

**LOUDOUN NAICS TO COG CONVERSION
ROUND 8.0, June 3, 2010**

NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
1111	Oilseed and Grain Farming	95	5	0	0
1112	Vegetable and Melon Farming	95	5	0	0
1113	Fruit and Tree Nut Farming	95	5	0	0
1114	Greenhouse, Nursery, and Floriculture Production	95	5	0	0
1119	Other Crop Farming	95	5	0	0
1121	Cattle Ranching and Farming	95	5	0	0
1129	Other Animal Production	95	5	0	0
1133	Logging	95	5	0	0
1142	Hunting and Trapping	95	5	0	0
1151	Support Activities for Crop Production	95	5	0	0
1152	Support Activities for Animal Production	95	5	0	0
2121	Coal Mining	100	0	0	0
2123	Nonmetallic Mineral Mining and Quarrying	100	0	0	0
2211	Electric Power Generation, Transmission and Distribution	25	0	70	5
2212	Natural Gas Distribution	25	0	70	5
2213	Water, Sewage and Other Systems	25	0	70	5
2361	Residential Building Construction	90	0	10	0
2362	Nonresidential Building Construction	90	0	10	0
2371	Utility System Construction	90	0	10	0
2372	Land Subdivision	90	0	10	0
2373	Highway, Street, and Bridge Construction	90	0	10	0
2379	Other Heavy and Civil Engineering Construction	95	0	5	0
2381	Foundation, Structure, and Building Exterior Contractors	90	0	10	0
2382	Building Equipment Contractors	90	0	10	0
2383	Building Finishing Contractors	90	0	10	0
2389	Other Specialty Trade Contractors	90	0	10	0
3111	Animal Food Manufacturing	100	0	0	0
3114	Fruit and Vegetable Preserving and Specialty Food Manufacturing	100	0	0	0
3115	Dairy Product Manufacturing	100	0	0	0
3116	Animal Slaughtering and Processing	100	0	0	0
3118	Bakeries and Tortilla Manufacturing	100	0	0	0
3121	Beverage Manufacturing	100	0	0	0
3132	Fabric Mills	100	0	0	0

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
3141	Textile Furnishings Mills	100	0	0	0
3149	Other Textile Product Mills	100	0	0	0
3152	Cut and Sew Apparel Manufacturing	100	0	0	0
3159	Apparel Accessories and Other Apparel Manufacturing	100	0	0	0
3169	Other Leather and Allied Product Manufacturing	100	0	0	0
3211	Sawmills and Wood Preservation	100	0	0	0
3219	Other Wood Product Manufacturing	100	0	0	0
3222	Converted Paper Product Manufacturing	100	0	0	0
3231	Printing and Related Support Activities	100	0	0	0
3241	Petroleum and Coal Products Manufacturing	100	0	0	0
3251	Basic Chemical Manufacturing	100	0	0	0
3252	Resin, Synthetic Rubber, and Artificial Synthetic Fibers and Filaments Manufacturing	100	0	0	0
3254	Pharmaceutical and Medicine Manufacturing	100	0	0	0
3256	Soap, Cleaning Compound, and Toilet Preparation Manufacturing	100	0	0	0
3259	Other Chemical Product and Preparation Manufacturing	100	0	0	0
3261	Plastics Product Manufacturing	100	0	0	0
3271	Clay Product and Refractory Manufacturing	100	0	0	0
3273	Cement and Concrete Product Manufacturing	100	0	0	0
3279	Other Nonmetallic Mineral Product Manufacturing	100	0	0	0
3315	Foundries	100	0	0	0
3323	Architectural and Structural Metals Manufacturing	100	0	0	0
3327	Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing	100	0	0	0
3332	Industrial Machinery Manufacturing	100	0	0	0
3333	Commercial and Service Industry Machinery Manufacturing	100	0	0	0

