

Washington Area Economy: Performance and Outlook



Presentation to:

Region Forward

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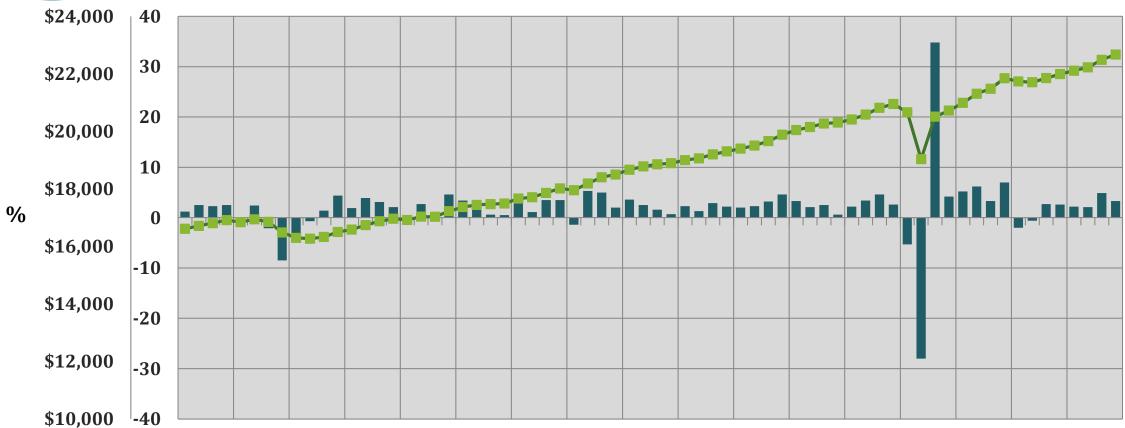
January 26, 2024



U. S. Gross Domestic Product



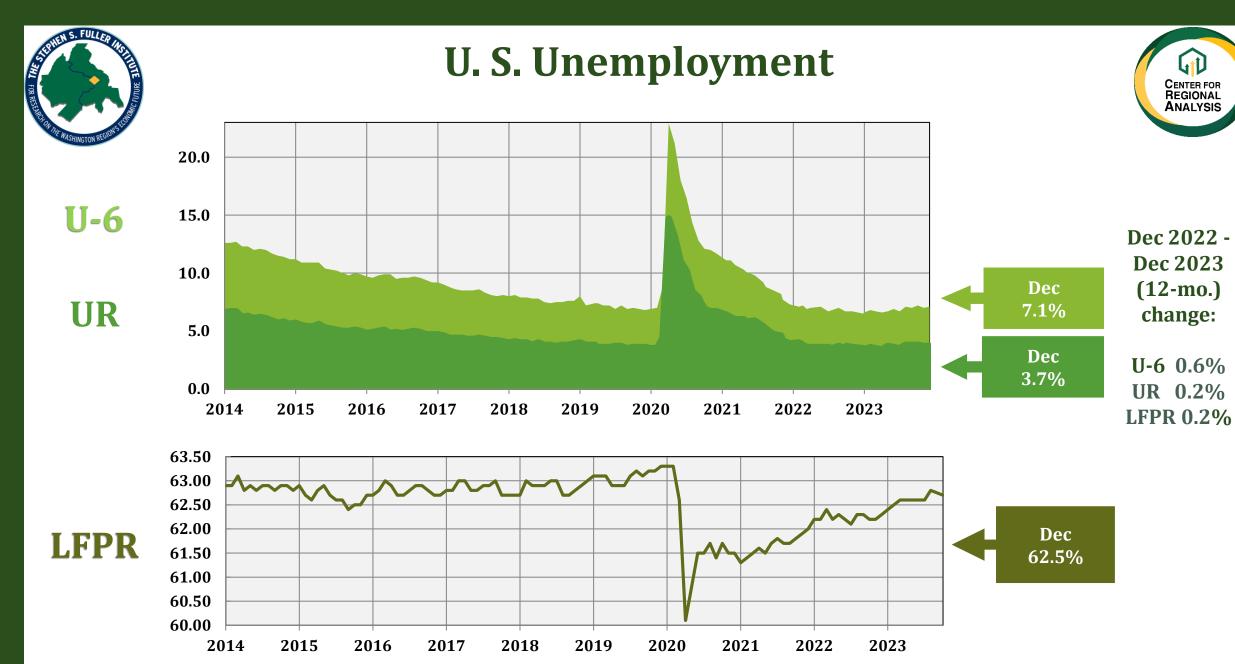




2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

Q4 2022-Q4 2023 3.3%

2023: 2.5%

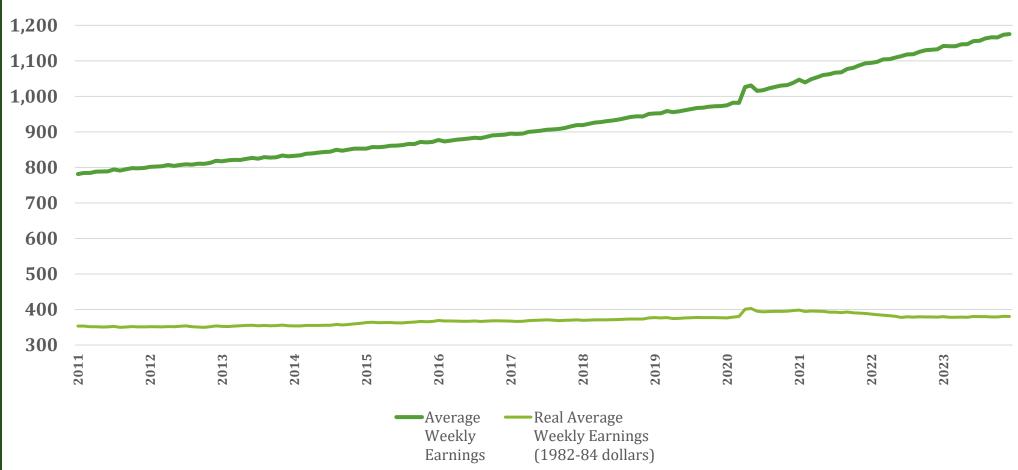


Source: Bureau of Labor Statistics (Seasonally Adjusted), GMU Center for Regional Analysis



