

Metropolitan Washington Council of Governments

“Local Food Distribution in the National Capital Region”

Getting More Local Food to Market in the
National Capital Region:

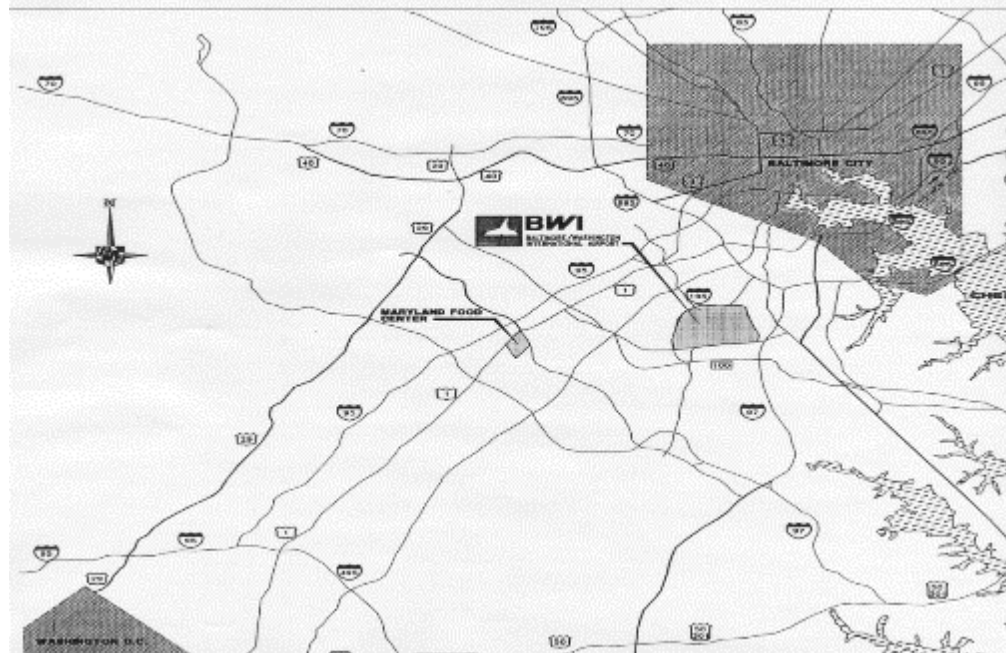
A Wholesale Market Perspective on Distribution
Challenges and Opportunities

By

Dr. Donald J Darnall

MFCA Headquarters Location

- MFCA headquarters is located in the Maryland Food Center, in Howard County, mid-way between Baltimore and Washington, DC, at the intersection of Maryland Routes 1 and 175. This location, just off I-95, is in close proximity to BWI Airport and the Port of Baltimore, and is currently the heart of our organization.



