

# ACT! DATABASE REFRESHER

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## Context and tips on how to use the Regional Employer Outreach Database

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Commuter Connections Employer Outreach Committee  
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# Presentation Overview

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Part 1: ACT's Role in Calculating Program Impact

Part 2: ACT Database Management Tips

Part 3: Question & Response

# Part 1: ACT's Role in Calculating Program Impact

# Commuter Connections TDM Evaluation

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- Context: Triennial impact analysis of Commuter Connections' TDM activities to **estimate impacts** and **communicate program value** to funders and regional policy-makers
- Impact Calculation Approach for Employer Outreach (EO):
  - Impractical to survey every employee...
  - As an alternative, a **predictive model** is used for the specific services offered by each EO client
    - Requires understanding of how TDM services influence travel behavior change and the extent of change that is likely for each respective service

# Impact Factors

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- Consider primary travel mode choice factors when interpreting employers' TDM programs. Use these factors to help evaluate/classify each employer program:
- **Travel Time:** *How long will the trip take?*
  - Door-to-door travel time; access/walking/waiting time
  - Reliability/certainty of time – will bus or carpool partners arrive on time? Are traffic conditions consistent?
- **Cost:** *What is the cost to commute?*
  - Actual out-of-pocket cost
  - Fixed costs (e.g., car ownership)
  - Distributed cost (e.g., monthly parking pass, toll debit account)

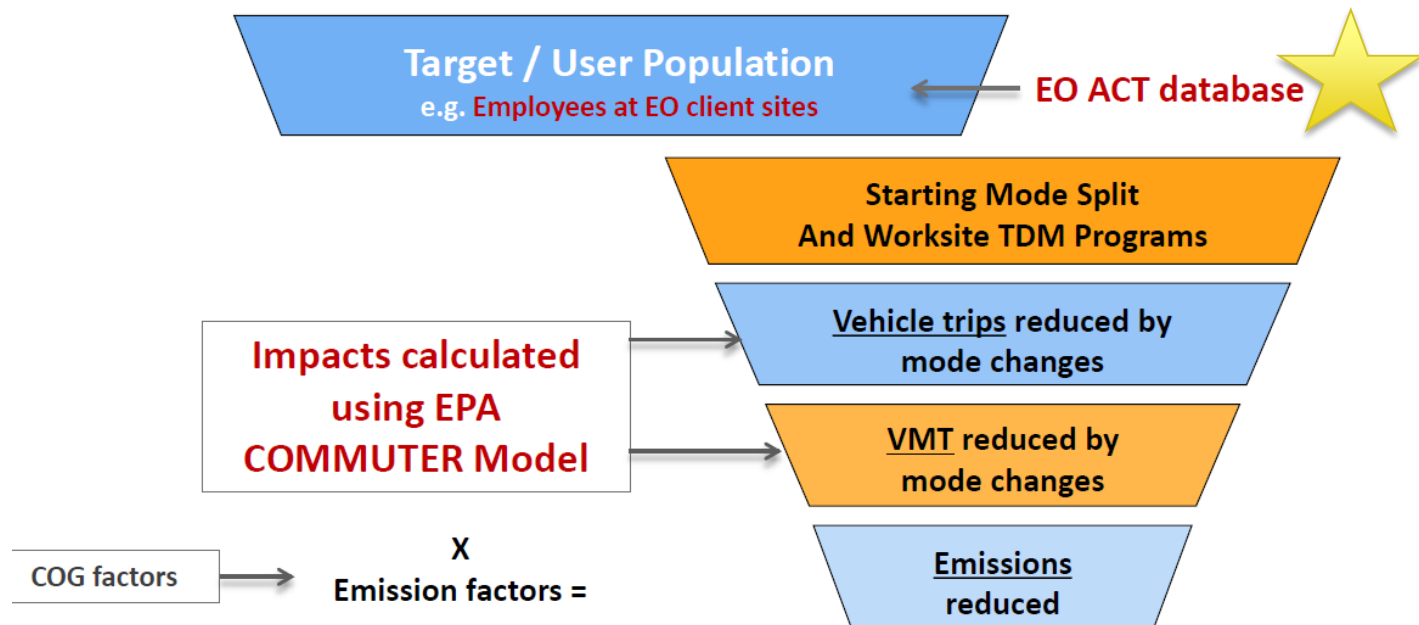
# Impact Factors (cont.)

