

Metropolitan Washington Council of Governments

FY21 First Half Marketing Campaign Summary Draft Report

Commuter Connections
Regional TDM Marketing Group

December 15, 2020



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Executive Summary

COVID-19 Impact

During the first half of FY21, the COVID-19 pandemic continued to have a profound impact on the Washington, DC region. After several months of stay-at-home directives with business shutdowns and self-quarantines, the number of hospitalizations, and COVID related deaths appeared reasonably under control. As a result, restrictions began lifting and phased reopenings started to breathe life back to the commute. In November 2020, cases began to surge once more, and the loosened restrictions began tightening again. At the same time, very positive news was announced, that of the development of an effective vaccine. Nonetheless, it will be some time before the vaccine can be disseminated to the general population and for the region to navigate back to normality.

Overview

This document summarizes Commuter Connections' FY21 first half marketing activity, occurring between July and December 2020. Although the customarily robust regional TDM Mass Marketing initiative remained on pause during the coronavirus pandemic, Commuter Connections provided assistance to essential workers, and then as part of the phased reopenings, embarked on a "Commute with Confidence" effort. Through this marketing initiative, guidance was provided to get commuters to work and back home in a safe and healthy manner.

The most significant campaign for the first half of FY21 was the promotion of Car Free Day 2020. Car Free Day promoted alternative modes for both commute and non-commute trips and encouraged commuters and the general public to take the pledge to telework or use car free or car-lite transportation on September 22nd. The emphasis was on employer based ridematching, bicycling, scootering, walking and working remotely.

Mass Marketing Campaign

The FY21 first half media campaign, promoting Ridesharing and GRH, remained on hold due to the coronavirus pandemic.

Car Free Day

Radio, blogs, streaming radio, social media, text messages, donated transit space, and earned media were used to promote Car Free Day. The total number of Car Free Day pledges reached for the 2020 event was 3,834. While this was a decrease from the previous year's event, pledges were still greater in 2020 than in 2015 and 2018. The total cost of the Car Free Day media buy budget was \$45,000.

'Pool Rewards

The 'Pool Rewards campaign was put on hold this year due to the coronavirus pandemic.

Employer Recognition Awards

A nomination brochure and form were created and were mailed to employers in late November 2020. The materials were also made available online.

incenTrip

The incenTrip campaign was put on hold this year due to the coronavirus pandemic.

Introduction

The following survey reports provide general commuting population or specific program participant findings about their attitudes, behaviors, and commute patterns from which regional trends are developed. Understanding results from these reports helps with shaping future marketing efforts:

- 2019 Commuter Connections State of the Commute Survey Report
- 2019 Commuter Connections Guaranteed Ride Home Applicant Survey Report for the Washington, DC Region
- 2019 Commuter Connections Guaranteed Ride Home Applicant Survey Report for the Baltimore Region
- FY 2018 Commuter Connections Applicant Database Annual Placement Survey Report
- FY202015-FY 2017 Commuter Connections Transportation Emission Reduction (TERM) Analysis Report
- 2019 Commuter Connections Bike to Work Survey Analysis Report

The first half of FY21 included the following activities:

- Car Free Day 2020 campaign.
- Commute with Confidence social media campaign.
- Commute with Confidence value add radio exposure.
- Newsletters, both summer and fall 2020 editions.
- Employer Recognition Awards 2021 nomination brochure and form.
- Bike to Work Day 2021 sponsor drive
- Regional TDM Marketing Group meetings in September and December 2020.

About Commuter Connections

Commuter Connections is a regional network of transportation organizations coordinated through the National Capital Region Transportation Planning Board at the Metropolitan Washington Council of Governments. Commuter Connections offers free commuter services to workers in the Washington, DC metropolitan area. Major services include ridematching for carpools and vanpools, and administration of the Guaranteed Ride Home (GRH) program in both Washington, DC and Baltimore. Other key elements include a host of incentives programs and special events. Through its Employer Outreach Representatives, Commuter Connections also assists employers with establishing commuter benefit programs for their employees, including teleworking.

Organizations represented in the Commuter Connections Regional TDM Marketing Group include:

- Arlington County Commuter Services
- Bethesda Transportation Solutions
- City of Alexandria GO Alex
- District Department of Transportation
- Dulles Area Transportation Association
- Enterprise Rideshare
- Fairfax City
- Fairfax Connector
- Fairfax County Commuter Services
- GW Ride Connect
- LINK
- Loudoun County Commuter Services
- Maryland Department of Transportation
- Maryland State Highway Administration
- Maryland Transit Administration
- Montgomery County Commuter Services
- Montgomery County Ride On
- National Institutes of Health
- North Bethesda Transportation Center
- Northern Neck Rideshare/PDC

- Northern Virginia Transportation Commission
- OmniRide (PRTC)
- Prince George's County Department of Public Works and Transportation
- Rappahannock Area Development Commission
- Rappahannock-Rapidan Regional Commission
- TransIT Services of Frederick County
- Tri-County Council for Southern Maryland
- Tysons Partnership Transportation Council
- U.S. General Services Administration
- Virginia Department of Rail and Public Transportation
- Virginia Department of Transportation
- Virginia Railway Express
- Washington Area Bicyclist Association
- Washington Metropolitan Area Transit Authority

Brand Character

Commuter Connections delivers a brand promise as the preeminent and trusted regional network of transportation organizations in the Washington, DC region, providing free commuting services and solutions for over 40 years. Through Commuter Connections' online Ridematching system, commuters registering for the service are given direct access to others who are looking to carpool and vanpool, along with an access to commute routes and other alternative mode options such as transit, bicycling, and teleworking. As more people share the ride to work, they positively affect air quality and mobility for the region.