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
3334	Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing	100	0	0	0
3335	Metalworking Machinery Manufacturing	100	0	0	0
3341	Computer and Peripheral Equipment Manufacturing	100	0	0	0
3342	Communications Equipment Manufacturing	100	0	0	0
3343	Audio and Video Equipment Manufacturing	100	0	0	0
3344	Semiconductor and Other Electronic Component Manufacturing	100	0	0	0
3345	Navigational, Measuring, Electromedical, and Control Instruments Manufacturing	100	0	0	0
3346	Manufacturing and Reproducing Magnetic and Optical Media	100	0	0	0
3353	Electrical Equipment Manufacturing	100	0	0	0
3359	Other Electrical Equipment and Component Manufacturing	100	0	0	0
3361	Motor Vehicle Manufacturing	100	0	0	0
3363	Motor Vehicle Parts Manufacturing	100	0	0	0
3364	Aerospace Product and Parts Manufacturing	100	0	0	0
3371	Household and Institutional Furniture and Kitchen Cabinet Manufacturing	100	0	0	0
3372	Office Furniture (including Fixtures) Manufacturing	100	0	0	0
3391	Medical Equipment and Supplies Manufacturing	100	0	0	0
3399	Other Miscellaneous Manufacturing	100	0	0	0
4231	Motor Vehicle and Motor Vehicle Parts and Supplies Merchant Wholesalers	80	5	10	5
4232	Furniture and Home Furnishing Merchant Wholesalers	80	5	10	5
4233	Lumber and Other Construction Materials Merchant Wholesalers	80	5	10	5

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
4234	Professional and Commercial Equipment and Supplies Merchant Wholesalers	80	5	10	5
4235	Metal and Mineral (except Petroleum) Merchant Wholesalers	80	5	10	5
4236	Electrical and Electronic Goods Merchant Wholesalers	80	5	10	5
4237	Hardware, and Plumbing and Heating Equipment and Supplies Merchant Wholesalers	80	5	10	5
4238	Machinery, Equipment, and Supplies Merchant Wholesalers	80	5	10	5
4239	Miscellaneous Durable Goods Merchant Wholesalers	80	5	10	5
4241	Paper and Paper Product Merchant Wholesalers	80	5	10	5
4242	Drugs and Druggists' Sundries Merchant Wholesalers	80	5	10	5
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	80	5	10	5
4244	Grocery and Related Product Merchant Wholesalers	80	5	10	5
4245	Farm Product Raw Material Merchant Wholesalers	80	5	10	5
4246	Chemical and Allied Products Merchant Wholesalers	80	5	10	5
4247	Petroleum and Petroleum Products Merchant Wholesalers	80	5	10	5
4248	Beer, Wine, and Distilled Alcoholic Beverage Merchant Wholesalers	80	5	10	5
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	80	5	10	5
4251	Wholesale Electronic Markets and Agents and Brokers	80	5	10	5
4411	Automobile Dealers	0	100	0	0
4412	Other Motor Vehicle Dealers	0	100	0	0
4413	Automotive Parts, Accessories, and Tire Stores	0	100	0	0
4421	Furniture Stores	0	100	0	0
4422	Home Furnishings Stores	0	100	0	0
4431	Electronics and Appliance Stores	0	100	0	0

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
4441	Building Material and Supplies Dealers	0	100	0	0
4442	Lawn and Garden Equipment and Supplies Stores	0	100	0	0
4451	Grocery Stores	0	100	0	0
4452	Specialty Food Stores	0	100	0	0
4453	Beer, Wine, and Liquor Stores	0	100	0	0
4461	Health and Personal Care Stores	0	100	0	0
4471	Gasoline Stations	0	100	0	0
4481	Clothing Stores	0	100	0	0
4482	Shoe Stores	0	100	0	0
4483	Jewelry, Luggage, and Leather Goods Stores	0	100	0	0
4511	Sporting Goods, Hobby, and Musical Instrument Stores	0	100	0	0
4512	Book, Periodical, and Music Stores	0	100	0	0
4521	Department Stores	0	100	0	0
4529	Other General Merchandise Stores	0	100	0	0
4531	Florists	0	100	0	0
4532	Office Supplies, Stationery, and Gift Stores	0	100	0	0
4533	Used Merchandise Stores	0	100	0	0
4539	Other Miscellaneous Store Retailers	0	100	0	0
4541	Electronic Shopping and Mail-Order Houses	0	100	0	0
4542	Vending Machine Operators	0	100	0	0
4543	Direct Selling Establishments	0	100	0	0
4811	Scheduled Air Transportation	0	0	0	100
4812	Nonscheduled Air Transportation	0	0	0	100
4841	General Freight Trucking	95	0	5	0
4842	Specialized Freight Trucking	95	0	5	0
4851	Urban Transit Systems	95	0	5	0
4853	Taxi and Limousine Service	95	0	5	0
4854	School and Employee Bus Transportation	95	0	5	0
4855	Charter Bus Industry	95	0	5	0
4859	Other Transit and Ground Passenger Transportation	95	0	5	0
4862	Pipeline Transportation of Natural Gas	95	0	5	0
4871	Scenic and Sightseeing Transportation, Land	0	0	0	100