Average Weekly EarningsU. S., Total Private, Across all Industries





12-month % change (MOTYC)

Dec 2023



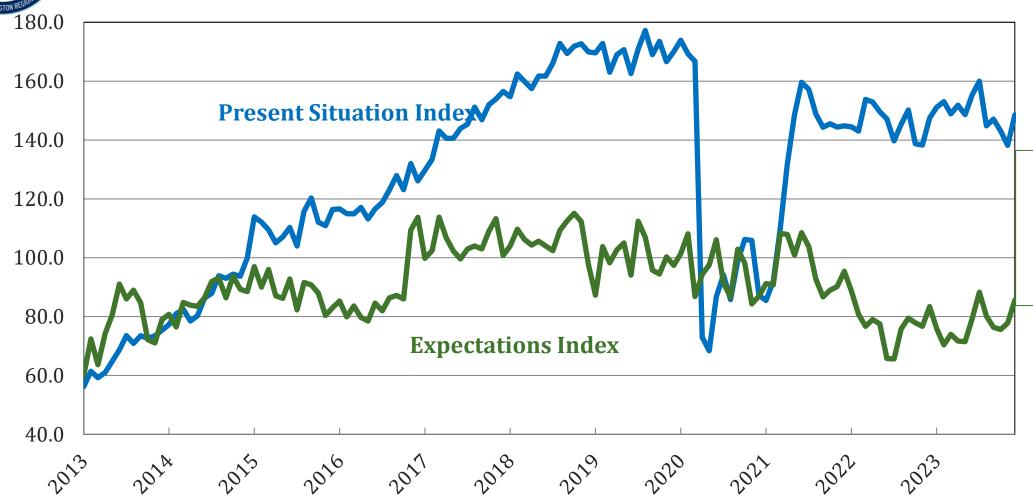






Consumer Confidence





Dec 2023

Pres. = 148.5

Exp. = 85.6

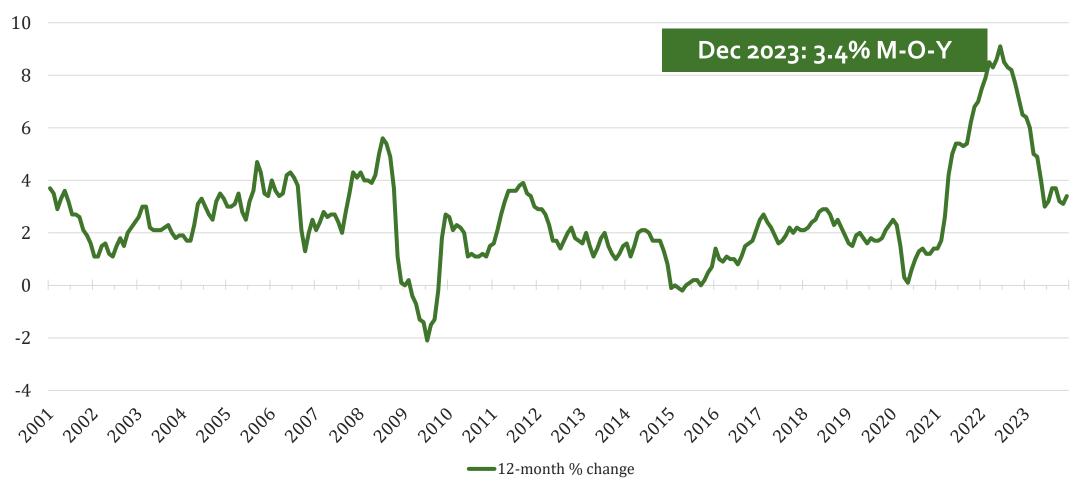
(1985 = 100)

Source: The Conference Board, GMU Center for Regional Analysis



Monthly Consumer Prices 2001 - 2023





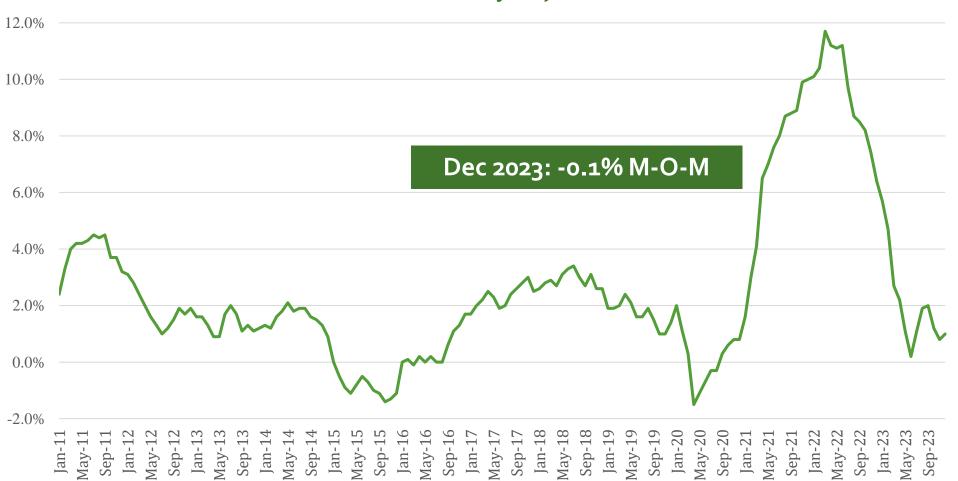
Source: Bureau of Labor Statistics, GMU Center for Regional Analysis