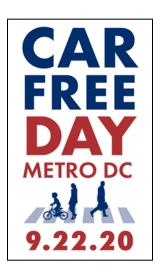




Car Free Day 2020

Car Free Day was celebrated on Tuesday, September 22, 2020. The event promoted alternative travel modes for both commute and non-commute trips, by encouraging commuters and the general public to take the pledge to telework or use car free or car-lite transportation. The total number of 2020 Car Free Day pledges reached 3,834.

Due to the impact of the coronavirus pandemic on the region, in 2020, transit and ridesharing were down dramatically while teleworking received the greatest number of Car Free Day pledges. During a typical year, such as 2019, teleworking has the least number of pledges. Biking and walking remained impactful this year, in part because nearly a third who took the pledge biked/walked for recreation or exercise.

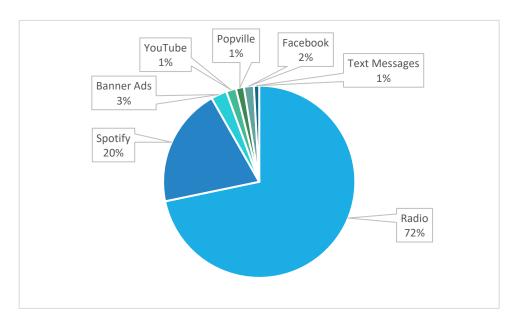


Media Objectives

The 2020 campaign promoted alternative modes of transportation with an emphasis on telework, bicycling, scootering and walking. The event encouraged commuters and the general public to take the car free pledge. Those who took the pledge were provided with promotions and a chance to win raffle prizes. The campaign also looked to engage employers and area universities.

Paid media included traditional and internet radio (Spotify), video (YouTube), sponsored blog article (Popville.com), online banner ads (El Tiempo Latino), social media (Facebook), and text messaging. In addition to the media buy, posters and an earned media effort were also developed to promote to the event and direct web visits to www.carfreemetrodc.org. Many transit agencies provided complimentary ad space to promote Car Free Day as well.

Car Free Day Media Spending



Geographic Target

Washington, D.C. DMA

Car Free Days Budget	MWCOG Cost	Gross Dollars	Impressions
Radio	\$32,236.75	\$37,925	1,379,900
Spotify	\$9,000.00	\$10,588.50	716,850
Banner Ads (El Tiempo Latino)	\$1,200.00	\$1,411.80	378,563
YouTube	\$750	\$882.00	69,676
Popville	\$600	\$705.90	105,600
Facebook	\$750.00	\$882.00	131,757
Text Messages	\$400	\$470.60	12,941
Totals	\$44,936.75	\$52,865.80	2,795,287

Radio Station	MWCOG Cost	Gross Dollars
WTOP	\$22,168	\$26,080
WPGC	\$5,011	\$5,895
WHUR	\$5,058	\$5,950
	¢22.227	ć27.02E

\$32,237 \$37,925



Proclamation

WHEREAS, the National Capital Region Transportation Planning Board (TPB) is the Metropolitan Planning Organization for the Washington, DC region; and

WHEREAS, the TPB through its Commuter Connections program organizes and promotes the annual Car Free Day event along with its jurisdictional network members throughout the region; and

WHEREAS, Car Free Day invites citizens of the region to telework and try alternative forms of transportation such as transit, bicycling, walking, and "car-lite" methods such as carpools and vanpools in a safe and healthy manner; and

WHEREAS, Car Free Day benefits the National Capital Region through improved air quality, mobility, energy conservation, and reduced parking demands; and

WHEREAS, Car Free Day corresponds with European Mobility Week, occurring September 16-22, 2020, celebrating sustainable mobility.

NOW THEREFORE, be it resolved that the National Capital Region Transportation Planning Board:

Proclaims Car Free Day throughout the Washington Metropolitan region to be observed on Tuesday, September 22, 2020; and

Encourages citizens to take the pledge to be Car Free or Car-lite at www.carfreemetrodc.org; and

Asks TPB member jurisdictions to adopt similar proclamations in support of Car Free Day 2020

Chair, National Capital Region Transportation Planning Board

Car Free Day Poster

Images developed for Car Free Day 2020 were relevant to traveling during the coronavirus pandemic and working remotely. Messaging reminded participants to use safe and healthy practices such as wearing masks, practicing social distancing and washing hands. The poster was distributed only in an electronic format as PDF's on the website and via HTML email to 54,000 employers, stakeholders, and past year's participants of Car Free Day and Bike to Work Day events.



Radio

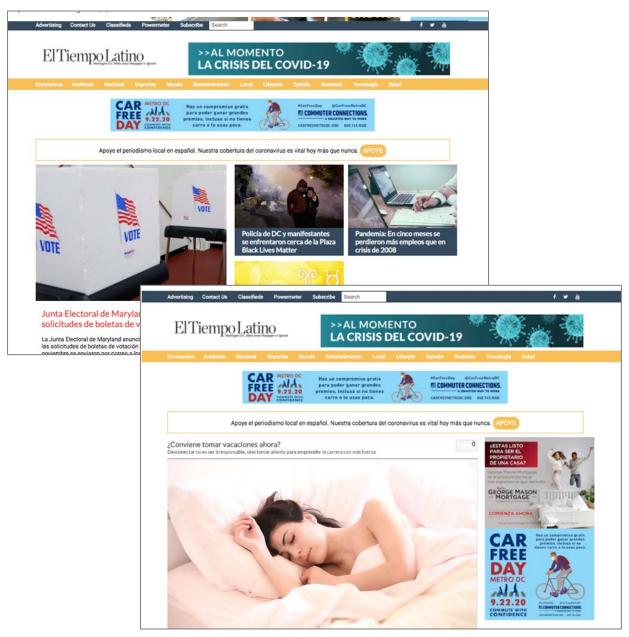
Radio encouraged travelers to Commute with Confidence and go car free or car-lite on Sept 22. A :30 and :10 recorded spot aired on three DC area radio stations: WPGC (95.5), WHUR (96.3), and WTOP (103.5).



