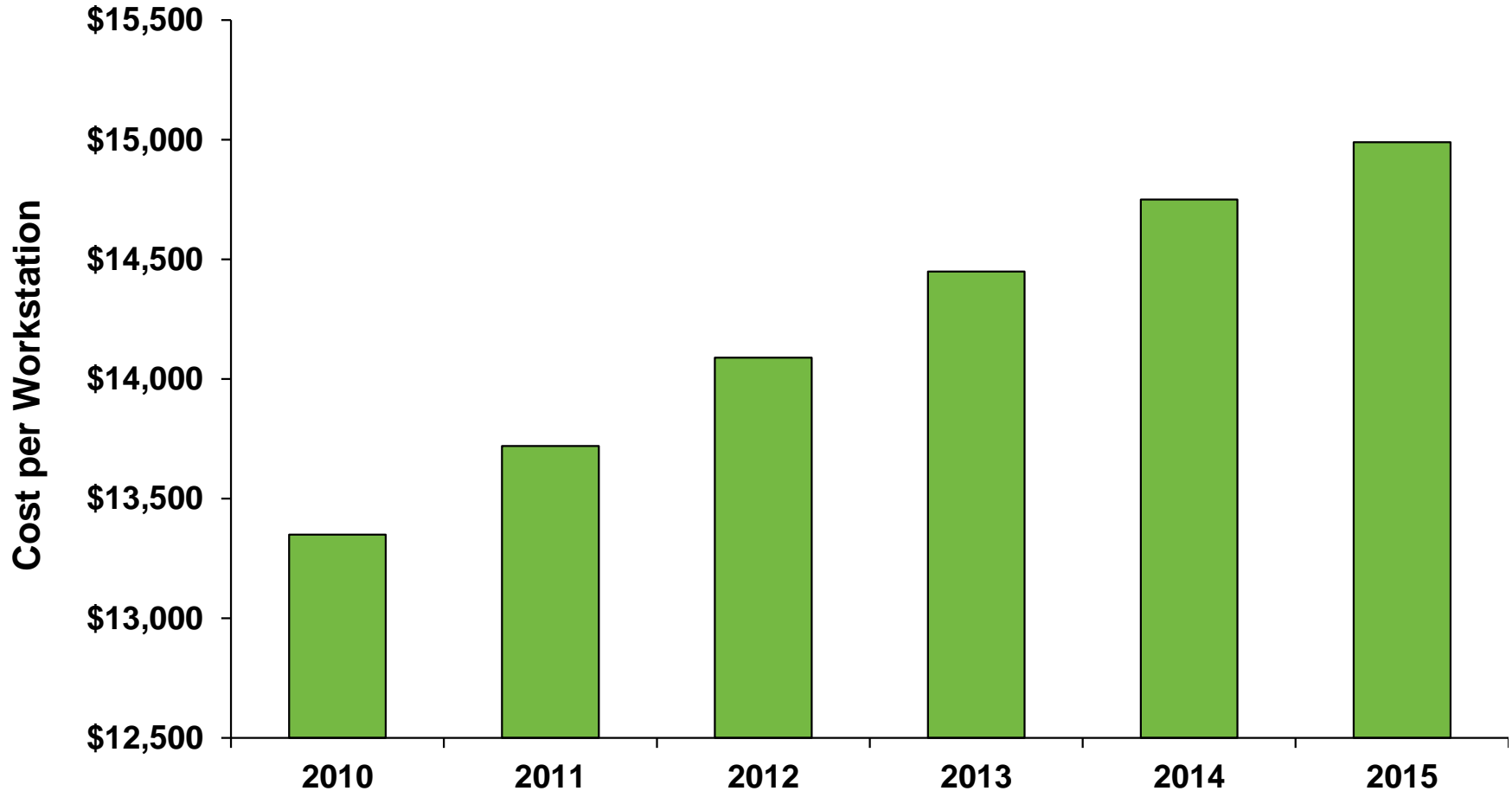
