Draft

Conformity Statement through June30, 2012

ITEM #3A

***includes new (99) plus maintenance companies (431) **this number includes companies less than 100

Employers with 100 or more employees

| | through June 30, 2012 Level 3 Employers | through June 30, 2012 | Levels 3 & 4 <100 | NEW Confirmed to Date including <100 Employers for Levels 3 & 4 (through 6-30-12) | Amount Needed to Attain Goal for Levels 3 & 4 | Goal to attain for new clients | Total Goals *** | TERM Counts FY11** |
|-----------------|---|--------------------------|----------------------|---|---|---|-----------------|-----------------------|
| Alexandria | 6 | 4 | 1 | 11 | 0 | 10 | 21 | 51 |
| Arlington | 22 | 13 | 5 | 40 | 0 | 12 | 93 | 159 |
| DC | 19 | 10 | 8 | 37 | 0 | 10 | 115 | 331 |
| Fairfax | 73 | 32 | 10 | 115 | 0 | 20 | 61 | 196 |
| Frederick | 7 | 5 | 0 | 12 | 0 | 4 | 5 | 4 |
| Loudoun | 7 | 2 | 0 | 9 | 0 | 9 | 17 | 11 |
| Montgomery | 30 | 10 | 7 | 47 | 0 | 22 | 172 | 342 |
| Prince George's | 6 | 0 | 1 | 7 | 0 | 4 | 28 | 17 |
| PRTC | 7 | 0 | 0 | 7 | 0 | 7 | 14 | 5 |
| Tri-County | 1 | 0 | 0 | 1 | 0 | 1 | 4 | 2 |
| Total | 178 | 76 | 32 | 286 | 0 | 99 | 530 | 1118 |

Conformity Statement through June 30, 2012 Employers with less than 100 employees*

Counted toward Level 4 Level 4 Conformity Level 3 Level 3 Employers # of employees **Employers** # of employees Alexandria 4 133 102 Arlington 16 455 6 5 DC 62 31 802 3 8 **Fairfax** 19 1057 0 0 10 Frederick 0 0 0 0 0 Loudoun 0 0 0 13 Montgomery 43 644 122 7 0 Prince George's 2 148 0 **PRTC** 0 0 0 0 0 **Tri-County** 0 0 0 0 0 22 286 32 115 3239 Total

^{*} Companies that have less than 100 employees are added with other companies until the total is 100. This means that the number of employees is the determining factor, not the number of employers, but rather the number of employees.