

Metropolitan Washington Council of Governments FY 2011 Second Half Draft Marketing Campaign Summary

Introduction

For the first time in 10 years, there are fewer Single Occupancy Vehicles (SOV) on area roads. Increasing traffic congestion, higher gasoline prices, a difficult economy, and effective commuter services and public education from the Commuter Connections network, have all contributed to this decline. In addition, telework is no longer simply a commute option; it is becoming a cornerstone of the new "intelligent working" method being adopted by many public and private employers in the region. Transportation and commuting news in metropolitan Washington garners front-page coverage in the region's newspapers. This provides a positive environment for Commuter Connections to further increase registrations and build awareness in FY2011.

Commuter Connections, along with its network members, continue to educate commuters and help them find alternatives to SOV commutes.

Activities undertaken in the second half of FY2011 include the following:

- The launch of a new umbrella marketing campaign in February 2011 that continues to explore new messaging and media to most effectively communicate solutions to the region's transportation challenges.
- Continuation of marketing for the 'Pool Rewards program.
- Marketing initiatives tied to specific event planning to keep alternative commuting options front of mind. This includes Bike to Work Day and the Employer Recognition Awards.
- Communication outreach such as the employer newsletter and earned media efforts.
- Diligent efforts of network members to forge and leverage relationships with commuters throughout the region.

As laid out in the marketing brief distributed to network members in August 2010, the strategies behind the FY2011 marketing campaign reflect the current state of events for the region's commuters and also build upon the research and findings of the following reports:

2010 State of the Commute Survey

- Transportation Emission Reduction Measure (TERM) Analysis Report FY2006-2008
- Fiscal Year 2009 Applicant Database Annual Placement Survey Report
- 2007 Bike to Work Survey TERM Analysis Report
- 2007 GRH Survey Report
- Commuter Connections Stakeholder Attitudes and Opinions, April 2007

Research, campaign experience, and current events all support the planned strategy for FY2011, of converting SOV commuters to alternative transportation, by driving home the message that commuters can save money by sharing a ride and, for those using alternative transportation, GRH provides a safety net for their commute. The team's efforts for the second half of FY2011 include the following:

- The launch of an exciting new umbrella campaign that promotes the cost savings of ridesharing and urges commuters to not "Flip Out" over their commute by registering for GRH.
- Promotion of Bike to Work Day as a regional event, which invited commuters in the Washington metropolitan region to bicycle to work on May 20th and to consider bicycling as a regular commute alternative.
- Recognition of the area's employers who are providing new and innovative programs or incentives to improve their employees' commute to work.

This draft report covers the second half FY2011 Marketing Campaign for the Metropolitan Washington Council of Governments' Commuter Connections program.

About Commuter Connections

Commuter Connections is a regional network of transportation organizations coordinated through the National Capital Region Transportation Planning Board at the Metropolitan Washington Council of Governments (COG). Commuter Connections offers free services to those who work in the metropolitan Washington area, including ridematching for carpools and vanpools and administration of the Guaranteed Ride Home program. Through its Employer Outreach Representatives, Commuter Connections also helps employers establish commuter benefit programs for their employees, including teleworking.

Organizations represented in the Regional TDM Marketing Group include:

City of Alexandria	ARTMA	Fairfax City			
Fairfax County Office of Transportation	National Institutes of Health (NIH)	Mass Transit Administration (MTA)			

Northern Virginia Transportation Commission (NVTC)	Potomac and Rappahannock Transportation Commission (PRTC)	Virginia Department of Transportation Northern Virginia District Office			
TYTRAN	VDOT	LINK			
Virginia Department of Rail and Public Transportation	Dulles Area Transportation Association (DATA)	Tri-County Council for Southern Maryland			
Virginia Railway Express (VRE)	Washington Area Bicyclist Association (WABA)	Washington Metropolitan Area Transit Authority (WMATA)			
Arlington County	MDOT	VPSI			
General Services Administration (GSA)	District Department of Transportation (DDOT)	Loudoun County Office of Transportation Services			
Maryland State Highway Administration	Montgomery County Ride On	Montgomery County Commuter Services			
Montgomery County	Rappahannock Area Development Commission (RADCO)	Rappahannock-Rapidan Regional Commission			
Northern Neck Rideshare/PDC					

Cornerstones of the Marketing Program

The key products and services that are featured in the marketing program include the Guaranteed Ride Home and Ridematching programs. Both of these programs are critical to growing the regional database and making it easier for commuters to find and maintain shared ride arrangements.

The objectives of the program include the following:

- Create a platform which promotes all network products and services individually while reinforcing the support provided by the umbrella program of Commuter Connections.
- Raise awareness of the Commuter Connections network and position the group as the region's first resource for alternatives to driving alone.
- Promote awareness of Ridematching services among commuters and increase applications for the program.
- Promote awareness of the Guaranteed Ride Home service among commuters and increase applications for the program.
- Use special events such as Car Free Day or Bike to Work Day to encourage commuters, or in the case of Car Free Day the general population, to use the occasion to try an alternative form of transportation.

Messaging Strategy

During the first half of FY2011, a messaging strategy was developed based on Commuter Connections' research, including the 2010 State of the Commute Survey, previous campaigns, and current events. Concepts were developed to deliver the messages both verbally, in radio scripts, and visually. The strategy was further refined through market research that tested the success of these concepts in delivering the message. As a result, the spring campaign's Ridematching campaign is a very direct, simple message that reminds commuters of the money and time to be saved through ridesharing.

As indicated in past surveys and supported by the market research, commuters are motivated to switch to alternative transportation primarily in order to save money. The visuals used for this year's campaigns are a



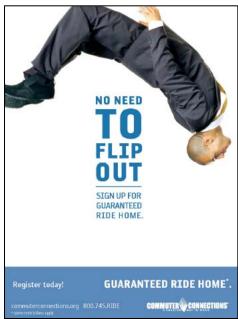
direct and forceful message that ridesharing can save commuters money. By carpooling with just one other person, a commuter can cut the cost of their commute in half. Bold lettering and

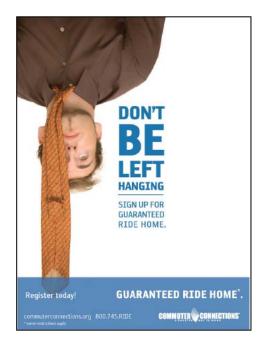
images of gas cans and money cut in half urge commuters to "Save half". The call to action is to visit commuterconnections.org.



The radio scripts, in addition to driving home the save money message, also deliver the message that ridesharing can provide stress relief. Building on the save half message again, listeners are urged to cut in half their amount of driving, their level of stress, and the money spent on their commute. They are directed to sign up at commuterconnections.org if they want to rideshare.

The message for this year's Guaranteed Ride Home campaign is to remind commuters "Don't Flip Out". The visual is both fun and eye-catching. In one, a businessman is caught in mid-air doing a backflip. The message is "No need to flip out". In the other, a businessman is hanging upside down with the message "Don't be left hanging". The call for action for both is to sign-up for Guaranteed Ride Home.





Radio spots used "flipping out" workers concerned about a child's sickness or the need to work late urged by a level-headed colleague to remain calm because with Commuter Connections' Guaranteed Ride Home service, there was no need to flip out.

Overall Target Market

The overall target audience for the communication was:

- Commuters between 25-54 years old
- Caucasian (65%) and African-American (20%)
- \$60,000+ annual household income
- Commute more than 20 miles / 30 minutes
- Live in Virginia (65%) or Maryland (33%); work in D.C. (49%) or Virginia (34%)
- Work for employers with 250+ employees (68%)
- Work for federal agencies (54%) and private sector companies (30%)
- Professional (40%), Executive/managerial (19%) and administrative (18%)

Brand Character

The Commuter Connections network wishes to be perceived as a network of organizations working to improve individuals' commutes. Through Commuter Connections' online ridematching system, commuters registering for the ridematching service are given direct access to other commuters who are seeking to carpool as well as commute routes and options.

MEDIA FLOW CHART	FE 20		MARCH 2011		APRIL 2011			MAY 2011					JUNE 2011			COG NET TOTALS				
	21	28	7	14	21	28	4	11	18	25	2	9	16	23	30	6	13	20	27	
Radio																				
Rideshare																				\$72,151
GRH																				\$144,301
'Pool Rewards																				\$40,025
Bike to Work Day																				\$24,030
Television																				\$65,000
Gas Pump Toppers																				\$93,600
Pump Toppers Production*																				\$6,435
Internet																				\$40,000
Internet 'Pool Rewards																				\$15,000
BTWD Other																				\$54,253
Donated Transit*																				\$6,470
Flippin' Pizza Promotion*																				\$1,896
Direct Mail*																				\$97,500
WSJ Print Ad																				\$4,947
Military Relo Guide																				\$1,695
Total																				\$667,303
GRH Only				GF	RH/R	S							'F	Pool R	ewar	ds				
Rideshare Only				Bil	ke To	o Woi	rk Da	ay					E	mp R	ec Av	vard	S			

^{*} Printing and other non-media expenses only. BTWD Other offset by sponsor dollars. Direct Mail is estimate only.

Media Objectives: Guaranteed Ride Home

The Guaranteed Ride Home program campaign utilized a mix of media to raise GRH awareness among commuters and increase applications. Guaranteed Ride Home leverages alternative transportation by removing one of the perceived barriers, how to get home in case of an emergency.