Producer Price Index



Change in Final Demand from 12 Months Prior Not Seasonally Adjusted



Dec 2022-Dec 2023 (12-mo. change) 0.9%

Gasoline -5.1%

Services +2.1%

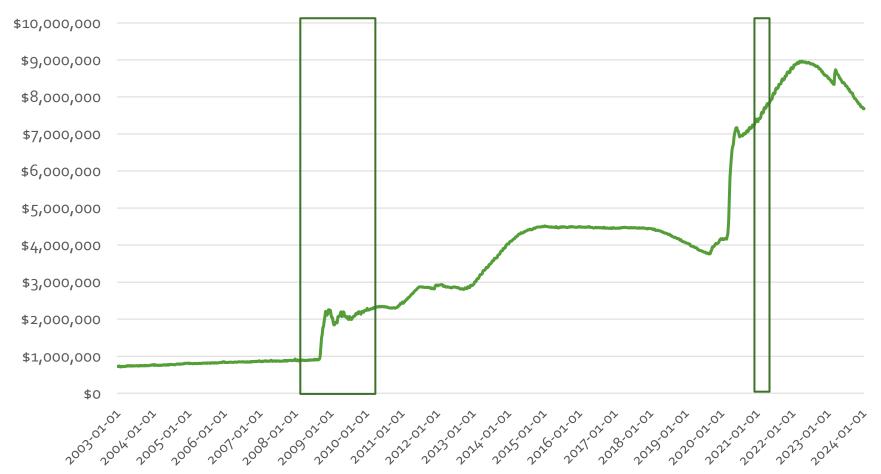
Peak March 2022 +11.7%



Federal Reserve Total Assets



Weekly, NSA Millions \$



Week Jan 1, 2024 \$7,681,024

Week Jan 1, 2023 \$8,507,429



U.S. 2024 Outlook



- Banking lending
 - Interest rate impacts on business expansion
 - Tighter regulation of reserves?
- Consumer spending slows
 - Pandemic saving gone for middle and lower income households
 - Inflation still biting
 - New homeowners

- Total US Jobs
 - Net positive for the year: Up 1.5M
 - Gap between labor demand and supply narrows
- Stock Market
 - Unimpressive gains
 - Volatility in earnings reports and prices
- Private development pushed out by public investment
- Stagnation in Ukraine and the Middle East
- GDP up 1.9%
 - Slow growth
 - Maybe one quarter negative
 - Not likely recession





The Washington Economy



Gross Domestic Product: U.S. & Washington MSA 2001 - 2022 (Billions, nominal)

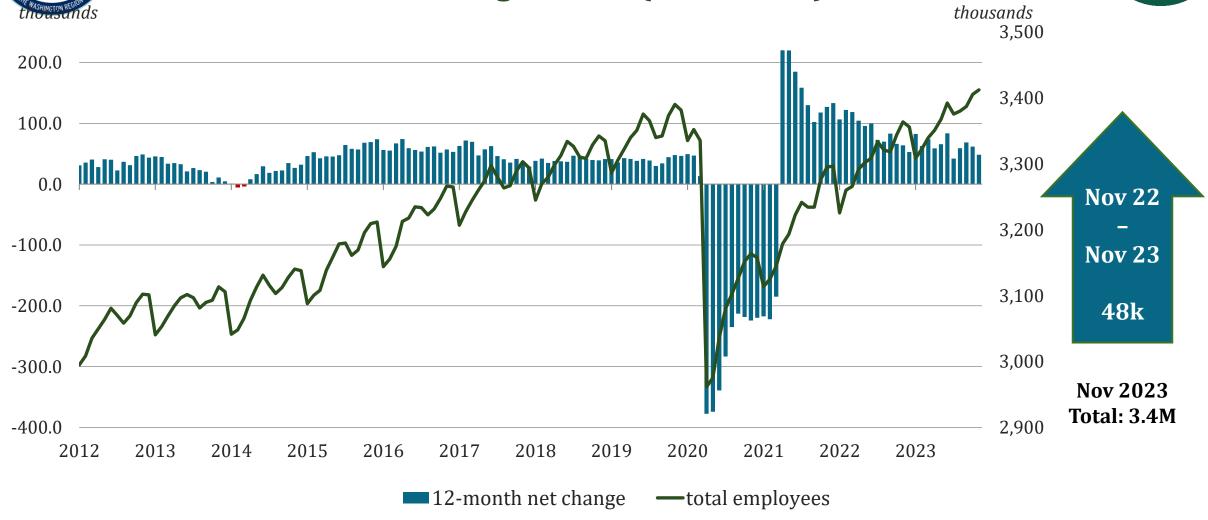






Annual Job Change Washington MSA (2012-2023)





