



Strategic Global Engagement at the Local Level in Northern Virginia











Demands on Cities to Engage Globally



GEOPOLITICS

The growing role of cities in international diplomacy

Nov 24, 2019

The Emergent Role of Cities as Actors in International Relations

Salome Gongadze





Cities Are Transforming U.S. Foreign Policy

Biden Would Do Well to Work with Them

By Eric Garcetti and Nina Hachigian December 29, 2020







D.C. Politics Local news Maryland politics Virginia politics

D.C. Politics

Virginia lawmakers flying to France as part of lobbying push for uranium mining

By Anita Kumar

June 16, 2011

RICHMOND — More than a dozen Virginia legislators are flying to France this month on all-expenses paid trips as part of an aggressive lobbying effort by a company pushing lawmakers to lift a ban on uranium mining in the state.

Virginia Uranium invited nearly all 140 state lawmakers to France as it looks to mine what is thought to be the largest deposit of uranium in the United States, in south central Virginia, despite concerns about unearthed radioactive material that could contaminate the area's land, air and drinking water.

Five legislators arrived in Paris on Wednesday to see a closed mine in Bessines, in western France, where uranium was excavated for 50 years until the late 1990s. Nine others leave Tuesday on a five-day trip expected to cost \$10,000 a person — that includes about three free days in Paris.



Challenge:

International work at the local level lacks outcomes and often seen as wasteful/frivolous







Priorities and Demands on City/County Staff are Local:



Climate Change/Resilient Infrastructure/Economic Development



Social Exclusion/Homelessness/Affordable Housing/Racial Justice





Emergency Response/Public Safety



Education/Public & Mental Health









1. <u>Unilateral</u> Transfers of Policy and Technology Innovations From Overseas <u>To</u> Northern Virginia

2. <u>Prioritization</u> of Countries (e.g. Germany, Switzerland, Canada)

3. <u>Partnerships</u> with Region's Commercial, Academic, Scientific & Civil Society Institutions











Past is Prelude...

Va. 2 . Thursday, September 18, 1989 THE WASHINGTON POST

A Touch of the Old World For Alexandria's Waterfront?

Alexandria Mayor Charles E. Beatley Jr. returned from a tour of European waterfronts this week and immediately attacked critics of the controver-

Beatley called council members who had criticized the tour "wrong" and narrow-minded. In nearly the same breath, he spoke almost lyrically about his view of Alexandria's future, obvi-ously sharpened by his tour of 11 Euro-

pean cities in 14 days.

"Looking at our waterfront as an area limited to only one parcel is wrong," Beatley said at a press conference this week. It was an obvious reference to an argument put forth by council member Carlyle C. Ring Jr. to buttress Ring's contention that the

European trip was useless.
"This kind of thing is hard to understand," Beatley said this week, "but the waterfront involves more than one project. I now see for the first time that every planning and zoning decikeeping an eye cocked on the water-

Among the countries on the tour were Denmark, West Germany, Austra, Switzerland and the Netherlands.

In the end, Beatley was accompa-Bedtey said that after seeing water in the end, Beauey was accompa-front developments there he is con-rinced that with the waterfront "alex-addria has a chance to become one of a beautiful that the waterform and the costs for the three men. the leading cities in the Eastern,

United States."

Beatley had some specific suggestions for Alexandria's waterfront. He
sid he would urge that governmentsubsidized water taxis and commuter

was representing the city's "business
community", also joined the Alexan-

Beatley continued to defend his trip.

It was, he said, "not a paid vacation," as council member Donald C. Casey

"It was a working trip, terribly sub-stantial. It was the most worthwhile 14 days I have ever spent in the interest of the city in my life," said Beatley, who is serving his fourth term as

Originally, five city officials—Beat-ley, Vice Mayor Robert L. Calhoun, City Manager Douglas Harman and, two department heads—had planned City hashes.

Even department heads—had planned to take the trip, with the non-profit to take the trip, with the non-profit of the converse that the designed to improve the converse that "we have a continous owners that "we have a based foundation designed to improve German-American relations, paying \$7,500 of the bill. The city would have

After several council members crit, ricade the trip in August. Beatiev, howed out, but then renewed his plans in what he said were the interest of the said were the

Ellen Pickering, a former council member who is head of the Northern

Spass, as well as the subway and buses, be used as public transportation in the njetropolitan area. Council criticism of the tour contin-

beauts, as been so unsolve and the particular area.

