

A UTILITY APPROACH TO RESEARCH AND TECHNOLOGY TRANSFER

Presentation for:

MWCOG Lab-to-Market Technology Forum

Haydee De Clippeleir, *Research Program Manager* Saul Kinter, *Innovation Program Manager*

June 2, 2016





Large water/wastewater utility

Service to DC (retail) and suburbs (wholesale)

Independent, governmental authority

Nonprofit, ratepayer funded





DC Water Research Program



water is life Wastewater - Challenges

- Growth
- More Stringent Regulations Now and in the Future
 - Eliminate CSOs (370 1076 mgd and higher),
 - Nutrients (TN<3 & TP<0.18),
 - Class A Biosolids (pathogen re-growth / reactivation)
 - Future PCBs, EDCs, secondary treatment for CSO by-pass
 - Space constraints
- Aging infrastructure
- Urban environment –
 visual impact, odour, noise
- Sustainability Vision
 - Energy Neutrality
 - Resource Recovery Energy, Biosolids, Nutrients, Water
- Cost long term rate impacts



DCWATER.COM

DO more

IN less

WITH less



Research Motivation

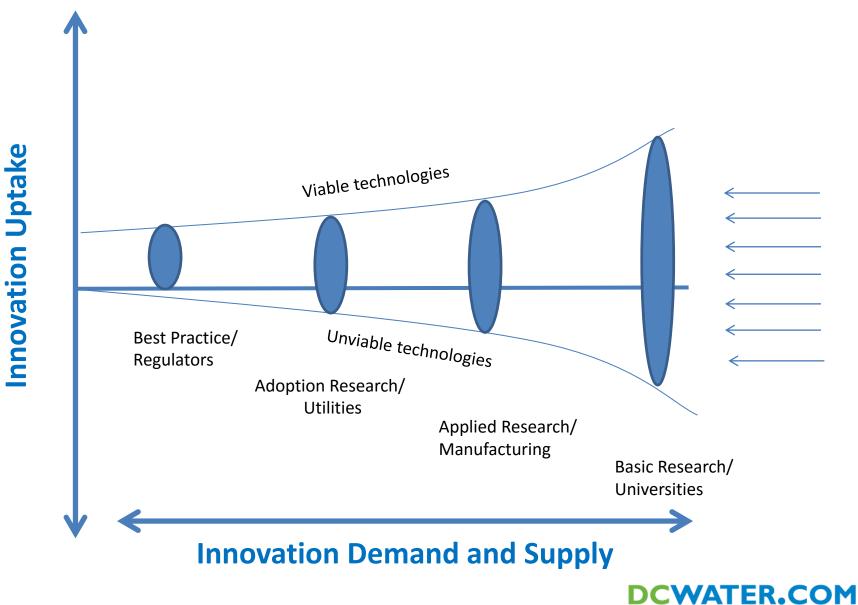
New Regulations

Aging Infrastructure

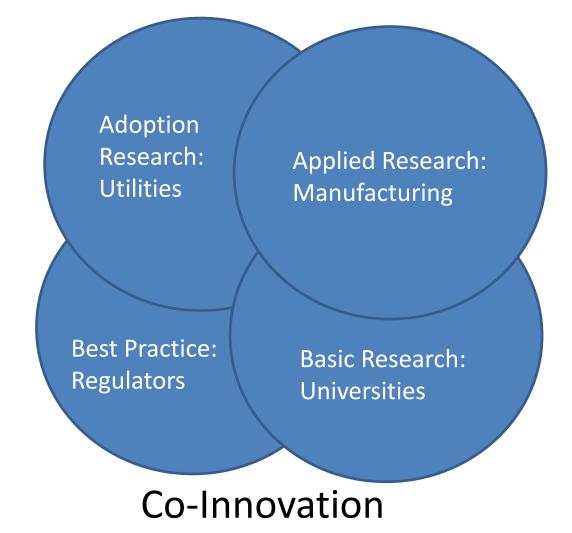
Affordability



water is life Innovation: Old Model



dcó water is life Innovation: New Model





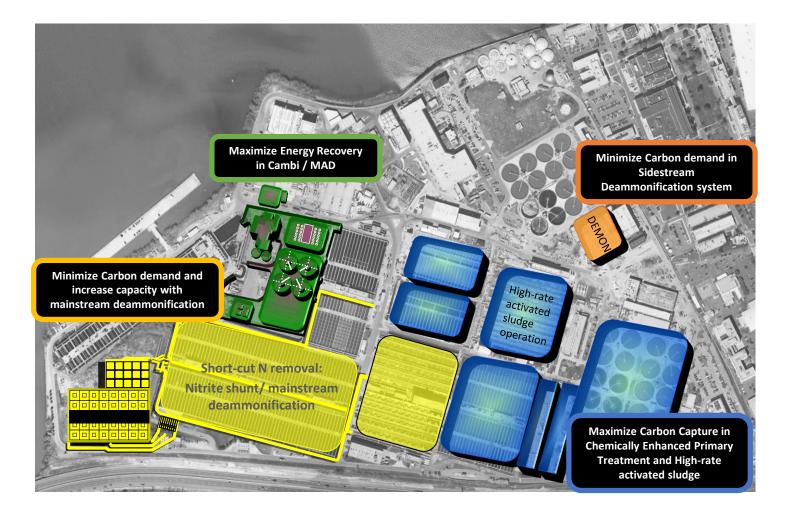


Open Collaboration

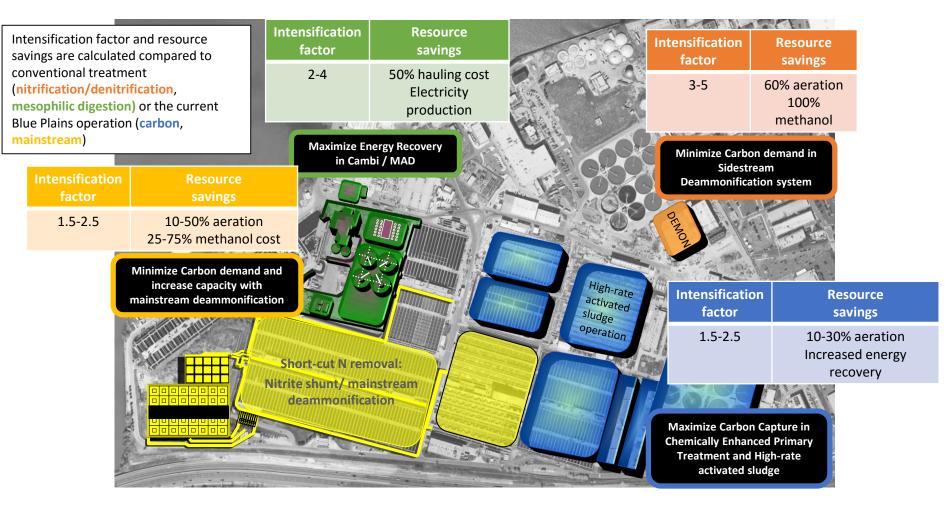
- Within DC Water
- Other Utilities (Alex Renew, WSSC, Fairfax County, HRSD, PWD, NYCDEP, Thames Water, Strass, Salzburg)
- Universities (GWU, HU, UMd, VMI, VT, BU, PSU, U. Waterloo, U. Innsbruck, Ghent U., U. Queensland, U. Cape Town)
- Manufacturing (WWW, Cambi, DEMON)
- Consulting (AECOM, Brown & Caldwell, B&V, HDR, CH2M HILL, Arcadis)

Utilities: Nearly \$1 billion in construction Universities: Approximately 60 MS and PhDs in past 10 years Manufacturing: 6 Patents/Applications/Licensing