Maryland Wholesale Food Center



Maryland Wholesale Produce Market



Maryland Wholesale Seafood Market & Future Maryland Market Center Site



The Current Food Supply Chain System

has become *stratified*

Creating New

Challenges

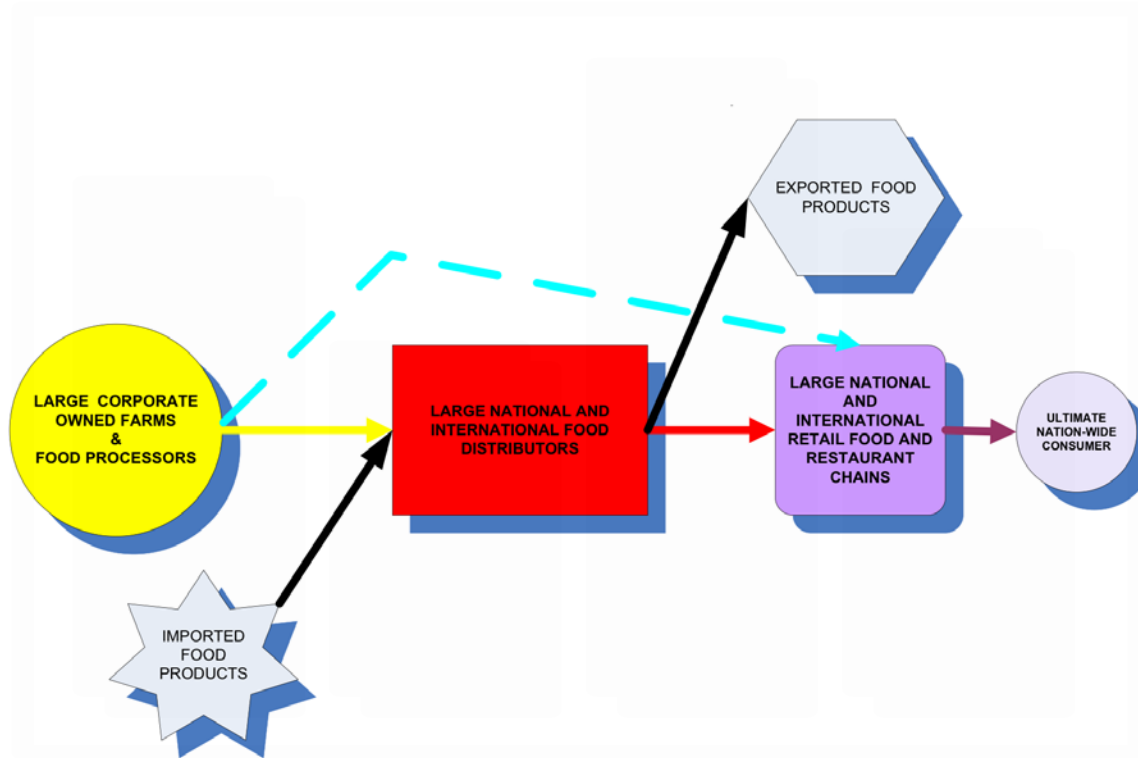
and

Opportunities

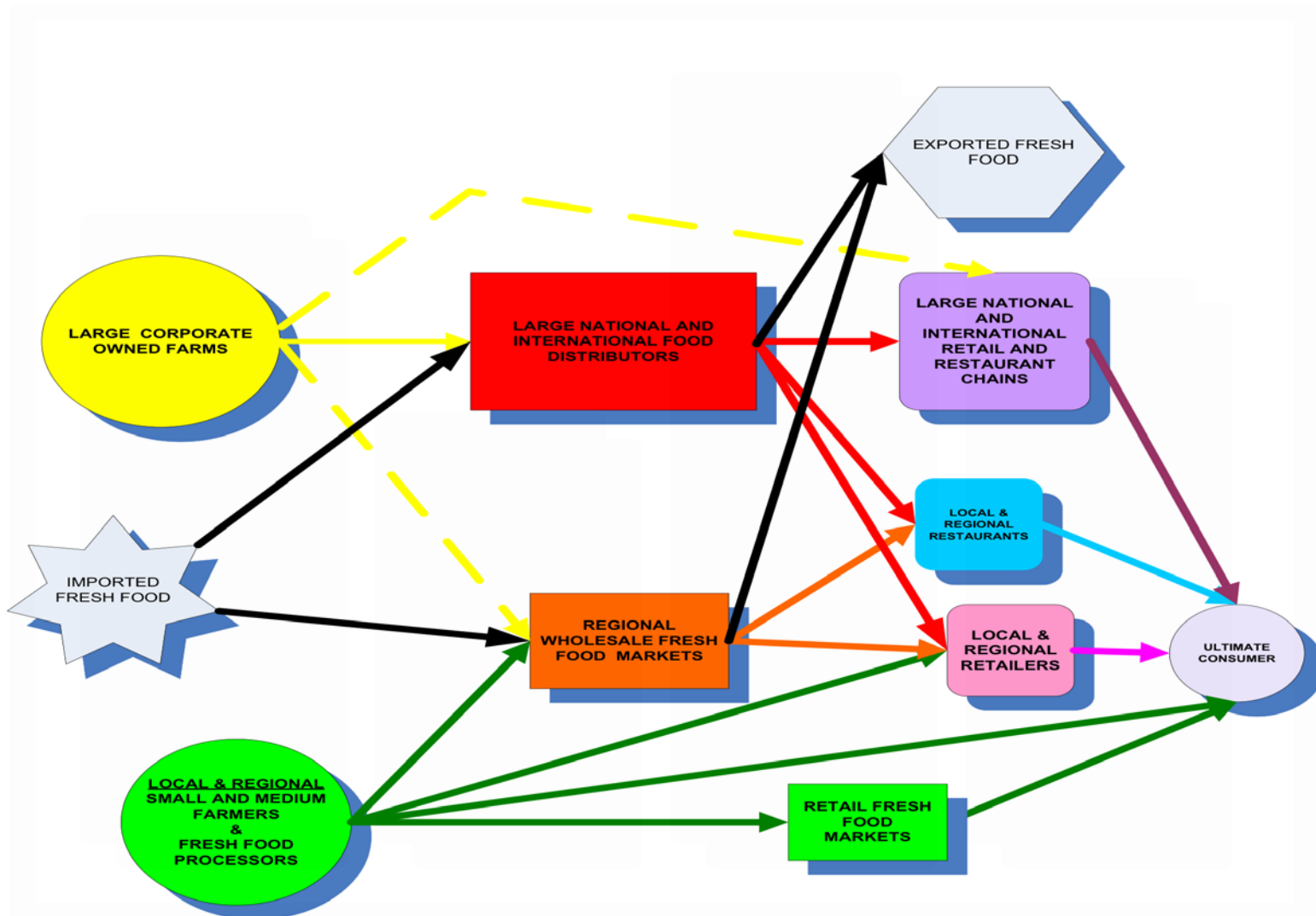
For

Local Fresh Food Distribution

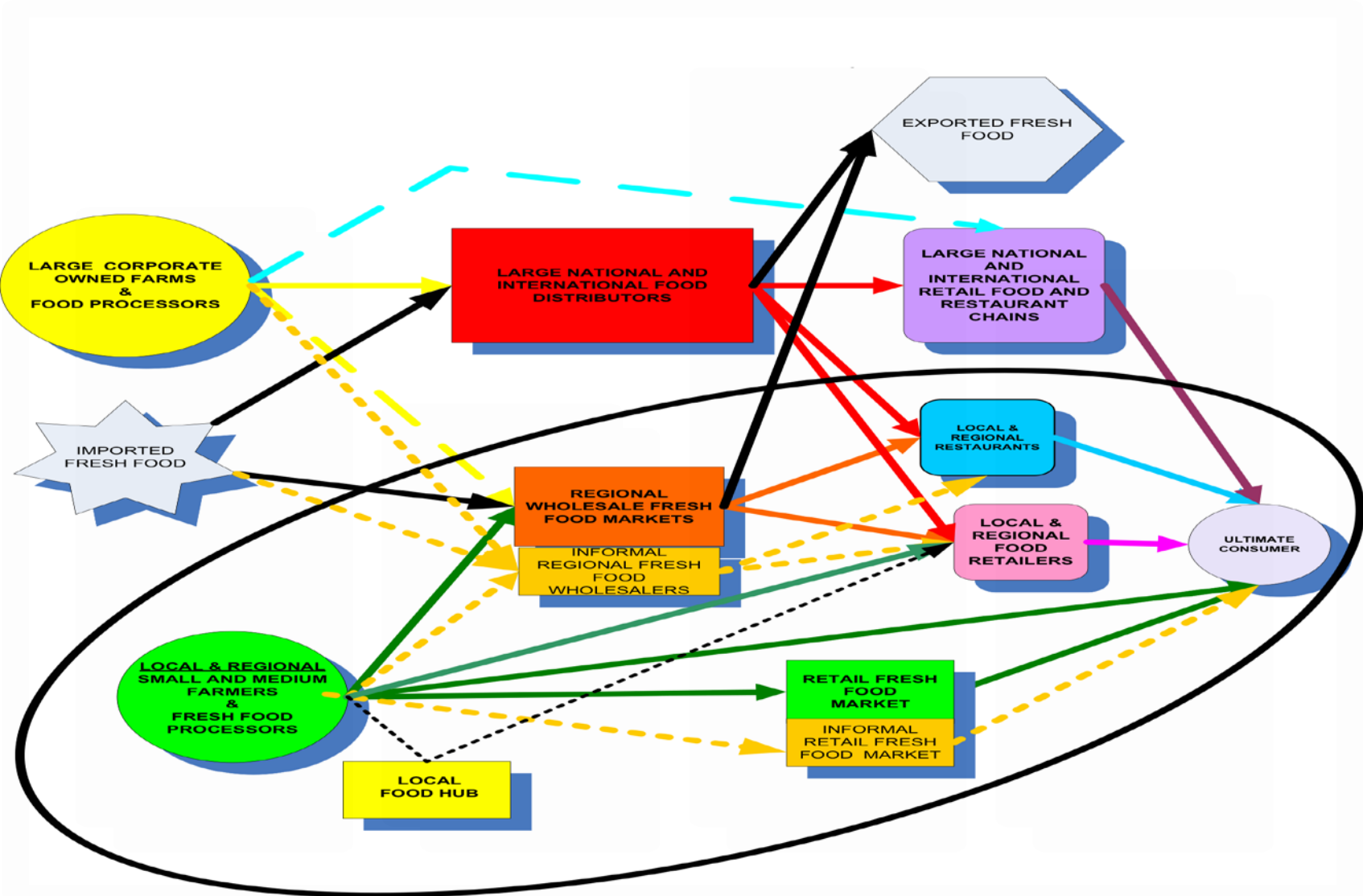
INTERNATIONAL/NATIONAL LEVEL FOOD SUPPLY CHAIN