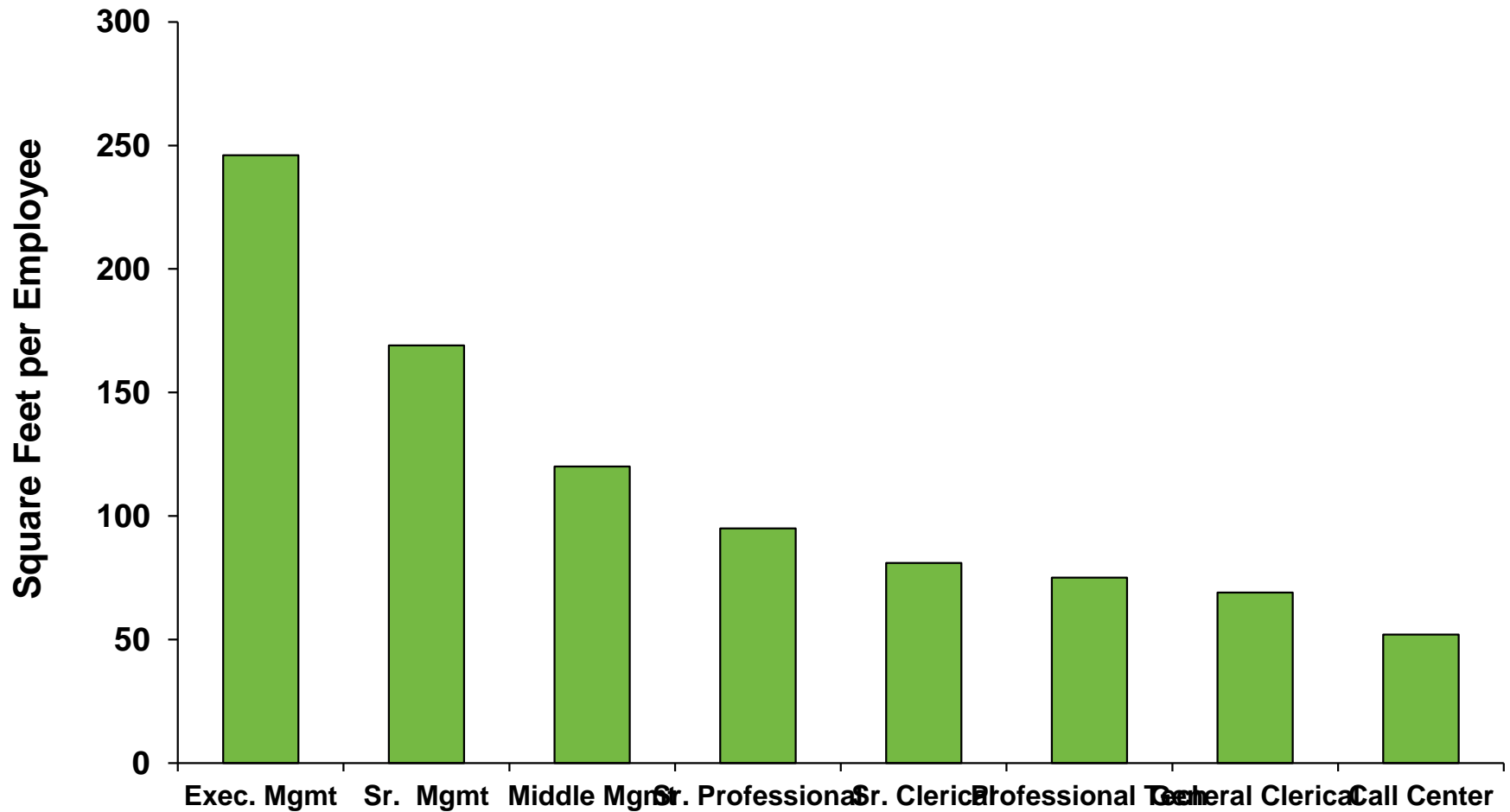


