2019 MULTIFAMILY RENTAL HOUSING TRENDS FOR MWCOG REGION

Analysis of CoStar data

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Planning Directors Technical Advisory Committee September 18, 2020



About the Multifamily Rental Construction Report

- Annual analysis of completed multifamily rental real estate projects in COG region using data from CoStar's database of properties.
 - Excludes
 - All Single-Family residences
 - Projects with 4 units or fewer
 - Condos and Co-ops
 - Military, student and assisted living housing
 - Database contains average rents for each building but subsidized/rent restricted unit data is unreliable



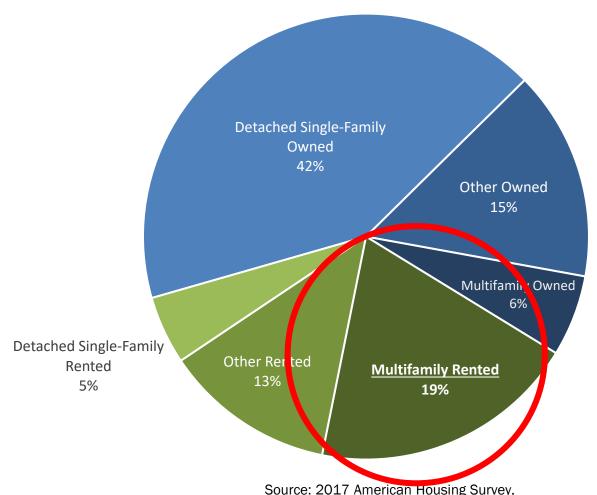
What is CoStar?

- DC-based firm providing inventory of commercial properties and available spaces
 - primarily marketed to real estate investors, developers, property managers and brokers
- Property data has over 180 attributes including...
 - Land use
 - Number of Units in Building
 - Year Built
 - Rents

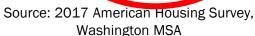
- Longitude and latitude
- Vacant space
- Market class
- Square Feet of Units
- Database behind Apartments.com



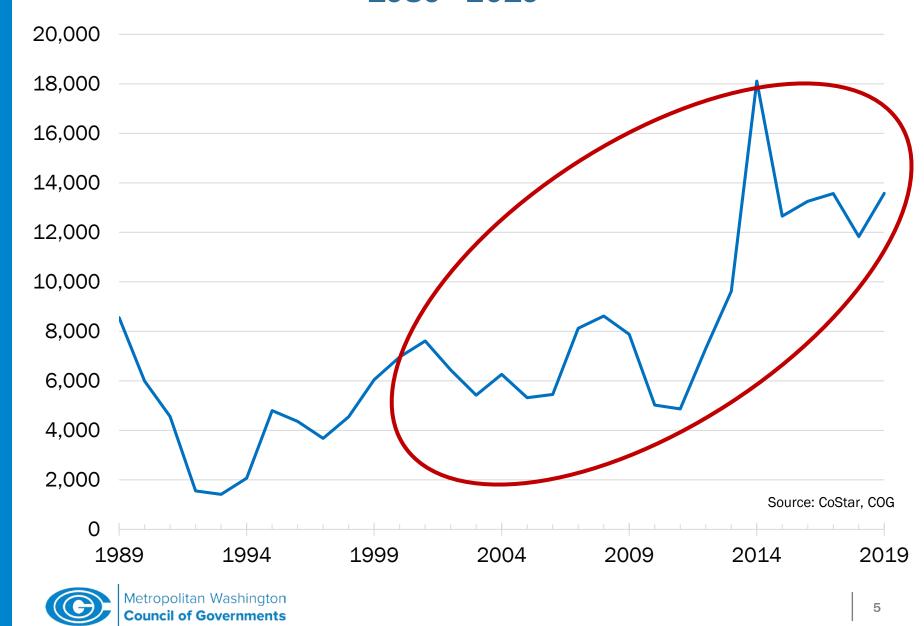
Occupied Housing in Washington MSA by Tenure and Number of Units in Structure