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
4881	Support Activities for Air Transportation	0	0	0	100
4884	Support Activities for Road Transportation	0	0	0	100
4885	Freight Transportation Arrangement	0	0	0	100
4889	Other Support Activities for Transportation	0	0	0	100
4911	Postal Service	60	20	20	0
4921	Couriers and Express Delivery Services	60	20	20	0
4922	Local Messengers and Local Delivery	60	20	20	0
4931	Warehousing and Storage	95	5	0	0
5111	Newspaper, Periodical, Book, and Directory Publishers	0	0	100	0
5112	Software Publishers	0	0	100	0
5121	Motion Picture and Video Industries	0	0	100	0
5122	Sound Recording Industries	0	0	100	0
5151	Radio and Television Broadcasting	0	0	100	0
5152	Cable and Other Subscription Programming	0	0	100	0
5161	Internet Publishing and Broadcasting	0	0	100	0
5171	Wired Telecommunications Carriers	0	0	100	0
5172	Wireless Telecommunications Carriers (except Satellite)	0	0	100	0
5173	Telecommunications Resellers	0	0	100	0
5174	Satellite Telecommunications	0	0	100	0
5175	Cable and Other Program Distribution	0	0	100	0
5179	Other Telecommunications	0	0	100	0
5181	Internet Service Providers	0	0	100	0
5182	Data Processing, Hosting, and Related Services	0	0	100	0
5191	Other Information Services	0	0	100	0
5211	Monetary Authorities-Central Bank	0	0	100	0
5221	Depository Credit Intermediation	0	50	50	0
5222	Nondepository Credit Intermediation	0	0	98	2
5223	Activities Related to Credit Intermediation	0	0	98	2
5231	Securities and Commodity Contracts Intermediation and Brokerage	0	0	98	2
5232	Securities and Commodity Exchanges	0	0	98	2
5239	Other Financial Investment Activities	0	0	98	2

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
5241	Insurance Carriers	0	0	98	2
5242	Agencies, Brokerages, and Other Insurance Related Activities	0	0	98	2
5251	Insurance and Employee Benefit Funds	0	0	98	2
5259	Other Investment Pools and Funds	0	0	98	2
5311	Lessors of Real Estate	0	0	100	0
5312	Offices of Real Estate Agents and Brokers	0	0	100	0
5313	Activities Related to Real Estate	0	0	0	100
5321	Automotive Equipment Rental and Leasing	0	100	0	0
5322	Consumer Goods Rental	0	100	0	0
5323	General Rental Centers	0	100	0	0
5324	Commercial and Industrial Machinery and Equipment Rental and Leasing	0	100	0	0
5331	Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	0	0	100	0
5411	Legal Services	0	0	100	0
5412	Accounting, Tax Preparation, Bookkeeping, and Payroll Services	0	0	100	0
5413	Architectural, Engineering, and Related Services	0	0	100	0
5414	Specialized Design Services	0	0	100	0
5415	Computer Systems Design and Related Services	0	0	100	0
5416	Management, Scientific, and Technical Consulting Services	0	0	100	0
5417	Scientific Research and Development Services	0	0	100	0
5418	Advertising, Public Relations, and Related Services	0	0	100	0
5419	Other Professional, Scientific, and Technical Services	0	0	100	0
5511	Management of Companies and Enterprises	0	0	100	0
5611	Office Administrative Services	0	0	100	0
5612	Facilities Support Services	0	0	100	0
5613	Employment Services	0	0	100	0
5614	Business Support Services	0	0	100	0
5615	Travel Arrangement and Reservation Services	0	0	100	0