The water taxis could work up and the same to the form of the same to the same to could be a major solve the same to could be a major solve the same to could be a major solve the same tax solve the addition to the same to the same to the same to the same time all in the major who could calculate the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the mayor who considered the same time all in the same time all in the mayor was not to make the same time all in the same time all in the same time all in the mayor was not to the same time all in the same time tlexandria, now expected next year. science of the city." Ring contended that if the mayor were to tour any is similar to one that served commut- waterfronts, it should be those in

is similar to Alexandria's, and not the American experience," Beatley said, "We have an old and historic district here, they feel at home.'

home some favorable impressions and

sho is serung.

Beatley added he will provide an example of the panded description and analysis of the panded description and analysis of the more than ever, the waterfront heating five city officials—Beath of the waterfront because she feared the waterfront because she waterfront because she waterfront because the on the waterfront because she feared "backroom deals" might be made in

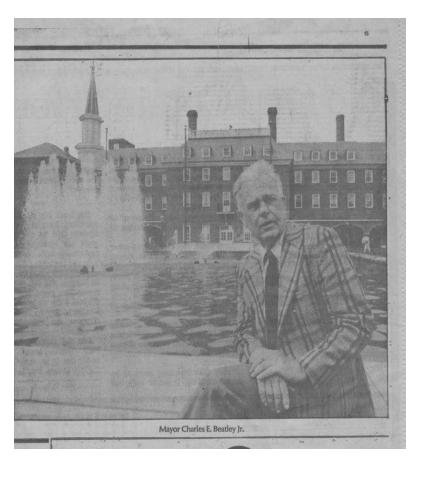
a federal court claim to the title. The federal claim was designed to stop

Currently, city and federal officials are trying to agree on a developmen

Sterilization Laws Studi

ers between Washington, Virginia and America.

At his press conference this week, it themselves lost in a legal maze last where the head in the task of recommending revises.



■ SPIEGEL International

So Goldman decided to take a different approach. "We wanted to do something new and get different kinds of people involved in trans-Atlantic issues," says Goldman. "We wanted to make Americans aware that we belong in Europe and focus on problems important for German people in the US." For him that meant putting resources into bringing experts together on issues like urban transportation, the environment and economics.

One early project took officials from Alexandria and Arlington, Virginia to Holland and Sweden so they could learn how to improve Washington D.C.'s metro system. Another sent representatives from an Alabama company to Berlin to improve trash collection and recycling systems.

Der Spiegel, January 2012







Washington Post, September 1980



Climate Resilient Infrastructure



Low Impact Development in Stuttgart, Germany





Four Mile Run Restoration Master Plan





Four Mile Run Watershed Restoration Plan







Climate Resilient Infrastructure







"Green" Rooftops in Hamburg, Germany









Innovative Stormwater Policies: Impermeable Surface Stormwater Fees











Innovative Water Treatment Technologies







Innsbruck, Austria









Passive Engineering Flood Protection for Small Businesses on Waterfronts









Alexandria Waterfront









Ecological & Affordable Social Housing



Pergolenviertel Hamburg, Germany





Alexandria Redevelopment & Housing Authority











Lessons Learned Over the Years: Solar Mapping and Climate Atlas

Stuttgart, Germany











Public Safety, Emergency Response/Small Business





Aachen, Germany





Ganther Brewery, Freiburg, Germany







Northern Virginia



Small Businesses in Alexandria









Tools to help Prioritize Global Engagement at Local Level

28 LOS ANGELES BUSINESS JOURNAL - BRANDED CONTENT

JUNE 20, 2022



NO. 5

GERMANY

FOREIGN-OWNED ENTERPRISES (FOEs)

FOE JOBS

FOE ESTABLISHMENTS

ESTIMATED WAGES

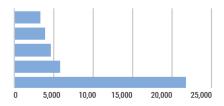
45,246

1,310

\$4,910M

GERMAN FOE JOBS BY SECTOR

Retail Trade
Wholesale Trade
Financial Activities
Prof/Business Services
Manufacturing