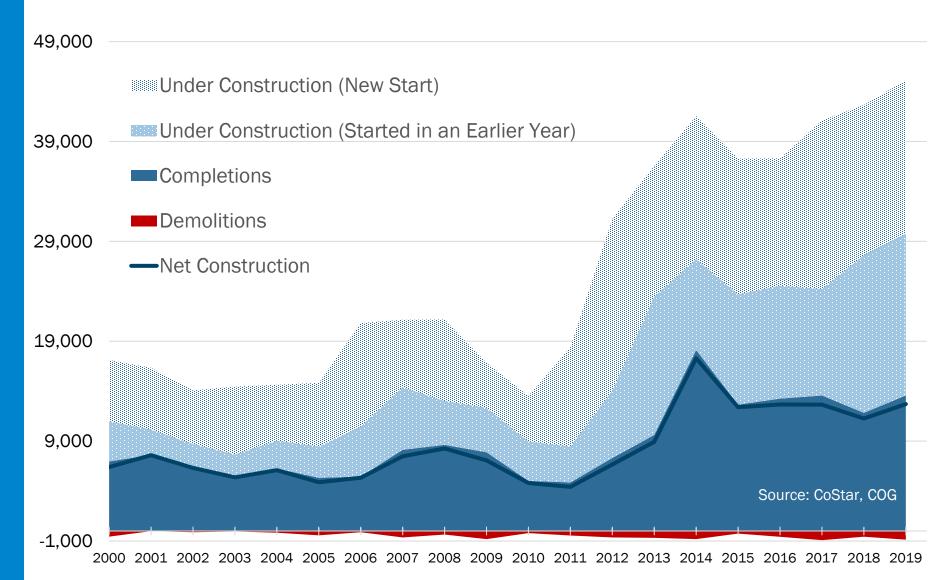
"Other" housing includes attached single-family, duplexes, triplexes, quadplexes, house boats, trailer parks and vehicles