Target market *

- 35-54 years old, secondarily 25-54
- Caucasian (65%) and African-American (21%)
- \$60,000+ annual household income
- Commute of more than 30 miles / 45 minutes
- Live in Virginia (64%) or Maryland (34%); work in D.C (60%) and Virginia (30%)

Geographic Targeting

Washington D.C. DMA

GRH Spring Budget	COG Cost
Radio	\$144,301
Television	\$65,000
Internet	\$20,000
Flippin' Pizza Co-Promotion (printing)	\$1,896
Donated space (printing)	\$3,235
Estimated Direct Mail	\$48,750
Total Budget	\$234,432

^{*} Source: 2007 GRH Survey Report

Media Objectives: Rideshare

The campaign to promote the Rideshare program uses a mix of traditional approaches to maintain awareness among commuters and increase applications for this program. With the anticipated rise in gas prices this spring, gas pump toppers were selected as part of this campaign's media mix to deliver the save money message while commuters are filling up at the pump.

Target market: Source: Fiscal Year 2009 Applicant Database Annual Placement Survey Report

- 25-54 years old (82%), 35-54 years old (63%)
- Caucasian (64%) and African-American (20%)
- \$80,000+ annual household income (68%)
- Commute of more than 20 miles / 30 minutes
- Work for employers with 100+ employees (71%), work for employers with 1000 or more employees (41%)
- Live in Virginia (65%) or Maryland (33%); work in D.C (49%) or Virginia (34%)
- Work for federal agencies (50%) and private sector (31%)
- Professional (37%), Executive/managerial (30%), and administrative (16%)

Geographic Targeting

Washington D.C. DMA

Rideshare Spring Budget	COG Cost
Radio	\$72,151
Internet	\$20,000
Gas Pump Toppers	\$93,600
Production	\$6,435
Direct Mail	\$48,750
Military Relocation Guide	\$1,695
Total Budget	\$242,631

Radio

Radio was selected as the anchor medium due to its ability to reach a large portion of our target market (90 percent) with significant frequency during possibly stressful, frustrating, costly and long commutes. The following D.C.-focused and exurban stations were used during the campaign:

WASH (Soft Rock 97.1FM) WRQX (Mix 107.3FM) WTOP (News/Talk 103.5FM)

WBIG (100.3 FM) WVRX (The Edge, 105.9 FM)

Both the Guaranteed Ride Home and Rideshare campaigns have two radio spots each that sell the benefits of the respective Commuter Connections' programs. Because of the investment in gas pump toppers to deliver Rideshare's save money message at a point when commuters are most receptive, the investment in radio for Rideshare was respectively scaled back. The Guaranteed Ride Home and Rideshare radio spots alternate with 2 weeks of GRH spots followed by 1 week of Rideshare spots for a total of 10 weeks from February 28 through June 26.

The following spots are promoting the Guaranteed Ride Home and Rideshare campaigns this spring:

Guaranteed Ride Home::30—"Flip Out – Daycare"

A neurotic father worries about the germs his son may be exposed to at daycare and, should his son get sick, how he'll pick him up since he carpools. A level-headed colleague reassures him he has no need to "flip out" since he has a Guaranteed Ride Home with Commuter Connections.

Guaranteed Ride Home::30—"Flip Out – Work Late"

A stressed out commuter moans about the commute but feels resigned to driving alone for fear of not being able to get home should the boss need her to work late. A colleague reassures her that if she rideshares, there's no need to "flip out" since Commuter Connections guarantees her a ride home if her boss requires her to work late.

Ridesharing::30—"Save Half – Woman"

A commuter requests a rideshare partner to save half the gas, half the money, and half the stress with her.

Ridesharing::30—"Save Half – Man"

A commuter likens ridesharing to halftime, providing a personal halftime with half the driving, half the stress, and half the costs.

Value Added Promotions

For the spring campaign, approximately \$90,000 in bonus spots and placements were provided by the media vendors at no additional charge. Value-add from the radio stations came mostly in the form of no charge spots or :10 and :15 second PSAs. WASH and WBIG provided 7 and 8 weeks respectively of :15 PSAs running March through June. WTOP provided 8 weeks of :10 PSAs as well as no charge spots running March through June. WRQX and WVRX were onboard with :10 PSAs throughout March. The PSAs were used to promote the 'Pool Rewards program.

Nicholas Ramfos was interviewed for Tom Grooms' Spectrum Show that aired on WRQX and WRVX in March. The approximately half hour interview covered a wide range of transportation-related issues and how they're being addressed by the Commuter Connections program.

WRQX sponsored 3 "Don't Flip Out" promotions with prizes provided by Flippin' Pizza as part of the Commuter Connections-Flippin' Pizza's copromotion. See **Commuter Connections-Flippin' Pizza Co-promotion** for more details.

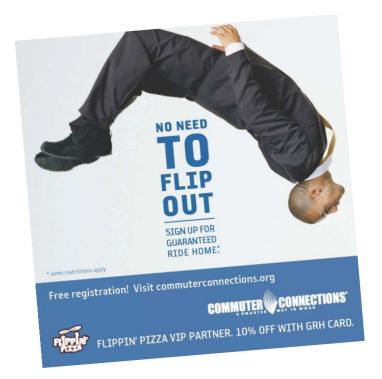
In addition to radio, the other media vendors also stepped up with added value for the spring campaign. At least 40,000 bonus impressions were provided by 3-Interactive, the online ad serving vendor. The gas pump topper vendor secured 8 additional gas stations as a bonus and provided window clings for all gas stations at no additional charge.



Commuter Connections -Flippin' Pizza Co-Promotion

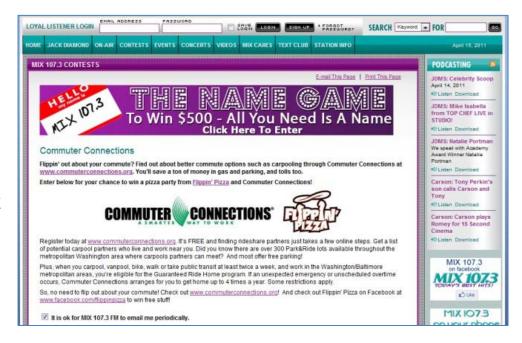
Inspired by the "Don't Flip Out" message,
Commuter Connections partnered with
Flippin' Pizza to remind commuters not to
flip out about their commute.
Commuter Connections' GRH message
of "Don't Flip Out" was distributed on 4"
x 4" stickers adhered to approximately
45,000 pizza boxes at Flippin'
Pizza's 8 locations in Virginia
(Annandale, Chantilly, Falls Church,
and Reston), Maryland (Bethesda, Arundel Mills,
and Silver Spring), and DC (Dupont Circle). The space on the
pizza boxes was donated by Flippin' Pizza.

Commuter Connections is now one of Flippin' Pizza's VIP partners. As a Flippin' Pizza VIP partner, customers who produce a valid GRH card are entitled to 10% off their order. This is advertised on the stickers on the pizza box as well as on the coupons being distributed when commuters re-register for GRH.





In consideration for the advertising space provided by Flippin' Pizza on the pizza boxes, Flippin' Pizza was included in promotional mentions on Commuter Connections' advertising on WRQX as well as on the splash page of the Commuter Connections-Flippin' Pizza contests that were run in April and May.



Promotions for the months of April and May were in the form of contests tied to the message of don't flip out on your commute. Prizes were supplied by Flippin' Pizza with April's prize being lunch provided by Flippin' Pizza to the winning carpool's place of work. Following 2 weeks of promotion on WRQX, May's prize was pizza for a year for the winning commuter.

Television

A new TV commercial was produced based on the GRH campaign's "Don't Flip Out Concept". The commercial features an end of the work day, mad dash for the door. A voice over reminds viewers there's no need to flip out if you rideshare and are asked to work late. Commuter Connections' Guaranteed Ride Home Program gets you home. Guaranteed.



The commercial aired this spring on Mid-Atlantic Sports Network (MASN) during Nationals baseball games from April through June. Commuter Connections received the following coverage on MASN:

- 55 30-second Nationals in-game commercials (one per game)
- 55 30-second Nationals Xtra pre-game commercials (one per game)
- 55 30-second Nationals Xtra post-game commercials (one per game)
- 55 30-second encore game commercials (encore is game rebroadcast)
- 55 billboards, including a live read with the Commuter Connections logo on screen, aired in the Nats Xtra pre-game show in conjunction with the 30 second commercial
- 26 in-game feature sponsorships ("...presented by Commuter Connections") with the Commuter Connections tagline read live with

Commuter Connections' logo incorporated into the on-screen graphic

In addition, the commercial was aired 18

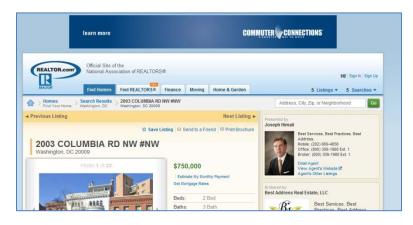
In addition, the commercial was aired 180 times in MASN programming on shows such as ESPN News, Nationals Classic Games, Orioles Classic Games, and sports talk shows.

Nicholas Ramfos was interviewed on the Nats Xtra pregame show on May 16.



Internet Advertising

An aggressive Internet component was part of the spring campaign utilizing a number of sites that have performed well in the past. In addition to the high past performers, Realtor.com has been added to the mix. Research has shown that people reconsider their commute when they are looking to move. The banner ads remind potential home buyers of the benefits of ridesharing and a Guaranteed Ride Home if they do.



The following sites are being used in the spring campaign:

- accuweather.com
- WTOP.com
- monster.com
- NBC4
- Washington Times
- Real Estate websites (realtor.com, move.com, moving.com)
- Run-of-Site/Run-of-Network (ROS/RON) pop-under ads served to select websites of iii-interactive's publisher list

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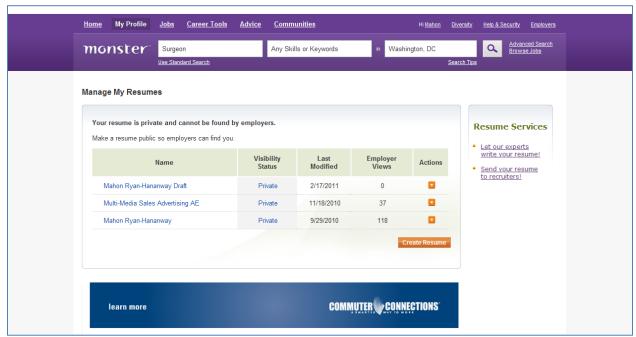
Ad placements were modified during the campaign to optimize performance.



