### FLEETS FOR THE FUTURE

# **Aggregated Alternative Technology Alliance**

# Presented to MWAQC TAC January 10, 2017

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## **Project Overview**



- Reduce the incremental costs of propane, electric, and natural gas powered vehicles and refueling or charging infrastructure.
- Develop and implement five regional procurements and one national scale procurement National partnership between regional councils, Clean Cities Coalitions, and industry leaders led by the National Association of Regional Councils.
- Create best practices and templates on alternative fuels such as CNG, propane, and electric; related infrastructure development; creative financing mechanisms; and, vehicle procurement strategies and policies.



### **Partners and Roles**



- National Association of Regional Councils project lead and overall management
- Regional Councils develop and coordinate cooperative contracts for vehicles and infrastructure
  - MWCOG
  - Boston Metropolitan Area Planning Council
  - North Central Texas COG
  - Pima Association of Governments
  - Mid-America Regional Council (MARC)
- Clean Cities Coalitions: New York, Ohio, Utah, and metropolitan
  Washington outreach and education support



### **Partners and Roles**



- Clean Cities Coalitions: New York, Ohio, Utah, and metropolitan
  Washington outreach and education support
- Industry Experts: Meister Corporation, Yborra and Associations, Coordinates, Metropolitan Energy Council, five regional and one national scale procurement initiative designed to consolidate bulk orders of alternative fuel vehicles and infrastructure.





## **National Partnerships**





#### Mid-America Regional Council (MARC)

- · Greater Kansas City: 1.8 million
- · Mo. and Kan. bi-state: 8.842 million

#### Metropolitan Washington COG (MWCOG)

- · District of Columbia: 4.7 million
- · Suburban Md., northern Va.: 14.376 million

#### Metropolitan Area Planning Council (MAPC)

- Greater Boston: 4.732 million
- · Mass, 6.547 million

#### North Central Texas Council of Governments (NCTCOG)

- · Dallas-Fort Worth: 6.603 million
- Texas: 25.145 million

#### Pima Association of Governments (PAG)

- Tucson: 980,263
- Ariz.: 6.392 million

#### Clean Cities Coalition outreach areas:

New York, Ohio, Utah, Washington



### **Clean Cities Coalitions**



- There are nearly 100 Coalitions across the country representing almost 22,000 stakeholders, both public and private, working to reduce petroleum consumption, limit pollution, and save money.
- Representing close to 11 million alternatively fueled vehicles nationwide

#### **Clean Cities Coalitions** Western Washington North Dakota Capital District Columbia-Willamette Central New York Vermont Genesee Region Twin Cities Yellowstone-Teton Western New York Treasure Valley Roque Valley Wisconsin SE Area Eastern Northern Colorado Sacramento South Shore Philadelphia East Bay Greater Indiana San Francisco Denver . State of Maryland Silicon Valley Southern Colorado Central Coast Antelope Valley East Tennessee Triangle Tulsa Central Los Angeles Western Riverside County Middle Land of Sky Oklahoma . Tennessee Valley of Palmetto Land of Enchantment Alabama Dallas/Ft. Worth @ **Baton Rouge** Houston/ Lone Star Galveston Southeast Alamo Area Central Florida Louisiana \* Connecticut Clean Cities Include **Gold Coast** - Norwich - New Haven - Connecticut Southwestern Area Map Date: 02/19/13 U.S. Department of Energy - Capitol Clean Cities of Connecticut



### **MWCOG Regional Partnership**





- Metropolitan Washington Council of Governments (COG)
- Baltimore Metropolitan Council (BMC) successor to the Regional Planning Council and Baltimore Regional Council of Governments.
- Mid-Atlantic Purchasing Team (MAPT) regional collaboration between COG's and BMC's cooperative purchasing committees to members with greater opportunities to save.
- Greater Washington Region Clean Cities Coalition (GWRCCC) USDOE designated program that promotes and assists in measurable improvements in regional reductions in the use of petroleum based fuels through a strong coalition of effective partnerships.



# **Eligibility and Project Goals**



 Public and Private Fleets: federal, state, local governments, school districts and universities, utilities



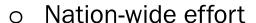
 Fuel and Vehicle Types: LDV – HDV, natural gas, propane, ethanol, and electrification

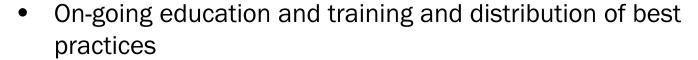


 Infrastructure: L2 and DC fast charging, natural gas, propane, E85



- Coordination of five regional and one national scale
  - MARC pilot procurement
  - COG + 3 remaining regional councils











## **Regional Survey Results**



- Over 61 surveys received to date, surveys will continue to be accepted through the end of the year.
- Survey respondents represent almost 35,000 vehicles in 40 fleets.
  - DC-MD-VA-PA
- More than 7,200 vehicles are slated for replacement in the next 2-3 years, of which more than 5,500 are light-duty.
- Currently, over 700 vehicles are designated as alternative fuel vehicles (AFV).













### **Procurement Timeline**



| MWCOG/MAPT Fleets for the Future Draft Procurement Schedule                      |                      |                     |
|--|----------------------|---------------------|
| Tasks  | Start                | Finish              |
| Customize Regional Procurement Initiative  | August 2016          | July 2017           |
| Survey stakeholders for vehicles   | August 2016          | December 2016       |
| Request for Information (RFI) from vendors (vehicles)                            | End of November 2016 | mid-January 2017    |
| Engage Local Government Officials and Stakeholders to Participate in Procurement | August 2016          | March 2018          |
| Webinar/in-person meeting  | November 18, 2016    | November 18, 2016   |
| Washington Auto Show boot camp (1-day event)                                     | February 2, 2017     | February 2, 2017    |
| Other trainings, meetings, and boot camps (1-day events)                         | TBD                  | March 2018          |
| Establish and Implement Regional Procurement Initiative                          | January 2017         | March 2018          |
| Request for vehicle commitments from stakeholders                                | January 2017         | Early February 2017 |
| Solicitation for vehicles out for bid  | mid-February 2017    | mid-April 2017      |
| Solicitation deadline  | mid-April 2017       | mid-April 2017      |
| Award Contract (vehicles)  | End of May 2017      | End of May 2017     |



#### Fleets for the Future Project web site:

http://www.fleetsforthefuture.org/metropolitan-washington/

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