Number of New Units of Multifamily Rental Housing 1989 - 2019

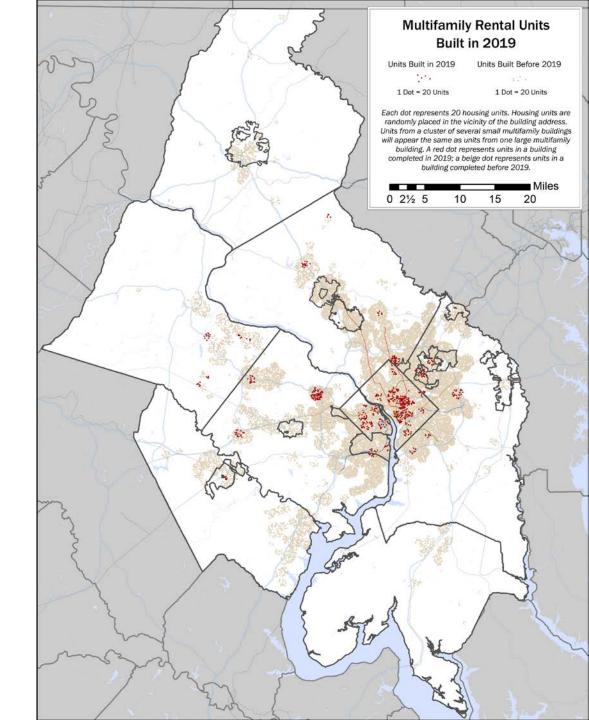


Net Construction of Multifamily Rental Housing 2000 – 2019



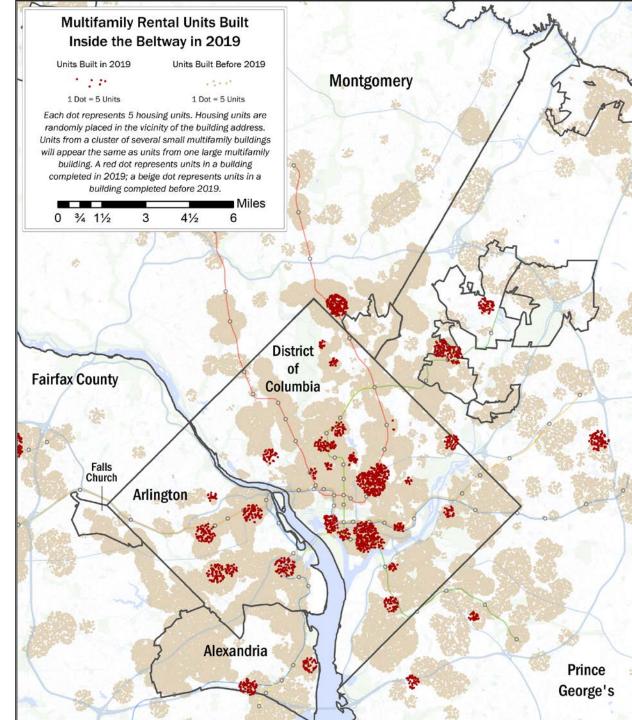


- Units completed in 2019 and shown in red
- Units built in earlier years are beige
- In 2019, new construction was primarily in the core and near Metrorail stations



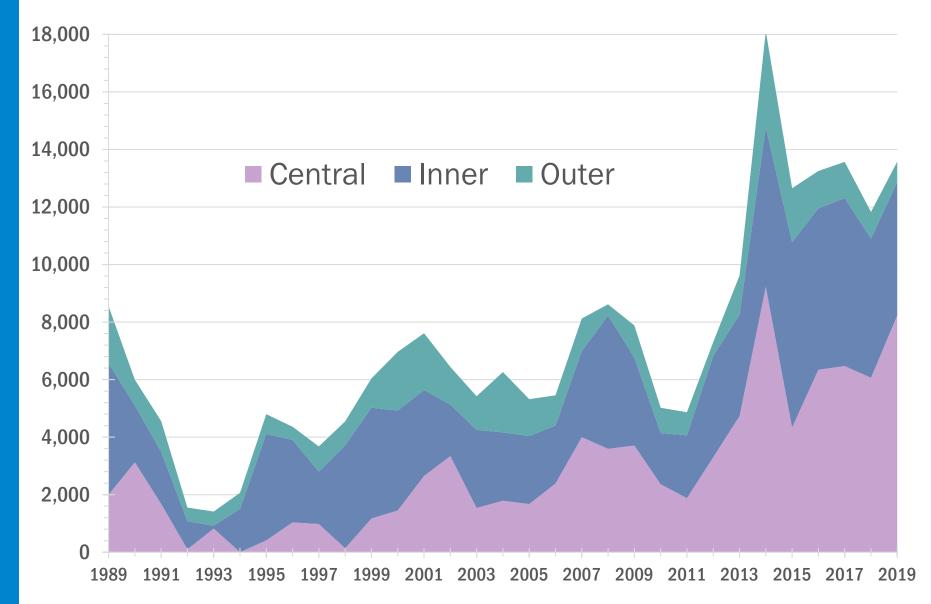


- NoMa, Southwest
 Waterfront, Silver
 Spring and Tysons all
 had significant
 multifamily
 construction in 2019.
- While recent construction has concentrated around transit stations, historical patterns show dispersed apartment construction along major arterial roads.