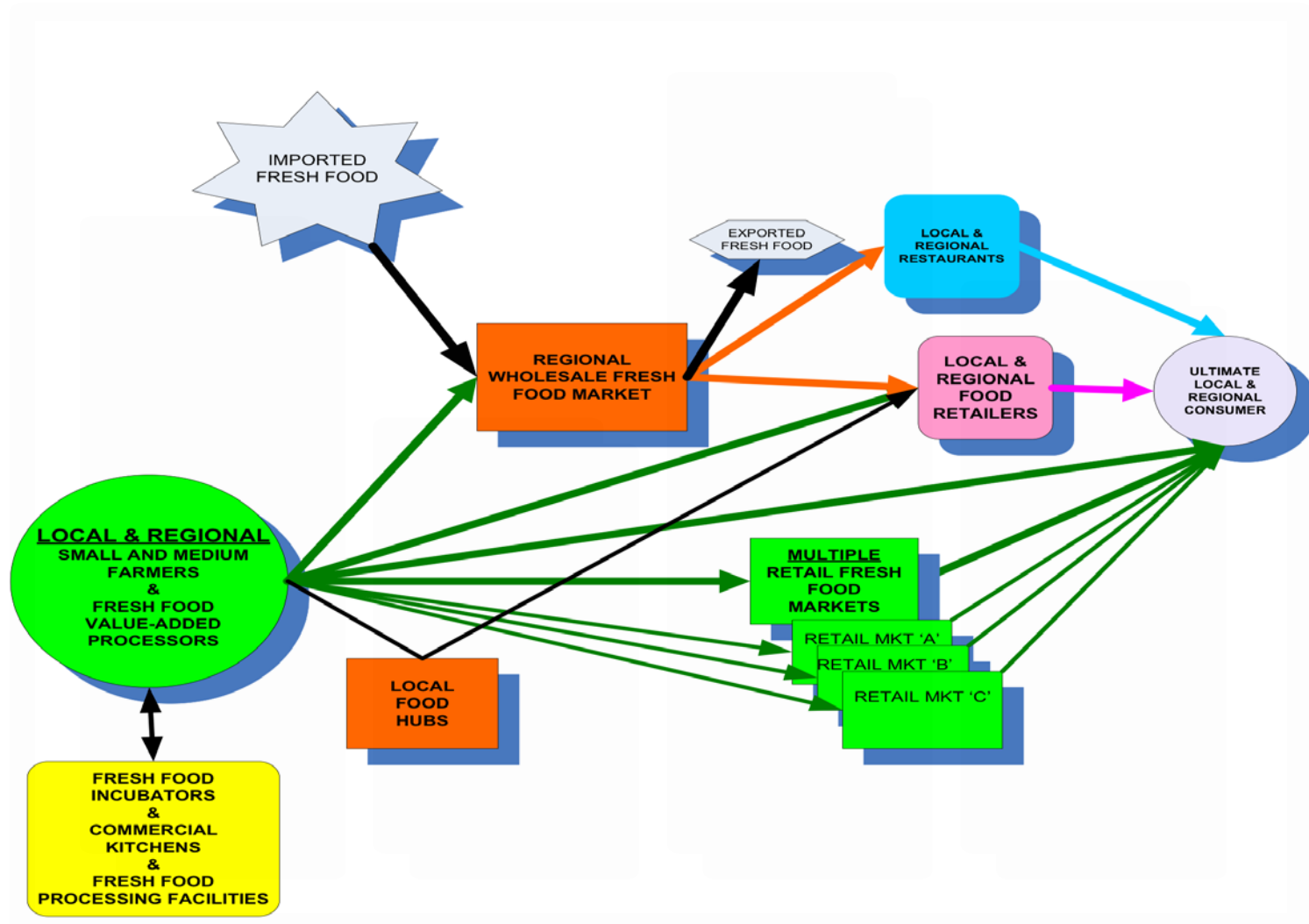
BASIC INTERGRATED U.S. FRESH FOOD SUPPLY CHAIN