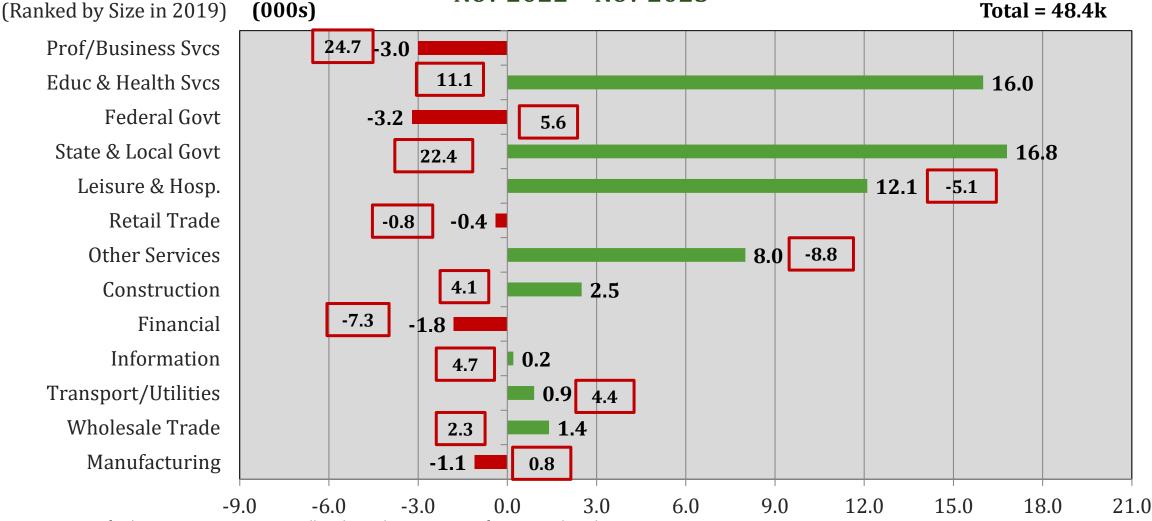
Source: Bureau of Labor Statistics (Not Seasonally Adjusted), GMU Center for Regional Analysis



Job Change by Sector Washington MSA



Nov 2022 - Nov 2023

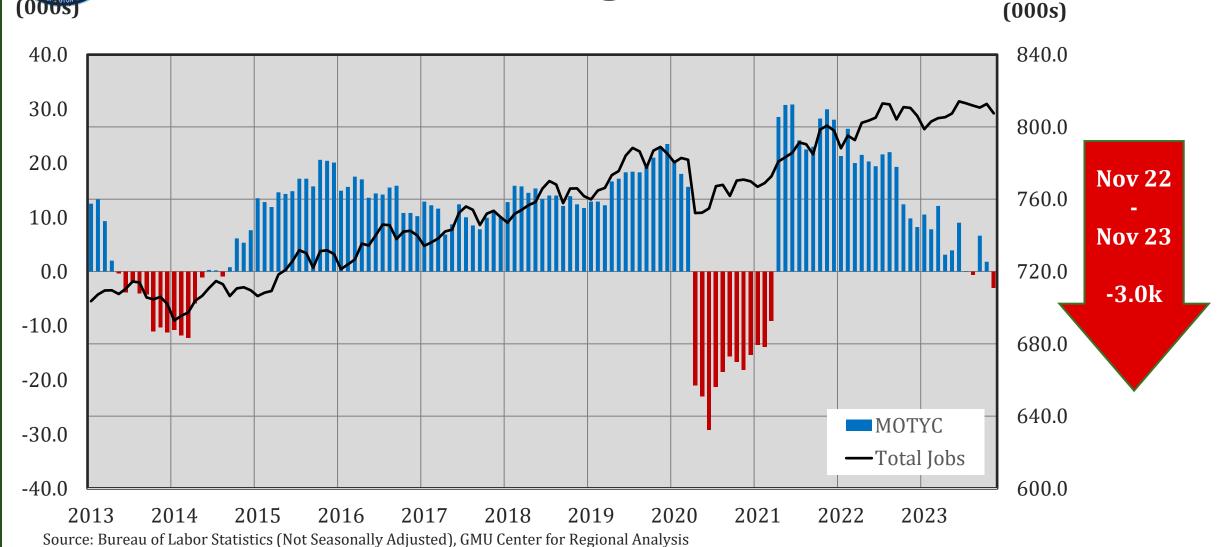


Source: Bureau of Labor Statistics (Not Seasonally Adjusted), GMU Center for Regional Analysis