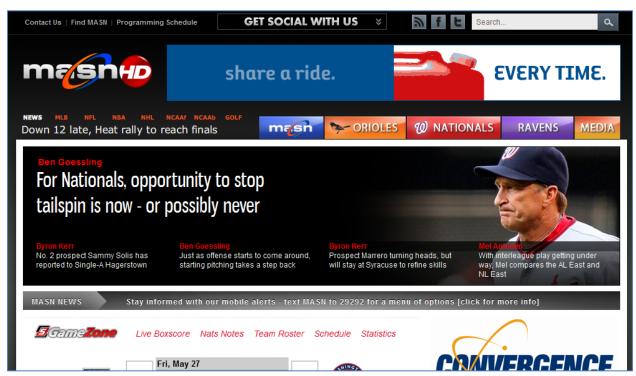
Forty-one percent of the banner ads are leaderboards measuring 728x90. This size ad has typically performed well in past campaigns. Additional ad sizes that will be used are medium rectangle (300x250), wide skyscraper (160x600), and pop-under (720x300).

The GRH banner ads reinforced the visuals and message of the TV ad and were very similar in look and feel to the commercial.

Banner ads also ran on masnsports.com as part of the media buy with MASN.



GRH leaderboard ad on monster.com



Rideshare leaderboard on masnsports.com

Gas Pump Toppers

In anticipation of higher gas prices in the spring, gas pump toppers were selected to be an integral part of this year's Rideshare campaign.

Looking back to the success of the Spring 2008 campaign to reach commuters during high gas prices, this year's campaign took advantage of this unique opportunity to reach our target audience at exactly the time they might be most receptive to the message. Gas pump advertising displays full-color, weatherproof ads in frames on top of gas pumps. The standard size is 20" wide x 12" high with slight size variation by brand of station. Both Rideshare visuals will be displayed at the gas stations.

Gas pump toppers were placed at gas stations in D.C., Maryland, and Virginia for 4 months. Placements were secured at 117 gas stations in the region with the vendor providing another 8 stations as bonus for a total of 125 stations. See **Appendix A** for a list of the stations where the advertising appeared.





Transit Signage - Member Donated Space

The free contributions of Commuter Connection network members are greatly valued as an effective channel for communicating the Commuter Connection message. By delivering the Commuter Connections message along the much traveled commuter routes, Commuter Connections is assured frequency of message in an affordable and effective manner. Commuter Connections has received generous donations of space on various transit properties from the following network members:













Bus kings in Frederick and Montgomery counties promoted Commuter Connections' Rideshare and GRH programs. PRTC bus kings drove home the GRH Don't Flip Out Message.



GRH ad on Frederick TransIT bus



Rideshare ad on Frederick TransIT bus



Rideshare ad on Montgomery County bus



GRH ad on Montgomery County bus



GRH ad on PRTC bus



GRH ad on PRTC bus

Riders on the Arlington Transit and Fairfax Connector buses as well as the MARC trains were reminded of the benefits offered by GRH to transit riders by interior bus cards. 30 bus shelters in Montgomery County drove home the benefits of both Ridesharing and GRH. See Appendix B for the locations of the bus shelters.

'Pool Rewards

The 'Pool Rewards incentive program continued to be promoted through June 2011 with paid media placements in February and May-June. The 'Pool Rewards program offers a cash incentive to encourage drive alone commuters to change their commute behavior by trying carpooling. In order to be eligible, a commuter needs to be a current SOV commuter and join or form a carpool.

Target Market

The target audience for this campaign shares the demographics of the Rideshare target audience, namely the following:

- 25-54 years old (82%), 35-54 years old (63%)
- Caucasian (64%) and African-American (20%)
- \$80,000+ annual household income (68%)
- Commute of more than 20 miles / 30 minutes
- Live in Virginia (65%) or Maryland (33%); work in D.C (49%) or Virginia (34%)
- Work for employers with 100+ employees (71%), work for employers with 1000 more employees (41%)
- Work for federal agencies (50%) and private sector (31%)
- Professional (37%), Executive/managerial (30%), and administrative (16%)

Marketing Strategy

Paid media placements encouraged drive alone commuters to register for 'Pool Rewards in February and again in May and June. During the weeks of February 14 and February 21, :10 live reads were purchased as part of WTOP's traffic sponsorship package for a total of 70 :10s over the 2 week period.

In June, listeners of WTOP and WMAL were encouraged to join or form a carpool and register for 'Pool Rewards. A wide skyscraper (160x600) banner ad ran on Dr. Gridlock's page on washingtonpost.com during June. A 'Pool Rewards ad was served to Facebook users during May and June.

Additional bonus air time was provided by WRQX, WVRX, WASH, WBIG, WTOP from March through June to help promote the 'Pool Rewards program as part of the spring campaign's value add. WRQX and WVRX, ran:10s reads 10 to 15 times a week throughout the month of March. WTOP ran:10s reads 5 times a week for 8 weeks. WASH and WBIG ran 10:15s a week for 2 and 3 weeks respectively during March. WASH and WBIG provided five additional weeks of promotion from April through June with the spots running 15 times a week.

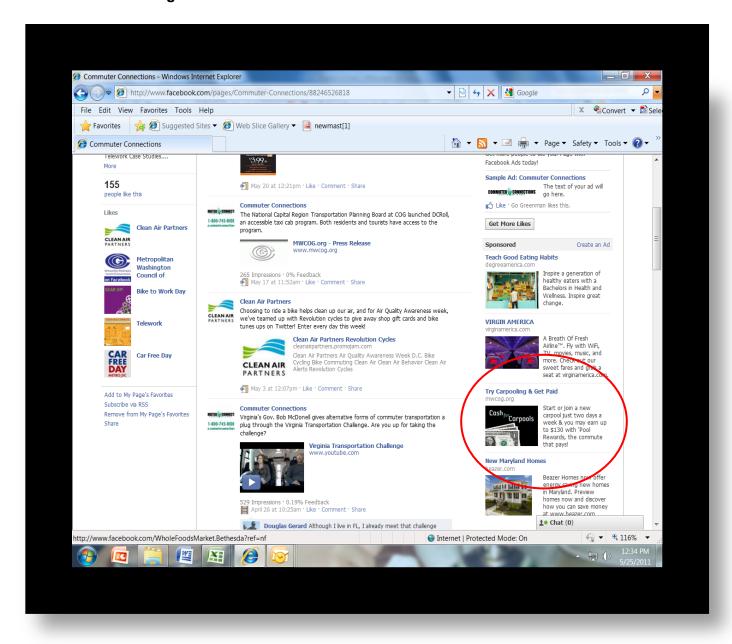


A campaign was enacted during the month of June to bolster participation in the 'Pool Rewards program. A mix of internet and radio was used to provide exposure for the incentive program. Radio included :30 second spots on WMAL and WTOP. Skyscraper web banners were placed on Washington Post.com including 40,000 impressions on the Dr. Gridlock page. Paid advertising appeared on Facebook to users within the Washington metropolitan area. Total cost for the campaign was \$44,025.

WashingtonPost.com



Facebook Advertising



Outreach also extended to online placements. Advertisements were placed on craigslist in the rideshare section to notify people looking for carpool partners of the program. Notices were also placed on the Commuter Connections Bulletin Board and Craigslist.

An article appeared on the back page of the winter newsletter to remind ETCs of the continuation of the 'Pool Rewards program and to visit commuterconnections.org for more information or to register.



Special Events

Bike to Work Day

11,000 participants took to the streets on May 20, making this year's Bike to Work Day event the largest in the region's history. In addition to the record setting participation level, 49 pit stops dotted the region and welcomed individual cyclists and bicycling convoys with appearances and speeches by local elected officials, as well as prizes, food, and entertainment.



In preparation for the event, a

sponsorship drive helped reach our goal to pay for 9,000 event T-shirts, pit stop banners and other possible items. In-kind sponsorships were also secured to provide food and beverage for many of the pit stops.



Radio advertising targeted adults ages 25-49, slightly skewed toward men, with a household income above \$30,000. Signage appeared on Downtown Circulator buses. Facebook and Twitter were be used to engage with commuters and drive registration to the website. Print ads ran in Washington Examiner, Washington City Paper, and Washington Post Express at the end of April and beginning of

Posters and rack cards were sent to employers and employees through various distribution channels in order to create awareness and encourage registration.



May to encourage commuters to register for the event.

The Commuter Connections home page flash was updated to include the Bike to Work Day message with the revised flash running on the Commuter Connections website in April and May.



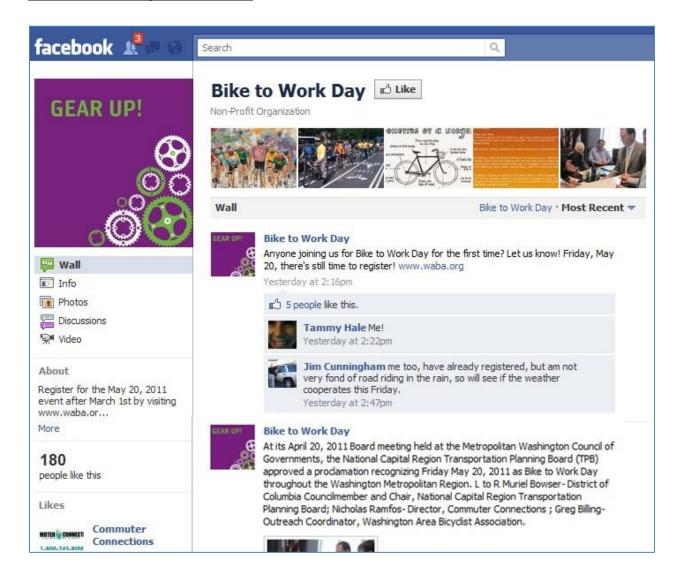


For added excitement, Madame Tussauds, one of our GRH Rewards sponsors, provided a Abraham Lincoln wax figure to ride in a pedicab at the event.





