



Delivering world class utility services and programs to improve our health, environment and economy

Environmental Services

## **About San José**

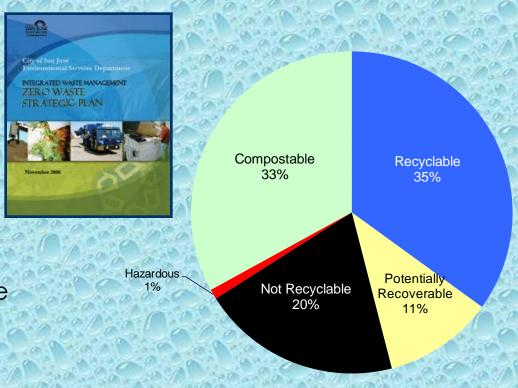
- 50 miles south of San Francisco
- 10<sup>th</sup> Largest City in U.S.
   3<sup>rd</sup> Largest City in CA
- Population 1,000,000+
- Diverse Demographic Profile
- Generates 1.8 Million Tons
   Waste/Year
- Waste Diversion approx 75%
- 180 square miles





## **Time for Change**

- 2007 Green Vision
  - > Divert 100% of waste
  - Convert waste to energy
- 2008 City Waste
   Characterization Study
  - > 79% disposed recoverable
  - 1/3 City's waste stream
  - Excludes MFD and C&D





### Commercial System 1995-2012

- Non- Exclusive Competitive Marketplace with 20-25 Haulers
- City Fees Based on Volume of Solid Waste Collected
- 22% Diversion Rate
- Inconsistent Customer Rates & Services
- Negative Environmental Impacts









### **Procurement Process**





• RFPs released April 2010



- Exclusive System
   Guarantees Tons
- 15 year Contracts



- Collection & Recyclables Processing
- 2. Organics Processing









# **New Commercial System 2012-2027**













## Newby Island Resource Recovery Park

 NIRRP = MRF, Organics, Gas-to Energy, C&D, CNG Fueling Station and Landfill



- Most Advanced Materials Recovery Facility in World
  - 110 tons per hour / 400,000 tons per year
  - 300 motors



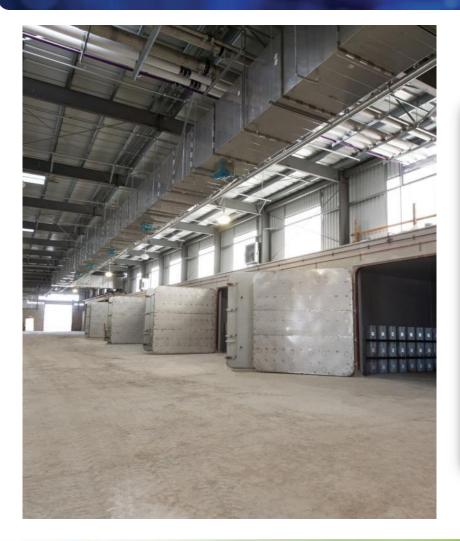












#### Zero Waste Energy Development Co.



Anaerobic Digestion Site



## **New Agreements**

#### **Terms**

- High Diversion Targets
- Customer Service
   Standards
- City Sets Rates
- Non-delivery Penalties
- Exclusive Rights
- Specs For Organics To ZWED
- Processing Audits









## **Transition Challenges**

- Facility Readiness
  - > Temporary Utility Delay
  - > Organic Line Modifications
  - > AD Under Construction
- Customer Communications
- Rate Changes
- Day/Time/Container Changes
- Relationship Management







## **Customer Experience**

- Customer Satisfaction: 58% favorable & 27% don't know
- 400 site visits per month
  - "Boots on the street"
  - Proper container set-up & use
- Quarterly Live Chats & Monthly Tours
- Newsletters, posters, adhesives, brochures
- Republic & City awards
- Rate Increases
- Field Inspection Program







## What's Next For Commercial System?





## What's next: bio-energy in San José

- Review Emerging Technologies
- Use City/Hauler Infrastructure For Pilots/Demonstrations
- CA Energy Commission Grant: Biosolids & Woodwaste
- BAB2E Coalition
- Bioenergy Association Of CA









# 2014 Conference and Tradeshow

The Fairmont Downtown San Jose

www.crra.us

















# Thank you

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