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- **Availability:** *Is the mode available and feasible for commuters to use?*
  - Transit/vanpool service exists where and when commuter needs to travel
  - Other travel needs that require personal car (e.g., work travel, childcare, etc.)
- **Safety:** *Does the commuter feel safe/secure using the mode?*
  - Waiting for bus/train to arrive
  - Riding in vehicle/riding with strangers (e.g., transit, car/vanpool)
  - Travel on busy streets (e.g., bicycling, driving in traffic)
  - Confidence of not being stranded without transportation
- *EO context reminder: How does the employer address these factors?*

# ACT & Calculating Program Impact

- In calculating program impact, the ACT Regional Employer Database serves as a **primary input** for the model.
  - In other words: Quality data from ACT is necessary to calculate the program impacts that justify the Employer Outreach program



# Inputs for EPA Commuter Model

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- Number of employees at worksite
- “Office”/”non-office” employer type – proxy for job types, schedules, employee incomes
- Level of transit service (low, moderate, high)
  - Reflect likely influence of transit incentives
  - Proxy for “urban-ness” – urban settings provide greater SOV disincentives and greater alternative mode motivations
- Starting Mode Split
  - Actual mode split – if employer has conducted baseline survey
  - Average for employer/transit combo if no survey available



# Inputs for EPA Commuter Model (cont.)

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- Travel distance for each mode
- Specific package of TDM strategies offered at the worksite
  - Tip: Familiarize yourself with the various classifications of Employer Levels (e.g., Level 1, 2, 3, and 4) to better understand the wide array of TDM strategies that may be deployed by employers

# Part 2: ACT Database Management Tips

# Employer Data: Foundations

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- As detailed in previous section: High levels of data integrity are instrumental to calculating accurate program impacts.
- To build and maintain a high-quality record, start by including the below foundational information:
  - Worksite Address (including zip)
  - Worksite Jurisdiction (as it relates to the EO Program)
    - *This is helpful when searching/classifying employers*
  - Contact Name (i.e., ETC Name)
    - *A title is not a person! But is also helpful info to note*
  - Contact Phone Number & Email
  - Number of Employees at the Worksite

# Employer Data: Other Helpful Info

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- Employer Website URL
  - *Helpful for updates (such as when there is an address change)*
- Snapshot(s) of Current TDM Programs/Benefits
  - *Detail any/all programs that exist upon initial contact and how the programs evolve over time*
- Contact Log
  - *Enter notes that detail outreach attempts, presentations given, services rendered, events attended, etc. to maintain a high level of customer relationship management*
- ID/Status
  - *If “undeliverable”, check with contact to verify address*

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Back Forward New Call Meeting To-Do Note History Email Help Topics

Contacts

Detail View 1 View 8167 of 13333

Commuter Connections 2013

Lookup

Contact Field: Contact

Contains: Go

More Options...

Related Tasks

- View All Contacts
- Write Letter
- Print Current Screen
- Print Mailing Labels & Envelopes
- Modify Layout
- Schedule Activity Series
- Add Contact to Group
- Relate to Another Contact
- View Groups/Companies
- Manage Smart Tasks

Company: MWCCG Address: 777 N Capitol St NW, Suite 300 E-mail: mhersey@mwccog.org

Contact: Mr. Mark Hersey ID/Status: UNDELIVERABLE

Salutation: Mr. Hersey

Title: City: Washington Referred By:

Department: State: DC Jurisdiction: District of Columbia

Phone: 202-962-3383 Ext: ZIP Code: 20002-4239 Representative:

Level: Web Site: www.commuterconnections.org Rep-Phone:

Fax: (202) 962-3218 DUNS:

Current Programs

Compressed Wk;Formal Telework;Metrochek

Empl- Total: 150 Available Transportation:

Support programs | Web Info | Activities | Relationships | Social Updates | Marketing Results

Notes | History | Documents | Groups/Companies | Contact Info | Telework VA | Benefits offered | Additional Benefits | History of Programs | Survey Data | Live Near Your Work | Bill 3202 | Secondary Contacts