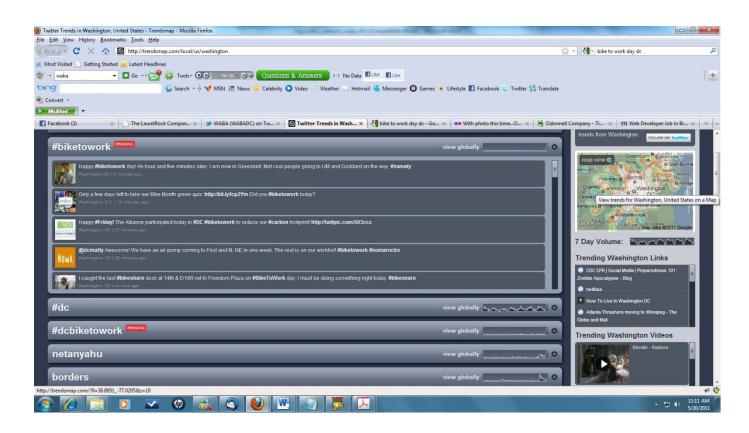
Bike To Work Day Social Media



Bike to Work Day Facebook Page



Bike to Work Day Twitter Page



Bike To Work Day trending on Twitter

Bike to Work Day 2011 Marketing Expenses							
T-Shirts	\$30,000.00						
Banners	\$6,000.00						
Circulator	\$460.00						
Posters/Rack Cards	\$1,407.00						
Employer mailing	\$1,299.59						
Radio	\$24,030.00						
Examiner	\$5,273.49						
City Paper	\$3,603.00						
Express	\$6,210.00						
	\$78,283.08						

Employer Recognition Awards

The Commuter Connections Fourteenth Annual Employer Recognition Awards recognizes employers who voluntarily initiate worksite commute/telework programs to assist their employees. Winners and nominees will be honored at an awards ceremony on June 28, 2011. A special invitation and program agenda have been produced for this event. After the event, a ½ page advertisement will be placed in the Wall Street Journal.



Additional Marketing, Outreach, and Earned Media

Commuter Connections Website Update

The flash on the Commuter Connections website was updated to include images from the spring umbrella campaign providing a uniform presence for the campaign.

GRH Rewards

Sponsorship outreach continued in the second half of FY11 for corporate sponsors for Guaranteed Ride Home rewards coupons. Distribution of coupons from Flippin' Pizza and Madame Tussauds started in April. In exchange for their contribution, sponsors are acknowledged on Commuter Connections corporate page on the web site. GRH customers are provided with the coupons upon re-registration.

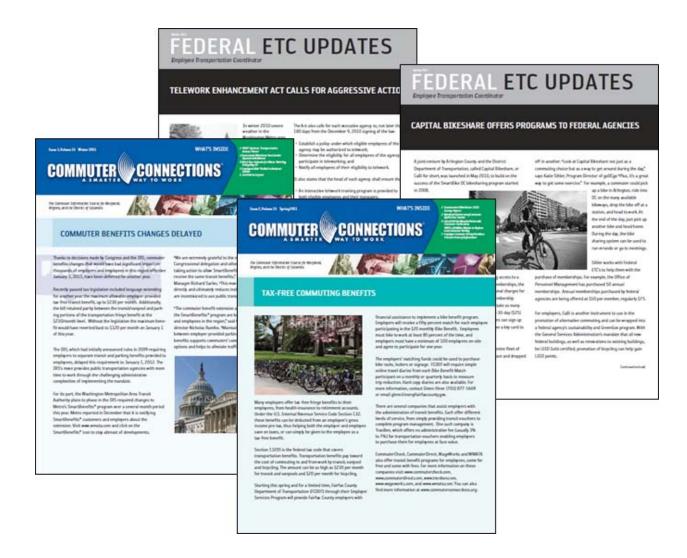






Commuter Connections Newsletter and Federal ETC Insert

Winter and spring editions of *Commuter Connections*, with an insert for federal Employee Transportation Coordinators, were produced during the second half of FY2011. The six page 4-color newsletter is distributed to approximately 5,000 employers and mailed quarterly. It is also placed in .pdf format on the Commuter Connections web site. Newsletters are also sent to federal agencies via GSA along with a special Federal ETC Insert. A .pdf of the insert is also placed online at www.federaletc.org.



Print Ads

Telework Exchange

To promote teleworking, a quarter page ad appeared in the Telework Exchange's Spring Town Hall meeting program booklet. The event was held on April 28, 2011.



Comprint Military Relocation Guide

To remind military personnel of their commute options as they relocate, an ad was placed in Comprint Military Publications' special spring Relocation Guide section of their newspaper that was delivered to several military bases in March.



VRE Newsletter

A quarter page ad promoting GRH was donated by the Virginia Railway Express appearing in their April "Update" newsletter.





Earned Media

The primary focus of the earned media effort in the second half of FY2011 was promotion of Bike to Work Day. A total of 112 earned media placements was generated for Bike to Work Day in 2011. Significant in the 2011 earned media effort were the following:

- 1. An early-on press release to announce registration supported an early uptick in registration.
- 2. Outreach to the Associated Press resulted in local and national placement of the press release, including placement in The Washington Post's "National News" section, as well as in newspapers in several states from Connecticut to Texas, environmental websites and social media.
- 3. Previous years focused primarily on encouraging media coverage at the event; this year, the earned media plan focused on building interest in addition to pressing for live coverage at the event. As a result, a four-minute segment aired on Fox News, featuring MWCOG's Bike-Ped Coordinator, and a "Commuter Connections" banner. The segment was supplemented with a feature on the Fox TV website, with the full press release and BTWD tips.



4. Blogs figured prominently, with the media writing blog entries based on press releases, as well as individual bloggers on the environment, cycling or about life in the DC area. A search of blogs from March 3, 2011 to May 26, 2011 produced 4690 results for Bike to Work Day + DC.

The schedule of information distributed to the media began in March, 2011, with a calendar listing followed by three press releases ahead of the event and one immediately following the event.

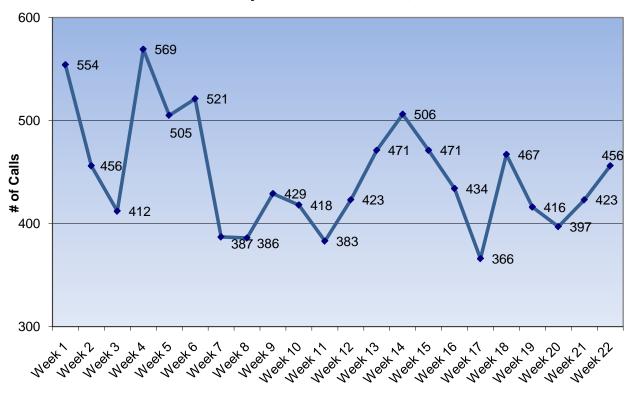
Appendix C contains a listing of Bike to Work Day 2011 media placements across print, Internet, radio and television, along with a selection of major blog placements.

Web Visits

	Web		Web		
FY10	Visits	FY11	Visits	+/-	+/- %
Jan-10	8,570	Jan-11	9,849	1,279	14.92%
Feb-10	7,910	Feb-11	20,325	12,415	156.95%
Mar-10	11,151	Mar-11	12,013	862	7.73%
Apr-10	15,454	Apr-11	13,140	(2,314)	-14.97%
May-10	17,630	May-11	11,079	(6,551)	-37.16%
Jun-10		Jun-11			
	60,715		66,406	5,691	9.37%

Monthly Phone Calls

2011 Commuter Connections 800 745-RIDE Call Counts January 1, 2011 thru June 4, 2011



Guaranteed Ride Home Applications

FY10	GRH Applications	FY11	GRH Applications	+/-	+/- %
Jan-10	345	Jan-11	1,106	761	220.58%
Feb-10	277	Feb-11	1,248	971	350.54%
Mar-10	691	Mar-11	1,033	342	49.49%
Apr-10		Apr-11			
May-10		May-11			
Jun-10		Jun-11			
	1,313		3,387	2,074	157.96%

Rideshare Applications

FY10	Rideshre Applications	FY11	Rideshare Applications	+/-	+/- %
Jan-10	401	Jan-11	1,024	623	155.36%
Feb-10	339	Feb-11	956	617	182.01%
Mar-10	682	Mar-11	1,135	453	66.42%
Apr-10		Apr-11			
May-10		May-11			
Jun-10		Jun-11			
	1,422		3,115	1,693	119.06%