Professional & Business Services Washington MSA

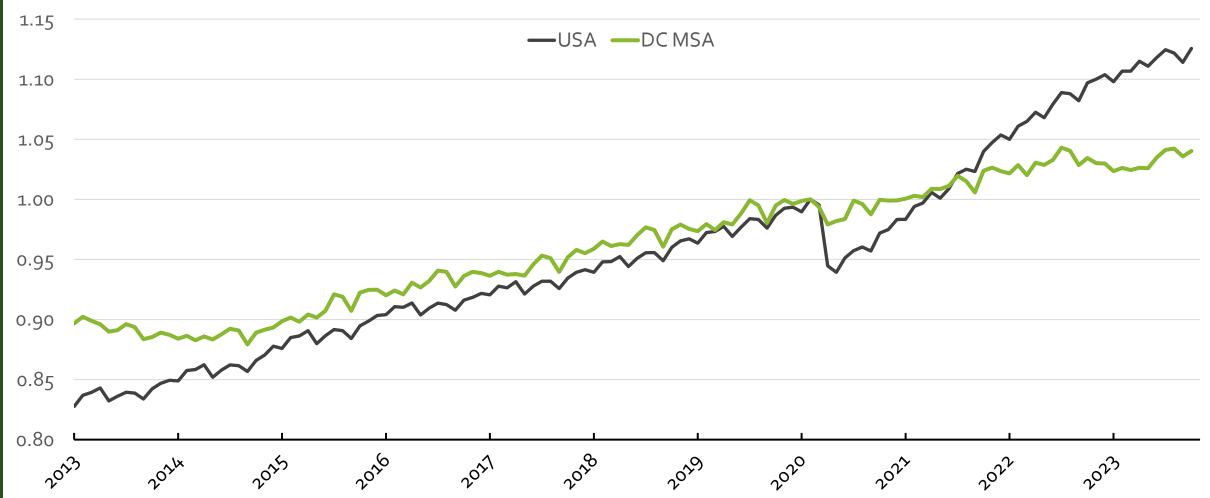




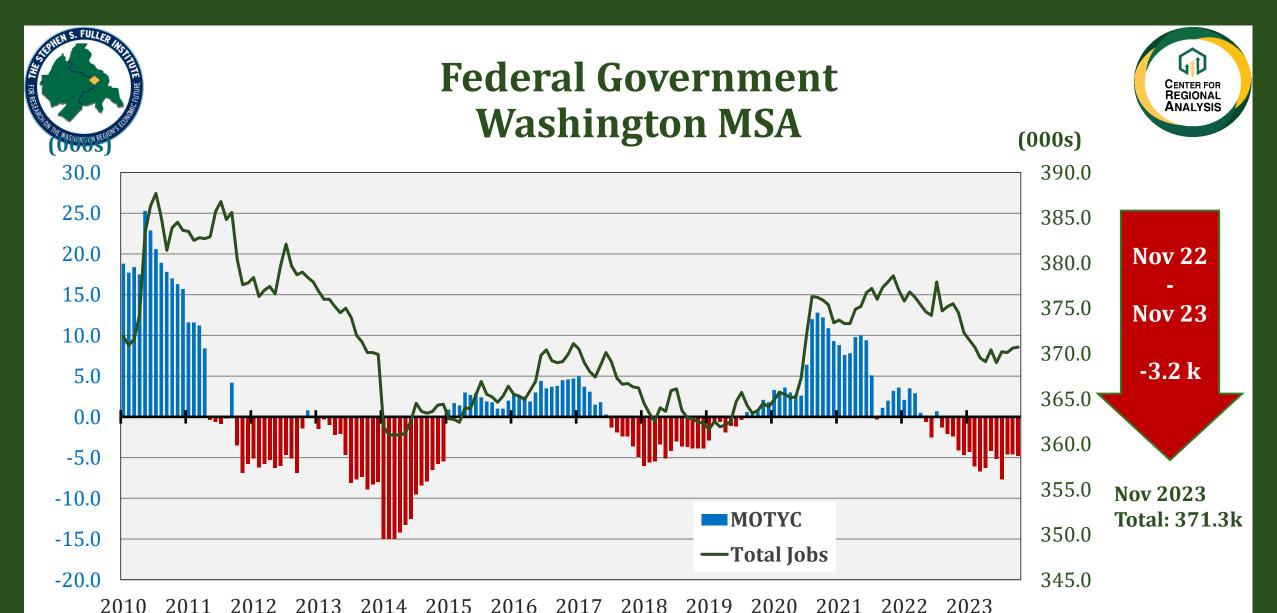


Professional, Scientific and Tech. Services Washington MSA and USA Index (February 2020)





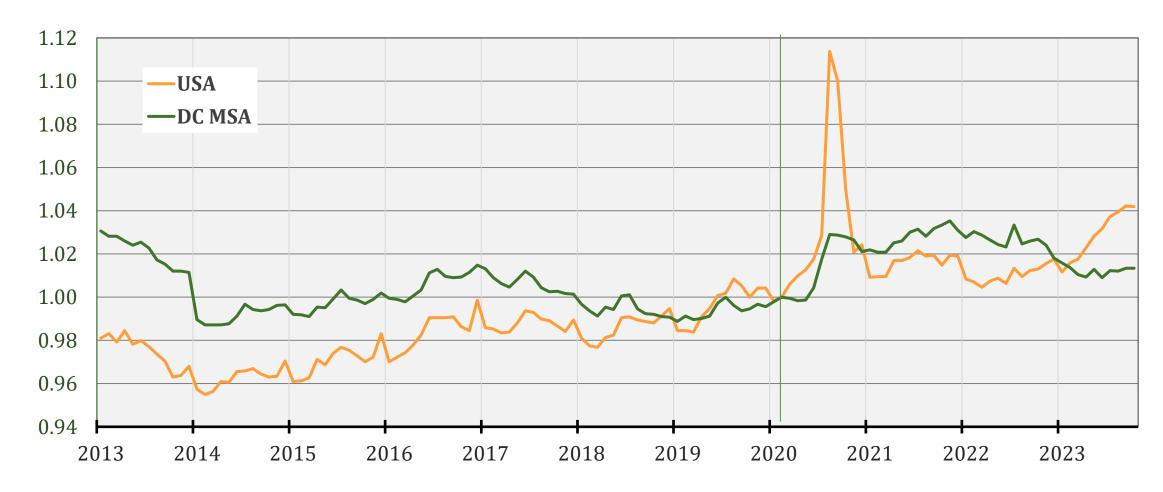
Source: Bureau of Labor Statistics (Not Seasonally Adjusted), GMU Center for Regional Analysis





