

### New NAIC Sectors by VEC

Code	Industry	%Industrial	% Retail	% Office	% Ins	% Others	Total	
11	Agriculture, Forestry, Fishing & Hunting	95%	5%				100%	Other Services
21	Mining	95%	5%				100%	Other Services
22	Utilities	25%		70%	5%		100%	TCPU
23	Construction	34%		66%			100%	Construction
31-33	Manufacturing	100%					100%	Manufacturing
42	Wholesale Trade	90%	5%	5%			100%	Wholesale Trade
44-45	Retail Trade		96%			4%	100%	Retail Trade
48-49	Transportation and Warehousing	25%		70%	5%		100%	TCPU
51	Information			98%		2%	100%	Business Services (modified)
52	Finance and Insurance			98%		2%	100%	F.I.R.E.
53	Real Estate and Rental and Leasing			98%		2%	100%	Business Services
54	Professional and Technical Services			98%		2%	100%	Business Services
55	Management of Companies and Enterprises			98%		2%	100%	Business Services
56	Administrative and Waste Services	25%		70%	0%	5%	100%	Other Services
61	Educational Services		5%	10%	80%	5%	100%	Other Services
62	Health Care and Social Assistance			70%	28%	2%	100%	Health Services
71	Arts, Entertainment, and Recreation	10%	10%		70%	10%	100%	Other Services
72	Accommodation and Food Services	15%	65%	20%			100%	Other Services
81	Other Services, Ex. Public Admin		18%	68%	10%	4%	100%	Other Services
92	Public Administration			40%	60%		100%	State & Local Govt.
0	Total, All Industries							

**Note:** Highlighted rows are new conversion ratios. All others are from old table applied to almost same type of sectors.