

STREET SMART PEDESTRIAN AND BICYCLE SAFETY CAMPAIGN

FY 2017 Recap and Fall 2017 Plan

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The Problem



- In 2016, there were 71 pedestrian and 10 bicyclist fatalities in the Washington region
- 29% of the 279 total traffic fatalities were pedestrians or bicyclists
- Disadvantaged, inner-suburban communities were disproportionately affected

| 2016 Fatalities | Alexandria City | Arlington Co. | Charles Co. | Fairfax City | Fairfax Co. | Falls Church City | Frederick Co. | Loudoun Co. | Manassas City | Manassas Park City | Montgomery Co. | Prince George's Co. | Prince William Co. | DC | TOTAL |
|--------------------|--------------------|------------------|----------------|-----------------|----------------|-------------------------|------------------|----------------|------------------|-----------------------|-------------------|---------------------------|--------------------------|----|-------|
| Pedestrian | 2 | 0 | 4 | 1 | 16 | 0 | 0 | 4 | 0 | 0 | 9 | 22 | 4 | 9 | 71 |
| Bicyclist | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 3 | 1 | 1 | 10 |
| All Traffic | 4 | 1 | 29 | 4 | 35 | 0 | 16 | 12 | 0 | 0 | 40 | 80 | 30 | 28 | 279 |



What is Street Smart?



- Street Smart focuses on Education through Mass Media
 - One media campaign for one media market
 - Multi-year "Tired Faces" Creative
 - http://bestreetsmart.net
- Concentrated waves of Radio, Television, Gas Station, Transit, and Internet advertising designed to change driver, pedestrian, and cyclist behavior
 - Fall and Spring Waves
- Since Fall 2002
- Supported by concurrent law enforcement
- Funded by:
 - Federal Funds administered by DC, Maryland, and Virginia
 - WMATA, DC local funds
 - TPB Member Governments COG dues (63k)
 - Covers project administration
 - FY 2018 Budget \$775k for consultant, ad placement
 - Increase from 760k for FY 2017





Press Events







Paid Media



- Outdoor
 - Bus Tails
 - Pumptoppers
- Television
- Digital



















DRIVER
TARGETED
EXTERIOR
BUS ADS



Street Teams







Pedestrian Alert Zones/ Enforcement Activations







Street Team

Yard Signs



Enforcement Activation





Sidewalk Graphics 8/zone



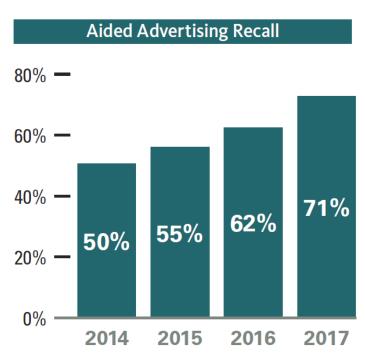
Evaluation Survey



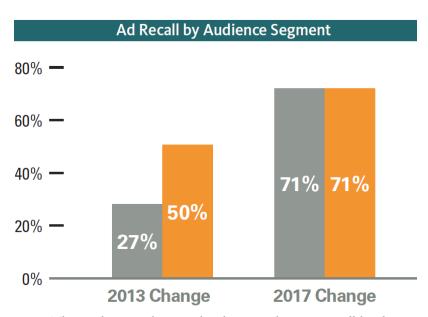
- Pre and post Spring 2017 campaign wave
 - Pre: March 28 March 31
 - Post: May 16 May 22
- On-line survey
- Drivers and Pedestrians
- 300 respondents
- Representative Sample (DC, MD, VA)
- 95% Confidence Interval

Survey Results





While aided recall did not increase between the two spring survey waves, pre-campaign awareness started at an all-time high.



The gap between driver and pedestrian advertising recall has been incrementally closing since 2013.





Campaign Value



- Earned Media
- Added Value
- Donated Media



\$3 million in overall campaign value on a budget of \$840,000*

| TOTAL CAMPAIGN VALUE | |
|------------------------------|-------------|
| Earned Media Publicity Value | \$1,057,422 |
| Paid Media Added Value | \$452,682 |
| Donated Media Value | \$675,126 |
| Campaign Budget | \$840,000 |
| CAMPAIGN VALUE | \$3,025,230 |



New Ads for FY 2018





SPEEDING SHATTERS LIVES.

Stop for people crossing.





"Shattered Lives"





LIVES SHATTER ON IMPACT.

Give 3 feet when passing bikes.

"Shattered Lives"





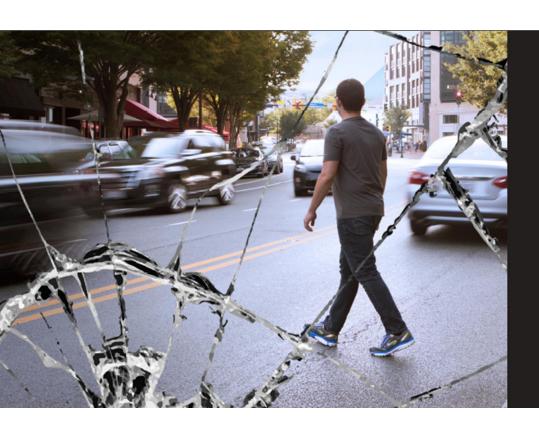
LIVES ARE EASILY BROKEN.

