

COMMUTER CONNECTIONS PROGRAM OBJECTIVES

- Encourage alternatives to SOV commuting
- Reduce vehicle trips and miles
- Reduce traffic congestion and improve air quality



FY20 SPRING INITIATIVES

- Ridesharing
- Guaranteed Ride Home
- Flextime Rewards
- CarpoolNow Mobile App
- Bike to Work Day
- Employer Recognition Awards
- News letters





CREATIVE STRATEGY

Rideshare

Media Strategy

• Radio as anchor, supported by social media.

Creative Strategy

• Rideshare's "The Big Deal" campaign uses the idea of hitting a jackpot or spinning a wheel to become a winner with Commuter Connections, with its many free program options and benefits.



With so many options and so many benefits, no matter how you spin you're always a winner with Commuter Connections programs that fit your commuting needs and rewards that add up- That's a Big Deal! Sign up for Commuter Connections today, it's free!









2020 COLOR TRENDS







Source: World Global Style Network



MEDIA SELECTION PROCESS

Review and analyze

- Marketing Communications Plan
- 3rd party media data
- Reach & frequency of target demographics for each project

Analyze

• Cost/value proposition of each option

Reality check

Does it make sense?

Negotiate

• Evaluate and negotiate best terms

Purchase media

Run campaign

Evaluate results



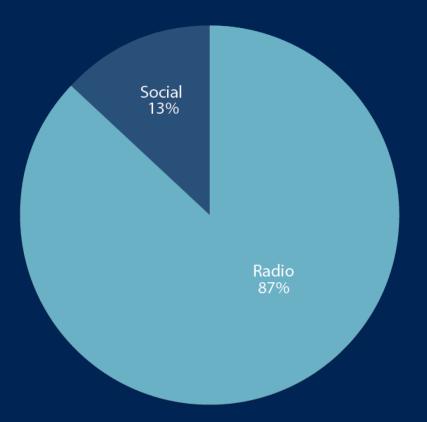
FY20 MEDIA BUDGET (NET)

Rideshare

Radio \$47,793.80

Social \$7,200

Total Media \$54,993.80







SPRING RADIO

Rideshare

















SPRING RADIO ADS

Rideshare

:30 radio spots



Extra Encouragement



A Gamble



Rideshare

THE BIG DEAL



Rideshare















CREATIVE STRATEGY

Guaranteed Ride Home

Media Strategy

• Radio as anchor supported by broadcast and streaming TV, digital, transit ads, native content and social media.

Creative Strategy

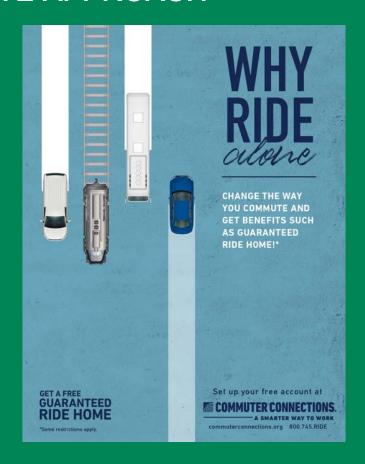
The GRH "Why Ride Alone?" ~ campaign graphically portrays several ways commuters can choose to get to and from work, ensuring a ride home no matter the circumstance. The benefits of the program portrayed in this piece include the ability to share a ride with others, removing an otherwise isolated portion of someone's day; and knowing that you'll be able to get home safely, guaranteed.



SPRING CREATIVE APPROACH

Guaranteed Ride Home

Why Ride Alone?





SPRING GRH MEDIA BUDGET (NET)

Guaranteed Ride Home

Radio	\$314,864.65
i taalo	ΨΟΙΤΙΟΟΤΙΟΟ

TV \$115,583

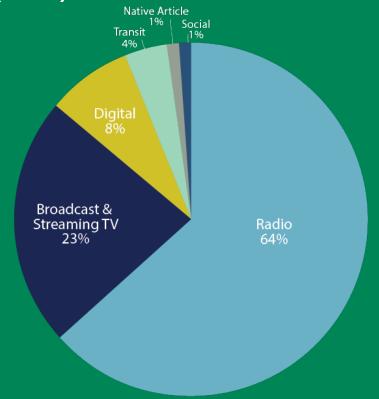
Digital \$41,150

Transit \$20,195

Native Articles \$2,400

Social \$800

Total Media \$494,992.65





SPRING GRH RADIO





















GRH BROADCAST + STREAMING TV







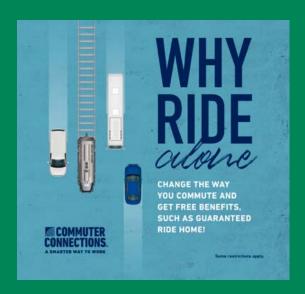


TRANSIT ADS

Guaranteed Ride Home

Transit ads were purchased for 4% of the GRH Spring budget or \$20,195.

