



Panelist Bios

KEITH CHMIEL
GENERAL MANAGER, CAPITAL EAGLE INC.

Keith Chmiel, is the General Manager at Capital Eagle Inc. the Anheuser Busch wholesaler for Washington, DC. For the past 23 years, Mr. Chmiel's responsibilities include the sales and delivery departments for the company. Prior to Capital Eagle, Mr. Chmiel worked at American Potomac Distributing and Superior Beverages, which were both Anheuser Busch wholesalers. During Mr. Chmiel's work for the past 30 plus years all in Washington, DC, he has built an intimate knowledge of the inner workings of delivering to a wide assortment of retailers.

DEJUAN FREEMAN
TRANSPORTATION MANAGER, PREMIUM DISTRIBUTORS OF WASHINGTON D.C.

Dejuan Freeman is the Transportation Manager for Premium Distributors of Washington D.C., where he oversees day-to-day warehousing and transportation logistics. Premium Distributors, a prominent beer wholesaler serving the DC market since 1996, sells and distributes many of the world's best-known beers and best-loved craft beers. Mr. Freeman's prior "on the ground" experience as a commercial delivery driver, which spanned 10 years servicing the downtown DC area, provides valuable insight into the transportation issues unique to the DC market. With a volume of 4.3 million cases of beer to over 1,900 customers each year, Mr. Freeman has a deep understanding of the inbound and outbound delivery management in Washington D.C.

RISA HIRAO, PRESIDENT AND GENERAL COUNSEL
DISTRICT OF COLUMBIA ASSOCIATION OF BEVERAGE ALCOHOL WHOLESALERS, INC.

Ms. Hirao serves as President and General Counsel for the District of Columbia Association of Beverage Alcohol Wholesalers (DCABAW), an industry association representing the District's beer, wine and spirits distributors. Ms. Hirao leads DCABAW's efforts to advocate and educate regarding the diverse and essential role of distributors in alcohol beverage regulation and in serving the District's many establishments.

ERIC JOHNSTON
DIRECTOR OF GOVERNMENT RELATIONS, COCA-COLA CONSOLIDATED

Eric Johnston is currently leaving his mark as the Director of Government Relations for Coca-Cola Consolidated. Eric manages the public affairs, intergovernmental relations, and community engagement efforts in the Mid-Atlantic region. He is also the youngest and first African American to hold this leadership position in Coca-Cola Consolidated's 117-year history. Eric graduated from Virginia Polytechnic Institute and State University (Virginia Tech) with a bachelor's degree in Finance and earned an M.B.A. from Hampton University. He is also a proud member of Alpha Phi Alpha Fraternity Inc. and an even prouder husband and father.

WILLIAM MCDUGALL
DISTRIBUTION MANAGER, BREAKTHRU BEVERAGE GROUP

William McDougall is the Distribution manager for Breakthru Beverage Group – DC. He is responsible for all the distribution activities at the DC warehouse. Including, but not limited to, fleet maintenance, all outgoing product, breakage, all drivers/helpers, and customer relations. He has been with Breakthru Beverage Group – DC for seven years and has 13 years in the distribution industry and over 30 years in operations.

ANDREW WELLMAN
TRANSPORTATION MANAGER, SAVAL FOODSERVICE

Andrew Wellman, Transportation Manager for Saval Foodservice since 2005, is responsible for the day to day administration of the Saval Foodservice delivery fleet as well as all things driver safety. Mr. Wellman holds an Associate's degree in General Education from the Community College of Baltimore County, and is a Bachelor of Business Administration Candidate at the University of Maryland University College.

BRENDAN WILLIAMS-KIEF
VICE PRESIDENT, GEORGETOWN PUBLIC AFFAIRS, LLC

Brendan focuses on assisting clients with media, communications, and government affairs needs, particularly in the areas of education, health care, technology, and economic development policy. He draws on his experiences as a former journalist, at the highest levels of municipal politics, and for an internationally respected advocacy organization to help clients develop their message and ensure that it is heard.