New Multifamily Rental Units by Jurisdictional Group





Central Jurisdictions

District of Columbia Arlington County City of Alexandria

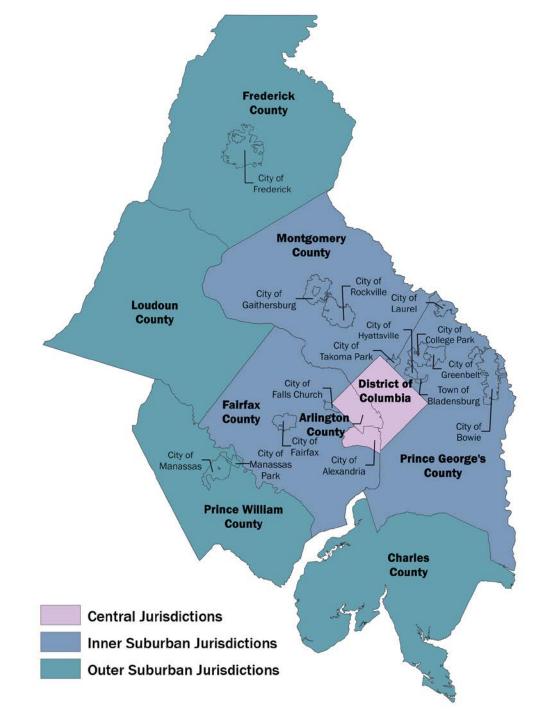
Inner Jurisdictions

Fairfax County
Montgomery County
Prince George's County
City of Falls Church
City of Fairfax

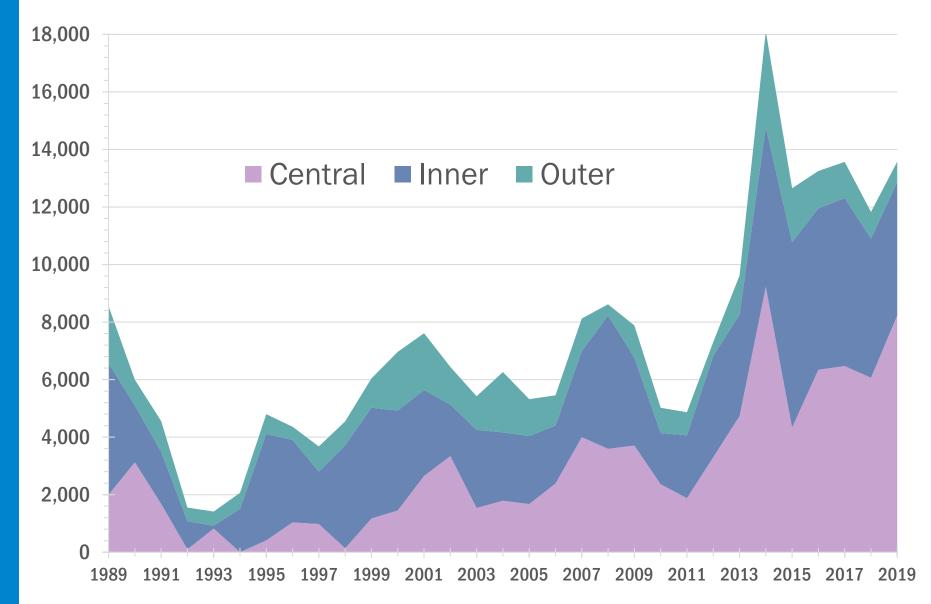
Outer Jurisdictions

Charles County
Frederick County
Loudoun County
Prince William County
City of Manassas
City of Manassas Park