Look before you turn.



"Shattered Lives"





YOUR LIFE IS FRAGILE.

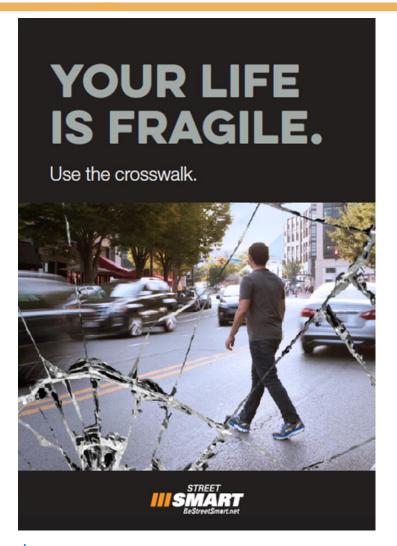
Use the crosswalk.





English and Spanish









FY 2018 Budget



| District Department of Transportation (projected) | 26% | \$200,000.00 |
|---|-----|--------------|
| Maryland Highway Safety Office | 32% | \$250,000.00 |
| Virginia Highway Safety Office | 23% | \$175,000.00 |
| | | |
| | | |
| WMATA | 19% | \$150,000.00 |

Total: \$775,000



Fall 2017 Schedule

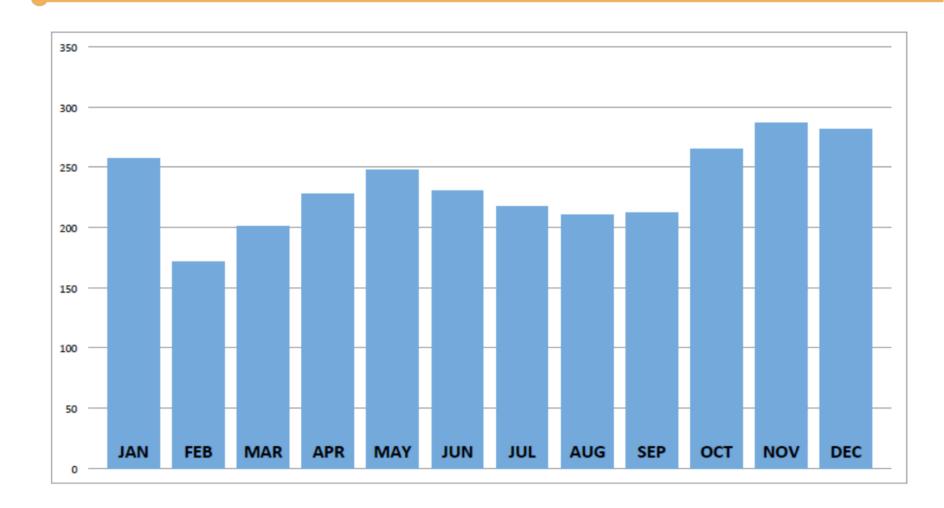


| | | October | | | | November | | | | December | | | |
|--|---|---------|----|----|----|----------|--|----|----|----------|----|----|----|
| PAID MEDIA | 2 | 9 | 16 | 23 | 30 | 7 | | 21 | 28 | 5 | 12 | 19 | 26 |
| Pumptoppers | | | | | | | | | | | | | |
| Exterior Bus Ads | | | | | | | | | | | | | |
| Digital (YouTube, Twitter, Facebook, Mobile) | | | | | | | | | | | | | |
| Digital Shelters | | | | | | | | | | | | | |
| Radio | | | | | | | | | | | | | |
| MEDIA RELATIONS | | | | | | | | | | | | | |
| Kickoff Press Event | | | | | | | | | | | | | |
| Media Tour | | | | | | | | | | | | | |
| ENFORCEMENT COORDINATION | | | | | | | | | | | | | |
| Suggested Enforcement Dates | | | | | | | | | | | | | |
| Enforcement Activations | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| OUTREACH/PARTNERSHIPS | | | | | | | | | | | | | |
| Partnership Development/Donated Media | | | | | | | | | | | | | |
| Digital/Social Media | | | | | | | | | | | | | |
| Street Teams | | | | | | | | | | | | | |



Pedestrian Crashes By Month, 2015







Press Event



- Launch: 11/3 at 10:30am
- Location: Old Town Square in City of Fairfax, VA
- Speakers
- Media tour
- Enforcement:11/6 12/3



Next Steps



- Launch a new, mobile-friendly web site
- Request Pro Bono Transit Ad Placement
- Carry Out the Fall Media Campaign



The Street Smart 2017 fall campaign begins November 6. To order free printed materials for donated media, please send requested quantities, media sizes, printing specs, and shipping/delivery instructions to <u>kennas@sherrymatthews.com</u> by October 11. Materials can be resized or cobranded. Please call Kenna Swift with any auestions at 202-416-0110.



NEW! EXTERIOR BUS ADS AND TRANSIT SHELTERS ALSO AVAILABLE IN ENGLISH & SPANISH, EXAMPLES BELOW; INQUIRE FOR OPTIONS. ADDITIONAL MESSAGES INCLUDE SPEED, TURNING, AND PASSING BIKES.







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