## 2019 MULTIFAMILY RENTAL HOUSING TRENDS FOR MWCOG REGION

## Analysis of CoStar data

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## About the Multifamily Rental Construction Report

- Annual analysis of completed multifamily rental real estate projects in COG region using data from CoStar's database of properties.
- Excludes
- All Single-Family residences
- Projects with 4 units or fewer
- Condos and Co-ops
- Military, student and assisted living housing
- Database contains average rents for each building but subsidized/rent restricted unit data is unreliable


## What is CoStar?

- DC-based firm providing inventory of commercial properties and available spaces
- primarily marketed to real estate investors, developers, property managers and brokers
- Property data has over 180 attributes including...
- Land use
- Number of Units in Building
- Year Built
- Rents
- Longitude and latitude
- Vacant space
- Market class
- Square Feet of Units
- Database behind Apartments.com


## Occupied Housing in Washington MSA by Tenure and Number of Units in Structure



Number of New Units of Multifamily Rental Housing 1989-2019


## Net Construction of Multifamily Rental Housing 2000-2019

49,000


- Units completed in 2019 and shown in red
- Units built in earlier years are beige
- In 2019, new construction was primarily in the core and near Metrorail stations

- NoMa, Southwest Waterfront, Silver Spring and Tysons all had significant multifamily construction in 2019.
- While recent construction has concentrated around transit stations, historical patterns show dispersed apartment construction along major arterial roads.

Metropolitan Washington Council of Governments

Multifamily Rental Units Built Inside the Beltway in 2019

Units Built in 2019
Units Built Before 2019 - : :

1 Dot $=5$ Units
1 Dot $=5$ Units
Each dot represents 5 housing units. Housing units are randomly placed in the vicinity of the building address. Units from a cluster of several small multifamily buildings will appear the same as units from one large multifamily building. A red dot represents units in a building completed in 2019; a beige dot represents units in a


## New Multifamily Rental Units by Jurisdictional Group



Central Jurisdictions
District of Columbia
Arlington County
City of Alexandria

Inner Jurisdictions
Fairfax County
Montgomery County
Prince George's County
City of Falls Church
City of Fairfax

## Outer Jurisdictions

Charles County
Frederick County
Loudoun County
Prince William County
City of Manassas
City of Manassas Park


## New Multifamily Rental Units by Jurisdictional Group



## Share of Multifamily Rental Units by Jurisdiction



## Largest Projects ín 2019

| Project Name | Street Address | Jurisdiction | Buildings | Stories | Units | 1BR Effective Rent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOVEL South Capitol | 2 I St SE, Washington, DC | District of Columbia | 2 | 13 | 539 | $\$ 2,424$ |
| Union Place | 200 K St NE, Washington, DC | District of Columbia | 1 | 14 | 525 | $\$ 2,519$ |
| West Half | 1201 Half St SE, Washington, DC | District of Columbia | 2 | 10 | 462 | $\$ 2,312$ |
| The Witmer | 710 12th St, Arlington, VA | Arlington County | 1 | 25 | 440 | $\$ 2,404$ |
| The Batley | 1270 4th St NE, Washington, DC | District of Columbia | 1 | 12 | 432 | $\$ 2,399$ |
| Glenarden Hills | 8441 Marvin Wilson Way, Glenarden, MD | Prince George's County | 30 | 3 | 430 | $\$ 1,745(2 B R s)$ |
| Origin @ Ballston Quarter | 700 N Randolph St, Arlington, VA | Arlington County | 1 | 22 | 406 | $\$ 2,359$ |
| Rise | 8305 Greensboro Dr, McLean, VA | Fairfax County | 1 | 27 | 404 | $\$ 2,126$ |
| Thayer and Spring | 915 Silver Spring Ave, Silver Spring, MD | Montgomery County | 1 | 10 | 399 | $\$ 1,864$ |
| Lumen at Tysons | 1747 Tysons Central St, Tysons, VA | Fairfax County | 1 | 30 | 398 | $\$ 2,273$ |

- The ten largest apartment projects represent 34\% of the region's 13,576 new multifamily rental units built in 2019.



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- The ten largest apartment projects represent $34 \%$ of the region's 13,576 new multifamily rental units built in 2019.
- Four of the five largest projects were in the District of Columbia.
- The four largest new apartment buildings in Virginia were over 20 stories.


## New Units of Multifamily Rental Housing by Building Style



- In 2019, 90\% of new multifamily rental units were within one of the region's 141 Activity Centers or within a halfmile walk of one of the 199 High Capacity Transit Stations.
- This exceeds the target of $75 \%$ set by the COG Board last year.



## Activity Center and HCT Station $1 / 2$ Mile Walkshed Share of New Multifamily Rental Units



1989199119931995199719992001200320052007200920112013201520172019

## Activity Center and HCT Station ½ Mile Walkshed Share of New Multifamily Rental Units

100\%


## Either Activity Center or HCT Station ½ Mile Walkshed Share of New Multifamily Rental Units

```
100%
```



20\%

0\%
1989199119931995199719992001200320052007200920112013201520172019

# Number of New Units of Multifamily Rental Housing by Unit 1989-2019 

```
20,000
18,000
    \squareStudios
    ■ Two Bedrooms
    ■ Four Plus Bedrooms
```



## Average Effective Rents for One-Bedroom Units at End of 2019



## Average Effective Rents for Rental Apartments

\$2,400
All Price Data is Shown in Inflation-Adjusted 2019 Dollars


- Average effective rents were calculated for buildings within one square mile hexagons grid cells to map the variations in rents across the region.
- The regional median effective rent for studio apartments was $\$ 1,487$ at the end of 2019.
- The median income for a studio renter was about $\$ 48,500$ and would require an approximate rent of $\$ 1,010$ to be affordable.

- The regional median effective rent for one bedroom apartments was $\$ 1,487$ at the end of 2019.
- The median income for a one bedroom renter was about \$53,500 and would require an approximate rent of \$1,120 to be affordable.

- The regional median effective rent for two bedroom apartments was $\$ 1,616$ at the end of 2019.
- The median income for a two bedroom renter was about \$68,500 and would require an approximate rent of \$1,420 to be affordable.

- The regional median effective rent for three bedroom apartments was $\$ 1,795$ at the end of 2019.
- The median income for a three bedroom renter was about $\$ 77,500$ and would require an approximate rent of \$1,620 to be affordable.

- The regional median effective rent for apartments with four or more bedrooms was $\$ 1,836$ at the end of 2019.
- The median income for a four or more bedroom renter was about $\$ 80,000$ and would require an approximate rent of $\$ 1,670$ to be affordable.


95.11\%
$96.63 \%$

12 Month Absorption Units


12 Mo Net Delivered Units


Annual Rent Growth




## Market Cap Rate


4.98\%

|  |  |  | S6.1B | \$8,18 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$1.3B | \$3.98 | \$6.6B |  |  |
| \$581M |  |  |  |  | \$9.2B |

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