



The District of Columbia GPP

Existing policies, laws, and regulations.

- OCP EPP Policy (1303.00)
- Mayoral Order 2009-60
- Energy Star Efficiency Amendment Act.
- Building Act (Leed Req.)

- PPRA Sect. 1101:
 - Application of Default Environmental Standards.
 - Environmental Certification of contracts over \$100K
 - Annual Report on spend.
“To the maximum extent practical...”





Going Green in DC: What We've Done

DC Green Initiatives:

- ✓ DC Policies & Laws
- ✓ Developed and piloted EPP Prioritization Exercise and Environmental Analysis.
- ✓ Established Green Purchasing Base Line through Green Spend Report.
- ✓ Implemented new green tracking mechanisms.
- ✓ Creation of the Green Procurement Team.

The Green Procurement Team:

A cross-section of procurement stakeholders representing all commodity groups as well as officials from schools, UDC, Public Works, Transportation, and Environment. Membership remains open!



There I am.



What We've Done: Procurement Prioritization & Environmental Analysis

Prioritizing EPPS Opportunities

District of
Columbia
spend.



Timing of
Contracts

Prevalence of
EPPS Products

Ease of
Implementation

Cost



Product and
Service
Prioritization





What We've Done: Piloted Procurement Prioritization & Environmental Analysis

Prioritized Products and Service will receive an Environmental Analysis.



Environmental Analysis

- GSA Recognized Standards and Certifications.
- Successful specs endorsed by other jurisdictions.
- Options available via the local marketplace.
- End-user comfort with the specification: Performance.
- Cost.



What We've Done: Procurement Prioritization & Environmental Analysis

Expiring contracts should be considered for inclusion in a pre-solicitation

Environmental Analysis.

- Identify contracts that are expiring in 3-9 months.



Benefit:

- ✓ Promotes Procurement Planning.
- ✓ Better SOWs.
- ✓ Drives efficiency in cycle-times.



What We've Done: New Tracking Mechanisms in PASS

Edit View Favorites Tools Help

Convert Select

avorites Free Hotmail Home Suggested Sites Upgrade Your Browser

Ariba Spend Managem... x Help:Wikitext examples - ... Available Downloads Emergency Procurements ...

Legacy Contract Number:

Copy from Contract: (no value) ▾

Commodity: * Copy Machines, Bond (f) ▾ +

Contract Type: * Firm Fixed Price ▾

Market Type: * Set Aside ▾

Procurement Method: * Competitive Sealed Bid ▾

City Wide Contract?

Contracting Officer: * Turner, Angela ▾

Predecessor Project: (no value) ▾

Contract Administrator: i * (none selected) ▾

Solicitation Number:

Council Approval Date:

Number of Option Periods: 0 ▾

Current Option Period: Base Period

Select the template you want to use, and answer any questions related to it to create y

District Contract Template

Use this template to create contracts in the system after solicitation is complete an

Choose Value for Green Certifications

Field: Green Certifications

(none selected) ▾

USD

Yes No

EPA Comprehensive Proc ▾

0 ▾

section above might affect which templates

Green Certifications ↑	
Carpet and Rug Institute Green Label	<input type="button" value="Select"/>
Design for the Environment	<input type="button" value="Select"/>
Energy Star	<input type="button" value="Select"/>
Environmental Choice (Ecologo)	<input type="button" value="Select"/>
EPA Comprehensive Procurement Guidelines (EPA CPG)	<input type="button" value="Select"/>
EPEAT Bronze	<input type="button" value="Select"/>
EPEAT Gold	<input type="button" value="Select"/>
EPEAT Silver	<input type="button" value="Select"/>
Federal Energy Management Program	<input type="button" value="Select"/>
Green-e	<input type="button" value="Select"/>
Green Guard	<input type="button" value="Select"/>
Green Seal	<input type="button" value="Select"/>
LEED	<input type="button" value="Select"/>
Processed Chlorine Free	<input type="button" value="Select"/>
USDA BioPreferred	<input type="button" value="Select"/>



Short Term Goals: FY13-FY14

Green Trainings Early in the Procurement Lifecycle



Green SOW Training will "mainline" green thinking and concepts into specification development.

Improve Capture of Green Spend for FY12



Needed:

- ✓ Top-Down Agency Cooperation (see letter).
- ✓ Vendor outreach & education.
- ✓ SI Endorsement

Standardize Green Specifications



- ✓ Institutionalize green specs already in use.
- ✓ Gain program buy-in.
- ✓ Simplify tracking.
- ✓ Improve communication with vendors.



Standardizing Green Specs through a Holistic Approach

Goal: To create jurisdiction-wide Green specifications that have been vetted for price, performance, environmental sufficiency, and political realities.



The Players:

- Procurement Professional
- EPP Expert
- Budget
- Mayoral or Administrative Presence
- Vendor Community
- Relevant SME



Environmental Priorities



Jurisdiction Spend



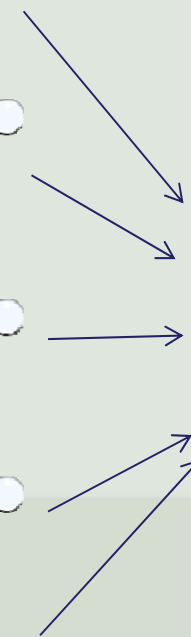
Local Business Capacity



End-User Input



Cost



Jurisdiction-wide Green Specification

Lessons Learned

- ✓ Define what “green” means to your jurisdiction for specific and high priority products and services.
- ✓ Standards and Certifications are one of your most powerful tools.
- ✓ Develop a tracking tool, even if it is rudimentary.
- ✓ Don’t fight political winds. Use them.
- ✓ Make sure the right people are thinking about green at the right point in the procurement process. (SOW Training; Tracking)

