# Enterprise Founded – 1957 Decorated Naval Aviator

Item #5

# **Enterprise Holdings**

Operates:



- \$14.1B in revenue
- 70,000 employees
- 1.2MM vehicles
- 7,800 neighborhood and airport locations throughout North America, Mexico, Latin America, and Europe
- Ranked 15 on the Forbes Top 500 Private Companies in America



#### **Enterprise Rideshare**

- A Smarter, Better Way to Get to Work
- Total Transportation Solution
- Operated by Enterprise Rent-A-Car since 1994



#### **Rideshare Overview**

- Dramatically reduced commute costs.
- Potential to lower commute time.
- Comfortable, clean, new, often upgraded fleet options.
- Reduction in personal Carbon Footprint.
- Preferred Parking.



# **Employer Benefits**

- A comprehensive alternative employee commute program
  - No Cost Program
  - Tax Advantages
  - Employee Commute Cost Reduction of 50-75%
- Other Benefits Include:
  - Compliments Employer Sustainability Platforms
  - Adds to a company's Employee Benefits Package
  - Increased employee moral and retention
  - Eases and/or eliminates parking congestion
  - Relocations



#### The Experience

#### Vanpooler

- Vehicle Maintenance & Repair Included
- Liability Coverage and Damage Waiver Included
- Late Model Vehicles and Multiple Options
- Increased Quality of Life



## Experience (Continued)

- Formation Meetings
  - Rideshare coordinators work with your employees to provide personalized solutions.
- Account Management
  - Delivers customer support, reporting and evaluation solutions, formation group meetings and marketing.
- Customer Support & Roadside Assistance
  - 24-hour customer care.
  - Support of 7,000 locations.
  - Replacement vehicles.



### The Experience (continued)

- Fleet & Ancillary Products
  - Providing the newest and most diverse fleet.
  - SUVs, Minivans, and Cross-overs
  - Options including: WiFi, Satellite radio, realtime traffic reports
- Maintenance
  - Free and convenient



# **Subsidy Options**

- Financial support through available funding and tax benefits.
  - Tax Benefits
  - Transit Benefit
  - Partner with Local Transit Agency's
  - VA Mega Projects
  - Pool Rewards



# Why Rideshare Is Right For You

- Local Support
  - Award-winning customer service.
  - Professional, local decision makers.
  - Constantly monitoring your program:
    - Evaluation and formation of new groups.
    - Reporting
    - Marketing
    - Training
    - Maintenance
  - Benefits to your company:
    - Increased employee satisfaction
    - Reduced carbon emissions
    - Zero required costs
    - Alleviation of parking concerns



# Implementation Strategy

- Step 1: Vanpool Group Evaluation:
  - Rideshare analyzes employee data to identify potential groups.
- Step 2: Employee Education Campaign:
  - Rideshare creates a short-term education campaign.
- Step 3: Formation Meetings
  - Rideshare Coordinators conduct initial round of formation meetings.
  - Rideshare Coordinators provide ongoing analysis of member groups.
  - Rideshare compiles and delivers membership behavioral and emissions data.



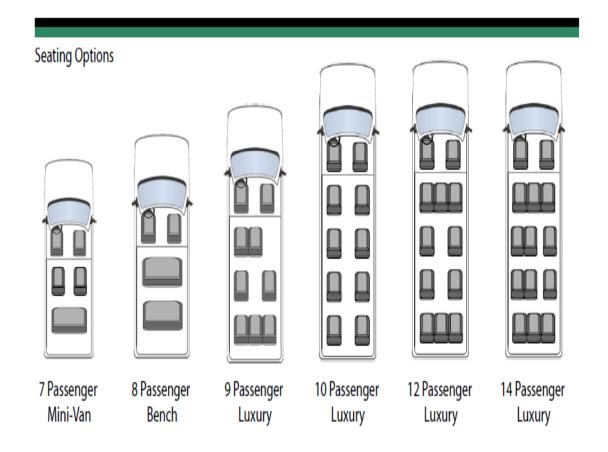
#### Launch and Sustain



Vehicle Sheet

Ancillary Sheet

## Passenger Van Configurations





**Enterprise Rideshare** 

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### Questions?