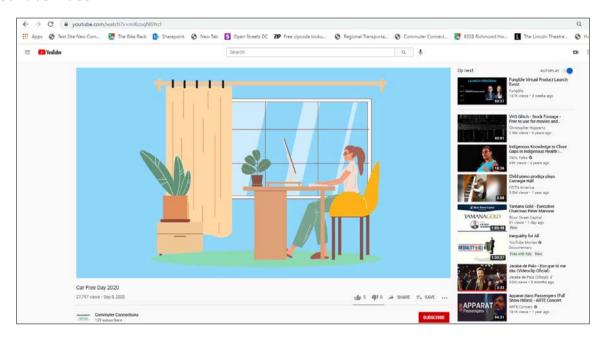




Banner Ads (El Tiempo Latino)

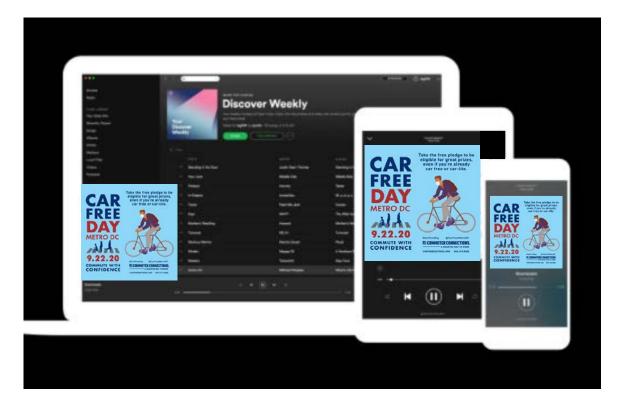


YouTube Video



Spotify

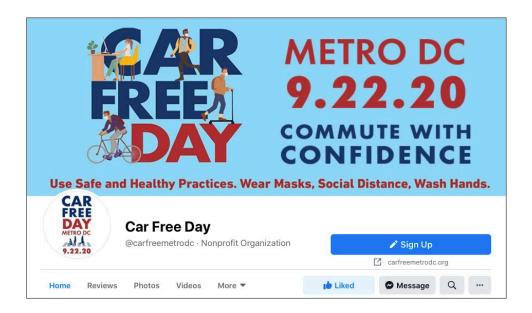
An estimated 716,850 impressions were delivered using Spotify, 35,032 more than the guaranteed number. A:30 audio spot ran concurrently with a companion image.



Car Free Days Social Media

Social Media was used to keep friends of the event up to date on Car Free Day activities and to spread the word through post sharing. Car Free Days is "liked" by over 4,850 Facebook fans.

Facebook

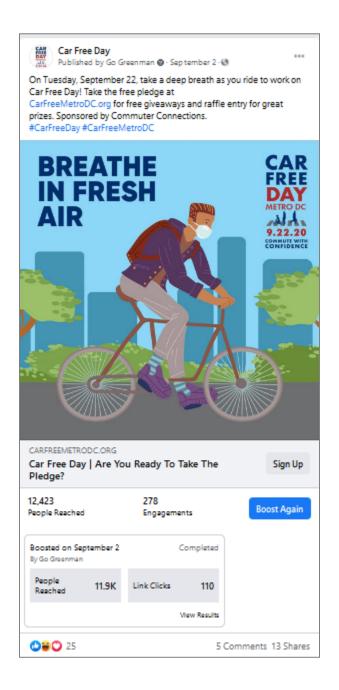


Twitter

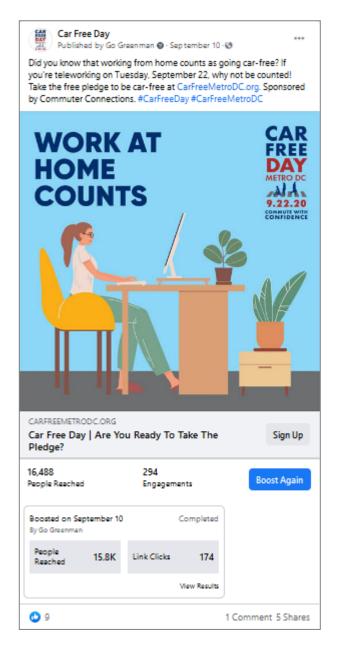


Social Media Posts

During the month of September, through Car Free Day, boosted posts were placed on Facebook, each with a different visual every few days.









Native Article

A paid sponsored article on PoPville.com, a popular local blog chronicling DC area neighborhood happenings, was utilized to help reach local engaged audiences. PoPville yielded 105,600 pageviews the day the post went live.



Free Day.

Car Free Day is an international event that heightens awareness of the impact of traffic on the quality of life in the region and is celebrated in more than 2,000 cities in 46 countries. Locally, the event is hosted by Commuter Connections, the regional network of transportation organizations coordinated by the Metropolitan Washington Council of Governments.

Popville Facebook

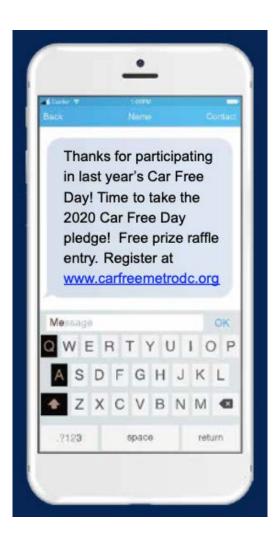
A companion post was placed on PoPville's Facebook page.