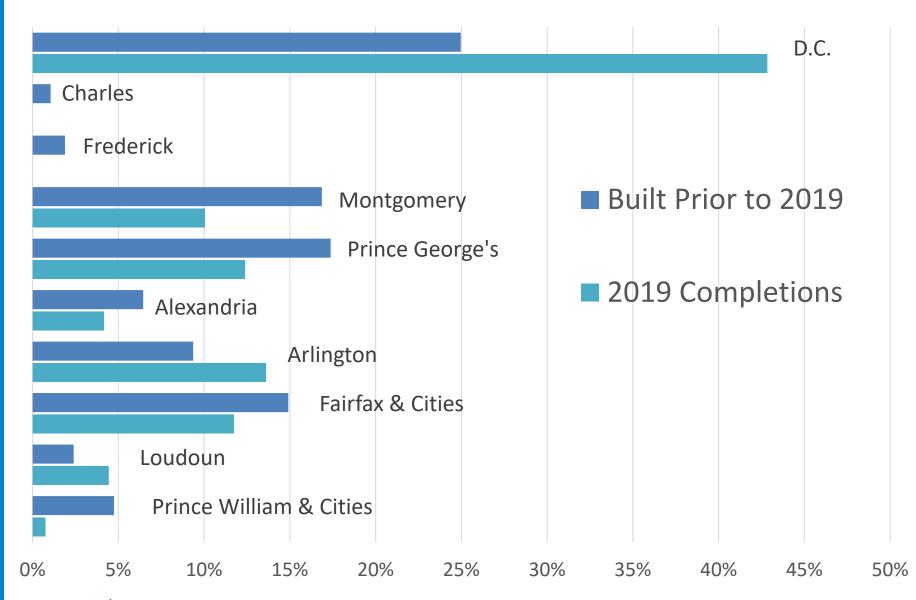


New Multifamily Rental Units by Jurisdictional Group





Share of Multifamily Rental Units by Jurisdiction





Largest Projects in 2019

Project Name	Street Address	Jurisdiction	Buildings	Stories	Units	1BR Effective Rent
NOVEL South Capitol	2 I St SE, Washington, DC	District of Columbia	2	13	539	\$2,424
Union Place	200 K St NE, Washington, DC	District of Columbia	1	14	525	\$2,519
West Half	1201 Half St SE, Washington, DC	District of Columbia	2	10	462	\$2,312
The Witmer	710 12th St, Arlington, VA	Arlington County	1	25	440	\$2,404
The Batley	1270 4th St NE, Washington, DC	District of Columbia	1	12	432	\$2,399
Glenarden Hills	8441 Marvin Wilson Way, Glenarden, MD	Prince George's County	30	3	430	\$1,745 (2BRs)
Origin @ Ballston Quarter	700 N Randolph St, Arlington, VA	Arlington County	1	22	406	\$2,359
Rise	8305 Greensboro Dr, McLean, VA	Fairfax County	1	27	404	\$2,126
Thayer and Spring	915 Silver Spring Ave, Silver Spring, MD	Montgomery County	1	10	399	\$1,864
Lumen at Tysons	1747 Tysons Central St, Tysons, VA	Fairfax County	1	30	398	\$2,273

• The ten largest apartment projects represent 34% of the region's 13,576 new multifamily rental units built in 2019.





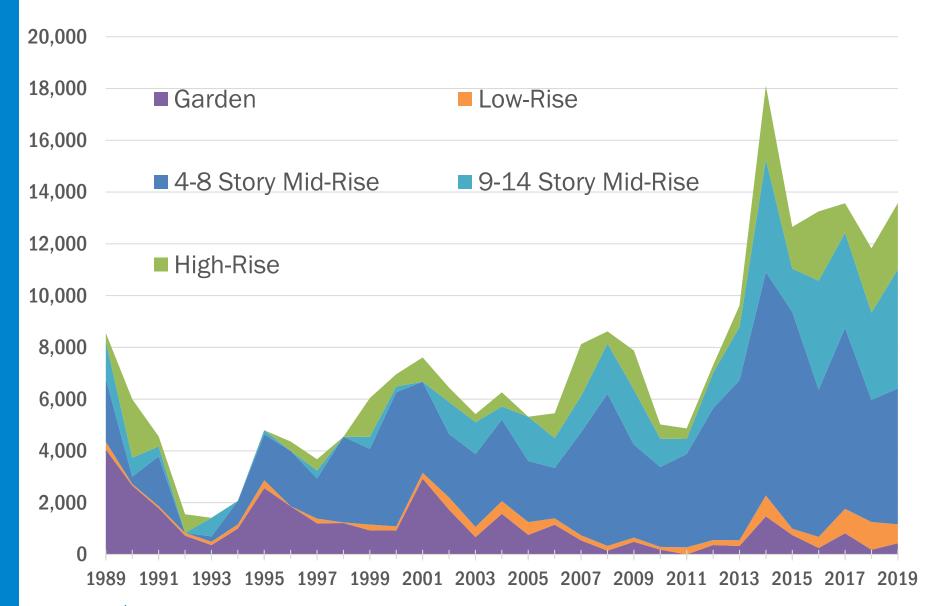
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- The ten largest apartment projects represent 34% of the region's 13,576 new multifamily rental units built in 2019.
- Four of the five largest projects were in the District of Columbia.
- The four largest new apartment buildings in Virginia were over 20 stories.



