

Draft

Conformity Verification Statement through March 31, 2019

ITEM #3A

***includes new (185) plus maintenance companies (1847 from FY17 TERM Count)
 **this number includes companies less than 100

Employers with 100 or more employees

| | through March 31, 2018 Level 3 Employers | through March 31, 2018 Level 4 Employers | through March 31, 2018 Levels 3 & 4 <100 Employers | NEW Confirmed to Date including <100 Employers for Levels 3 & 4 (through 3-31-19) | Amount needed to attain goal for Levels 3 and 4 | Goal To Attain for new clients | Total Goals *** | TERM Counts FY17** |
|-----------------|---|---|---|---|---|--------------------------------|-----------------|--------------------|
| Alexandria | 5 | 3 | 2 | 10 | 5 | 15 | 164 | 151 |
| Arlington | 10 | 8 | 8 | 26 | 3 | 29 | 314 | 353 |
| DC | 17 | 12 | 16 | 45 | 13 | 58 | 636 | 702 |
| Fairfax | 11 | 7 | 1 | 19 | 7 | 26 | 285 | 265 |
| Frederick | 3 | 0 | 0 | 3 | 0 | 2 | 20 | 23 |
| Loudoun | 1 | 0 | 0 | 1 | 1 | 2 | 17 | 16 |
| Montgomery | 17 | 10 | 3 | 30 | 19 | 49 | 534 | 463 |
| Prince George's | 1 | 0 | 0 | 1 | 1 | 2 | 25 | 31 |
| PRTC | 1 | 0 | 0 | 1 | 2 | 3 | 29 | 29 |
| Tri-County | 1 | 0 | 1 | 2 | 0 | 1 | 10 | 13 |
| Total | 67 | 40 | 31 | 138 | 49 | 185 | 2032 | 2046 |

Conformity Verification Statement through March 31, 2019

Employers with less than 100 employees*

| | Level 3 Employers | Level 3 # of employees | Level 4 Employers | Level 4 # of employees | Counted toward Conformity |
|-----------------|----------------------|---------------------------|----------------------|---------------------------|------------------------------|
| Alexandria | 8 | 201 | 0 | 0 | 2 |
| Arlington | 15 | 728 | 3 | 101 | 8 |
| DC | 35 | 1464 | 8 | 217 | 16 |
| Fairfax | 3 | 142 | 0 | 0 | 1 |
| Frederick | 0 | 0 | 0 | 0 | 0 |
| Loudoun | 0 | 0 | 0 | 0 | 0 |
| Montgomery | 16 | 314 | 7 | 77 | 3 |
| Prince George's | 0 | 0 | 0 | 0 | 0 |
| PRTC | 0 | 0 | 0 | 0 | 0 |
| Tri-County | 8 | 101 | 0 | 0 | 1 |
| Total | 85 | 2950 | 18 | 395 | 31 |

* Companies that have less than 100 employees are added with other companies until the total is 100. This means that the number of employees is the determining factor, not the number of employers, but rather the number of employees.