Appendix A

Gas Pump Topper Locations

Brand	Business Name	Address	City	State	Zip
BP/Amoco	18th St BP	1800 18th St NW	Washington	DC	20009
BP/Amoco	Casey's BP	1396 Florida Ave NE	Washington	DC	20002
BP/Amoco	Florida Ave Amoco	306 Rhode Island Ave NW	Washington	DC	20001
Independent	Florida Ave LP	22 Florida Ave NW	Washington	DC	20001
Sunoco	G & K Sunoco	1248 Pennsylvania Ave SE	Washington	DC	20003
Chevron	Georgetown Chevron	2450 Wisconsin Ave NW	Washington	DC	20007
Independent	Georgetown LP	1576 Wisconsin Ave	Washington	DC	20007
Independent	Georgia LP	5831 Georgia Ave NW	Washington	DC	20011
Independent	Lowest Price Gas	4519 Benning Rd SE	Washington	DC	20019
Independent	Lowest Price Gas	2800 12th St NE	Washington	DC	20018
Independent	Lowest Price Gas	1301 Bladensburg Rd NE	Washington	DC	20002
Independent	Lowest Price Gas	1801 West Virginia Ave NE	Washington	DC	20002
Independent	Rhode Island LP	420 Rhode Island Ave NW	Washington	DC	20001
Independent	W St LP	1400 W St NW	Washington	DC	20009
Chevron	Watergate Chevron	2643 Virginia Ave NW	Washington	DC	20037
Independent	A-1 Mart	649 Himes Ave	Frederick	MD	21703
Independent	Accokeek Gas & Go	201 Bryan Point Rd	Accokeek	MD	20607
-			Fort		
Independent	Allentown Rd LP	7713 Allentown Rd	Washington	MD	20744
Independent	Baden Gas	16715 Brandywine Rd	Brandywine	MD	20613
Sunoco	Bethesda Sunoco	8240 Wisconsin Ave	Bethesda	MD	20814
Sunoco	Casablanca Sunoco	8875 Pine Branch Rd	Silver Spring	MD	20903
Citgo	Chevy Chase Citgo	8505 Connecticut Ave	Chevy Chase	MD	20815
Independent	Cloverly LP	15501 New Hampshire Ave	Silver Spring	MD	20905
Indonandant	Congressional Sunoco Service	1469 Rockville Pike	Rockville	MD	20852
Independent Chevron	Damascus Chevron	26241 Ridge Rd	Damascus	MD	20872
Chevron	Darnestown Chevron	12301 Darnestown Rd	Gaithersburg	MD	20878
Independent	Dickerson Market	22145 Dickerson Rd	Dickerson	MD	20878
Shell	Dodson Shell	15701 Frederick Rd	Derwood	MD	20855
Chevron	E & C	13990 Georgia Ave	Aspen Hill	MD	20906
Crown	E&C	7628 Old Georgetown Rd	Bethesda	MD	20814
BP/Amoco	Forestville BP	7614 Marlboro Pike	Forestville	MD	20747
		1395 W Patrick St	Frederick	MD	
Chevron Chevron	Fredericktowne Chevron Gaithersburg Chevron	100 N Frederick Ave	Gaithersburg	MD	21702 20877
Sunoco	Gairnersburg Chevron Germantown-West Sunoco	18701 Liberty Mill Rd	Gairnersburg Germantown	MD	20874
Sunoco	Goshen Crossing Sunoco	20050 Goshen Rd	Gaithersburg	MD	20879
		+		MD	
Independent Independent	Low Price Lowest Price Gas	5803 Annapolis Rd 5608 Buckeystown Pike	Bladensburg Frederick	MD	20710
•		•			21704
Independent	Lowest Price Gas	3800 Rhode Island Ave	Brentwood	MD	20722

Independent	Lowest Price Gas	6038 Baltimore Ave	Hyattsville	MD	20781
Independent	Lowest Price Gas	2301 University Blvd E	Langley Park	MD	20783
Independent	Lowest Price Gas	629 N Bentz St	Frederick	MD	21701
Independent	Lowest Price Gas	5342 Sheriff Rd	Capitol Heights	MD	20743
Independent	Lowest Price Gas	501 Olney Sandy Spring Rd	Sandy Spring	MD	20860
Independent	Lowest Price Gas	7887 Barlowe Rd	Palmer Park	MD	20785
Independent	Lowest Price Gas	3507 Enterprise Rd	Mitchellville	MD	20721
Independent	May's Service Station	8708 Sharpsburg Pike	Fairplay	MD	21733
Chevron	Middlebrook Chevron	11606 Middlebrook Rd	Germantown	MD	20876
Liberty	Montgomery Village Liberty	19205 Watkins Mill Rd	Gaithersburg	MD	20886
Independent	New Market Service Center	29233 3 Notch Rd	Mechanicsville	MD	20659
Chevron	Pine Branch Chevron	8550 Piney Branch Rd	Silver Spring	MD	20903
Sunoco	Pinefield Quick Shop	2030 Crain Hwy	Waldorf	MD	20601
Texaco	Piney Branch Texaco	8225 Piney Branch Rd	Silver Spring	MD	20910
Sunoco	Potomac Sunoco	11355 Seven Locks Rd	Potomac	MD	20854
Sunoco	Randolph Sunoco	13335 New Hampshire Ave	Silver Spring	MD	20904
	·		District		
Texaco	Sanjeev's Texaco	2000 Brooks Dr	Heights	MD	20747
Sunoco	Spaids Sunoco Service	11249 Viers Mill Rd	Silver Spring	MD	20902
Sunoco	Sunoco Food Mart	1000 Dual Hwy	Hagerstown	MD	21740
Sunoco	Takoma Park Sunoco	6360 New Hampshire Ave	Takoma Park	MD	20912
Texaco	Takoma Park Texaco	6400 New Hampshire Ave	Silver Spring	MD	20912
Independent	The County's Filling Station	11805 HG Trueman Rd	Lusby	MD	20657
Sunoco	Twinbrook Sunoco	1907 Veirs Mill Rd	Rockville	MD	20851
Sunoco	W @ ICC	14300 New Hampshire Ave	Silver Spring	MD	20904
Independent	W At Bethesda	5143 River Rd	Bethesda	MD	20816
Independent	W at East West Hwy	920 E West Hwy	Takoma Park	MD	20912
Independent	W Express @ Georgia	9501 Georgia Ave	Silver Spring	MD	20910
Independent	W Express @ Germantown	20510 Germantown Rd	Germantown	MD	20876
Independent	Washingtonian Chevron	10003 Fields Rd	Gaithersburg	MD	20878
Exxon	Wheaton Exxon	11310 Georgia Ave	Wheaton	MD	20902
Citgo	Wheaton Manor Citgo	2201 University Blvd W	Wheaton	MD	20902
Exxon	White Oak Exxon	11177 New Hampshire Ave	Silver Spring	MD	20904
Sunoco	Williamsport Sunoco	304 E Potomac St	Williamsport	MD	21795
Getty	Getty Mart	13232 James Monroe Hwy	Leesburg	VA	20176
Crown	Woodlawn Auto Center	5634 Mt Vernon Memorial Hwy	Alexandria	VA	22009
BP/Amoco	Alexandria BP	6540 Edsall Rd	Alexandria	VA	22312
	American Majestic Eagle				
Texaco	Fuel	7399 Lee Hwy	Falls Church	VA	22042
Citgo	Berryville Service Center	301 N Buckmarsh St	Berryville	VA	22611
Independent	Croson's Store	42382 John Mosby Hwy	Chantilly	VA	20152
_		14000 Lee Jackson Memorial			
Exxon	Dulles Exxon	Hwy	Chantilly	VA	20151
Shell	E&C	13890 Noblewood Plaza	Dale City	VA	22193
Sunoco	E&C	2495 Prince William Pkwy	Woodbridge	VA	22192

Shell	E&C	6546 Edsall Rd	Alexandria	VA	22312
Chevron	E&C	4154 Four Mile Run Dr	Arlington	VA	22206
Shell	E&C	6717 Old Dominion Dr	McLean	VA	22101
Shell	E&C	7303 Richmond Hwy	Alexandria	VA	22306
Shell	E&C	8103 Leesburg Pike	Vienna	VA	22182
Shell	E&C	13313 Occoquan Rd	Woodbridge	VA	22191
Shell	E&C	3216 Jefferson Davis Hwy	Alexandria	VA	22305
Shell	E&C	4030 Wilson Blvd	Arlington	VA	22203
Texaco	E&C	10800 Lee Hwy	Fairfax	VA	22030
Texaco	E&C	12680 Darby Brooke Court	Woodbridge	VA	22192
Texaco	E&C	13616 Lee Hwy	Centreville	VA	20120
Texaco	E&C	2919 Gallows Rd	Falls Church	VA	22042
Sunoco	E&C	3186 River Heritage Blvd	Dumfries	VA	22026
Texaco	E&C	8156 Richmond Hwy	Alexandria	VA	22309
Texaco	E&C	7206 Little River Tpke	Annandale	VA	22003
Texaco	E&C	4109 Duke St	Alexandria	VA	22304
BP/Amoco	Fairoaks BP	11119 Main St	Fairfax	VA	22030
Citgo	Family Convenience Store	525 N Royal Ave	Front Royal	VA	22630
Independent	Foodway Supermarket	2868 Stonewall Jackson Hwy	Bentonville	VA	22610
Sunoco	Gas Mart #1	12709 James Monroe Hwy	Leesburg	VA	20176
Sunoco	Gas Mart #3	3323 Valley Pike	Winchester	VA	22602
Sunoco	Gas Mart #4	14425 James Monroe Hwy	Leesburg	VA	20176
Sunoco	Gas Mart #7	8002 Winchester Rd	Front Royal	VA	22630
Shell	Gunston Shell Service	9801 Richmond Hwy	Lorton	VA	22079
Citgo	Handy Mart	1186 Warrenton Rd	Fredricksburg	VA	22406
Citgo	Heritage Mall Citgo	7824 Rectory Ln	Annandale	VA	22003
Citgo	Japanese Auto Service	3413 Wilson Blvd	Arlington	VA	22201
Mystic	Japanese Auto Svc	3039 Annandale Rd	Falls Church	VA	22042
BP/Amoco	LakeBridge BP	1435 Old Bridge Rd	Woodbridge	VA	22192
Citgo	Merrifield Citgo	8318 Lee Hwy	Fairfax	VA	22031
Shell	Montclair Chevron	17013 Dumfries Rd	Dumfries	VA	22026
BP/Amoco	Mt Vernon BP	8263 Richmond Hwy	Alexandria	VA	22309
Citgo	Mt Vernon Citgo	8158 Mt Vernon Hwy	Alexandria	VA	22309
Exxon	Ox Road Exxon	5211 Ox Rd	Fairfax	VA	22030
Citgo	Park Fairfax Citgo	1015 W Glebe Rd	Alexandria	VA	22305
Mobil	Potomac Mills Mobil	14496 Gideon Dr	Woodbridge	VA	22192
Sunoco	Pro Service Station	7601 Centreville Rd	Manassas	VA	20111
Citgo	R T 1 Citgo	14101 Jefferson Davis Hwy	Woodbridge	VA	22191
Chevron	Reston Mobil	11410 N Shore Dr	Reston	VA	20190
BP/Amoco	Springfield BP	6703 Backlick Rd	Springfield	VA	22150
BP/Amoco	Tysons BP	8217 Leesburg Pike	Vienna	VA	22182
Shell	Tysons Corner Shell	8020 Leesburg Pike	Vienna	VA	22182
BP/Amoco	Vienna BP	200 E Maple Ave	Vienna	VA	22180
Gulf	Woodlawn Chevron	8689 Richmond Hwy	Alexandria	VA	22309
Independent	Yorkshire Service Centre	7522 Centreville Rd	Manassas	VA	20111