Transit Benefit Type: Metrochek

Transit Benefit Amount: \$120.00

Transit Benefit Start Date: 7/1/1998

Benefit Participants: 65

Telework Program: Yes - Formal Policy

Telework Start Date: 7/1/2000

Tele-Participants: 45

Car Vanpool Spaces: 2

Parking Type:

Info Display Installed:

Company Vanpools:

Started Vanpools:

Shuttle Start Date:

Welcome

Connections

Contacts

Groups

Companies

Calendar

Task List

Opportunities

Reports

Dashboard

Search

Lookup: All Contacts

Notes: 8

Mr. Mark Hersey

# Employer TDM Programs & Benefits

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- Consider the following details when populating snapshots of an employer's offering of TDM Programs & Benefits:
  - **Transit benefits:** Include start date, type of benefit, number of participants, and dollar amount
  - **Bike Benefit:** Detail dollar amount and number of participants
  - **Telework:** Indicate whether formal or informal; include start date and number of participants
  - **Compressed/Flexible Workweek:** Note the type (9/80 or 4/40) and number of participants
  - **Shuttles:** List start date and which (if any) transit connections are included in the service
  - **Company Vanpool:** Note start date and number of participants

# Employer TDM Programs & Benefits (cont.)

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- Consider the following details when populating snapshots of an employer's offering of TDM Programs & Benefits:
  - **Capital Bikeshare Partnership:** Number of participants
  - **Info Display:** Note installation data and materials provided
  - **Electric Vehicle Charging Stations:** Number and type of stations
- This list is not meant to be limiting! Please list/detail any other TDM strategies that may be utilized by the employer.

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File Edit View Lookup Contacts Schedule Write Reports Tools Emarketing Help

act!™

Back Forward New Call Meeting To-Do Note History E-mail Help Topics Search Go

Contacts << Detail View List View 7511 of 12096 Commuter Connections 2013

Lookup

Contact Field: Contact

Contains: Go

More Options...

Related Tasks

- View All Contacts
- Write Letter
- Print Current Screen
- Print Mailing Labels & Envelopes
- Modify Layout
- Schedule Activity Series
- Add Contact to Group
- Relate to Another Contact
- View Groups/Companies
- Manage Smart Tasks

Company: MWCOG Address: 777 N Capitol St. NW, Suite 300 E-mail: mhersey@mwcoq.org Conformity Status

Contact: Mr. Mark Hersey ID/Status: UNDELIVERABLE

Salutation: Mr. Hersey Referred By

Title City: Washington Jurisdiction: District of Columbia Remove Delete Record

Department State: DC

Phone: 202-962-3383 Ext. ZIP Code: 20002-4239 Representative

Level: Level 4 Web Site: www.commuterconnections.org Rep-Phone

Fax: (202) 962-3218 DUNS

Current Programs

bike racks;cpssdWk;Formal Telework;Metrochek

Empl- Total Available Transportation

150 LC Trans;MARC;Metrobus;Metrorail;MTA bus;OmniRide;VRE

Support programs Web Info Activites Relationships Social Updates

Notes History Documents Groups/Companies Contact Info Telework VAI Benefits offered Additional Benefits History of Programs Survey Data Live Near Your Work Bill 3202 Secondary Contacts

CapitalBike Share Corporate Partner

Transit Screen Installation Date

CapitalBikeShare Station Installed

Compressed Work Week Type

Bicycle Benefit

car Charging Station

Type of Charging Station: Level 1

Number of Charging Stations

Bicycle Benefit Participants

compressed work week participants: 25

Lookup: All Contacts Notes: 17 Mr. Mark Hersey



# History of Programs

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- This tab is available to see when the programs were counted in past TERM/TDM evaluations
- It's a valuable piece of information on employers who may have discontinued programs

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Contacts << Detail View List View 8167 of 13333 Commuter Connections 2013

Lookup

Contact Field: Contact

Contains: Go

More Options...