The ads will be displayed from March through June inside of MARC regional commuter rail cars running on three lines: Brunswick, Penn and Camden.









NATIVE ARTICLES



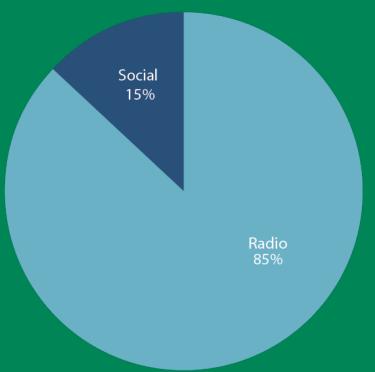
SPRING GRH BALTIMORE MEDIA BUDGET (NET)

Guaranteed Ride Home

Radio \$21,258.50

Social \$3,728

Total Media \$24,986.50





SPRING GRH BALTIMORE RADIO





FALL RADIO ADS

Guaranteed Ride Home

:30 radio spots



Why Ride Alone?



Just Do It

PAID MEDIA: SOCIAL MEDIA









SPRING VIDEO





DIGITAL BANNER ADS

Guaranteed Ride Home









Register Today for Your Free Guaranteed Ride Home.









WTOP RADIO LIVE READS 'POOL REWERDS



Pool Rewards

96 Live reads aired January 6-26th to promote 'Pool Rewards on behalf of the I-66 project

- Want to avoid traffic congestion on I-66? Start a Carpool! Relax, save time and earn up to two hundred and thirty dollars. Sign up for "Pool Rewards" at commuterconnections dot org.
- RIDE, REWARD, REPEAT, Join or start a new carpool today and earn up to two hundred and thirty dollars. Sign up for "Pool Rewards" at commuterconnections dot org.
- Transform your trip while we transform 66! Vanpool, Carpool, or ride the bus. Just relax, save time, and earn rewards. Learn more at Transform66 dot org.

2020 WTOP Traffic Package

TO AIR THE WEEKS OF 1/6, 1/13, 1/20		
Days to Air	Times to Air	# of Commercials
Monday-Friday	5am-10am	5
Monday-Friday	10am-3pm	5
Monday-Friday	3pm-8pm	5
Monday-Friday	6am-12am	4
Saturday	5am-8pm	4
Sunday	5am-8pm	4
Monday-Sunday	Best Time Available Bonus	5
Total Number of Weekly Commercials		32X
Total 3 week Investment		\$15,000

Traffic :10 Second Live Boad Commercials

Total # of commercials for the 3 weeks- 96

The #1 Reason People Come to WTOP is for Traffic and Weather Together. on the 8's.....

Your :10-Second message will be READ LIVE by a trusted WTOP Traffic Reporter directly between Traffic & Weather Reports.







OBJECTIVES & STRATEGY

Flextime Campaign

- Promote benefits & encourage registration
- Use Digital Media Platforms
- Budget: \$15,000
- Leverage FY 2019 Creative Approach
- Campaign Live: February June 2020



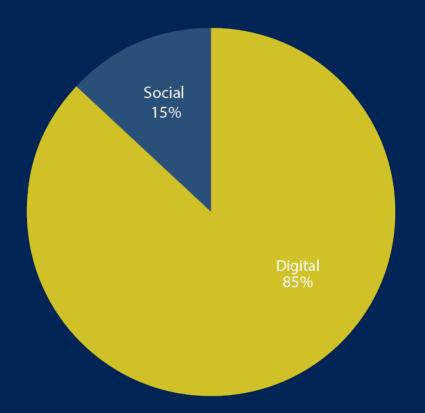
FY20 MEDIA BUDGET (NET)

Flextime Campaign

Digital \$12,750

Social \$2,250

Total Media \$15,000





DIGITAL

Flextime Campaign





Flex your commute and earn \$8 each time you elect to flex your schedule to avoid peak traffic times.

Some restrictions apply.

FLEXTIME REWARDS PROGRAM



800.745.RIDE commuterconnections.org

FLEX YOUR COMMUTE





800.745.RIDE commuterconnections.org



Flex your commute and earn

\$8 each time you elect to flex your
schedule to avoid peak traffic times.
Download the Commuter Connections
Flextime Rewards Program
app today to get started.

Some restrictions apply.