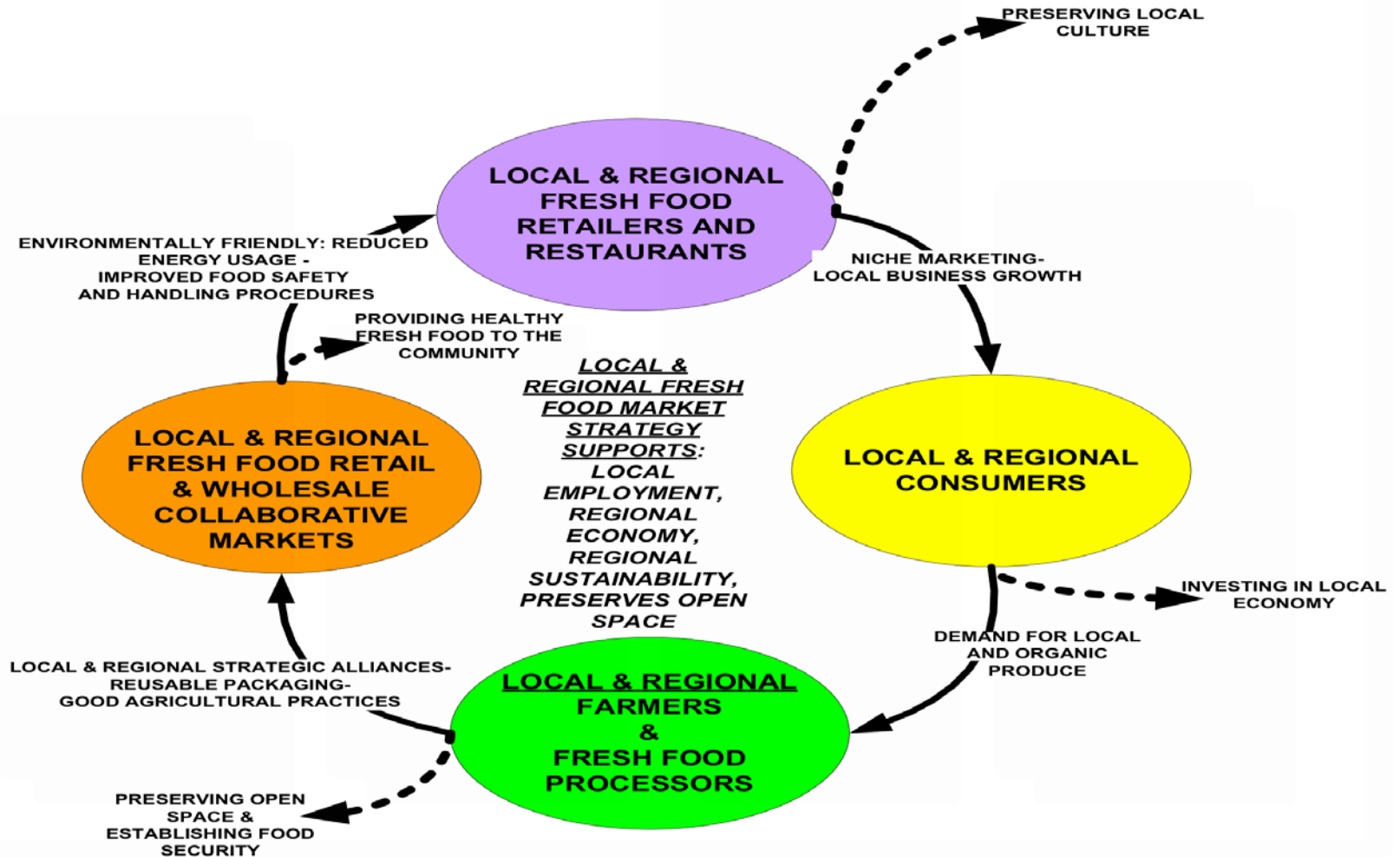
OPPORTUNITIES OF THE REGIONAL FRESH PRODUCE SUPPLY CHAIN



LOCAL SUPPLY CHAIN PARTNERS



LOCAL & REGIONAL SUPPLY CHAIN CONCEPT



Redeveloped Market Site



Maryland Market Center Concept



Maryland Market Center Concept



Maryland Market Center Concept



Potential Economic Impact

- Cost of Site Work for Maryland Market Center completed to date: \$4,388,057
- Engineers Estimated Building Costs for Maryland Market Center \$37,514,195
 - Working with Department of Commerce for potential funding sources
 - Meeting with local banks
- Estimated # of Additional Employees in the Maryland Market Center is approximately 788
- Estimated additional Howard County Property taxes for the Maryland Market Center are \$483,700 per year

Maryland Market Center Development Study

MFCFA is currently funding a feasibility study for the Maryland Market Center conceptual design:

- Agricultural Economist, ACDS, is contracted to perform the study
- Study includes a survey of all current tenants, local farmers, and other food related industries to determine demand for space defined in Maryland Market Center conceptual plan (commercial kitchen, farmers' market food hub, food processing).
- Study also includes a survey of the current tenants' needs in relation to the recently passed Food Safety Modernization Act (FSMA), cold-chain compliance, and the existing market structure.

Thank You

for your

Time

&

Feedback!