9578 People Reached						
106 Likes, Comments & Shares						
368 Post Clicks						
0 295 73 Photo Views Link Clicks Other Clicks						

Text Messages

When event registrants took the Car Free Day pledge on carfreemetrodc.org, they could opt-in to receive text messages. Three unique messages were sent throughout the campaign, not more than twice to anyone person. Approximately 13,000 text messages were sent during the campaign.



Transit Signage

Complimentary transit ad space was donated by the following area transit agencies to support the Car Free Day 2020 event.

- Arlington Interior Bus Cards
- Prince George's County Bus Shelters
- Fairfax County Connector Bus Tails
- Metrobus Interior Bus Cards
- Montgomery County Bus Exteriors





College Campus Challenge

Colleges were provided with a digital toolkit to promote the event. The college with the greatest number of pledges (Georgetown) received access to a radio Interview, plus Commuter Connections branded face masks and hand sanitizer.









Earned Media

For the 2020 Car Free Day event, Commuter Connections sent one press release, a departure from recent years when several were released. See appendix B for media placements.

- Commuter Connections partnered with the American Lung Association to support the Car Free Day initiative of improving the region's air quality and health. The American Lung Association provided a quote for the Car Free Day press release and shared Car Free Day promotional posts and articles on their social media page.
- Commuter Connections partnered with the American Heart Association to spread the
 Car Free Day message about health and air quality. In addition to providing a quote for
 the Car Free Day press release, the American Heart Association distributed the release
 and information about CFD to its media list and stakeholders; created a blog post about
 Car Free Day, and promoted the event and its materials through Car Free Day social
 media.







NEWS RELEASE

Pledge to Go Car Free on September 22 by Teleworking, Biking, Walking, and More

Annual event encourages residents to use travel alternatives throughout the day

Washington, D.C. (September 17, 2020) – Despite the ongoing COVID-19 pandemic, residents, workers, and students are poised to safely participate in the region's annual Car Free Day event on Tuesday, September 22, organized by Commuter Connections.

Although many residents' commutes are different in this year, working from home or riding a bike to the local store, among other actions, count toward taking part in Car Free Day 2020.

Due to COVID-19, the practice of teleworking has become part of a typical day for a large segment of the population. Before the health crisis, one-third of all workers in the region (an estimated 1.07 million people) teleworked to some degree, according to the Commuter Connections 2019 State of the Commute Survey. Albeit temporarily, the pandemic has shattered that figure.

A recent Commuter Connections survey of employers revealed the average share of employees who teleworked grew from 36 percent to 82 percent at sites with telework already in place in response to the pandemic. Preliminary data of the thousands who have already taken the pledge to be Car Free on September 22 show that only 17 percent plan to commute to their standard workplace location that day.

Nationwide and locally, bicycle purchases and repairs have skyrocketed as the ageold transportation mode has made a resurgence. This year, more than half (52 percent) of those who have already taken the pledge plan to incorporate a bicycle or scooter into their travels on Car Free Day.

A quarter of those who have taken the pledge to date are planning to shop or run errands on September 22. Before COVID-19, stopping for errands on the way home from work was a common occurrence.

"More working from home provides the perfect opportunity to combine running local errands with needed exercise by bicycling or walking," said Nicholas Ramfos, Commuter Connections Director.

Bicycling and walking are great ways to stay healthy, which is why the local chapter of the American Heart Association has endorsed taking the free pledge for Car Free Day.

"We are thrilled to work with Commuter Connections to help our community move more on Car Free Day and every day," said Soula Antoniou, Greater Washington Region American Heart Association Executive Director.

Taking the Car Free Day 2020 pledge is free and brings two special online promo code offers with it, plus entry into a free prize raffle. Car Free Day promotions include a \$30 giftcard to discover great local businesses from Nift (Neighborhood Gift), and a free LOVe vegan burger from LEON.

Visit carfreemetrodc.org to learn more and take the free pledge by September 22, and join the conversation on Twitter at @CarFreeMetroDC and #CarFreeDay.

Special Offers

Those who took the Car Free Day 2020 pledge received a \$30 Nift Gift card to use with local participating businesses in the DC area and a free LOVe Burger from Leon. Registrants were also entered into a raffle for a chance to win sponsor donated prizes.

Raffle Prizes

All who took the Car Free Day pledge were entered into a free raffle for a chance to win one of the following prizes:

- Capital Bikeshare annual memberships, courtesy goDCgo
- Samsung Galaxy Tab A, courtesy Tri-County Council for Southern Maryland
- SmarTrip cards with \$25 in fare, courtesy Washington Metropolitan Area Transit Authority
- Free T-shirt and annual membership, courtesy East Coast Greenway Alliance
- Grocery Store gift cards of \$25 value, courtesy Giant Food
- Annual memberships, courtesy Washington Area Bicyclist Association
- Nando's PERi-PERi, Full Platter at DC, Maryland, or Virginia locations, courtesy Nando's PERi-PERi
- **Commuter train passes,** courtesy VirginiaRailwayExpress
- Cookbooks, courtesy LEON (Naturally Fast Food)
- \$20 gift card, courtesy HipCityVeg

