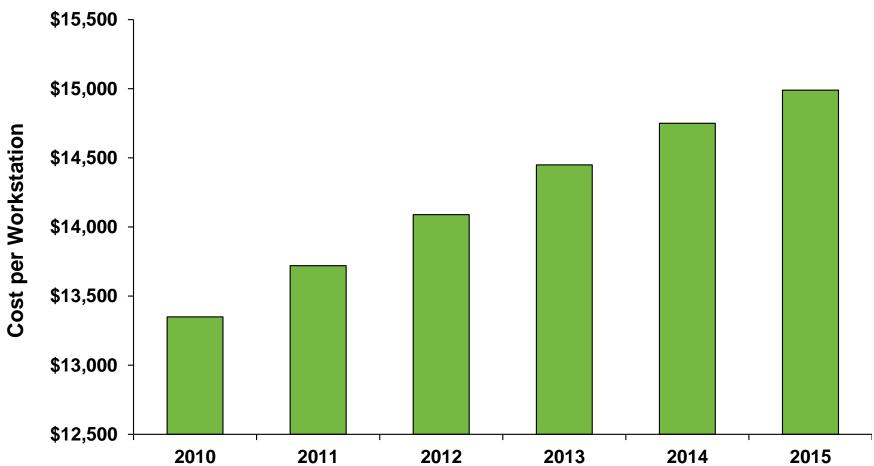
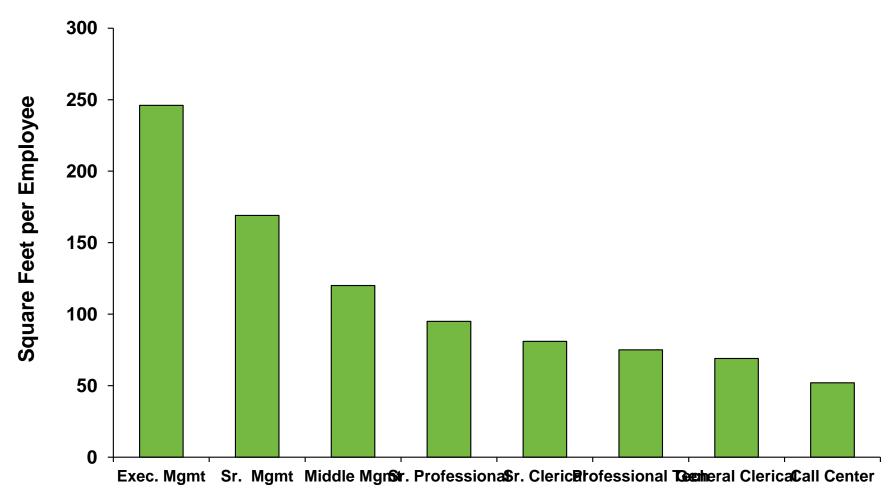
Occupancy Costs Per Workstation Washington Metropolitan Area 2010 – 2015



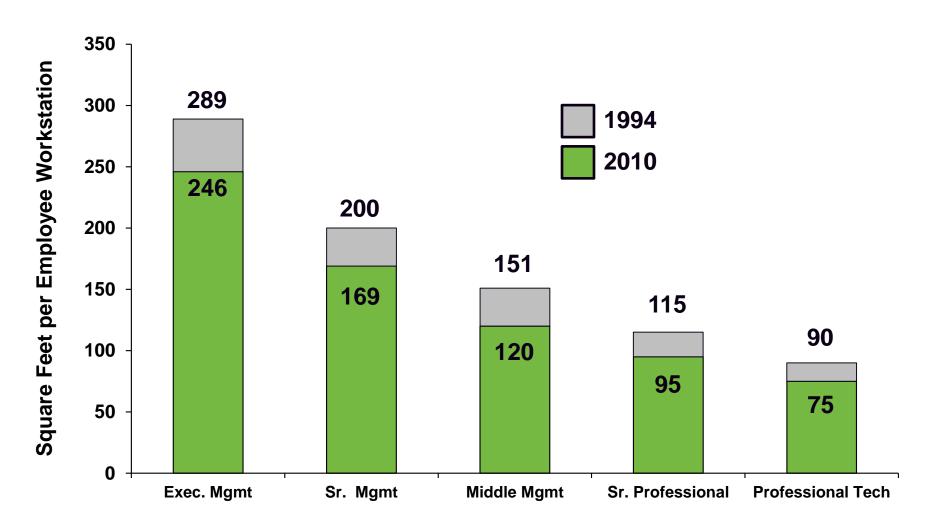
Source: DTZ Research, Delta Associates; May 2011.

