# National Campaign

## Campaign Overview

## Plug-In Partners National PHEV Initiative

Plug-In Partners is a national grass-roots initiative to demonstrate to automakers that a market for flexible-fuel Plug-in Hybrid Electric Vehicles (PHEV) exists today.

Our National Campaign will demonstrate the viability of this market by:

- Garnering support in the form of online petitions and endorsements by cities across the country
- Procuring "soft" fleet orders
- Developing rebates and incentives

## Who Are "Plug-In Partners"?

The partners envisioned in this campaign are local and state governments, utilities, and environmental, consumer and business organizations. These entities can Become a Plug-In Partner and join the Founding Plug-In Partners in support of the national campaign.

#### Online Petitions

All Plug-In Partners are invited to participate in petition efforts. Petitions are a way for individual citizens and organizations without fleets to make their voice heard in demonstrating a PHEV market among individual consumers. The national campaign will track signatures accumulated from programs across the country through reporting to the Plug-In Partners web site. A template petition form is provided in the Plug-In Partners Packet.

# "Soft" Orders From Government and Business

A template "soft" fleet order form is provided in the Plug-In Partners Packet. The Plug-In Partners National Campaign will track vehicle commitments through a Reporting option, so to be added to this web site. This will allow us to present automakers with a "soft" order for sedans, vans, SUVs and other vehicles by specific governmental and business entities. Those making fleet order will agree to strongly consider purchasing flexible fuel plug-in hybrids if they are manufactured. There is no financial commitment involved in making a "soft" fleet order.

#### **Endorsements**

Endorsements also lend a voice by demonstrating organizational support for the commercial production of PHEVs and promoting plug-ins to its membership.

An endorsement could be several forms:

- City Council or County Court resolutions
- Legislative resolutions
- Statements of support from local or national environmental, consumer or other groups

Endorsements will be reported to this web site, where a list will be maintained along with membership totals of the endorsing organizations. To date, the production of flexible fuel PHEVs is widely

supported by a large number of national groups—environmental and consumer— as well as groups focused on the national security and economic viability of our country.

# Plug-In Hybrids

Gas: Optional

Plug-In Hybrid Electric Vehicles (PHEVs) are outfitted with a battery pack sufficient to power the vehicle from 20 to 60 miles on battery charge alone. Considering that half the cars on America's roads are driven 25 miles a day or less, a plug-in with a 25-mile range battery could eliminate gasoline use in the daily commute of millions of



Americans. The cost of an equivalent electric gallon of gas is estimated to be less than \$1.00.

PHEV technology is already available and functioning. DaimlerChrysler is producing a Sprinter Van prototype with an all-electric range of 20 miles. Also on the road are existing standard hybrids that have been converted to plug-ins.

#### The Difference Between Standard Hybrids and Plug-in Hybrids

Basically, PHEVs use the same technology as the popular hybrids on the road today, but have a larger battery that can be recharged by plugging into a standard home outlet.

# **Key PHEV Attributes:**

- Gets about twice the fuel economy of a conventional vehicle and 30-50% better fuel economy than a standard hybrid
- Plugs into a standard (120-volt) home electrical outlet to receive charge
- Depending on design and battery size can be driven 20 to 60 miles without the use of gasoline

#### Flexible Fuel PHEVs

PHEV technology can also be combined with existing flexible fuel technology to increase fuel efficiency even further as well as further reduce greenhouse gases and imported oil.

#### **Technical Details**

Both standard hybrids and PHEVs are powered by a combination of electricity and liquid fuels; however, PHEVs draw their charge not only from the engine and captured braking energy but from the electrical grid as well when they are plugged into a standard electrical socket. PHEVs have liquid fuel tanks and internal combustion engines, so they do not face the range limitation posed by electric-only cars.

Want to know more about PHEVs? Visit our Resources section. Or, see "All About Plug-in Hybrids" at CalCars.org, a California-based initiative working to promote the adoption of these efficient, non-polluting autos.

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