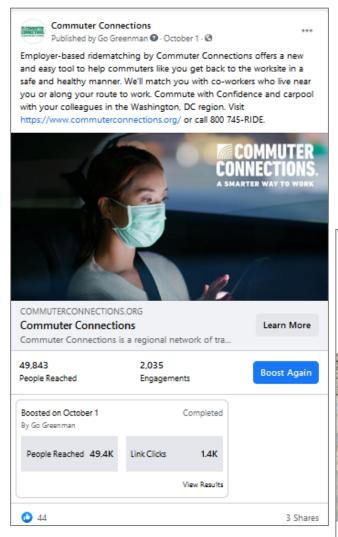
Jurisdiction Promotions

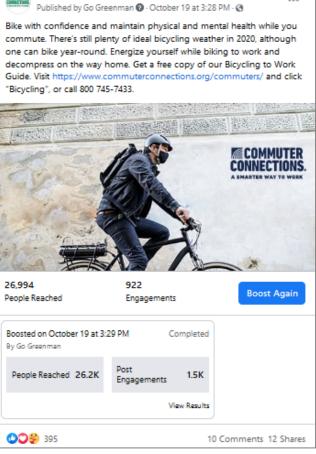
- La Plata Farmers Market Saturday, September 19, 2020 from 9 am to 2 pm Talbot St and Washington Ave, La Plata, MD 20646. Free giveaways from Tri-County Council for Southern Maryland
- **Prince William County/City of Manassas** Take the Car Free Day 2020 pledge and then play OmniRide Car Free Day BINGO for great prizes!
- Montgomery County visit with Montgomery County Commuter Services staff on Tuesday, September 22, 2020 from 7:00-9:00 am at the locations below for free hand sanitizer, face coverings and a chance to win a \$200 SmarTrip Card, Capital Bikeshare annual membership, or other gift cards!

Commute with Confidence

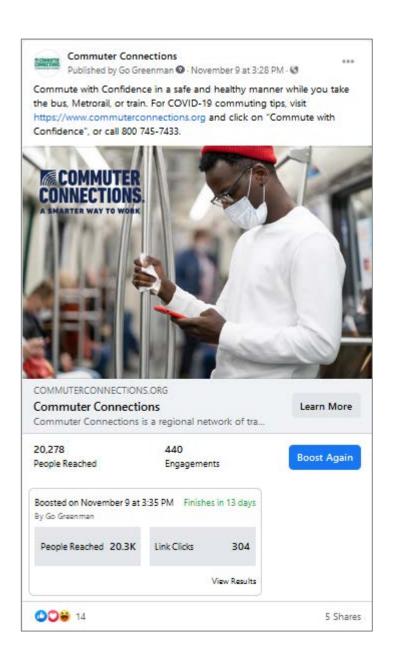
Due to the coronavirus, instead of its traditional mass marketing initiative, Commuter Connections used a combination of paid social media, YouTube, and value add radio exposure to provide commuters with confidence as they headed back to work as part of the phased business re-openings. The paid portion was a nominal \$6,000, Entercom value-add estimated at \$13,700, and WTOP value-add is to be determined.

Social Media



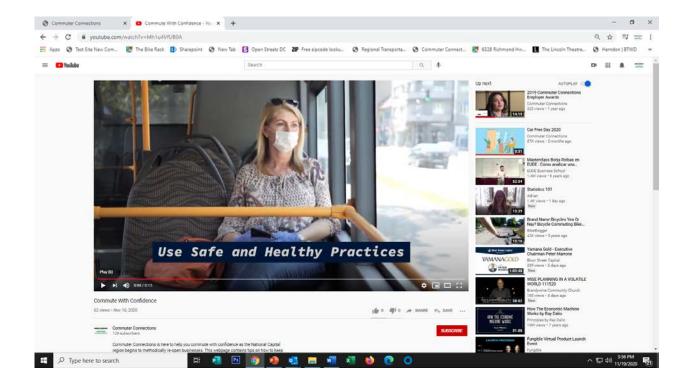


Commuter Connections



Video

YouTube



Value Add Radio

Entercom stations provided 262 free spots/mentions from October 12 through December 31, 2020 and WTOP provided up to 120 free spots/reads based on availability, from November 16 through December 27, 2020.

Radio Scripts

:30

Commuter Connections' free employer-based ridematching offers a new and easy tool to help commuters get safely back to work. We'll match you with coworkers who live near you or along your route. Commute with Confidence and carpool with your colleagues as the Washington, DC region reopens and gets back to business. Visit Commuter Connections Dot Org or call 800 745-RIDE. That's Commuter Connections Dot Org, 800-745-RIDE.

:10

Commute with Confidence and carpool with your colleagues. Find coworkers who live near you or along your route. Free employer-based ridematching, Commuter Connections Dot Org or 800 745-RIDE.

:30 (Spanish)

Commuter Connections ofrece el servicio gratuito "ridematching", una herramienta nueva y fácil para volver al trabajo de forma segura. El servicio le identifica con compañeros de trabajo que viven a lo largo de su ruta. Viaje con confianza y sea parte de un carpool con colegas mientras el area del dc re abre y regresa al trabajo. Visite Commuter Connections punto org o llame al ochocientos, siete, cuatro, cinco - ride. (800-745-ride) eso es Commuter Connections punto org o llame ochocientos, siete, cuatro, cinco - ride.











Community Affairs Interviews

Entercom Radio, a conglomerate with stations throughout the U.S. and multiple radio properties in the Washington, DC market offered Commuter Connections an opportunity to participate in exclusive interviews which aired in November 2020 for its various Sunday morning community affairs programs on WPGC, WAID/WJFK, and WLZL (Hispanic).

WPGC FM

Community Focus

Hosted by: Guy Lambert

A local thirty-minute talk show program produced and hosted by Public Affairs and News Director Guy Lambert. This show openly discusses the wide range of issues and information that are important to Washington's Communities of Color.

WIAD/WJFK

The Washington Report

Hosted by: Stevie Bridgewater

A thirty minute on air educational talk show program that speaks to 94.7 The Drive and 106.7 The Fan listeners about their communities. Produced and hosted by Stevie Bridgewater, The Washington Report focuses on the issues and events that impact the Greater Washington Area communities.

WLZL (Hispanic)

Tu Familia Zol

Hosted by: Maria Esther Caceres

For over ten years, our community affairs show "Tu Familia Zol" has continuously tackled the topics that affect the Latino community in Washington, DC and Baltimore. Covering a wide range of subjects such as health, education, finance, legal matters, arts and culture, host Maria Esther Caceres uses her journalism background to get to the root of complicated issues and make them accessible to the El Zol audience.