Appendix B Bus Shelter Locations, Montgomery County

Location Desc	Area	Scheduled Design
Shady Grove Rd SWC 80' SW/O Crabbs Branch	Rockville	don't be left hanging
Way		
Georgia Ave ES 60' S/O Spring St	Silver Spring	save half everytime
Montgomery Village Ave ES 60' S/O Clubhouse	Gaithersburg	don't be left hanging
Rd		
Montgomery Village Ave ES 50' S/O Centerway	Gaithersburg	save half everytime
Rd		
Wisconsin Ave WS 142' S/O Somerset Terrace	Chevy Chase	don't be left hanging
Wisconsin Ave WS 54' N/O South Park Ave	Chevy Chase	save half everytime
Rockville Pike ES 427' S/O Tuckerman Lane	Rockville	don't be left hanging
Georgia Ave WS 36' N/O Mason St	Silver Spring	save half everytime
Georgia Ave ES 45' N/O Shorefield Rd	Silver Spring	don't be left hanging
Georgia Ave ES 50' N/O Blue Ridge Ave	Silver Spring	save half everytime
Georgia Ave WS 56' S/O Hillcroft Dr	Rockville	don't be left hanging
Montgomery Village Ave WS 85' S/O Century Rd	Montgomery Village	save half everytime
Second Ave NWC 132' NW/O Colesville Rd	Bethesda	don't be left hanging
Old Georgetown Rd WS 58' N/O Bells Mill Rd	Rockville	save half everytime
Connecticut Ave NS 150' E/O Georgia Ave	Rockville	don't be left hanging
Rockville Pike ES 225' N/O Randolph Rd	Rockville	save half everytime
Georgia Ave ES 68' S/O Ellsworth Dr	Silver Spring	don't be left hanging
Viers Mill Rd WS 36' N/O Robindale Dr.	Rockville	save half everytime
Connecticut Ave WS 42' S/O Pear Tree Court	Silver Spring	don't be left hanging
Fenton St SEC 150' SE/O Colesville Rd	Silver Spring	save half everytime
Colesville Rd ES 70' S/O Spring St	Silver Spring	don't be left hanging
Colesville Rd NS 168' E/O 16th St.	Silver Spring	save half everytime
East West Hwy NWC 290' NW/O Colesville Rd.	Silver Spring	don't be left hanging
Montgomery Village Ave ES 60' S/O Clubhouse Rd	Gaithersburg	save half everytime
Colesville Rd ES 188' N/O University Blvd	Silver Spring	don't be left hanging
Wisconsin Ave WS 142' S/O Somerset Terrace	Chevy Chase	save half everytime
Rockville Pike ES 80' N/O Cedar Lane	Bethesda	don't be left hanging
Montgomery Village Ave ES 260' N/O Lost Knife	Montgomery Village	save half everytime
Rd		
Georgia Ave WS 220' S/O Bel Pre Rd	Rockville	don't be left hanging
Lost Knife Rd WS 147' S/O Montgomery Village	Montgomery Village	save half everytime
Ave		

Appendix C Earned Media Placements

Print/Online Media

4/13/2011

2nd Green Revolution

http://2ndgreenrevolution.com/2011/05/13/got-a-bike-on-may-20th-use-it-to-bike-to-work-in-dc/?utm_source=rss&utm_medium=rss&utm_campaign=got-a-bike-on-may-20th-use-it-to-bike-to-work-in-dc

Got a Bike? On May 20th Use it to

5/20/2011

Agenda on Life Newspaper

http://agendaonlife.com/93805/dc-bike-to-work-day-surpasses-goal-with-11000-commuting-on-2-wheels-instead-of-4

DC Bike to Work Day surpasses goal with 11,000 commuting on 2 wheels instead of 4

5/20/2011

Arlington's Car-Free Diet

www.carfreediet.com/news_events.cfm

DC Bike to Work Day surpasses 10,000 rider goal

5/19/2011

Ashburn Patch

http://ashburn.patch.com/articles/national-bike-to-work-day

May 20 is National Bike To Work Day

5/19/2011

Bicycle Retailer

http://www.bicycleretailer.com/news/newsDetail/5482.html

National Bike to Work Day Kicks Off

5/27/2011

Bicycle Spokesman.com

http://bicyclespokesman.com/bike-to-work-day-2011-is-this-friday/

Bike to Work Day 2011 is Friday

4/29/2011

Bike Arlington

http://www.bikearlington.com/

Bike to Work Day 2011

5/9/2011

Bike Arlington Forum

http://bikearlingtonforum.com/showthread.php?690-Bike-to-Work-Day-The-Washington-

Times&s=9c8421f1a31c8d3b467f892a0c9e1359&p=3475#post3475

Bike to Work Day -- The Washington Times

5/3/2011

Bike World News

http://www.bikeworldnews.com/2011/05/03/bike-month-promotes-sport-cycling-advocacy-projects/ Bike Month promotes sport and cycling advocacy projects

5/20/2011

CT Post - (Connecticut)

http://www.ctpost.com/news/article/DC-Bike-to-Work-Day-surpasses-10-000-rider-goal-1387918.php DC Bike to Work Day surpasses 10,000 rider goal

5/20/2011

City Biz Real Estate

http://dcrealestate.citybizlist.com/5/2011/5/22/11000-Participate-in-DCs-BiketoWork-Day-on-Friday-%28VIDEO%29.aspx

11,000 Participate in DC's Bike-to-Work Day on Friday (VIDEO)

5/18/2011

Clarendon Patch

http://clarendon.patch.com/articles/bike-to-work-day-and-bike-dc-come-to-arlington-this-weekend Bike to Work Day and Bike D.C. Come to Arlington This Weekend

5/4/2011

Clarendon Patch

http://clarendon.patch.com/articles/may-is-bike-month-in-arlington

May is Bike Month in Arlington

5/18/2011

Colesville Patch

http://colesville.patch.com/articles/morning-links-bike-to-work-pay-by-cell-parking

Morning Links: Bike to Work, Pay-by-Cell Parking

3/2/2011

College Park Patch (includes link to Commuter Connections)

http://collegepark.patch.com/articles/bike-to-work-day-registration-now-open

Bike to Work Day Registration Now Open

5/20/2011

Commuter Page.com

http://www.commuterpage.com/cnews/current.cfm

DC Bike to Work Day surpasses 10,000 rider goal

5/19/2011

Connected Communities

http://connectedcommunities.us/showthread.php?t=44176

Bike To Work Day

5/19/2011

Connected Communities

http://connectedcommunities.us/showthread.php?p=45044

Bike to Work Day Set to Break Records in Annual Event on May 20

5/9/2011

Cycleicious

http://www.cyclelicio.us/2011/bike-to-work-day-effectiveness/

Newbies Encouraged to BTWD

5/16/2011

DC Guide

http://dcguide.com/2011/05/safety-is-sexy-bike-to-work-day-friday-may-20/

Safety is Sexy.. Bike to Work Day, Friday, May 20

5/16/2011

DC Socialite

http://www.dcsocialite.com/safety-is-sexy-bike-to-work-day-friday-may-20

Safety is Sexy.. Bike to Work Day, Friday, May 20

5/3/2011

DCEvent Junkie

http://dceventjunkie.com/2011/05/bike-dc-and-bike-to-work-day/

Bike DC and Bike to Work Day

5/2/2013

DCEvent Junkie

http://willbikeforchange.wordpress.com/2011/05/03/guest-post-at-dc-event-junkie-bike-to-work-day-and-bike-dc/

Guest Post at DC Event Junkie: Bike to Work Day and Bike DC

5/18/2011

DCList

http://dcist.com/2011/05/free rentals for bike to work day.php

Happy Bike to Work Week, Washington

5/3/2011

DCNoMa.com

http://www.dcnoma.com/?p=391

DC Upgrades and BTWD

5/13/2011

EcoVelo

http://www.ecovelo.info/2011/05/13/btwd-attracts-new-riders-in-d-c/

Bike to Work Day

5/17/2011

Express Night Out

http://www.expressnightout.com/content/2011/05/elliptigo-bike-to-work-day.php

Gotta Glide on This Ride: ElliptiGO Takes Ellipticals on the Road

5/12/2011

Express Night Out

http://www.expressnightout.com/content/2011/05/summer_preview_11_beyond_may_day_and_cin.ph

D

Summer Guide '11: Beyond May Day and Cinco de Mayo

5/17/2011

Express Night Out

http://www.expressnightout.com/content/2011/05/pedal_professionals_sensible_gear_for_bi.php

Pedal Professionals: Sensible Gear for Biking to Work

5/19/2011

Fairfax Station Patch

http://fairfaxstation.patch.com/articles/get-out-fairfax-station-weekend-planner-2