Federal Employment Index (Feb. 2020) Washington MSA and USA



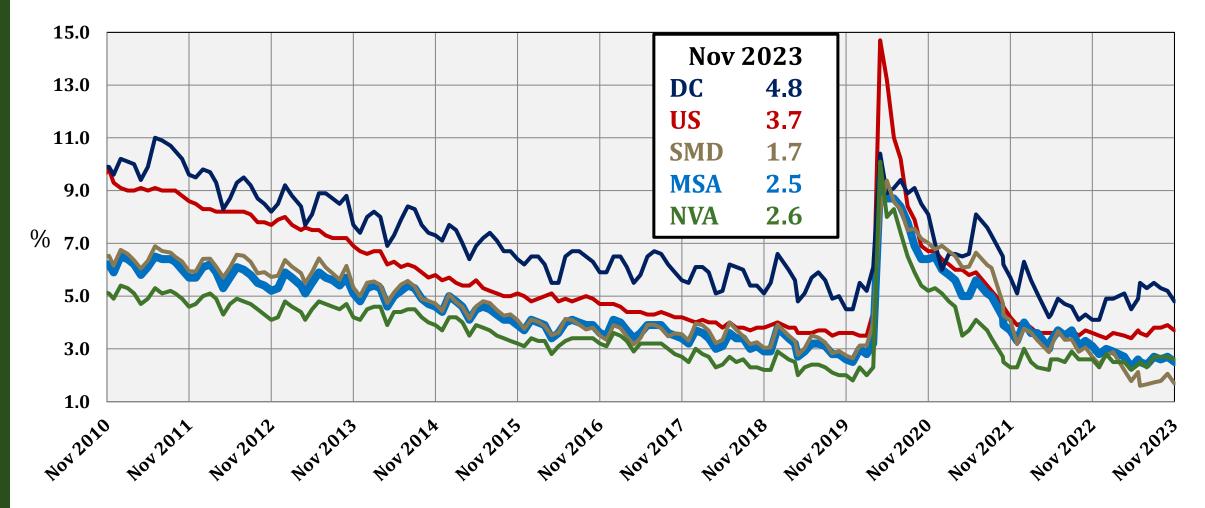


Source: Bureau of Labor Statistics (Not Seasonally Adjusted), GMU Center for Regional Analysis



Unemployment Rates in the WMSA By Sub-State Area



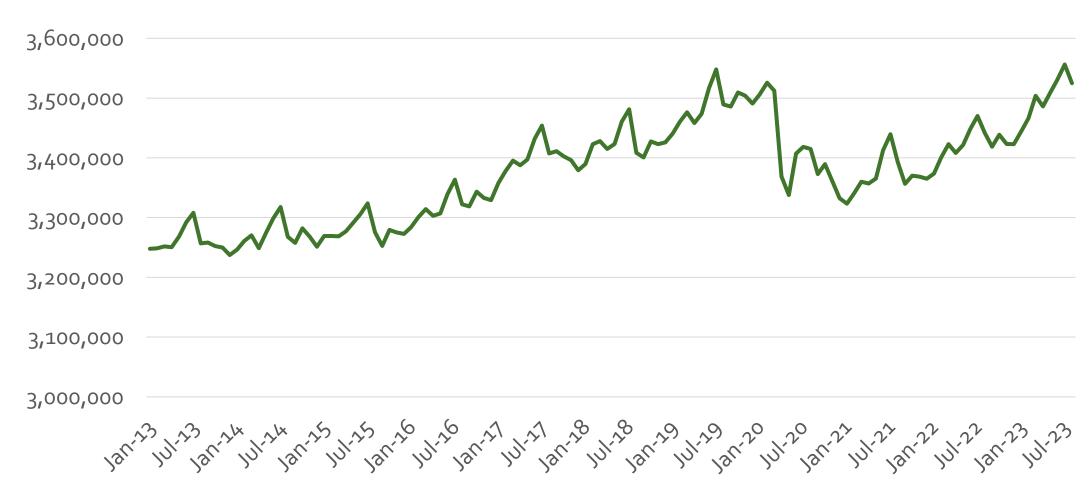




Labor Force in the Washington Region









Labor Force Index Jan 2013/Oct 2023



Metro	LFI	Metro	LFI	Metro	LFI
Austin	1.46	Charleston	1.27	Boston	1.08
Dallas	1.31	Charlotte	1.23	<mark>DC</mark>	<mark>1.08</mark>
Raleigh	1.30	Denver	1.19	Minneapolis	1.07
Orlando	1.30	Atlanta	1.17	SF	1.06
Phoenix	1.29	Houston	1.15	NYC	1.04
Nashville	1.28	Miami	1.13	Baltimore	1.03
Jacksonville	1.28	Detroit	1.09	Chicago	1.01

