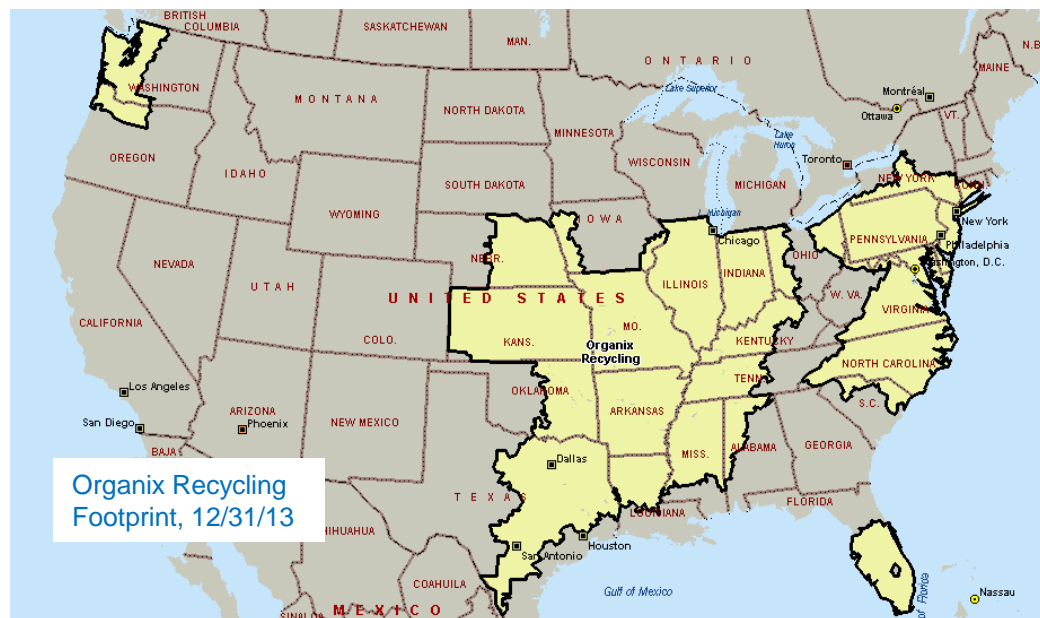


Jake Brashares, National Account Executive
Andy Taylor, National Account Executive