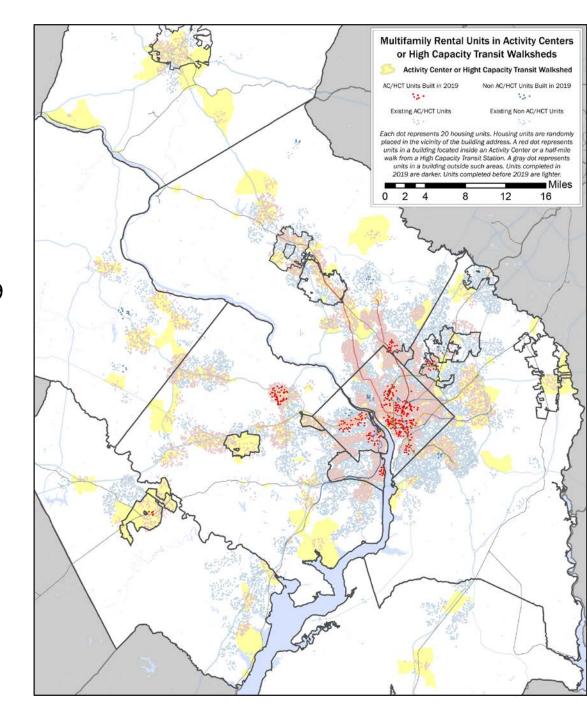
New Units of Multifamily Rental Housing by Building Style





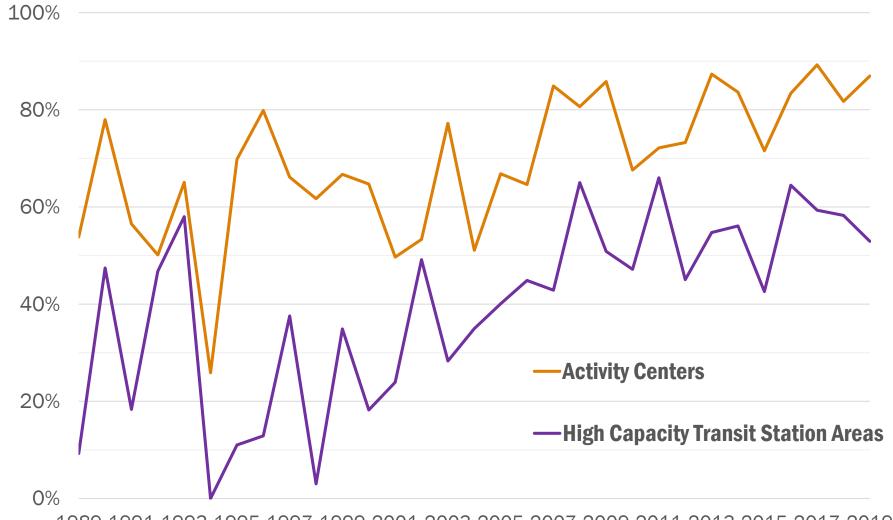
 In 2019, 90% of new multifamily rental units were within one of the region's 141 Activity Centers or within a halfmile walk of one of the 199 High Capacity Transit Stations.

 This exceeds the target of 75% set by the COG Board last year.





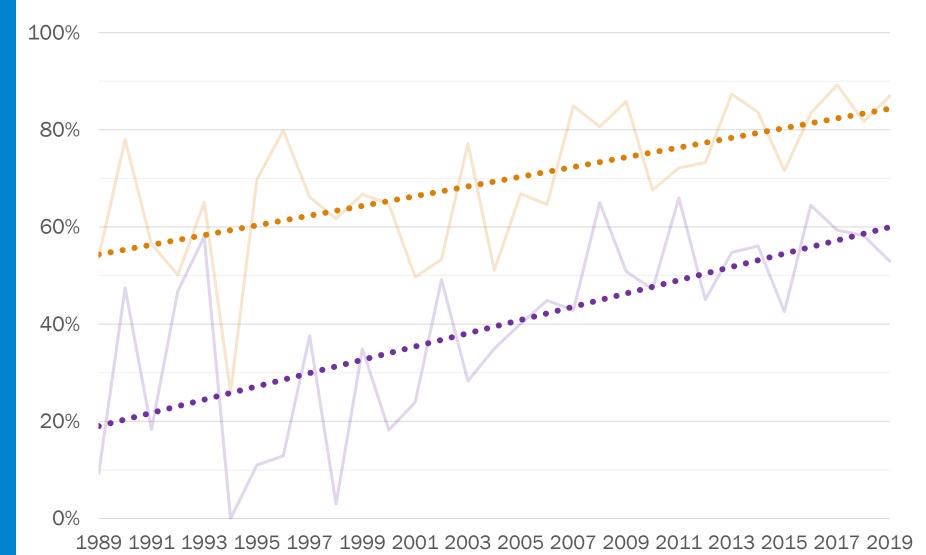
Activity Center and HCT Station ½ Mile Walkshed Share of New Multifamily Rental Units