Occupancy Costs Per Workstation Washington Metropolitan Area 2010 – 2015



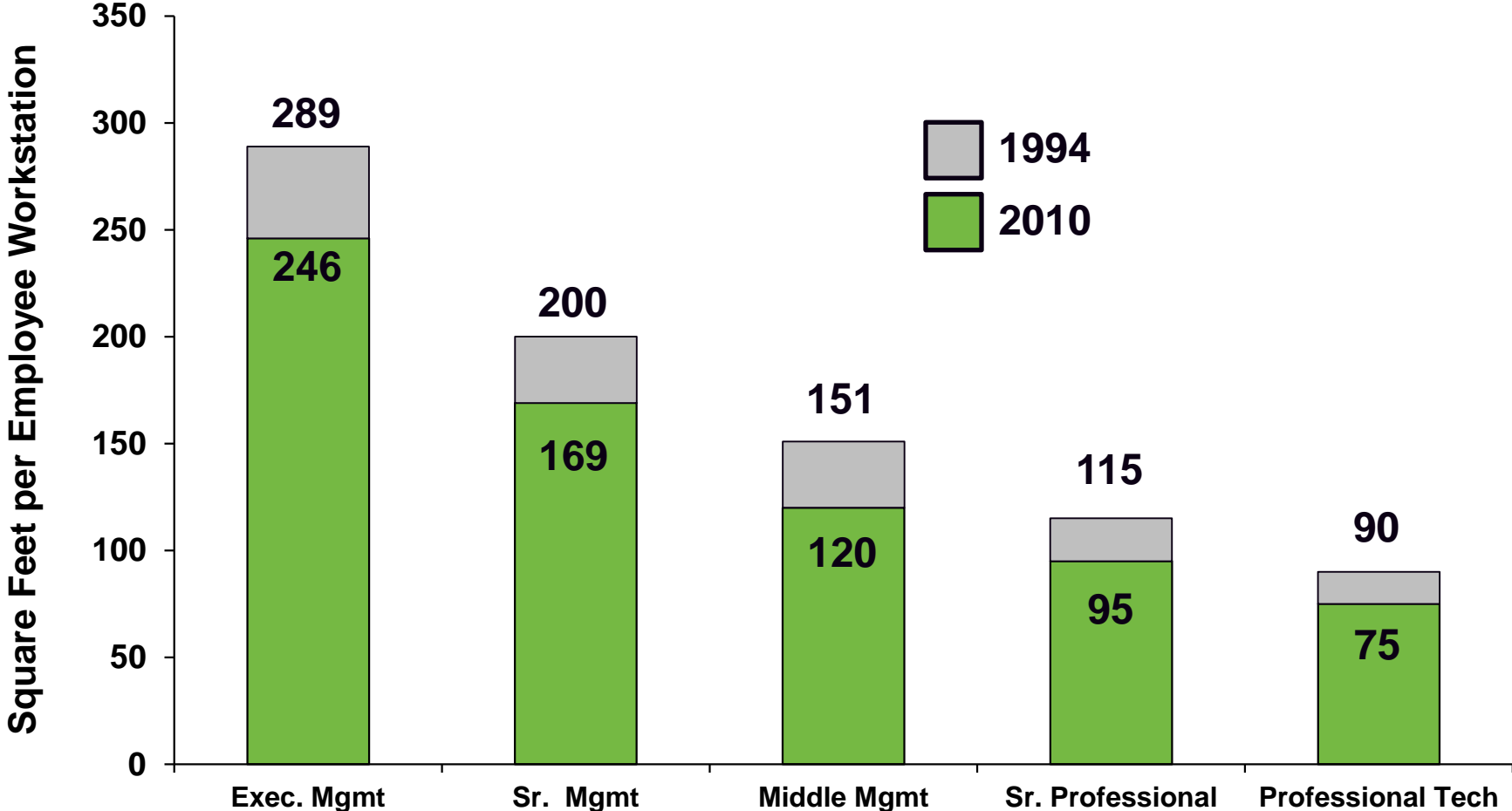
Source: DTZ Research, Delta Associates; May 2011.