800.745.RIDE commuterconnections.org

800.745.RIDE

commuterconnections.org

CREATIVE APPROACH

Flextime Campaign





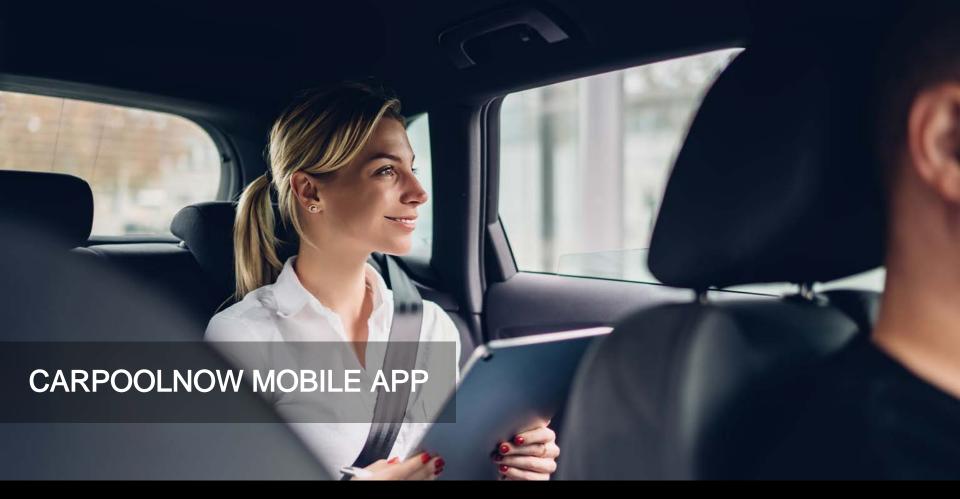














- Encourage download and usage of the CarpoolNow mobile app throughout the Metro DC area
- Focus on Driver messaging
- New driver incentive a vailable now
- Budget: \$15,000
- Leverage FY 2019 Creative Approach
- Promote as part of WMATA Platform Improvement Project (Pre-station shutdown pop-up events)
- Promote at various Park & Ride Lots and "FlexPool" Pick-up Stops
- Campaign Live: March May 2020

CarpoolNow Mobile App







CREATIVE APPROACH

CarpoolNow Mobile App





























Bike to Work Day

• Budget: \$60,000

• Sponsorship Campaign: November - January 2020

• Campaign Live: March - May 2020

Bike to Work Day: Friday May 15, 2020



SPONSORS

Bike to Work Day

































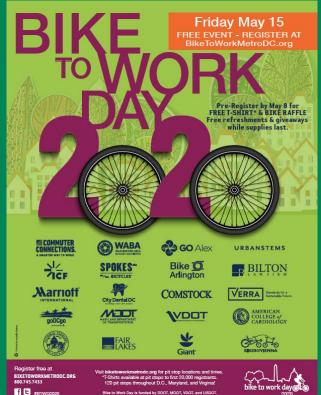












Bike to Work Day is funded by DDOT, MDOT, VDOT, and USDOT.



RACK CARD



f E #BTWD2020



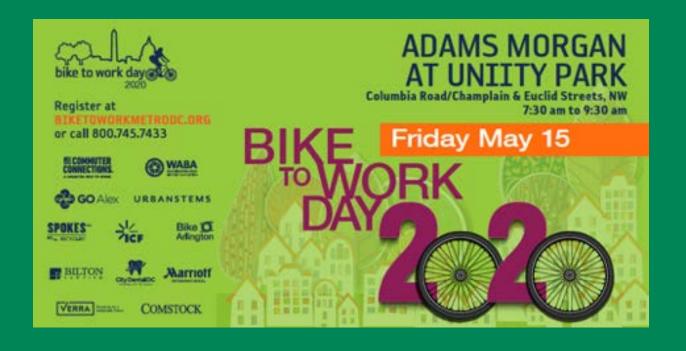
Printed on recycled paper



Bike to Work Day



BANNER



T-SHIRT DESIGN



Bike to Work Day



Bike to Work Day



Bike to Work Day

On Friday, May 15, 2020 Commuter Connections and the Washington Area Bicyclist Association invite you to celebrate bicycling as a clean, fun, and healthy way to get to work. Be one of the first 20,000 to register and attend this FREE EVENT, then bike to your choice of 120 pit stops in DC, MD, and VA and receive a free T-shirt, refreshments, and be entered into a raffle for a new bicycle.

Registration Now Open for 2020

Pit Stops

120 Bike to Work Day pit stop events will be held throughout D.C., Maryland, and Virginia. Take a break at a pit stop on your way to work for food, beverages, fun, and prizes. Register now, it's free! There are also a few pit stops open for your afternoon commute back. Read More...

Commuter Convoys

All bicyclists are welcome to join one of the free Bike to Work Day convoys, led by experienced bicycle commuters. Convoys routes travel through popular employment centers and pit stops throughout the region. Check out the convoy map to see if there's one traveling by your area.

Read More...