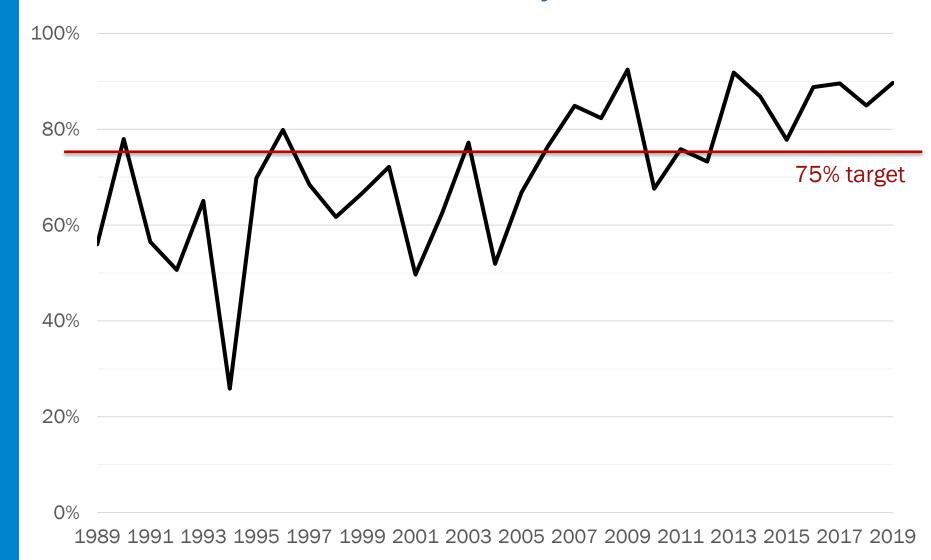


Activity Center and HCT Station ½ Mile Walkshed Share of New Multifamily Rental Units



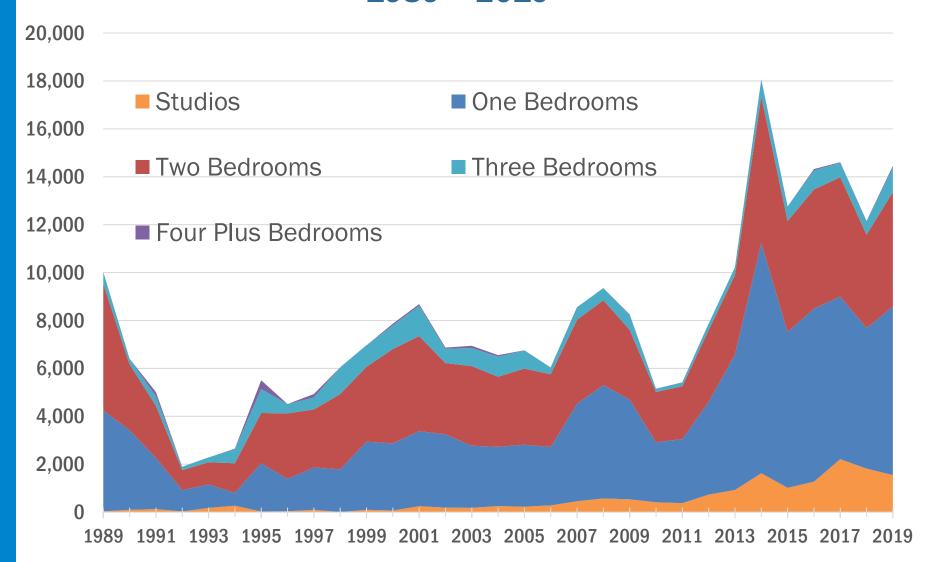


Either Activity Center or HCT Station ½ Mile Walkshed Share of New Multifamily Rental Units