Employer Recognition Awards

Nomination Brochure

The 2021 Employer Recognition Awards program will recognize employers who initiate outstanding worksite commute and/or telework programs to assist their employees. Winners and nominees will be honored at the 24th annual awards ceremony in June 2021. A nomination brochure and form were developed and distributed in early late November 2020. The materials were also made available online.





Employer Recognition Awards Nomination Form









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COMMUTER

EMPLOYER

NEWS & EVENTS

OUICK LINKS

Employer Recognition Awards

Celebrating our 24th Annual Employer Recognition Awards Program



 $\label{thm:constraint} The \ Metropolitan \ Washington \ Council of \ Governments \ and its \ Commuter \ Connections @ \ program \ invite \ you \ to \ apply for \ the 2021 \ Employer \ Recognition \ Awards.$

The Awards are open to all private sector companies, non-profit organizations, and government agencies within the District of Columbia, Suburban Maryland, and Northern Virginia.

The 2021 Online Nomination Form

2021 Nomination Form (PDF)

2021 Nomination Brochure (PDF)

Winners will be recognized at our esteemed awards ceremony to be held June 2021 in Washington, DC.

Commuter Connections encourages and assists area businesses and their employees to adopt alternative commuting methods such as transit, teleworking, carpooling/vanpooling, and bicycling/walking. These methods help to mitigate traffic congestion and provide for cleaner air through reduced auto emissions.

The Commuter Connections annual Employer Recognition Awards Ceremony recognizes employers who have initiated programs that facilitate the use of such alternatives. Eligible employer programs include those that market alternative commuting options, initiated a successful telework program, or provide incentives that make using alternative transportation modes easier and more attractive than driving alone. Applications are evaluated by a selection committee and winners are chosen for their ability to offer measurable commuter benefits that reduce automobile fuel consumption and emissions through fewer vehicle trips and miles traveled. In addition, winners are selected for their policies that improved the lives of their employees and the region.

Employer Awards Categories

Incentives

Employers who offer commuter incentives to encourage and reward employees for taking alternative means of transportation; such as transit and vanpool subsidies, pre-tax benefits, and preferred or discounted parking for carpools and vanpools. Other incentives may include flex-time schedules, free shuttle service, or the provision of facilities and equipment such as blike racks, showers, and lockers.

Bike to Work Day

Commuter Connections began its annual sponsorship drive in November 2020 for the May 2021 Bike to Work Day event. Outreach was made to past and prospective sponsors. The sponsorship drive will remain open until January 29, 2021.

bike to work day	Please Retu	rn by January	29, 2021
Please check one of the following	Sponsor Levels:	Cash	In-Kind
_			
GOLD SPONSOR LEVEL Mentioned as sponsor on over 400 F (traditional radio and/or equivalent or Social Media, plus all Silver and Bror	Radio ads nline media impression	ns),	
SILVER SPONSOR LEVEL Logo on 20,000 T-shirts, Press Relea Bronze level items	+		
BRONZE SPONSOR LEVEL	\$1,200		
Logo on Website and 90,000 Posters			
If in-kind donation, please describ	e:		
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Newsletters

The Summer and Fall 2020 editions of the Commuter Connections newsletter were produced during the first half of FY21. These six page 4-color newsletters are produced and distributed quarterly to employers and stakeholders. It is also available in .pdf format on the Commuter Connections website. Newsletters with a black & white Federal ETC insert are distributed in PDF form to Federal Employee Transportation Coordinators via GSA, and placed online at www.federaletc.org.





Federal ETC News Updates

FEDERAL ETC UPDATES

RETURNING TO A NEW NORMAL



The COVID-19 pandernic will not last forever, but the changes in the way we interact with one another may well continue; some predict the handshake will become obsolete.

obsolete.

What about he way we work? COVID-19 has shown us that for some federal agencies, teleworking is more feasible than originally thought. Video conference services took over for conference rooms. The refrigerator took over for the local call that caters to the business lunch crowd. Pets assumed the note of co-worker who just doesn't want to leave you alone. Telework notably reduces auto emissions and traffic congestion, so the more working remotely, the better the environment and mobility. That alone is a good reason to start mixing more frequent telework into the regular work week for federal employees, not to mention the enronus work/Ulie balance impact it brings.

batance impact it brings.

The federal government has released a phased approach to reopening the country, and there is no shortage of guidance. There are three phases, each of which progresses to lighter and lighter restrictions. For example, non-essential travel is prohibited under phase noe, but can be resumed under phase two. Workplaces should remain closed during phase one but can slowly be reopened under phase two, and will be fully open under phase three.

The Office of Personnel Management (DPM) issued M-20-23, a guide to help agency leadership determine when to implement return to work plans. The M-20-23 memo

outlines five key parameters that will inform how federal agencies operate, including geographic-based decisions, telework status guidelines, personal guidelines, facilities, service & operations guidelines, and federal employee and travel guidelines. The Administration's Opening Up America Again provides additional guidance. General Service Administration (SSA) has even more guidance on what agencies need to consider when developing a reopening plan.

The federal government understands that the pace of the re-opening will be different for federal employees region-to-region. Employees of the National Parks Service have a better chance of returning towark sooner than Hill staffers, due to the outdoor nature of many of its jobs.



FEDERAL ETC UPDATES

NCPC TRANSPORTATION ELEMENT UPDATE AND WHAT IT MEANS FOR FEDERAL AGENCY TMP'S

New policies guiding transportation management at federal worksites in the National Capital Region were recently adopted by the National Capital Planning Commission (NCPCL The Commission voted at a July 2020 meeting to adopt updates to the Transportation Element of the Comprehensive Plan. The updated Transportation Element will regionace the 2016 Federal Transportation Element will regionace the 2016 Federal Transportation Element will region the 2016 Federal Transportation Element will region to the 2016 Federal Transportation Element and policies.