Get Out! Fairfax Station Weekend Planner

5/19/2011

Fairfax Station Patch

http://fairfaxstation.patch.com/articles/bike-to-work-day-kicks-into-gear-Friday

Bike to Work Day Kicks Into Gear Friday

5/14/2011

Frederick News Post

http://www.fredericknewspost.com/sections/news/display.htm?StoryID=121162

Preparations under way for Bike to Work Day

5/21/2011

Frederick News Post

http://www.fredericknewspost.com/sections/news/display.htm?StoryID=121478

2011's Bike to Work Day proves to be Frederick's largest

5/25/2011

Gazette.net

http://ww2.gazette.net/stories/05252011/kensnew211409_32534

Getting commuters out of the car and onto the bike

5/16/2011

GeorgetownDish

http://thegeorgetowndish.com/thelatest/georgetown-get-ready-bike-work-day-may-20

Georgetown, get ready for Bike to Work Day -- May 20

4/11/2011

Herndon Patch

http://herndon.patch.com/articles/herndon-metro-area-gearing-up-for-bike-to-work-day

Herndon, Metro Area Gearing Up for Bike to Work Day

5/21/2011

Hometown Annapolis

http://www.hometownannapolis.com/news/reg/2011/05/21-18/DC-Bike-to-Work-Day-surpasses-10000-rider-goal.html

DC Bike to Work Day surpasses 10,000 rider goal

5/10/2011

Hometown Annapolis

http://www.hometownannapolis.com/news/nbh/2011/05/10-09/Arundel-Digest.html

Bike to Work Day seeks participants

5/26/2011

HuffingtonPost.com

http://www.huffingtonpost.com/2011/05/19/bike-to-work-2011-commuting-

tips n 864307.html#s280855&title=Tip 1 Bike

Bike To Work Day 2011: What Everyone Should Know About Bicycle Commuting (PHOTOS)

5/19/2011

Huntington-BelleHaven Patch

http://bellehaven.patch.com/articles/bike-to-work-day-2

Bike to Work Day

5/19/2011

Hyattsville Patch

http://hyattsville.patch.com/articles/five-things-you-need-to-know-today-the-hy-five-19

Five Things You Need To Know Today (The Hy-Five)

5/19/2011

Hyattsville Patch

http://hyattsville.patch.com/articles/five-things-you-need-to-know-today-the-hy-five-13

Five Things You Need To Know Today (The Hy-Five)

5/20/2011

India Times

http://oneclick.indiatimes.com/article/0cUodIU2954PZ?q=Maryland

DC Bike to Work Day surpasses 10,000 rider goal

4/5/2011

InsideNoVa.com

http://www2.insidenova.com/news/2011/apr/05/bike-work-day-beckons-ar-952575/

Mark your calendar, say Manassas city officials, as May 20 and Bike to Work Day beckons

5/19/2011

KabirCares.org

http://www.kabircares.org/bike-to-wokday-tomorrow/

Bike To Work Day Tomorrow

5/19/2011

Leesburg Patch

http://leesburg.patch.com/articles/local-cyclists-gear-up-for-bike-to-work-day

Local Cyclists Gear Up For Bike to Work Day

4/21/2011

Leesburg Today

http://www.leesburg2day.com/content/tncms/live/www.leesburgtoday.com/in_brief/article_2185563a-

6c2a-11e0-8226-001cc4c002e0.html

Bike To Work Day Registration Open

5/17/2011

Loudon Times

http://www.loudountimes.com/index.php/news/article/bike to work day rides into loudoun123/

Bike to work day rides into Loudoun

5/20/2011

MD Daily News

http://webcache.googleusercontent.com/search?q=cache:X7XscGN9dlkJ:www.mddailynews.com/news/index.4.html+DC+Bike+to+Work+Day+surpasses+10,000+rider+goal&cd=25&hl=en&ct=clnk&gl=us&client=firefox-a&source=www.google.com

DC Bike to W

5/19/2011

Mount Vernon Patch

http://mountvernon.patch.com/articles/5-things-to-know-today-in-mount-vernon-3

5 Things to Know Today in Mount Vernon

5/20/2011

My San Antonio (includes link on Nick's name)

http://www.mysanantonio.com/news/article/DC-Bike-to-Work-Day-surpasses-10-000-rider-goal-1387918.php

DC Bike to Work Day surpasses 10,000 rider goal

5/10/2011

MyFoxDC

 $\underline{\text{http://www.myfoxdc.com/dpp/news/maryland/bike-to-work-day-organizers-seek-2-wheel-commuters-}051011 \\ \#ixzz1Mi7FSLZL$

Bike To Work Day Organizers Seek 2-Wheel Commuters

5/20/2011

MyFoxDC (TV coverage)

http://www.clipsyndicate.com/video/playlist/13492/2479277?cpt=8&title=truveo_full_feed&wpid=2541

Bike To Work Day Organizers Seeks to cut traffic

5/20/2011

NBA.MSG.com

http://nba.msg.com/article/0cUodIU2954PZ?q=Virginia

DC Bike to Work Day surpasses 10,000 rider goal

5/20/2011

NBC Washington

http://www.nbcwashington.com/the-scene/events/D_C__Bike_to_Work_Day_Surpasses_10_000-

Rider_Goal_Washington_DC-122372659.html?__source=Facebook

DC Bike to Work Day surpasses 10,000 rider goal

4/21/2011

NIH Bicycle Commuter Club

http://www.recgov.org/r&w/nihbike/

Bike To Work Day Friday, May 20, 2011 Registration Open

5/17/2011

News of the Revolution

http://newsoftherevolution.com/dressed-to-ride-revolutionize-national-bike-month/

Dressed to Ride

5/20/2011

Newstimes.com (with link on Nick)

http://www.newstimes.com/news/article/DC-Bike-to-Work-Day-surpasses-10-000-rider-goal-1387918.php

DC Bike to Work Day surpasses 10,000 rider goal

5/20/2011

Nuizer.com

http://www.niuzer.com/Washington/Bike-to-Work-Day-tops-10000-rider-goal-4883901.html

DC Bike to Work Day surpasses 10,000 rider goal

5/21/2011

Places Around the Earth.com

http://placesaroundtheearth.com/District-of-Columbia/d-c-bike-to-work-day-surpasses-10000-rider-goal-%C2%AB-cbs-baltimore/

DC Bike to Work Day surpasses 10,000 rider goal

4/16/2011

Potomac Patch

http://potomac.patch.com/articles/patch-picks-ways-to-make-the-earth-a-better-place

Patch Picks: Ways To Make the Earth A Better Place

5/20/2011

Prince William Chamber of Commerce

http://pwcgmcc.mymediaroom.com/wire/events/viewevent.aspx?id=11295

Metro Washington Bike to Work Day, Friday, May 20, 2011

5/20/2011

Region Forward

http://www.regionforward.org/recording-breaking-bike-to-work-day

Recording-breaking Bike to Work Day!

5/5/2011

Region Forward - Catalyst for Change

http://www.regionforward.org/bike-to-work-day-a-catalyst-for-a-permanent-change-in-commuting-patterns

A Catalyst for a Permanent Change in Commuting Patterns

5/20/2011

Reston Patch

http://reston.patch.com/articles/sunny-weather-large-turnout-on-bike-to-work-day

Sunny Weather, Large Turnout on Bike to Work Day

5/18/2011

Reston Patch

http://reston.patch.com/articles/a-good-day-to-ride

A Good Day To Ride

5/19/2011

Rose Hill Patch

http://rosehill.patch.com/articles/five-things-you-need-to-know-today-may-19-2011

Five Things You Need To Know Today: May 19, 2011

5/20/2011

Rss SearchHub.com

http://www.rsssearchhub.com/preview/section-reg-rss-KdKqdp/

DC Bike to Work Day surpasses 10,000 rider goal

5/12/2011

Substance and Style

http://substanceandstyledc.wordpress.com/2011/05/12/gear-up-bike-to-work/

Gear Up! Bike to Work Day

5/9/2011

The City Fix

http://thecityfix.com/research-recap-may-9-biking-to-work-urban-contiguity-power-of-marketplaces/

Research Recap, May 9: Biking to Work, Urban Contiguity, Power of Marketplaces

5/20/2011

The Wash Cycle

http://www.thewashcycle.com/2011/05/post-continues-to-push-the-follow-the-law-too-line.html

Post continues to push the "Follow the law too" line

5/16/2011

The Wash Cycle - Mon. morning commute

http://www.thewashcycle.com/2011/05/monday-morning-commute-bike-to-work-week.html

Monday Morning Commute - Bike to work week

5/11/2011

The Wash Cycle - Wed. morning commute

http://www.thewashcycle.com/2011/05/wednesday-morning-commute-k-street-rules.html

Wednesday Morning Commute - Bike to work week

5/18/2011

The Wash Cycle - Wed. morning commute

http://www.thewashcycle.com/2011/05/wednesday-morning-commute-silence.html

Wednesday Morning Commute - Silence

5/20/2011

Topix Local News

www.topix.com/state/dc

DC Bike to Work Day surpasses 10,000 rider goal

5/20/2011

USA Today

http://www.usatoday.com/video/index.htm#/Commuters+dedicate+their+lifestyle+to+biking/893208470

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Commuters dedicate their lifestyle to biking

4/11/2011

WHW All Things Hot in Washington

http://whwweb.com/2011/04/bike-to-work-day-2011/

Bike to Work Day 2011

5/20/2011

Washington Business Journal

http://www.bizjournals.com/washington/morning_call/2011/05/bike-to-work-day-tops-10000-rider-goal.html

DC Bike to Work Day surpasses 10,000 rider goal

5/20/2011

Washington Examiner

http://washingtonexaminer.com/blogs/capital-land/2011/05/record-number-biked-work