Sponsors







- Recognize employers who deliver outstanding and measurable commuter benefits and/or telework programs
- Allow for organizations who share brand values to a lign with Commuter Connections
- Alternates Green and Blue color theme each year
 - FY20isaBlueYear

Employer Recognition Award





SCHEDULE

Employer Recognition Award

2020	JAN	Email blast to level 3 & 4 employers in database
	FEB	Nomination period ends
	MAR	Selection Committee meets
	APR	Develop program brochure, invitations, video, and other materials
	MAY	Media coordination
	JUN	Employer Recognition Awards Ceremony
	JUN	Print Ad

The awards ceremony will be held on June 23rd at the National Press Club





Newsletter

- Report on relevant TDM news
- Promote Commuter Connections services and special events
- Print Publication and E-News letter reaches
 - Employer Transportation Coordinators
 - Committee members
 - Other TDM stakeholders
 - Federal ETC's (w/insert)

WINTER NEWSLETTER

THREE METRORAIL STATIONS TO CLOSE FOR SUMMER CONSTRUCTION

The Washington Metropolitan Area Transit Authority (WMATA) and other commuter service providers are already planning to help riders navigate the second phase of Metro's Platform Improvement Project that will begin this summer. Phase II of the program includes retuilding deteriorativo elatforms at four outdoor Drance Line Three stations will be elegat to pustament from Memorial Day weekend through Labor Day Vienna Duns Lenno. and East Fails Church. Although the East Fails Church

Station will be pieced, trains will be permitted to singletrack through the station work area. The West Falls

Church Station will remain open during the project, as it.

is equipped with two platforms that can be reconstructed

one at a time, although service will operate less frequently

than normal. The West Eatls Church Station will serve

as the de facts and of the Drange Line until all stations.

The previously announced platform work on the Green

to Wiehle-Reston East will remain open, but with

Line to Briene George's County) was reposited for

2020 and will be addressed in a later phase of the

The Platform Improvement Project is part of Metro's

10-year, \$15 billion capital program, which is designed to

improve the customer experience and keep the region's

infrastructure in a state of good repair by investing in new

reduced service.

overall initiative.

NEWSLETTER







Protected Intersection Improves Safety in Montgomery

A protected intersection was introduced this past fall in downtown Silver Spring, making it the first intersection of its kind in the mid-Atlantic region.



Bike to Work Day - Friday, May 15, 2020

Join thousands of like-minded commuters at 120 "pit stop" celebrations for the Washington, DC region's Bike to Work Day 2020 event. The first 20,000 registered attendees get a free T-shirt.

Newsletter

FEDERAL ETC UPDATES

U.S. COAST GUARD CAMPUS EMPLOYEES CHOOSE THEIR COMMUTE



United States Coast Guard (USCG) Neadquarters Building is probably using it. With more than 5,000 employees (\$.000+ USCS 1,200 DHS) at the St. Elizabeths compare in single-ext DC and only 2100 parking spaces, driving aline ... shower and they are the only once authorized to have isn't and option for everyone. The simple math is that most employees have to find other ways to get to work. USCS employees use MARC and VRE commuter trains. Metroral, Metrobus, private shuttle, carpools, vanpoels. bicycles, dockless bikes and sceoters, and walking, Many use more than one mode to travel to work.

"At Coast Goard Headquarters, we are fully aware that our location and lack of available parking can turn the simple act of getting to werk into a long and difficult precess," said Patrice Higgins, Executive Director USCS Base National Capital Rogion. "Since we can't provide parking for everyone who wants it. It is our responsibility to provide our workforce with the tools and information to find the alternative commuting option that works best for them."

The headquarters site is reasonably accessible to transit riders, bicyclists, and walkers, as Metro's Anacostia Station is under a mile from the campus' Gate One

bicyclists, there is planty of protected bicycle parking. complete with a service rack and tools. Slovde parking is also located at the non-where binute committees can permanent lockers at the gym to store work clothes and



service details will be zenounced in early March Metro will use extensive public outreach to be sure that riders. and upgrading five-suppression and emergency response systems. Tracks, funnels, bridges, signals and are aware of the project and its full impacts. communications systems will be repaired or replaced. Far mere information about the Platform Improvement The perceion will also rehalld decades old his paranes. Project, visit www.emata.com/platforms.For and provide modern customer amerities such as information regarding ridematching and Commutar piessenger information systems. Connections innentives programs, visit www.commuterconnections.org. or call 800-745-7433.

Matra is partnering with local communities and

triansportation agencies to develop attenuative travel.

options such as free shuttle buses. Support will also

to promote its free carpool and vanpool ridematching

services, and offer its various incentives programs such

as CarpsolNow, incenting. Fool Rewards, and Fleetime.

Rowards. More specifics about travel alternatives and rail



LOOKING AHEAD

Spring Campaign (GRH/Rideshare) February - June 2020

Flextime Rewards February - June 2020

CarpoolNow March - May 2020

Bike to Work Day Campaign and Event April - May 2020

Spring Newsletter May 2020

Employer Recognition Awards Event June 2020



