

**Table 1**  
**Summary of All TERM Impacts (July 2008 - June 2011)**

	Placement	VT Red	VMT Red	Daily NOx Red	Daily VOC Red	Annual PM 2.5 Red	Annual PM 2.5 Nox Red	Annual GHG Red
<b>Telework</b>								
Goal	31,854	11,830	241,208	0.122	0.072			
Impact	35,237	12,499	241,834	0.099	0.062	0.77	27.0	30770
<b>Difference</b>	<b>3,383</b>	<b>669</b>	<b>626</b>	<b>-0.023</b>	<b>-0.011</b>			
<b>Guaranteed Ride Home</b>								
Goal		12,593	355,136	0.177	0.097			
Impact	8,542	7,983	208,346	0.076	0.042	0.61	20.7	24,515
<b>Difference</b>		<b>-4,610</b>	<b>-146,790</b>	<b>-0.100</b>	<b>-0.055</b>			
<b>Employer Outreach - all Programs</b>								
Goal	581	64,644	1,065,851	0.549	0.343			
Impact	1,119	90,350	1,657,809	0.578	0.367	4.73	165.5	189,976
<b>Difference</b>	<b>538</b>	<b>25,706</b>	<b>591,958</b>	<b>0.029</b>	<b>0.024</b>			
<b>Employer Outreach-New/Exp</b>								
Goal	96	8,618	140,622	0.072	0.046			
Impact	551	28,098	461,250	0.177	0.108	1.38	48.5	55,584
<b>Difference</b>	<b>455</b>	<b>19,480</b>	<b>320,628</b>	<b>0.105</b>	<b>0.062</b>			
<b>Employer Outreach-Bike</b>								
Goal	61	130	567	0.001	0.0005			
Impact	274	180	1,083	0.001	0.0005	0.00	0.1	138
<b>Difference</b>	<b>213</b>	<b>50</b>	<b>516</b>	<b>0.000</b>	<b>0.000</b>			
<b>Mass Marketing</b>								
Goal	11,023	7,758	141,231	0.072	0.044			
Impact	10,438	6,922	78,297	0.031	0.021	0.23	8.4	9,259
<b>Difference</b>	<b>-585</b>	<b>-836</b>	<b>-62,934</b>	<b>-0.042</b>	<b>-0.023</b>			
<b>TERM Total</b>								
Goal		96,825	1,803,426	0.9199	0.5562			
Impact		117,754	2,186,287	0.7838	0.4906	6.34	221.7	254,520
<b>Difference</b>		<b>20,929</b>	<b>382,861</b>	<b>-0.136</b>	<b>-0.066</b>			
<b>Commuter Oper Center</b>								
Goal		10,399	296,635	0.147	0.081			
Impact	25,541	6,190	180,409	0.066	0.036	0.53	18.0	21,393

<b>Difference</b>		<b>-4,209</b>	<b>-116,226</b>	<b>-0.081</b>	<b>-0.045</b>			
<b>Software Upgrade</b>								
Goal		2,370	62,339	0.031	0.017			
Impact	3,354	1,717	51,569	0.020	0.010	0.16	5.3	6,331
<b>Difference</b>		<b>-653</b>	<b>-10,770</b>	<b>-0.012</b>	<b>-0.007</b>			
<b>CC Total</b>								
Goal		107,224	2,100,061	1.067	0.637			
Impact	28,895	125,661	2,418,265	0.870	0.537	7.03	245.1	282,244
<b>Difference</b>		<b>18,437</b>	<b>318,204</b>	<b>-0.198</b>	<b>-0.100</b>			