Clean Air Partners -- Cash Flow as of August 31, 2006

| REVENUE | Approved FY 2007 7/1/06-6/30/07 Budgeted | <i>YTD</i> Actual |
|---|--|----------------------|
| VDOT | \$108,000 | |
| MDOT DDOT | \$250,000 \$54,000 | |
| COG | \$50,000 \$50,000 | \$50,000 |
| Membership Dues | \$10,000 | φ00,000 |
| Carry Over: | \$ 10,000 | |
| Cash Carry Over | \$38,950 | \$238,173 |
| Grant Carry Over | \$20,000 | \$20,000 |
| Conference | \$1,000 | |
| Sponsorship | \$100,000 | \$102,500 |
| TOTAL REVENUE | \$631,950 | \$410,673 |
| EXPENSES | | |
| Air Quality Action Days | | |
| Washington Air Quality Action Days Program | \$103,000 | \$14,480 |
| Educational Materials | \$25,000 | |
| Web Site Redesign | \$30,000 | |
| Air Quality Action Days Conference Voluntary Business Emission Reduction Strategy | \$7,500 \$8,500 | |
| Total | \$0,500 \$174,000 | ¢14.490 |
| i otal | \$174,000 | \$14,480 |
| Marketing and Public Relations | | |
| Marketing Support | \$132,000 | \$27,656 |
| Media Buy | \$100,000 | <u> </u> |
| Total | \$232,000 | \$27,656 |
| Public Education | | |
| Education Curriculum | \$20,000 | |
| Teacher Training | \$5,000 | |
| Total | \$25,000 | \$0 |
| Performance Improvement & Measurement System | | |
| Episodic Surveys | \$38,950 | |
| Total | \$38,950 | \$0 |
| Membership Services | | |
| New Member Recruitment | 5,000 | |
| Awards Program | \$2,000 | |
| Special Projects: | | |
| Clean Commute Month - Baltimore Total | \$7,000 | \$0 |
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| Administration and Leadership | <u> </u> | ሮ7 404 |
| COG Program Support and Administration Managing Director and Clean Air Partners Office | \$75,000 \$80,000 | \$7,181 |
| Total | \$155,000 | \$7,181 |
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| TOTAL EXPENDITURES | \$631,950 | \$49,317 |
| TOTAL | | \$361,356 |