GERMAN FOES BY REGION AND IN LOS ANGELES COUNTY

County	Jobs	% of All FOE Jobs	Establishments	Est. Wages (\$Millions)
Bay Area	17,710	39.1%	405	2,037.0
Southern California	24,939	55.1%	807	2,635.1
Greater California	2,597	5.7%	98	237.8
Los Angeles County	11,969	26.5%	322	1,298.8
TOTAL	45,246	100.0%	1,310.0	4,909.9



NO. 6

SWITZERLAND

FOREIGN-OWNED ENTERPRISES (FOEs)-

SWISS FOEs BY REGION AND IN LOS ANGELES COUNTY

County	Jobs	% of All FOE Jobs	Establishments	Est. Wages (\$Millions)
Bay Area	17,790	44.0%	267	1,979.6









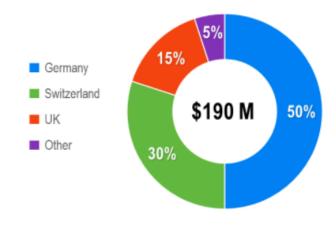
Tools to Help Prioritize Global Engagement at Local Level

Foreign-Owned Firms

Approximately 50 foreign-owned companies have already selected Arlington as their base, representing everything from global headquarters for multinational firms to smaller companies opening a first U.S. office. These companies chose Arlington for its safe neighborhoods, pro-business government, and its unique proximity to federal agencies, foreign embassies, defense and security companies and others in the ICT industry.

Over the last five years, foreign-owned businesses represented \$190 million in new capital investments in Arlington.

Capital Investment, 2015-2020



See a listing of select foreign-owned firms in Arlington



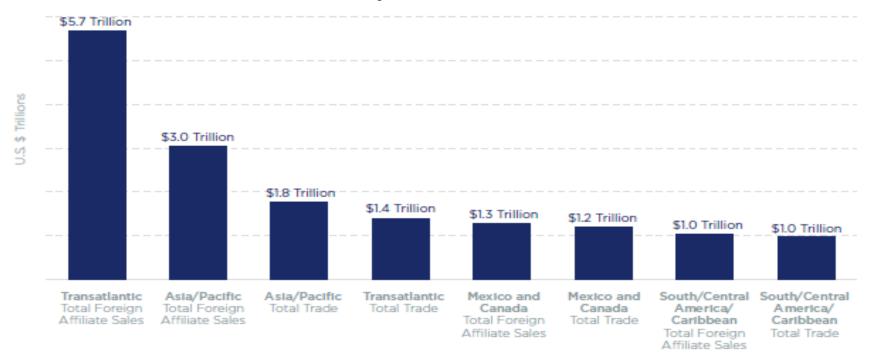






The Transatlantic Economy is the Largest Commercial Relationship in the World

America's Major Commercial Arteries



Foreign Affiliate Sales: Author's estimates for 2020. Total Trade: Data for goods & services, 2020. South/Central America and Caribbean includes Mexico.

Source: Bureau of Economic Analysis.

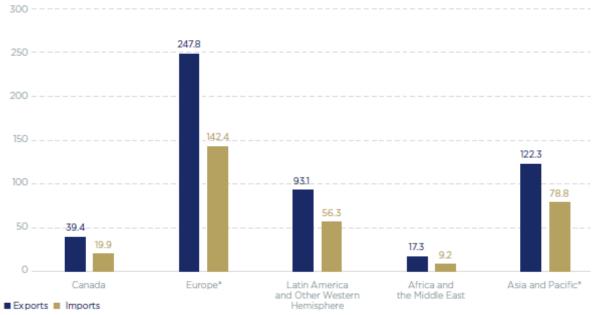






The Transatlantic Digital Economy

Table 5 U.S. Trade In Digitally-Enabled Services by Major Area, 2020 (\$Billions)



Source: Bureau of Economic Analysis, Trade in Potentially ICT-Enabled Services Database. Data as of July 2021.