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
5616	Investigation and Security Services	0	0	100	0
5617	Services to Buildings and Dwellings	0	0	100	0
5619	Other Support Services	0	0	100	0
5621	Waste Collection	95	0	5	0
5622	Waste Treatment and Disposal	95	0	5	0
5629	Remediation and Other Waste Management Services	0	0	100	0
6111	Elementary and Secondary Schools	0	0	10	90
6112	Junior Colleges	0	0	10	90
6113	Colleges, Universities, and Professional Schools	0	0	10	90
6114	Business Schools and Computer and Management Training	0	0	10	90
6115	Technical and Trade Schools	0	0	10	90
6116	Other Schools and Instruction	0	0	10	90
6117	Educational Support Services	0	0	10	90
6211	Offices of Physicians	0	0	100	0
6212	Offices of Dentists	0	0	100	0
6213	Offices of Other Health Practitioners	0	0	100	0
6214	Outpatient Care Centers	0	0	100	0
6215	Medical and Diagnostic Laboratories	0	0	0	100
6216	Home Health Care Services	0	0	80	20
6219	Other Ambulatory Health Care Services	0	0	0	100
6221	General Medical and Surgical Hospitals	0	0	100	0
6222	Psychiatric and Substance Abuse Hospitals	0	0	100	0
6223	Specialty (except Psychiatric and Substance Abuse) Hospitals	0	0	100	0
6231	Nursing Care Facilities	0	0	80	20
6232	Residential Mental Retardation, Mental Health and Substance Abuse Facilities	0	0	80	20
6233	Community Care Facilities for the Elderly	0	0	80	20
6239	Other Residential Care Facilities	0	0	80	20
6241	Individual and Family Services	0	0	80	20
6242	Community Food and Housing, and Emergency and Other Relief Services	0	0	80	20
6243	Vocational Rehabilitation Services	0	0	80	20
6244	Child Day Care Services	0	0	0	100

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NAICS 4digit	NAICS Description	Industrial	Retail	Office	Other
7111	Performing Arts Companies	10	0	90	0
7112	Spectator Sports	20	70	10	0
7113	Promoters of Performing Arts, Sports, and Similar Events	0	0	100	0
7114	Agents and Managers for Artists, Athletes, Entertainers, and Other Public Figures	0	0	100	0
7115	Independent Artists, Writers, and Performers	0	0	100	0
7121	Museums, Historical Sites, and Similar Institutions	0	0	0	100
7131	Amusement Parks and Arcades	20	70	10	0
7132	Gambling Industries	0	100	0	0
7139	Other Amusement and Recreation Industries	20	70	10	0
7211	Traveler Accommodation	30	70	0	0
7212	RV (Recreational Vehicle) Parks and Recreational Camps	30	70	0	0
7221	Full-Service Restaurants	0	100	0	0
7222	Limited-Service Eating Places	0	100	0	0
7223	Special Food Services	0	100	0	0
7224	Drinking Places (Alcoholic Beverages)	0	100	0	0
8111	Automotive Repair and Maintenance	30	70	0	0
8112	Electronic and Precision Equipment Repair and Maintenance	30	70	0	0
8113	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance	30	70	0	0
8114	Personal and Household Goods Repair and Maintenance	30	70	0	0
8121	Personal Care Services	0	20	80	0
8122	Death Care Services	0	20	80	0
8123	Drycleaning and Laundry Services	0	100	0	0
8129	Other Personal Services	0	20	80	0
8131	Religious Organizations	0	0	0	100
8132	Grantmaking and Giving Services	0	0	0	100
8133	Social Advocacy Organizations	0	0	0	100
8134	Civic and Social Organizations	0	0	0	100
8139	Business, Professional, Labor, Political, and Similar Organizations	0	0	0	100

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NAICS_4digit	NAICS_Description	Industrial	Retail	Office	Other
8141	Private Households	0	0	0	100
9211	Executive, Legislative, and Other General Government Support	0	0	40	60
9221	Justice, Public Order, and Safety Activities	0	0	40	60
9231	Administration of Human Resource Programs	0	0	40	60
9241	Administration of Environmental Quality Programs	0	0	40	60
9251	Administration of Housing Programs, Urban Planning, and Community Development	0	0	40	60
9261	Administration of Economic Program	0	0	40	60
9281	National Security and International Affairs	0	0	40	60
9999	Unknown	0	0	0	100