Office Space Per Employee 2010



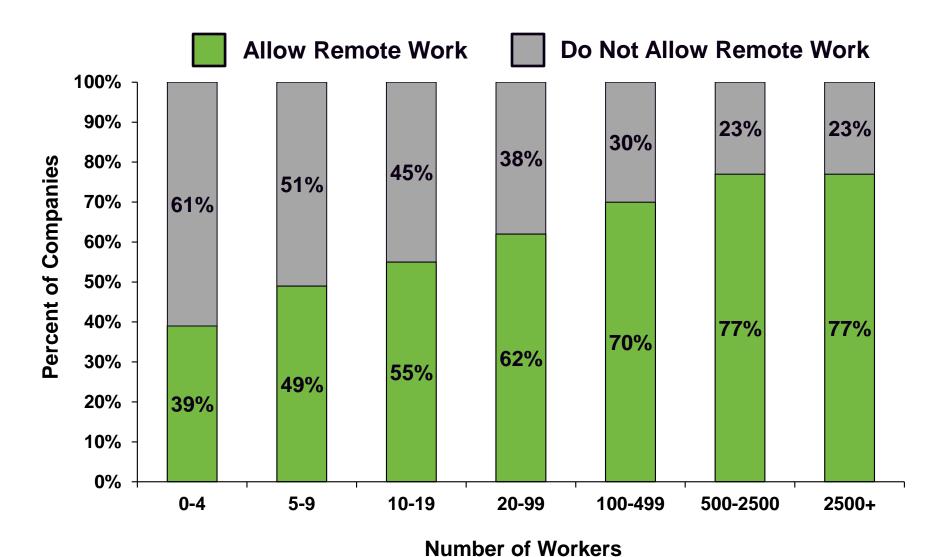
Source: IFMA Research, Delta Associates; May 2011.

Office Space Per Employee Workstation 1994 vs. 2010



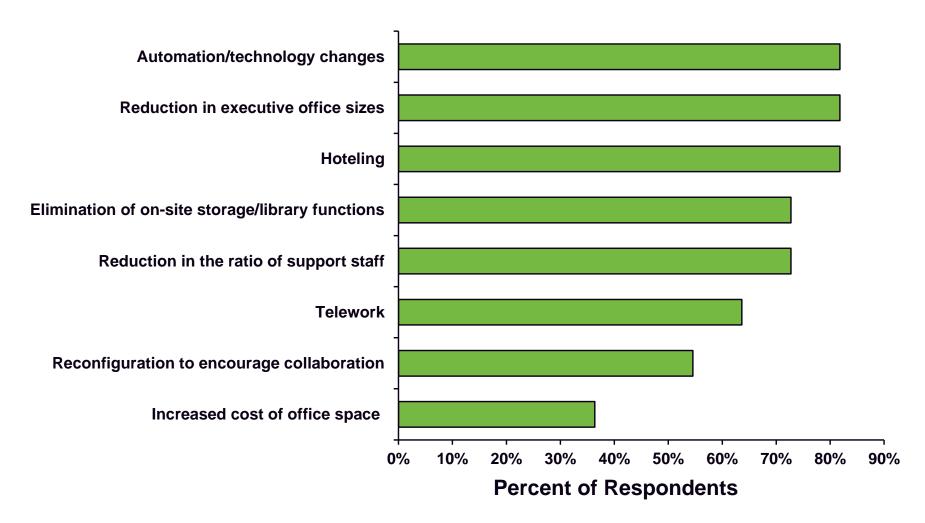
Source: IFMA Research, Delta Associates; May 2011.

