

Regional Stormwater Procurement Workshop

Montgomery County

Procurements

New procurements are investment of time of between 7 to 9 months.

Cooperative Procurements

Commodities work best (fuel, rock), but could also be used for other goods and services. Participating governmental jurisdictions would need mechanism for how it would work among counties.

Bridges contracts

Enter into separate MC contract for *essentially same goods/services* as those procured by another jurisdiction on a competitive basis.

Pro: More timely than new procurements.

Con: Small business community expresses concerns about not getting the procurement opportunity.

QUESTIONS (FEEL FREE TO ADD YOURS)

- Are jurisdictions getting adequate number of responses from vendors for solicitations. Does it vary by type. How do you balance new BPMs with techniques? Are we all experiencing the 80/20 rule in terms of work awarded to number of vendors?
- How do you balance experience vs. innovative techniques?
- Are there alternative ways to contract the work out that would allow for improved participation by the contracting community? Innovative ways to package work?
- Are incentivized contracts working?
- What are tools and resources to outreach to potential contracting community?
- Once you have a contractor, are others facing capacity issues?