Related Tasks

- View All Contacts
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Salutation: Mr. Hersey Referred By

Title: City: Washington Jurisdiction: District of Columbia Remove Delete Record

Department: State: DC Representative

Phone: 202-962-3383 Ext: ZIP Code: 20002-4235 Rep-Phone

Level: Web Site: www.commuterconnections.org

Fax: (202) 962-3218 DUNS

Current Programs: Compressed Wk/Formal Telework/Metrochek

Empl- Total: 150 Available Transportation

Support programs | Web Info | Activities | Relationships | Social Updates | Marketing Results

Notes | History | Documents | Groups/Companies | Contact Info | Telework VAI | Benefits offered | Additional Benefits | History of Programs | Summary Data | Live Near Your Work | Bill 3202 | Secondary Contacts

TDM Strategies After 7 99

TDM Strategies Before 7 99: Compressed Wk/Formal Telework/Metrochek

TDM Strategies after 6 02

TDM Strategies after 6 05

TDM Strategies After 6 08

Welcome

Connections

Contacts

Groups

Companies

Calendar

Task List

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Lookup: All Contacts Notes: 8 Mr. Mark Hersey

# Survey Information

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- This tab offers a repository of survey results when an **Employer Commuter Survey** is offered at a worksite
  - Complete database archive: [ccs.mwcog.org](https://ccs.mwcog.org)
- Employer Commuter Surveys help calculate Single-Occupant Vehicles (SOV) and Average Vehicle Occupancy (AVO)
  - This is valuable information for measuring impacts of alternative commutes to the worksite
  - Another crucial input for evaluating program effectiveness (see slide 7)

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Contacts << Detail View List View 8167 of 13333 Commuter Connections 2013

Lookup  
 Contact Field: Contact  
 Contains: Go  
 More Options...  
 Related Tasks  
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 Phone: 202-962-3383 Ext: ZIP Code: 20002-4235 Rep- Phone:  
 Level: Web Site: www.commuterconnections.org  
 Fax: (202) 962-3218 DUNS: Conformity Status:

Current Programs  
 Compressed Wk; Formal Telework; Metrochek

Empl- Total Available Transportation  
 150

Support programs | Web Info | Activities | Relationships | Social Updates | Marketing Results | Survey Data | Live | Near Your Work | Bill 3202 | Secondary Contacts

1st Survey Date	2nd Survey Date	3rd Survey Date
1st Survey AVO	2nd Survey AVO	3rd Survey AVO
1st Survey Bicycle	2nd Survey Bicycle	3rd Survey Bicycle
1st Survey Carpool	2nd Survey Carpool	3rd Survey Carpool
1st Survey SOV	2nd Survey SOV	3rd Survey SOV
1st Survey Transit	2nd Survey Transit	3rd Survey Transit
1st Survey Vanpool	2nd Survey Vanpool	3rd Survey Vanpool
1st Survey Walk	2nd Survey Walk	3rd Survey Walk

Home Welcome  
 Connections  
 Contacts  
 Groups  
 Companies  
 Calendar  
 Task List  
 Opportunities  
 Reports  
 Dashboard  
 Search

# Part 3: Question & Response

*Questions will be addressed via live demonstration*

# Questions?

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1. Why do accounts appear to “go missing” in the ACT Database? Are they being deleted?
  - a) Why do the conformity reports not match locality’s records on occasion?
2. What is the relationship between a company contact and the employer? How does contact’s info affect the status of an employer record? (For example, when mail bounces back.)
3. What is the reason for not having direct control over accounts? This creates challenges because things seem to be deleted that shouldn’t be (and vice-versa). It takes a considerable amount of time to do a comparison in order to determine where the differences lie and how they occurred.

# Questions? (cont.)

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4. Is it possible to run a report to see when contacts were added to/deleted from the database?
5. Is it possible to batch notes across multiple contacts? For example, is it possible to make a note across all 40 contacts noting that they responded to a newsletter posting or attended an event?
6. Is it possible to run a report on edited contacts by date or time frame? Last edited?
7. Is it possible to run a report on contacts per benefit offered? For example, all contacts who offer SmartBenefits Pretax vs. SmartBenefits Subsidy vs. SmartBenefits Pretax AND Subsidy, contacts who offer telework vs co-working, etc?

# Questions? (cont.)

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8. How can we update/manage the record manager as staff turnover?  
For example, Alexandria's login is under Brooke Waller who has not worked there for several years.
9. Are there opportunities for credits for "reincorporated employers" - those who had outdated records or who just want to update their commuter program?

Any other questions?

- Questions about ACT are always welcome! Please submit to [mhersey@mwkog.org](mailto:mhersey@mwkog.org) and [nramfos@mwkog.org](mailto:nramfos@mwkog.org).



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