Office Space Per Employee 2010



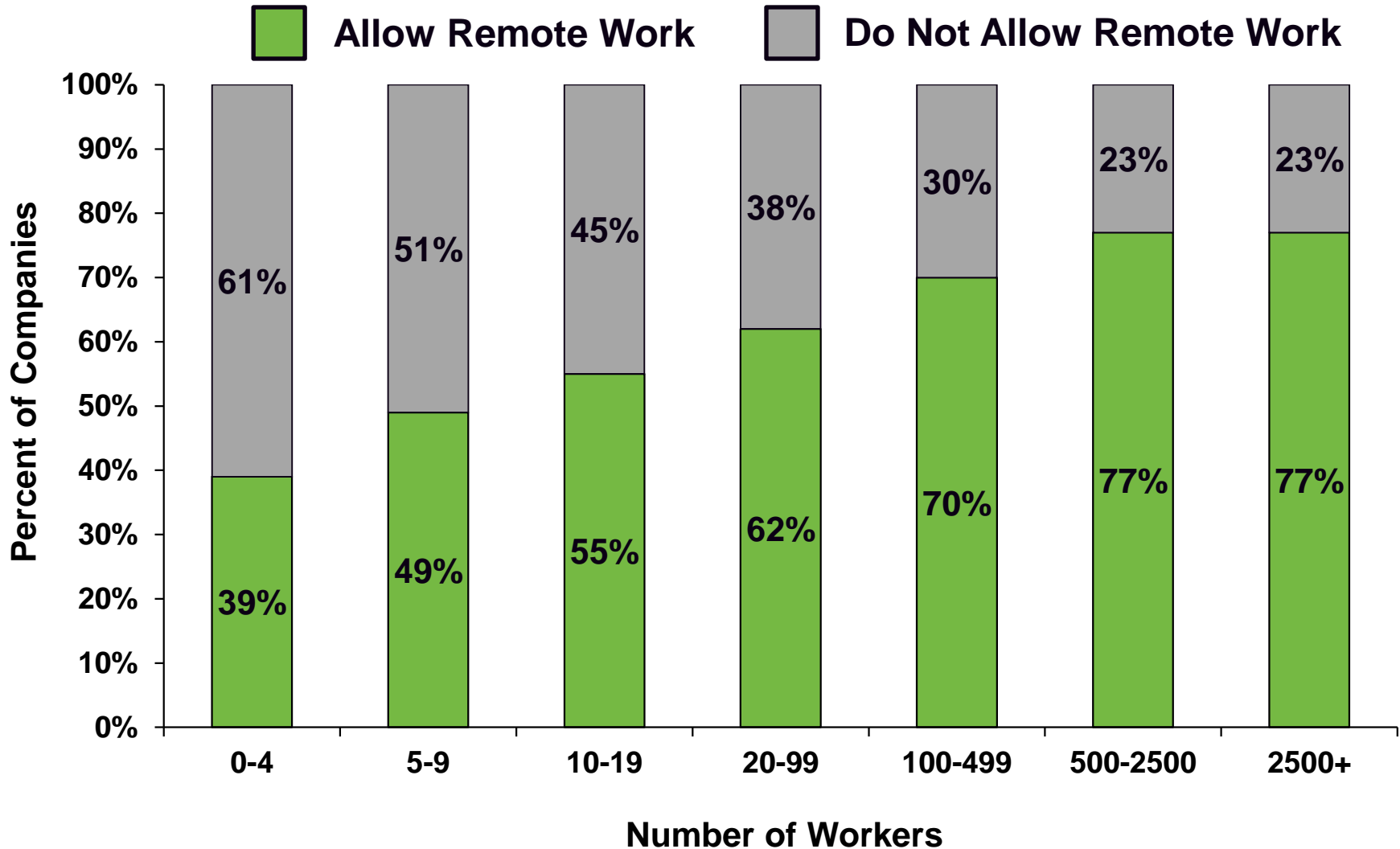
Source: IFMA Research, Delta Associates; May 2011.

