

Clean Air Partners -- Cash Flow As Of December 31, 2004

REVENUE	Budgeted	YTD Actual
VDOT	\$108,000.00	\$108,000.00
MDOT	\$250,000.00	\$250,000.00
DCDPW	\$54,000.00	
COG	\$50,000.00	\$50,000.00
Membership Dues	\$13,000.00	\$5,250.00
Carry Over	\$25,000.00	\$37,331.40
Transfer	\$0.00	
Conference	\$0.00	\$175.00
Sponsorship	\$150,000.00	\$80,000.00
Grants	\$17,667.00	
TOTAL REVENUE	\$667,667.00	\$530,756.40
EXPENSES		
<i>Ozone Action Days</i>		
Washington Ozone Action Days Program	\$76,714.00	\$92,404.32
Educational Materials, including Code Red Measures	\$15,000.00	\$11,874.01
Ozone Action Days Conference	\$5,000.00	\$30.00
Total	\$96,714.00	\$104,308.33
<i>Marketing and Public Relations</i>		
Marketing Support	\$15,000.00	\$15,120.08
Paid Radio and TV	\$228,000.00	\$156,321.67
Public Relations/Media		
Washington/NVA	\$10,000.00	\$9,873.84
Baltimore	\$10,000.00	\$10,293.93
Web Site www.cleanairpartners.net	\$0.00	
Media Clips	\$2,500.00	\$3,742.00
Recruitment of Media Sponsors	\$0.00	
Total	\$265,500.00	\$195,351.52
<i>Public Education</i>		
Day Care Activity Booklet	\$0.00	
Early Childhood Ozone Action Days Curriculum Training	\$5,000.00	3970.56
Bike to Work Week	\$2,500.00	
Total	\$7,500.00	3970.56
<i>Measurement System</i>		
End of Season Survey	\$5,000.00	0
Episodic Surveys	\$38,300.00	902.07
Total	\$43,300.00	902.07
<i>Member Services</i>		
Annual Meeting and Awards	\$3,000.00	4106.07
Annual Report	\$2,000.00	1666.37
OAD Employer Survey/Awards	\$2,000.00	0
Total	\$7,000.00	\$5,772.44
<i>Administration and Leadership</i>		
Managing Director and Clean Air Partners Office	\$60,200.00	\$51,534.10
COG Program Support and Administration	\$97,453.00	\$84,293.45
Forecasting	\$35,000.00	\$15,409.38
Total	\$192,653.00	\$151,236.93
<i>Reserve</i>		
TOTAL EXPENDITURES	\$612,667.00	\$461,541.85
 <i>Reserve for air time purchase</i>	 \$55,000.00	
TOTAL	\$667,667.00	