Record Number Biked to Work

5/24/2011

Washington Examiner

http://washingtonexaminer.com/news/2011/05/bike-work-day-seeks-cut-smog-

traffic?category=18&quicktabs_1=0

DC Bike to Work Day surpasses 10,000 rider goal

5/3/2011

Washington Post - Dr. Gridlock

http://www.washingtonpost.com/blogs/dr-gridlock/post/bike-edges-car-bus-in-commute-

contest/2011/05/03/AFBSutfF_blog.html

Bike edges car and bus in commute contest

5/18/2011

Washington Post - Dr. Gridlock

http://www.washingtonpost.com/blogs/dr-gridlock

Be safe on Friday's Bike to Work Day

5/20/2011

Washington Post - Dr. Gridlock

http://www.washingtonpost.com/blogs/dr-gridlock/post/cyclists-hit-the-road-for-bike-to-work-

day/2011/05/20/AFRB6e7G_blog.html

Cyclists hit the road for Bike to Work day

5/19/2011

Washington Post - Dr. Gridlock

http://www.washingtonpost.com/blogs/dr-gridlock/post/be-safe-on-fridays-bike-to-work-

day/2011/05/18/AFxQ0a6G_blog.html

Be Safe on Bike To Work Day

5/21/2011

Washington Post - Local

http://www.washingtonpost.com/local/safety-reminders-for-bike-to-work-

day/2011/05/18/AFWETn6G_story.html

Safety reminders for Bike to Work Day

5/10/2011

Washington Post - National

http://www.therepublic.com/view/story/a260ed70e534429ea187b2d6f3b8d4c4/MD--Bike-to-Work/

Bike to Work Day organizers seek two-wheeled commuters for May 20 event

5/19/2011

Washington Post - Post Local

http://www.washingtonpost.com/local/safety-reminders-for-bike-to-work-

day/2011/05/18/AFWETn6G_story.html

Safety reminders for Bike to Work Day

5/17/2011

Washington Post - Post Opinions

http://www.washingtonpost.com/blogs/all-opinions-are-local/post/the-best-bike-to-work-qear/2011/03/09/AFIqcq5G blog.html

The best bike-to-work gear

5/18/2011

Washington Post - Post Opinions

http://www.washingtonpost.com/blogs/the-buzz/post/lunchline-scratching-that-competitive-itch/2011/05/19/AFkaQE7G blog.html

Friday morning is going to be interesting

5/15/2011

Washington Times

http://www.washingtontimes.com/news/2011/may/15/bike-to-work-week-to-bring-riders-to-city-streets/?page=1

Bike to Work Week to bring riders to city streets

5/20/2011

WashingtonPost.com National

http://www.washingtonpost.com/national/bike-to-work-day-is-friday-20-mile-dc-ride-to-be-held-on-sunday/2011/05/20/AFFIqX7G story.html?wprss=

DC Bike to Work Day surpasses goal with 11,000 commuting on 2 wheels inste

5/19/2011

Wheaton Patch

http://wheaton-md.patch.com/articles/wheaton-to-dc-one-route-for-bike-to-work-day

Wheaton to D.C. - One Route for Bike to Work Day

5/20/2011

XVE-3

http://xve3.info/?p=8492

DC Bike to Work Day surpasses 10,000 rider goal

5/6/2011

Yahoo Sports

http://sports.yahoo.com/sc/news?slug=ycn-8428521

Bike to Work Day in Cumberland, Maryland: The event is May 20

5/6/2011

Yahoo Sports

http://sports.yahoo.com/sc/news?slug=ycn-8428521

Bike to Work Day in Cumberland, Maryland: The event is May 20

5/20/2011 goDCgo

http://godcgo.com/home/get-me-there/tools-to-get-around/events/vw/3/itemid/57/d/20110520.aspx

Events: Bike to Work Day 2011

Television

5/18/2011

My Fox DC (includes video coverage)

Michael Farrell - Bike preparedness

http://www.myfoxdc.com/dpp/mornings/bike-to-work-day-051811

5/20/2011

My Fox DC article

Bike To Work Day Seeks To Cut Smog, Traffic

http://www.myfoxdc.com/dpp/news/local/bike-to-work-day-seeks-to-cut-smog-traffic-052011

5/20/2011

CBS News Baltimore

D.C. Bike To Work Day Surpasses 10,000 Rider Goal

http://baltimore.cbslocal.com/2011/05/20/bike-to-work-day-seeks-to-cut-smog-traffic/

5/20/2011

Maryland - Local news headlines (link to CBS)

DC Bike to Work Day surpasses 10,000 rider goal

http://localxoo.com/maryland/2011/05/20/d-c-bike-to-work-day-surpasses-10000-rider-goal/

5/20/2011

WBFF Fox 45 Baltimore

DC Bike to Work Day surpasses 10,000 rider goal

http://www.foxbaltimore.com/template/inews_wire/wires.regional.md/267919fb-www.foxbaltimore.com.shtml

5/20/2011

WSLS 10 (NBC)

DC Bike to Work Day surpasses 10,000 rider goal

http://www2.wsls.com/news/2011/may/20/dc-bike-to-work-day-surpasses-10000-rider-goal-ar-1057426/

5/20/2011

WJLA - abc7

Bike to Work Day is today!

http://www.wjla.com/articles/2011/05/bike-to-work-day-is-today--61067.html

5/20/2011

NBC Washington (incl. TV -video Mayor & Lincoln)

11,000 Hit the Streets for Bike to Work Day

http://www.nbcwashington.com/the-scene/events/11000-Hit-the-Streets-for-Bike-to-Work-Day-122384369.html

Radio

5/20/2011

WAMU

Calendar

WMAL

News

http://wamu.org/news/11/05/20/commuters_take_to_twowheelers_for_bike_to_work_day.php

WMAL

News

www.wmal.com/article.asp?id=2191985&spid=40282

WTOP

News

www.wtop.com/?nid=41&sid=2376403

WTOP

News

www.wtop.com/?nid=41&sid=2391822

WTOP

News

www.wtop.com/?nid=41&sid=2390268

WRQX

Spectrum Show with Tom Grooms - Nick Ramfos mentions BTWD

Blogs and Social Media, 4690 entries (Bike to Work Day + DC search)

5/11/2011

FABB Blog

Long commute? Try biking part of your route on Bike to Work Day http://fabb-bikes.blogspot.com/

5/19/2011

ShesSavvyBlog

Things to Do: Bike to Work Day 2011

http://shessavvyblog.blogspot.com/2011/05/things-to-do-bike-to-work-day-2010.html

5/17/2011

Susie's Budget Corner

Friday is Bike to Work Day - join in, have fun, get fit, be green

http://susiecambria.blogspot.com/2011/05/friday-is-bike-to-work-day-join-in-have.html

5/20/2011

Washington Examiner - Capital Land

Record number Biked to Work

http://washingtonexaminer.com/blogs/capital-land/2011/05/record-number-biked-work

5/20/2011

League of American Bicyclists

Bike to Work Day in Washington, DC

http://www.bikeleague.org/blog/2011/05/bike-to-work-day-in-the-nations-capital/

5/19/2011

The 42

Bike to Work Day is Tommorow

http://the42bus.blogspot.com/2011/05/bike-to-work-day-is-tomorrow.html

5/16/2011

W&OD Trail Report (Calendar Listing)

Bike to Work Day

http://wandodtrailreport.blogspot.com/2011/05/trail-event-friday-may-20th.html

5/20/2011

DC Streets Blog

Scenes From National Bike to Work Day

http://dc.streetsblog.org/2011/05/20/scenes-from-national-bike-to-work-day/

5/13/2011

Frederick Memorial Hospital Blog

Celebrate Bike Month — Safely!

http://blog.fmh.org/

5/13/2011

Greenversations.com

Bike to Work Day-Who's In?

http://blog.epa.gov/blog/2011/05/13/biketoworkday-whosin/

5/24/2011

Gwadzilla

There is a History of Rain on Bike to Work Day

http://gwadzilla.blogspot.com/2011/05/there-is-history-of-rain-on-bike-to.html

5/18/2011

Smart Planet

Four ways Washington D.C. is becoming a bike-friendly city

http://www.smartplanet.com/blog/cities/four-ways-washington-dc-is-becoming-a-bike-friendly-city/569

5/9/2011

W&OD Trail Report (Calendar Listing)

Bike to Work Day

http://wandodtrailreport.blogspot.com/2011/05/trail-event-friday-may-20th.html

5/20/2011

Washington City Paper

Bike to Work Day

http://www.washingtoncitypaper.com/blogs/citydesk/2011/05/20/the-needle-this-could-be-the-last-editionedition/

5/20/2011

Twitter

DC Bike to Work Day surpasses 10,000 rider goal

http://twitter.com/#!/wjznews/status/71685564964941824

5/25/2011

CommuterPage Blog

Skeptics winner to be announced at Bike to Work Day

http://www.commuterpageblog.com/2011/05/skeptics-winner-to-be-announced-at-bike-to-work-day.html

5/23/2011

Center for Environmental Innovation and Leadership

Bike to Work Day

http://blog.ceileadership.org/2011/05/dc-bike-work-day/

4/6/2011

Greater Greater Washington Blog

Breakfast links

http://greatergreaterwashington.org/post/9975/breakfast-links-nothing-is-the-same/

5/13/2011

Greater Greater Washington

On the calendar: Bike to Work, Bike DC, Bikeshare expansion

http://greatergreaterwashington.org/post/10456/on-the-calendar-bike-to-work-bike-dc-bikeshare-expansion/

4/12/2011

Region Forward - Get Trendy

The Morning Measure: Get trendy – bike to work

http://www.regionforward.org/the-morning-measure-get-trendy-bike-to-work

5/16/2011

Region Forward - Smorgasbord

The Morning Measure: Spring Summary: The latest addition to the Region Forward smorgasbord! http://www.regionforward.org/the-morning-measure-spring-summary-the-latest-addition-to-the-region-forward-smorgasbord