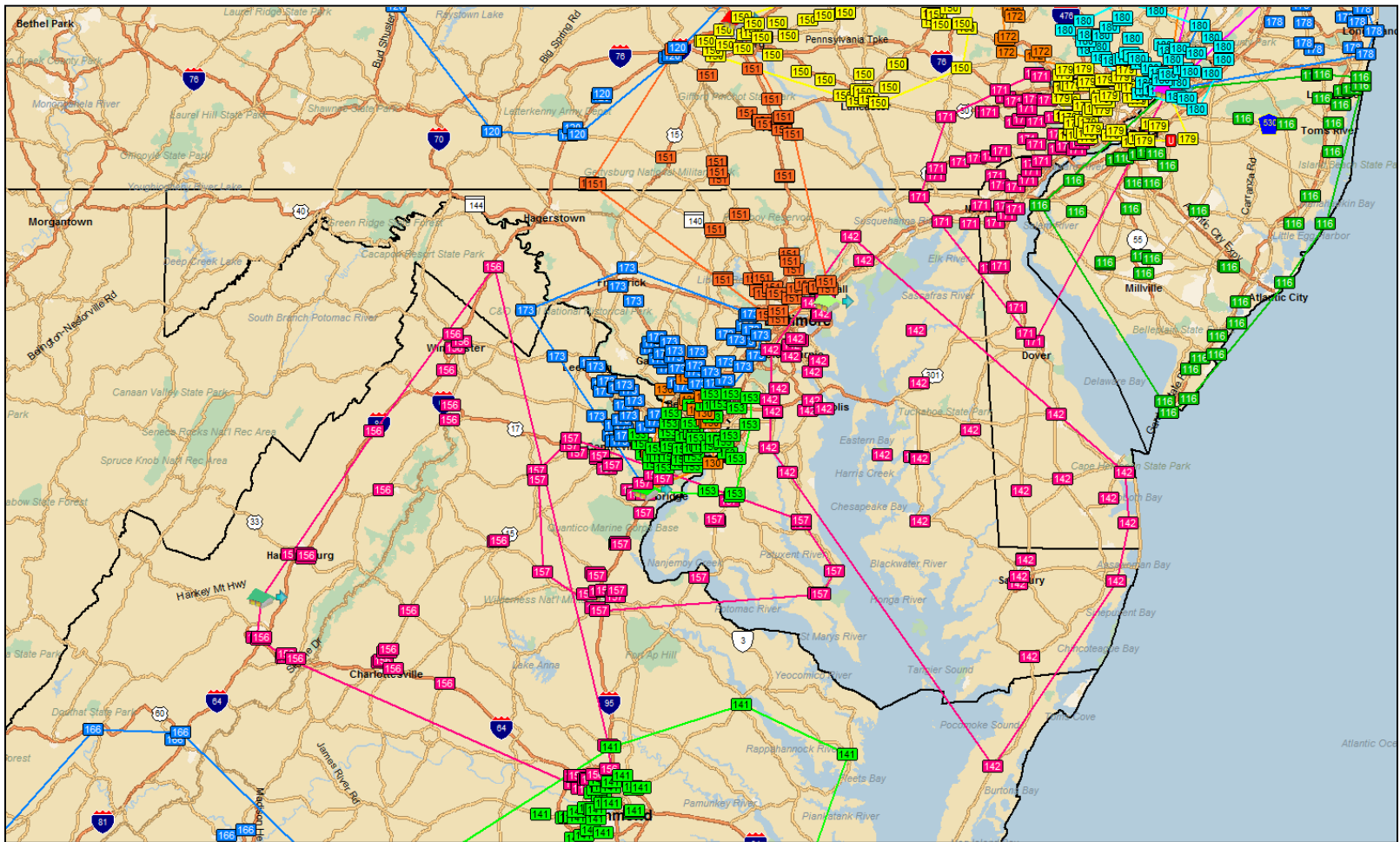


Organix Introduction

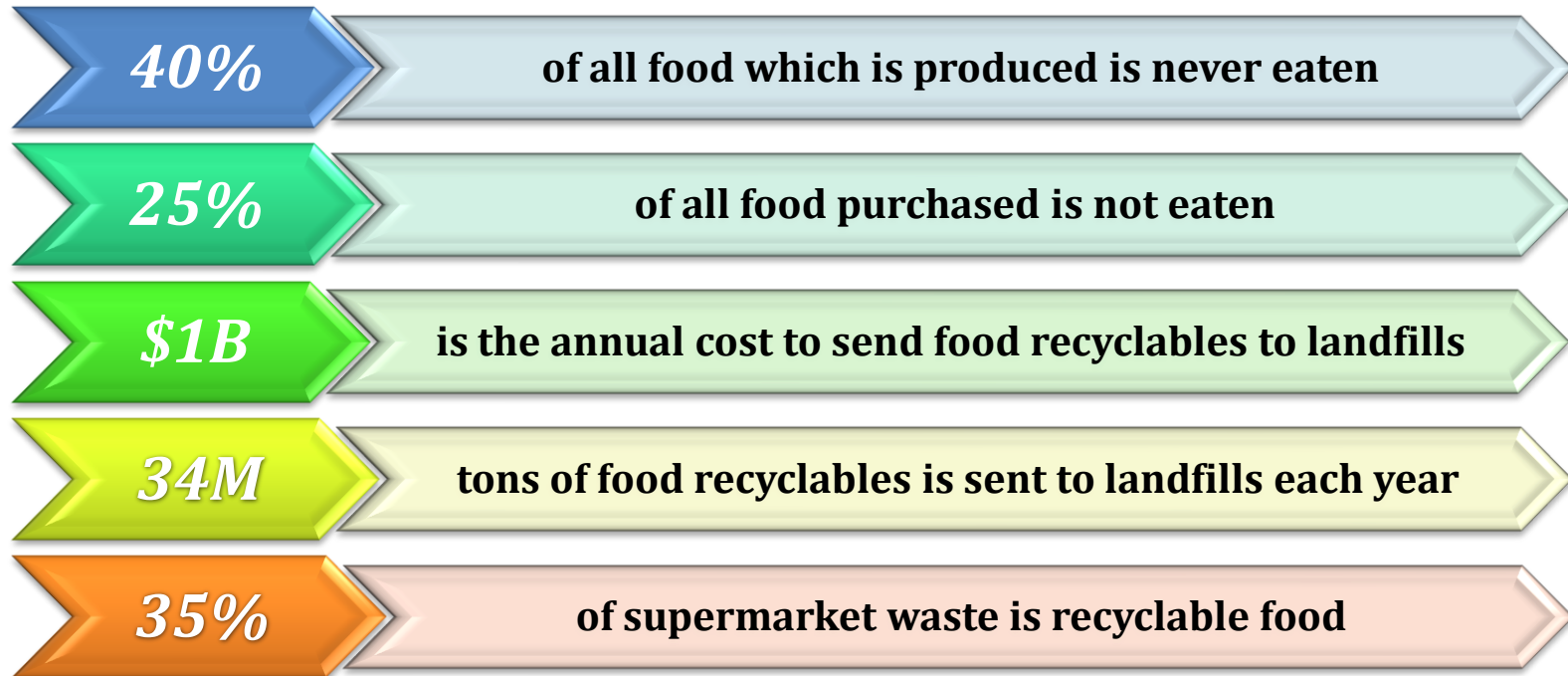
- Established in 2010 for explicit purpose of diverting food recyclables from landfills to sustainable recycling facilities
- Largest collector of supermarket food recyclables in the U.S.
- Contracted to provide service to over 3,200+ unique locations on a weekly basis
- Diverted 400,000,000 lbs in 2013
- Operations in 29 states including Puerto Rico
- Team has decades of experience in the development and management of recycling programs
- Participation with governmental agencies to improve the recycling climate
- Unique and highly specialized equipment designed specifically for the food recycling industry