Office Space Per Employee Workstation 1994 vs. 2010



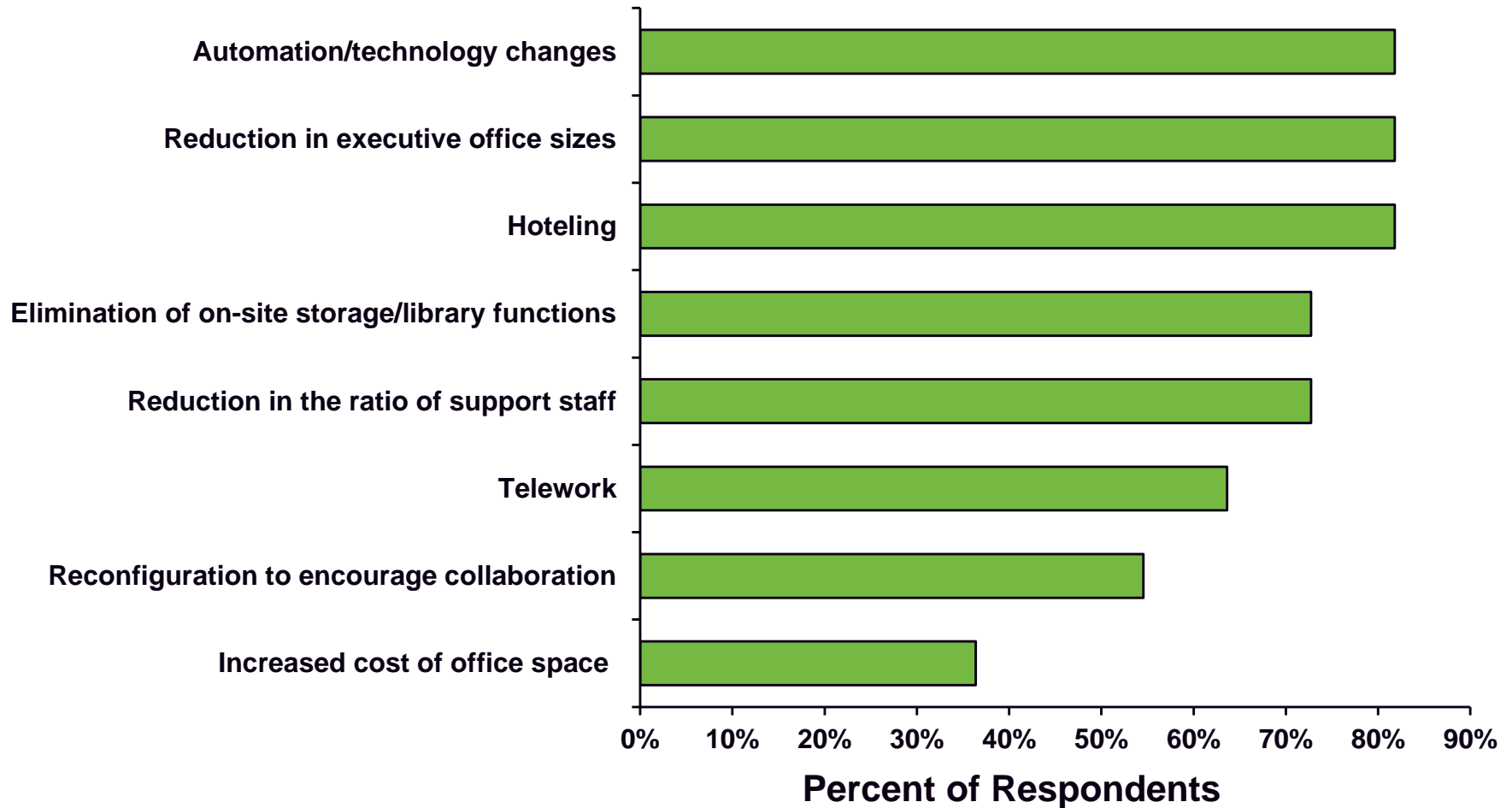
Source: IFMA Research, Delta Associates; May 2011.