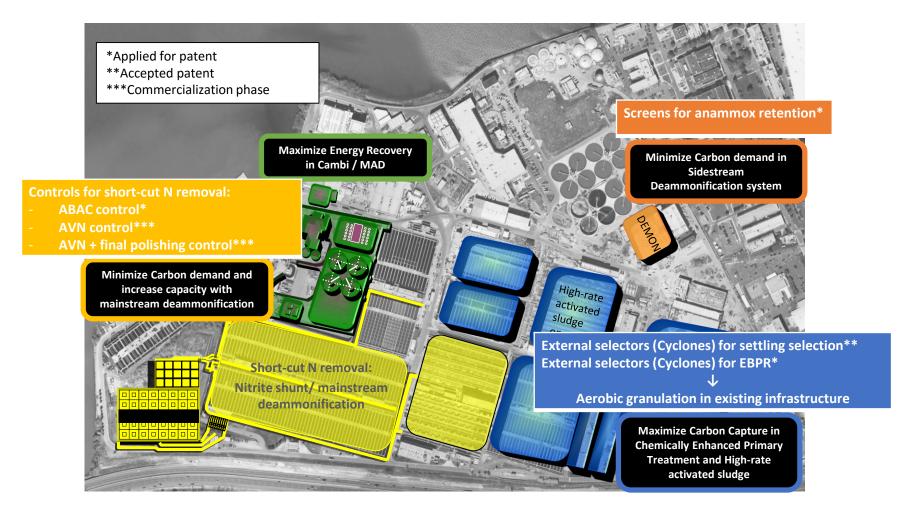
Overall goals of individual process implementations:



Internal revenue: intensification and resource savings through process optimizations:



External revenue: patents





DC Water New Revenue Efforts





Revenue Motivation

New Regulations

Aging Infrastructure

Affordability



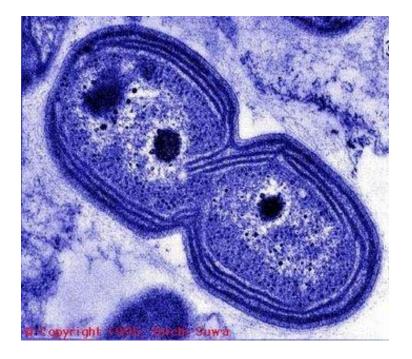
water is life Monetizing IP at DC Water

Practical Solutions

 AvN: Driven by specific need for intensification and resource recovery

Industry Contacts

- AvN: Identified through personal connections
- Internal resources
 - AvN: Patent written inhouse, filed professionally



AvN is a control system that balances ammonia oxidizers and nitrite oxidizers. It was developed at DC Water and HRSD and licensed to World Water Works in September 2015.



Policy Structure

- Goals: generate revenue and support state of the art
- University tech transfer model, not industry (UMCP provided guidance)
- New policy for corporate IP ownership, including revenue sharing
- Procurement exemption
- AvN: Multiparty agreement to direct revenues to research via WERF





Efforts to Date

- Current Patents
 - 6 research applications
 - 2 granted
 - 1 tool application
- Licenses
 - 1 completed: AvN
 - 1 with settled terms
 - Several active negotiations
- Revenue
 - None yet; expected spring 2017

- Broader focus
 - Combine technologies
 both internally and with
 partners
 - Also seek non-royalty revenue
 - Assist with marketing and service



A UTILITY APPROACH TO RESEARCH AND TECHNOLOGY TRANSFER

Q & A

for more information please contact: Saul Kinter, Innovation Program Manager saul.kinter@dcwater.com