Organix Territory, Washington DC Region



The Problem



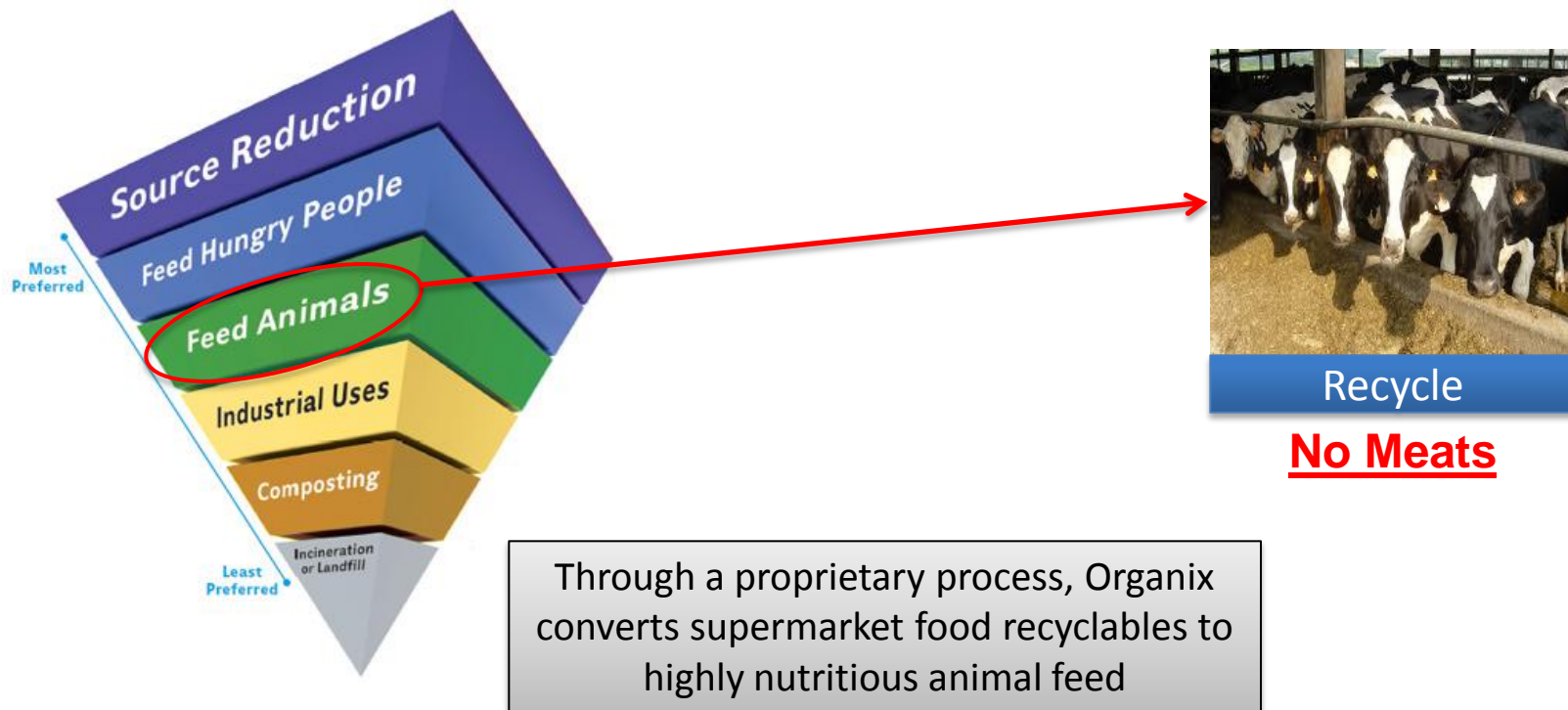
Obstacles

- Unique Product
- Government Regulations/Retailer Contracts
- Lack of Recycling Options
- Competition with Solid Waste Industry
- Financial Constraints
- Product Creation

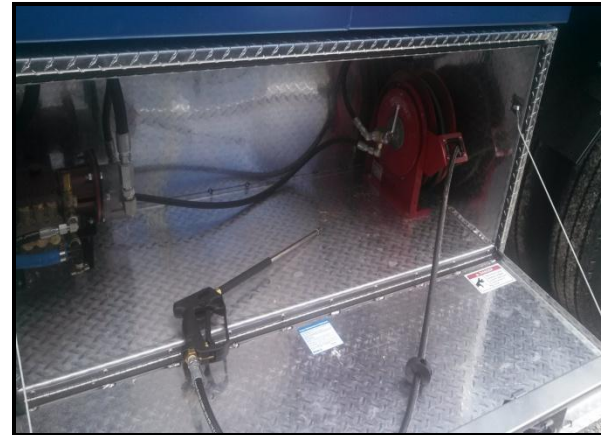


Proprietary Recycling Process

Organix attempts to follow the EPA's hierarchy of recycling options and divert food recyclables to the highest recycling option available, while being mindful of travel costs and carbon footprint ramifications.



Organix Equipment



Food Recycling Program

Goals of Program

- Create a financially competitive diversion program
- Provide an efficient solution
- Maximize product diversion
- Reduce waste-related expenses
- Increase Zero Waste (CSR) initiatives

Value to Customer

- Financial – recycling costs are less than landfill; data capture assists in limiting shrinkage
- Environmental – Improves general cleanliness of rear building exterior, minimize compactor issues **and costly repairs due to overfills**; most problematic land filled product can now be recycled
- Social – shows commitment to protecting our communities and our environment, employee and customer satisfaction; community awareness



Produce & Bakery Recycling Program

866-301-8500

NO TRASH! NO BASURA!

UNACCEPTABLE ITEMS

- NO MEATS
- NO PLASTICS
- NO GLASS
- NO FLOWERS
- NO SOIL
- NO TRASH
- NO METAL



ACCEPTABLE ITEMS

- FRUITS
- VEGETABLES
- BAKERY
- DAIRY
- PASTA



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Thank You

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