

Clean Air Partners -- Cash Flow as of May 31, 2005

REVENUE	<i>12-Month Original</i> 1/1/05-12/31/05 Budgeted	<i>Approved 18-Month</i> 1/1/05-6/30/06 Budgeted	YTD Actual
VDOT	\$108,000	\$162,000	
MDOT	\$250,000	\$375,000	
DDOT	\$54,000	\$81,000	
COG	\$20,000	\$50,000	\$50,000
Membership Dues	\$11,000	\$15,500	
Carry Over	\$0	\$21,875	\$101,108
Transfer	\$0	\$0	
Conference	\$1,500	\$3,000	\$200
Sponsorship	\$150,000	\$150,000	
Grants	\$63,375	\$30,000	\$10,000
TOTAL REVENUE	\$657,875	\$888,375	\$161,308
EXPENSES			
<i>Air Quality Action Days</i>			
Washington Air Quality Action Days Program	\$75,585	\$113,515	\$40,480
Educational Materials	\$15,000	\$20,000	\$2,591
Air Quality Action Days Conference	\$10,000	\$15,000	\$6,442
Total	\$100,585	\$148,515	\$49,513
<i>Marketing and Public Relations</i>			
Marketing Support	\$15,000	\$22,500	\$9,064
Paid Radio and TV	\$228,000	\$282,000	\$3,220
Sponsorship Recruitment - Washington/NVA	\$10,000	\$15,000	
Public Relations - Baltimore	\$10,000	\$15,000	
Web Site www.cleanairpartners.net	\$1,500	\$3,000	\$92
Media Clips	\$2,500	\$3,360	\$580
Total	\$267,000	\$340,860	\$12,956
<i>Air Quality Action Day - Voluntary Business Emission Reduction Strategy</i>			
Baltimore/Washington Voluntary Emission Reduction Strategy	\$0	\$15,000	
Education Materials	\$0	\$16,000	
Total	\$0	\$31,000	\$0
<i>Public Education</i>			
Day Care Activity Book	\$5,000	\$0	
Early Childhood Ozone Action Days Curriculum Training	\$3,000	\$0	
Special Projects	\$50,000	\$0	
Bike to Work Week	\$2,500	\$0	
Particle Pollution Curriculum	\$0	\$15,000	
Particle Pollution Teacher Training	\$0	\$15,000	
Total	\$60,500	\$30,000	\$0
<i>Performance Improvement & Measurement System</i>			
End of Season Survey	\$5,000	\$0	
Episodic Surveys	\$38,300	\$57,300	
Total	\$43,300	\$57,300	\$0
<i>Membership Services</i>			
Annual Meeting and Awards	\$5,000	\$5,000	
Annual Report	\$2,000	\$2,000	
OAD Employer Survey/Awards	\$2,000	\$0	
Special Projects:			
Clean Commute Month - Baltimore	\$0	\$7,500	\$5,000
Total	\$9,000	\$14,500	\$5,000
<i>Administration and Leadership</i>			
Managing Director and Clean Air Partners Office	\$80,000	\$120,000	\$10,697
COG Program Support and Administration	\$97,490	\$146,200	\$27,106
Total	\$177,490	\$266,200	\$37,803
TOTAL EXPENDITURES	\$657,875	\$888,375	105,272
TOTAL			\$56,036