Companies Allowing Remote Work



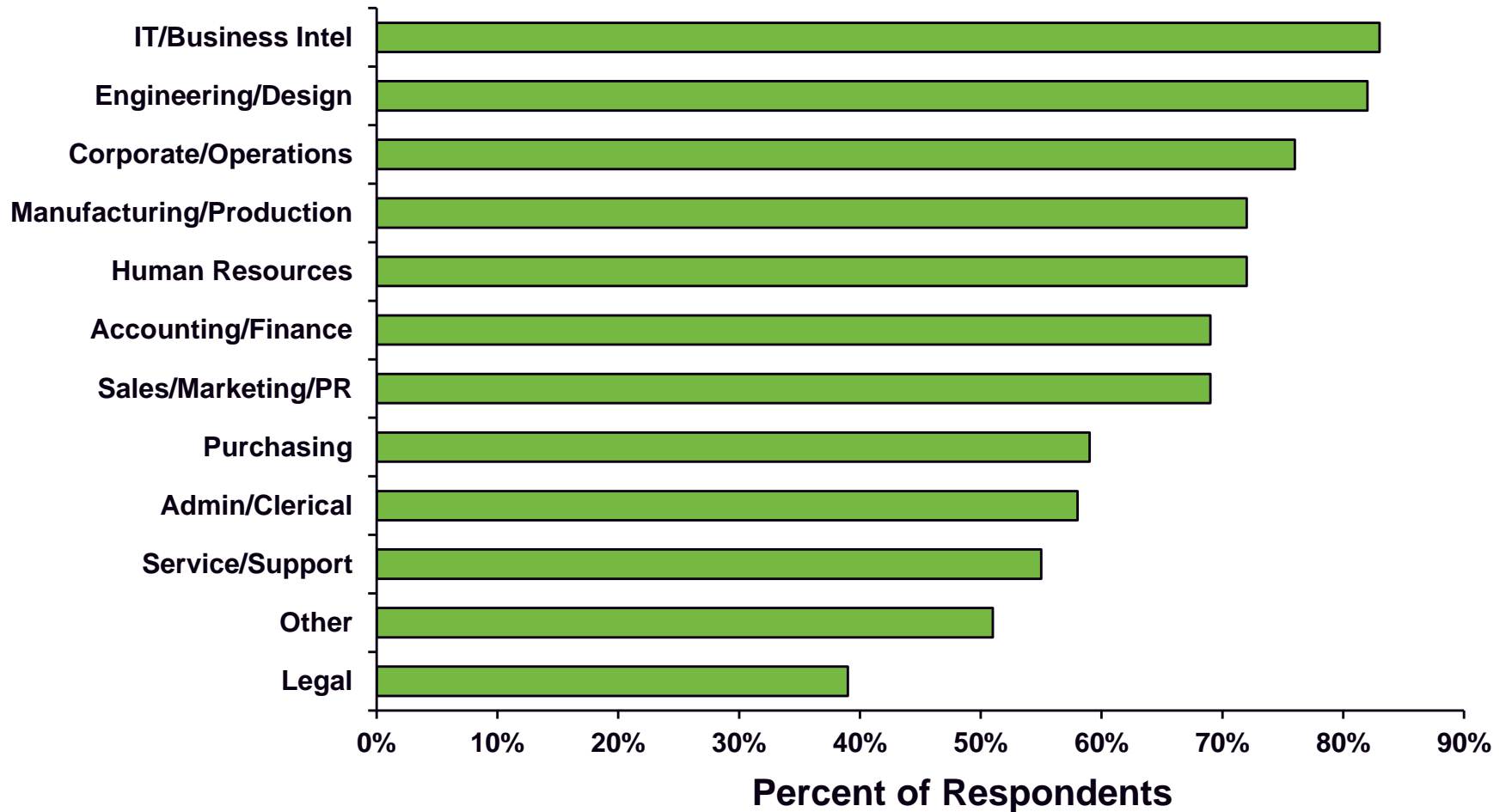
Source: *Future of Workplaces*, Delta Associates; May 2011.

Reasons Tenants are Reducing Office Space per Employee Washington Metro Area



U.S. Remote Work by Job Type

Full Time or Part Time



Office Space by Sector – All Classes of Space Downtown Washington March 2011