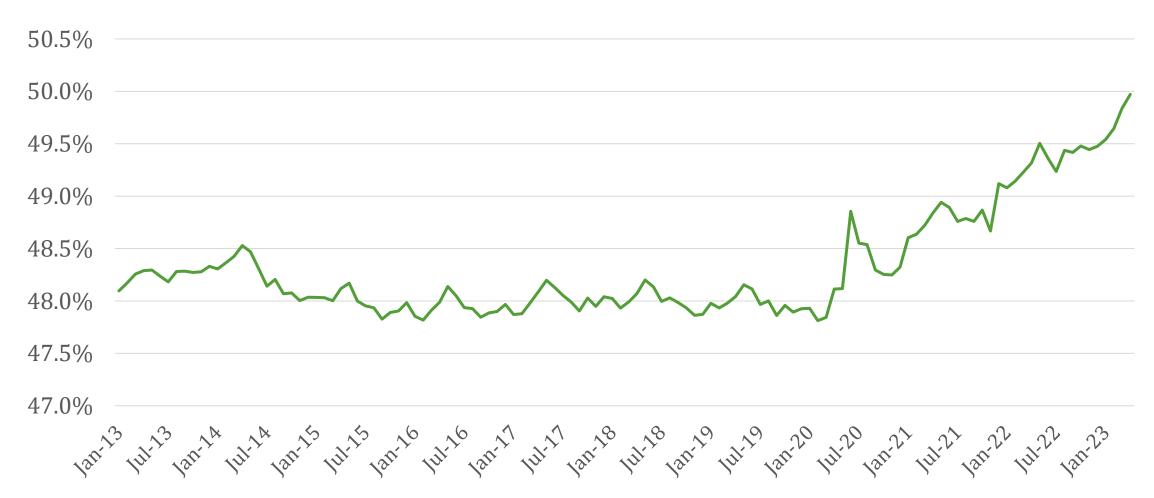
Source: BLS, CRA



Share of Regional Labor Force in NOVA



January 2013 to May 2023

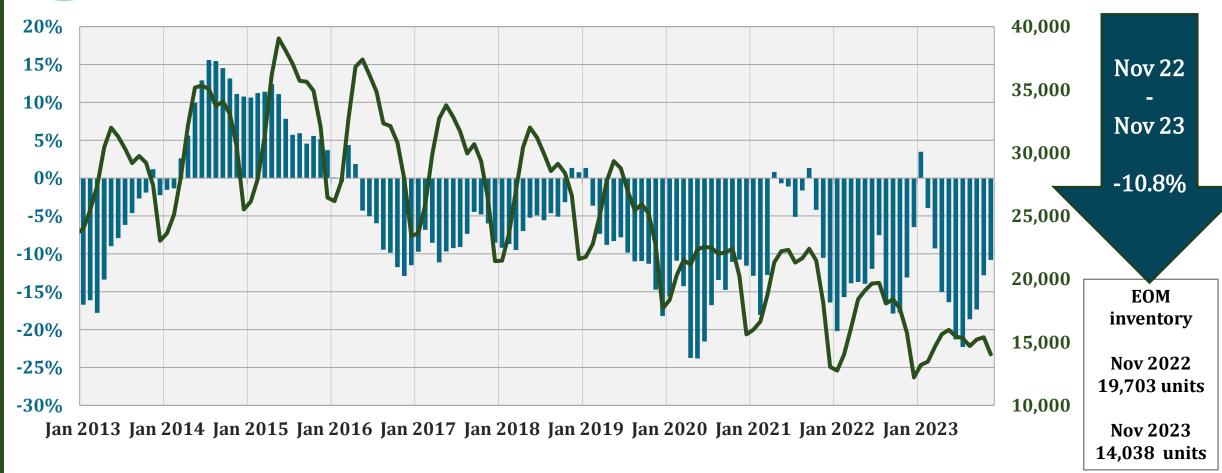


Source: Bureau of Labor Statistics



Inventories of Existing HomesWashington MSA MOTYC (2013-2023)





12-Month % Change

End of Month Inventory

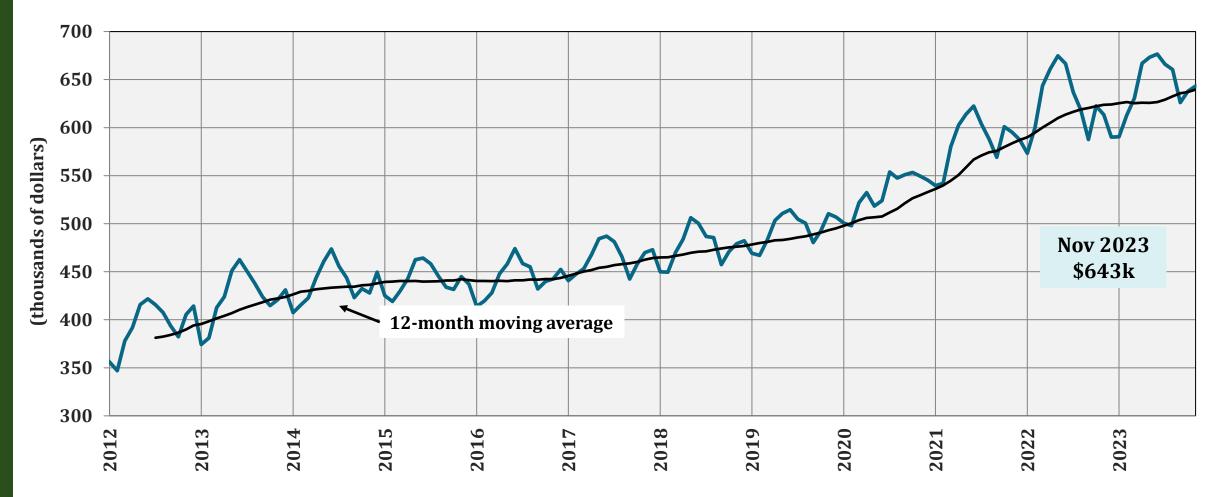
Note: End of month inventory includes: (1) All Pending Listings and (2) Active Listings.



Average Home Sales Price



Washington MSA

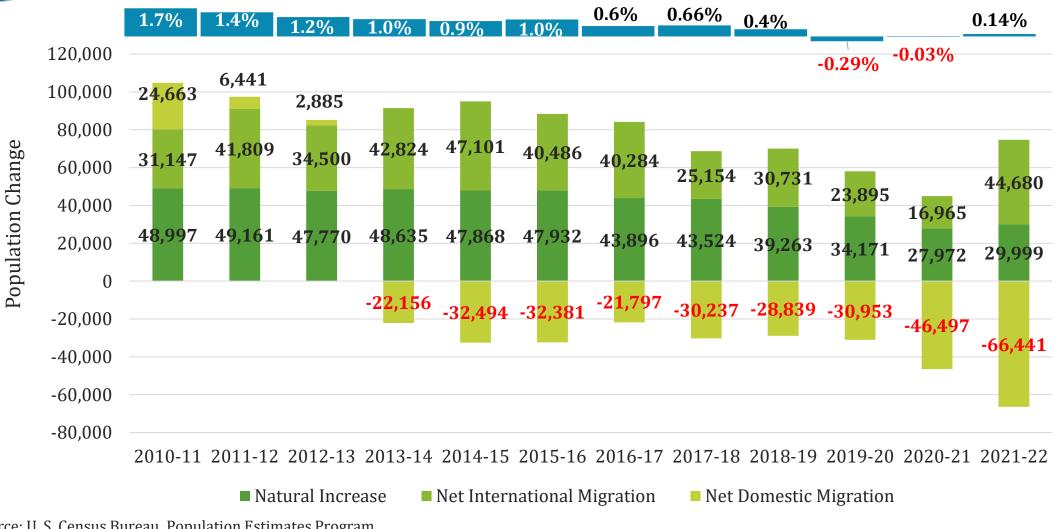


Source: GMU Center for Regional Analysis (CRA); RealEstate Business Intelligence (RBI) SmartCharts (using Bright MLS data)