- Element and policies.

 Notable changes to the Transportation Element, as outlined in the NCPC Project Summary, include:

 A new Transportation Addendum targeting practical implementation of Transportation Management Plans (TMP)

 An increase in the parking requirements for the LEnfant City (formerly Regional Core) area from 15 to 16 ratio of parking spaces to employees

 A new policy that encourages agencies to consider how charging for parking can be used as a TDM tool. The page Additional to the Top of the Control of the Program of the Top of the Program of the Program of the Top of the Program of the Top of the Program o

how charging for parking can be used as a TDM fool. The new Addendum to the Transportation Element contains a revemped TMP review process that encourages Federal Employee Transportation Coordinates (EEL operating or creating a TMP to preactively consult directly with NCPC. local prindictions, the Metropolitan Washington Council of Governments (DCIG), and trainst plainners to identify potential employee communities issues and/or oper tunities. ETCs are considered the primary employments, administrators, should be fully integrated with vector matter plans and reviewed at least every five years to ensure they accurately



Continued on page 2

E-Newsletters

COMMUTER CONNECTIONS.

NEWSLETTER | The Commuter Information Source for DC, MD



Surveys Reveal Telework Levels Pre-Post Coronavirus Pandemic

A survey of employers revealed telework experiences surrounding the pandemic. More than a third said that after stay-at-home restrictions are lifted, employees are likely to telework at a greater degree than pre-pandemic levels.

More News



Clean Air Partners Educates Region on Air Quality

As a result of the coronavirus pandemic, traffic levels have been down dramatically which has contributed to better air quality in the region.

COMMUTER CONNECTIONS.

NEW SLETTER The Commuter Information Source for DC, MD, VA

LEADING THE WAY

20 EMPLOYER 20 EMPLOYER 20 AWARD 5

23rd Annual Employer Recognition Awards Honor Area Companies

Three employers in the Washington, DC region were honored during a virtual ceremony hosted by the Metropolitan Washington Council of Governments, for their commuter benefits and telework programs.

More News



Car Free Day – Tuesday, September 22, 2020

Telework, Bike, Walk, Scooter, Bus, Rideshare, or use the Train on Car Free Day 2020. Take the free pledge and receive a \$30 Nift Gift credit to local merchants, and a free LOVe Burger!

Appendix A

Performance Measures

Web Visits

Month	FY 2020 Web Visits	FY 2021 Web Visits	+/-	+/- %
July	7,280	4,113	(3,167)	-43.50%
August	8,274	4,356	(3,918)	-47.35%
September	8,944	3,702	(5,242)	-58.61%
October	11,125	4,180	(6,945)	-62.43%
November				
December				

35,623 16,351 (19,272) -54.10%

Phone Calls

Month	FY 2020 Phone Calls	FY 2021 Phone Calls	+/-	+/- %
July	853	261	(592)	-69.4%
August	847	158	(689)	-81.3%
September	953	143	(810)	-85.0%
October	1,069	191	(878)	-82.1%
November				
December				

3,722 753 (2,969) -79.8%

Rideshare Applications

Month	Rideshare FY 2020 Applications	Rideshare FY 2021 Applications	Change	%
July	932	748	-184	-19.7%
August	1,552	423	-1,129	-72.7%
110.80.00	_,		_,	
September	843	634	-209	-24.8%
October				
November				
December				

3,327 1,805 (1,522) -45.7%

GRH Applications

Month	GRH FY 2020 Applications	GRH FY 2021 Applications	Change	%
July	581	192	-389	-67.0%
August	634	206	-428	-67.5%
September	595	151	-444	-74.6%
October				
November				
December				

1,810 549 -1,261 -69.7%

Appendix B

Car Free Day Earned Media Placements

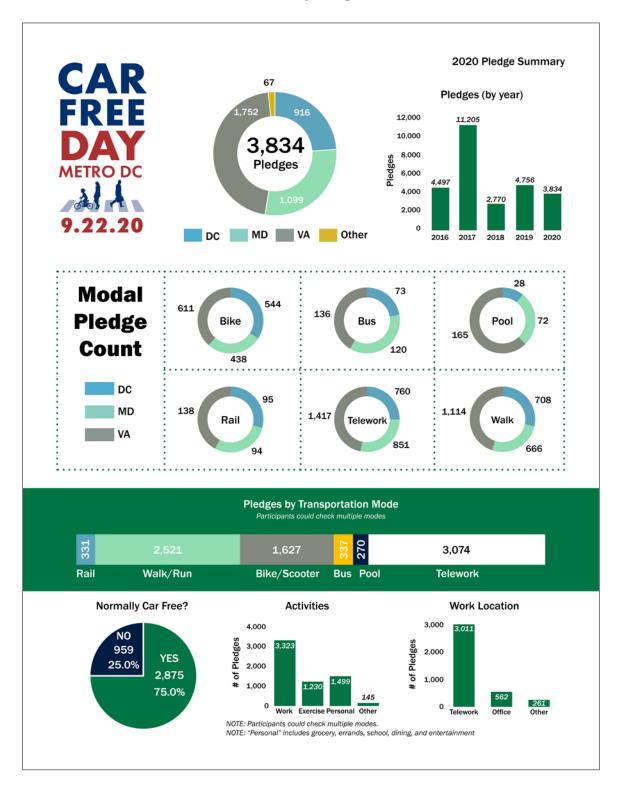
Car Free Day 2020 media placements across print, internet and television outlets, and calendar listings.

