



## What Is Fleets For The Future?

Fleets for the Future (F<sub>4</sub>F) is a **national** partnership between regional councils, Clean Cities coalitions, and industry leaders led by the National Association of Regional Councils. F<sub>4</sub>F is **coordinating** five regional and one national procurement initiative designed to increase the deployment of alternative fuel vehicles and infrastructure. The project is creating **best practices and templates** on alternative fuel usage and related infrastructure, as well as vehicle procurement strategies and policies.

## Kansas City Pilot Procurement

The **Kansas City** bulk procurement pilot project, led by Mid-America Regional Council (MARC), was fully implemented in 2016. 13 dealerships have been issued contracts that include 35 various AFV options in all classes of vehicles. The next step is to launch an ongoing outreach and educational campaign targeting public fleet managers and procurement officers to promote and participate in the completed metro vehicle bid. MARC created a 7-step procurement guide for the remaining regions to share the lessons they learned in their pilot.

## Regional Procurements - February 2017 Update

**Metropolitan Area Planning Council (MAPC):** MAPC is implementing a statewide group purchasing program in coordination with the MA Clean Cities Coalition, MA Department of Energy Resources, and MA Operational Services Division. MAPC will facilitate a group purchase of alternative fuel retrofits or up-fits for heavily utilized municipal fleet vehicles. MAPC may also address communities' interest in a group purchase of electric vehicle charging stations. MAPC helped launch a statewide contract for advanced vehicle technologies, which will likely play a key role in supporting MAPC's group purchasing program.

**Metropolitan Washington Council of Governments (MWCOG):** MWCOG is hosting a procurement stretching from Philadelphia, PA to Richmond, VA in collaboration with their Mid-Atlantic Purchasing Team. They are surveying interested fleets to gain information on volume before putting out a bid and awarding 3-year contracts. MWCOG will also issue contracts for fueling infrastructure.

**North Central Texas Council of Governments (NCTCOG):** Focusing on local public fleets, NCTCOG plans to open a regional cooperative procurement of alternative fuel vehicles to organize purchases through HGACBuy, building upon their existing contracts and alternative fuel vehicle specifications. Through local fleet analysis and workshops, NCTCOG hopes to increase alternative fuel deployment by coordinating the procurement of select vehicles to obtain volume discounts that fleets could not access individually.

**Pima Association of Governments (PAG):** PAG is focusing efforts on the implementation of a Car Share Program working together with local jurisdictions and state agencies, on a cooperative purchase of dedicated electric vehicles, and a management system. With this cooperative procurement agreement PAG strives to lower the fleet costs by eliminating the need for multiple vehicles, eliminating the cost of management tools for vehicles, and reducing fuel costs with an all electric option. PAG will also seek a cooperative procurement agreement with COPART Auto Auction which will greatly reduce the burden to fleets participating in other cooperative purchases by having an option for the fleets to dispose their obsolete vehicles.

# fleets for the future

## National Procurement – February 2017 Update

F4F is launching a national public fleets procurement program through a proposed partnership with the National Joint Powers Alliance (NJPA) that will be available early summer. A national private fleets procurement program is still under development. The national procurement programs will entail a major outreach and education campaign involving the full network of regional planning councils and Clean Cities coalitions on the F4F team.

## More Information

### Best Practices Documents Available Online:

Gaseous Fuel Vehicle Procurement Best Practices Guide  
Electric Vehicle Procurement Best Practices Guide  
Guide to Financing Alternative Fuel Vehicle Procurement  
Fleet Transition Planning for Alternative Fuel Vehicles

Website: <http://www.fleetsforthefuture.org/> Twitter: @Fleets4Future

