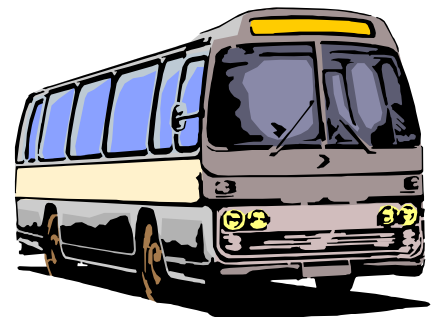




HANDOUTS

From previous meeting

JULY 17, 2007



Final

ITEM #3

Conformity Statement through March 31, 2007 Employers with 100 or more employees

	Level 3 Employers	Level 4 Employers	Levels 3 & 4 <100 Employers	FY06 Confirmed to Date including <100 Employers for Levels 3 & 4 (through 3-31-07)	Amount Needed to Attain Goal for Levels 3 & 4	Goal	Overall Confirmed to Date (through 3-31-07)
Alexandria	3	0	2	5	0	10	11
Arlington	22	5	12	39	0	21	82
DC	25	3	4	32	6	110	105
Fairfax	25	4	2	31	0	40	41
Frederick	4	0	0	4	0	4	4
Loudoun	6	2	0	8	0	2	8
Montgomery	22	2	16	40	0	40	150
Prince George's	12	4	4	20	2	26	24
PRTC	2	0	0	2	0	6	8
Tri-County	1	0	0	1	0	3	3
Total	122	20	41	183	8	262	436

Conformity Statement through March 31, 2007 Employers with less than 100 employees

	Level 3 Employers	Level 3 # of employees	Level 4 Employers	Level 4 # of employees	Counted toward Conformity
Alexandria	9	155	0	0	2
Arlington	29	1045	4	149	12
DC	8	341	2	68	4
Fairfax	12	223	0	0	2
Frederick	0	0	0	0	0
Loudoun	0	0	0	0	0
Montgomery	55	1529	1	5	16
Prince George's	5	416	0	0	4
PRTC	0	0	0	0	0
Tri-County	0	0	0	0	0
Total	118	3709	7	222	41

DRAFT

**Employer Outreach
Number of Employers at Level 3 or 4**

	Confirmed to Date	FY06 - 08 Goal	
	6/30/06	New Employers	Total Employers
Alexandria	11	10	21
Arlington	81	12	93
DC	100	10	110
Fairfax	40	20	60
Frederick	4	1	5
Loudoun	8	9	17
Montgomery	147	22	169
Prince George's	24	4	28
PRTC	6	7	13
Tri-County	3	1	4
Subtotal VA	146	58	204
Subtotal MD	178	28	206
Subtotal DC	100	10	110
TOTAL	424	96	520

	Confirmed	Expected New	Confirmed New	Need Towards Goal
	Alexandria	11	10	3
Arlington	81	12	4	8
DC	100	10	6	4
Fairfax	40	20	7	13
Frederick	4	1	0	1
Loudoun	8	9	2	7
Montgomery	147	22	6	16
Prince George's	24	4	0	4
PRTC	6	7	0	7
Tri-County	3	1	0	1
TOTAL	424	96	28	68