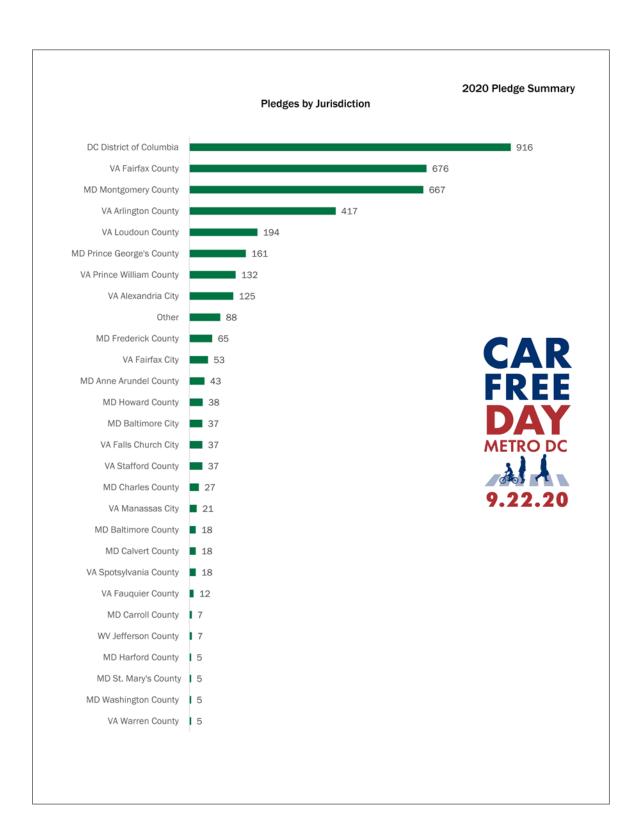
Media Placements:

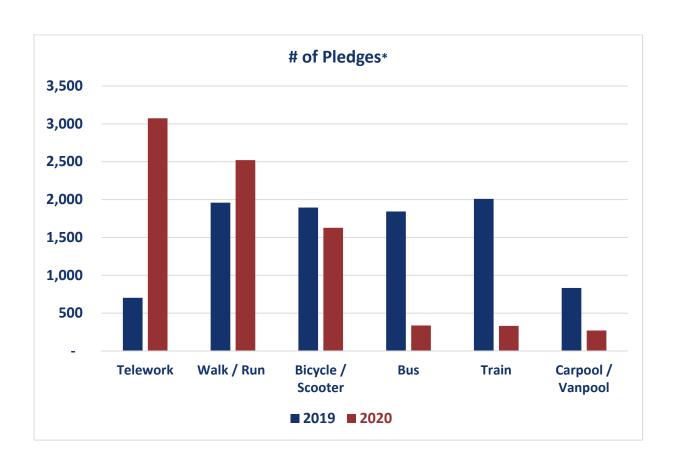
	Car Free Day 2020 Print /Online Coverage					
Date		Outlet	Topic linked to URL			
September 21, 2020 InsideNoVA			Commuter Connections wants you to commit to a car free Tuesday			
September 21, 2020	WT	OP News	Commuter Connections wants you to commit to a car free Tuesday			
		Car Free Day 2020	Television Coverage			
September 18,2020	CT	V News	September 18, 2020 – YouTube video CTV News – timestamp 7:04			
		Car Free Day 202	0 Calendar Listing			
Outlet		Listing				
Arlington		https://arlingtontrans	sportationpartners.com/initiatives/car-free-			
Transportation		day/	day/			
Partners						
Patch		https://patch.com/district-				
		columbia/washingtondc/calendar/event/20200922/879859/car-				
		free-day-2020				
Frederick News Po	st		knewspost.com/calendar/other/car-free-			
			c692-d281-11ea-8025-5cb9017bdf7b.html			
Prince William Livi	ng	https://princewilliam	living.com/event/car-free-day-2020/			
TaxiComp		'	np.com/XX/Unknown/123041014376149/Car-			
=1 = 11 :		<u>Free-Day</u>				
The BayNet			net.com/events/car-free-day-2020.html			
Spingo DC			go.com/mobile/home			
The Washington			gtoninformer.com/community-			
Informer		calendar/? escaped fragment =/%23!/show/?start=2018-10-				
====		30#!/show/?start=20				
WTOP News		https://wtop.com/local/2020/09/commuter-connections-wants-				
		<u>you-to-commit-to-a-car-free-tuesday/</u>				

Appendix C

Car Free Day Pledge Data







Appendix D

Car Free Day Digital Media Results

Program	Media	Amount Spent	Impressions	Interactions	Interaction Rate	Cost Per Interaction
Car Free Day 2020	Google Display Network	\$9.67	490	172	35.10%	\$0.06
Car Free Day 2020	Google Display Network	\$15.00	560	251	44.82%	\$0.06
Car Free Day 2020	Google Display Network	\$21.33	839	446	53.16%	\$0.05
Car Free Day 2020	YouTube Videos	\$237.58	25,667	11,242	43.80%	\$0.02
Car Free Day 2020	YouTube Videos	\$233.56	23,895	9,675	40.49%	\$0.02
Car Free Day 2020	YouTube Videos	\$223.99	18,225	5,951	32.65%	\$0.04
		\$741.13	69,676	27,737	39.81%	\$0.03

Appendix E

Commute with Confidence Social Media Results

Program	Media	Amount Spent	Impressions	Interactions	Interaction Rate	Cost Per Interaction
Commute						
with	Facebook					
Confidence	"Employer-based					
Fall 2020	ridematching"	\$1,500.00	166,388	1,363	0.82%	\$1.10
Commute						
with	Facebook "Bike with					
Confidence	confidence and					
Fall 2020	maintain"	\$1,000.00	79,107	1,462	1.85%	\$0.68
Commute	Facebook					
with	"Commute with					
Confidence	Confidence in a					
Fall 2020	safe"	\$372.60	42,791	320	0.75%	\$1.16
		\$2,872.60	288,286	3,145	1.09%	\$0.91