Elements of Population Change Washington MSA



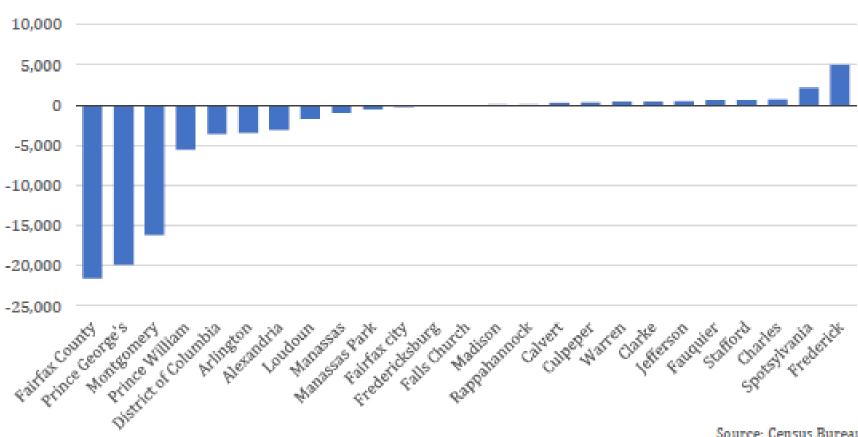




Domestic Migration by Jurisdiction



Domestic Migration in the Washington Region July 2021 - June 2022



Source: Census Bureau

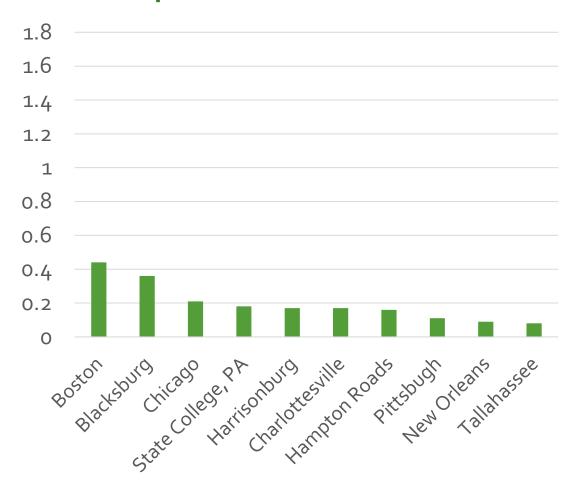


Migration of Linkedin Members

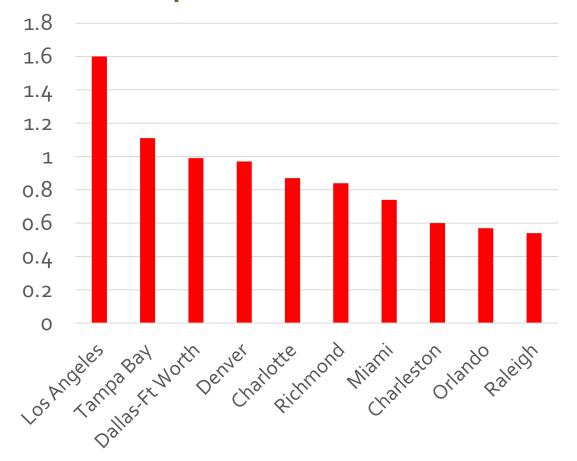


(rate per 10,000 members)

Top 10 to DC Metro



Top 10 From DC Metro





Cost of Living Linkedin Out Migration Metros



Metro	COLI	COLI Housing
Los Angeles	151	240
Tampa Bay	100	97
Dallas-Ft Worth	103	97
Denver	111	136
Charlotte	98	89
Richmond	97	88
Miami	121	147
Charleston	98	97
Orlando	105	111
Raleigh	96	98

Metro	COLI	COLI Housing
DC Metro	152	252
Alexandria	137	198
Arlington	141	221
Frederick	140	220

TRADE-OFFS
Amenities
Vs.
Cost of Living

Source: C2ER.org



Washington, DC Metro Outlook



- Federal Spending past peak
 - Still robust
- Consumer spending
 - Retail on downward trend
- Congress is functional (?)
 - Federal shutdown
 - Sub regional effects of spending priorities
 - A year of CRs?
- Housing rents stabilized
 - Home ownership out of reach for most

- Talented workforce
 - Many are moving out
 - Biggest impediment to growth is labor availability
- Local government finances
 - WMATA Fiscal Cliff
 - Office space/valuations
- Business lending
- Return to office has stalled
 - Homeownership in distant lands

- GRP +0.9%
- Job Growth
 - Net 20k-30k
- The Path to Mediocrity?



Path to Competitiveness



- Understanding our competitive position
 - Innovation/Entrepreneurship
 - New Economy
 - Real Estate
- Real Estate
 - Adapting the existing built environment
 - Addressing housing affordability
 - Regulatory costs
- Technology
 - Value Added
 - Eco-system/Funding
 - Discovery-to-market
 - Government & Private

- Transportation:
 - Achieving cost effectiveness across a multimodal transportation network
 - Focused on mobility and sustainability
 - Creating a system of easily accessible employment centers across the region
- Economic Development
 - Regional
 - Business led
 - Do it better!
- Social Issues
 - Crime
 - Cost of living





Q&A

cra.gmu.edu