Companies Allowing Remote Work



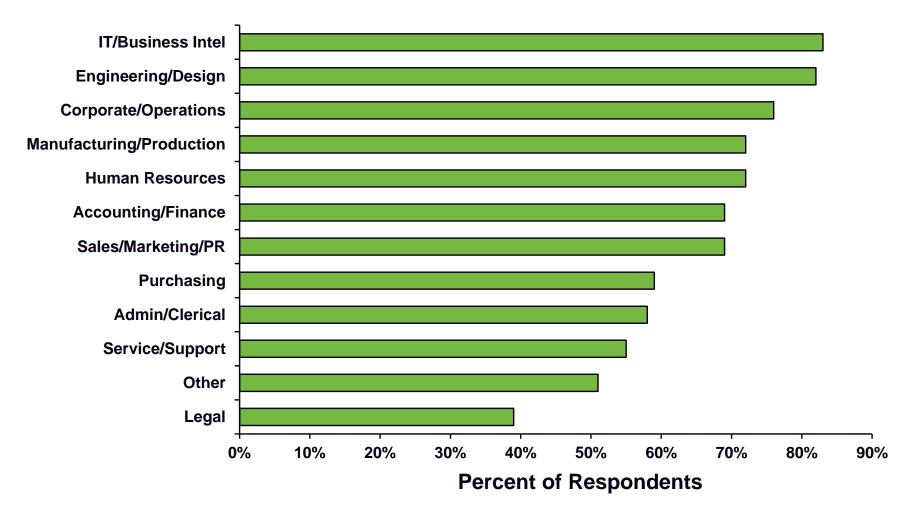
Source: Future of Workplaces, Delta Associates; May 2011.

Reasons Tenants are Reducing Office Space per Employee Washington Metro Area



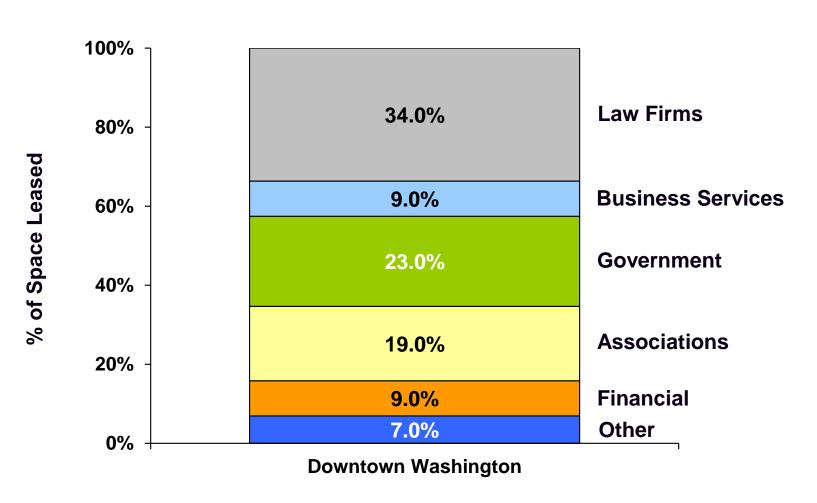
Source: Delta Associates; May 2011.

U.S. Remote Work by Job Type Full Time or Part Time



Source: Future of Workplaces, Delta Associates; May 2011.

Office Space by Sector – All Classes of Space Downtown Washington March 2011



Source: CoStar, Delta Associates; May 2011. Note: Percentages may not total to 100% due to rounding; includes law firms of all sizes.