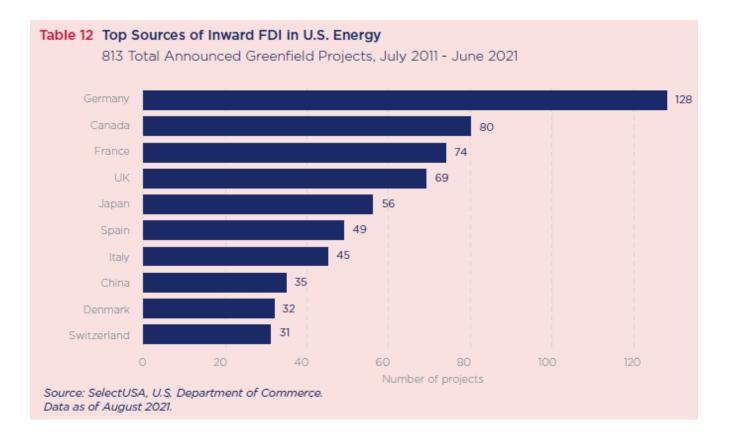








The Transatlantic Energy Economy



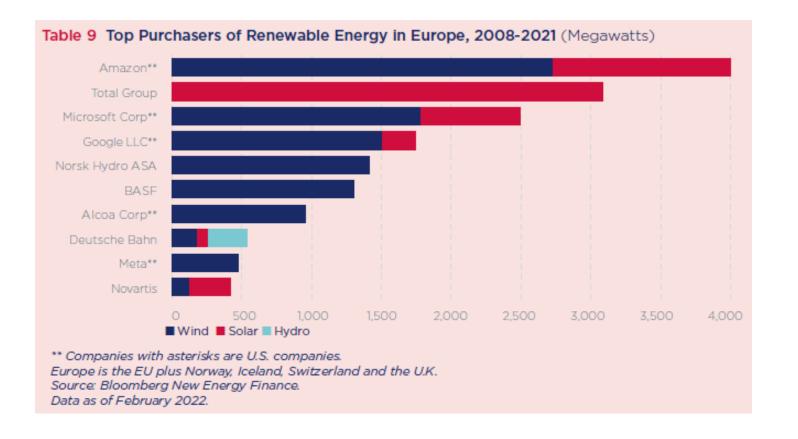








The Transatlantic Energy Economy













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Partnerships with NOVA and Global Science, Research, Academic Partners





















Workforce Training & Education

Percent of U.S. Study Abroad Students by Race/Ethnicity

Although the diversity of study abroad participation has increased in recent years, minority students are still greatly underrepresented in study abroad.

Race/Ethnicity	U.S. Postsecondary Enrollment 2019-2020	U.S. Students Abroad 2019-2020
African American or Black	13.3%	5.5%
Asian/Pacific Islander	7.4%	8.6%
Caucasian	54.3%	70.0%
Hispanic/Latino American	20.3%	10.6%
Multiracial	4.1%	4.8%
American Indian/Alaska Native	0.7%	0.5%









Workforce Training & Education

Volkswagen, Siemens invest \$450M into Electrify America in EV charging push

Jaclyn Trop @jaclyntrop / 2:33 PM EDT • June 28, 2022





Reston, Virginia



Electric Vehicle Interns at VW (Germany)





novaregion.org







Social Inclusion and Racial Justice





Holocaust Memorial Berlin, Germany













First US-EU Conference on Climate Between Regions in 2008











Declaration of Cooperation Between Metropolitan Regions and Areas of the United States and Europe

Alexandria, Virginia, April 10, 2008

REALIZING the major influence that metropolitan regions and areas in the U.S. and Europe exert on the economy, the environment and society;









THANKS!

















Looking Ahead: "Green" Data Center Designs











District Energy.....









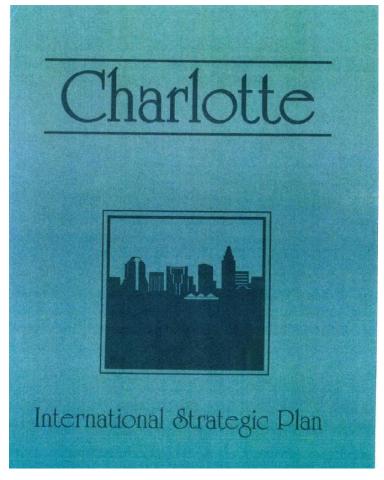








Charlotte, North Carolina But From 2002...



Zurich, Switzerland