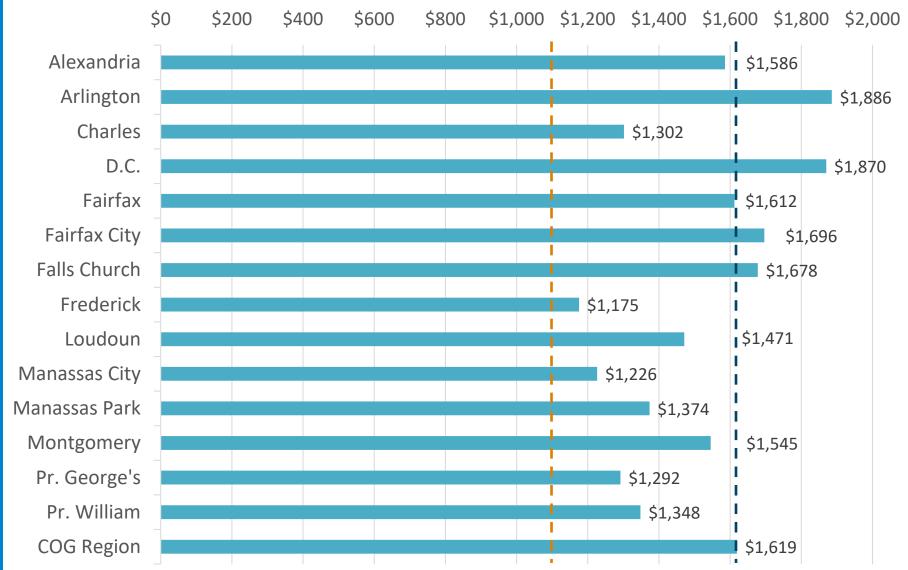


Number of New Units of Multifamily Rental Housing by Unit 1989 – 2019





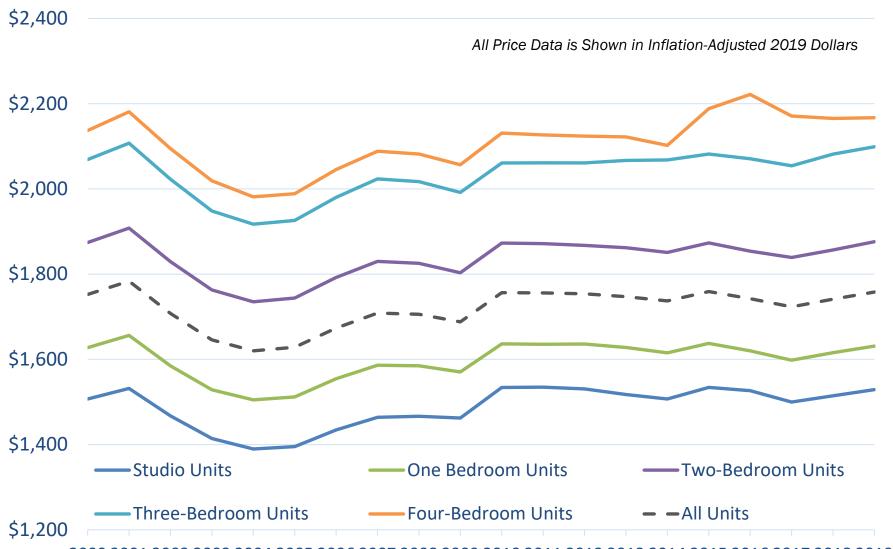
Average Effective Rents for One-Bedroom Units at End of 2019







Average Effective Rents for Rental Apartments

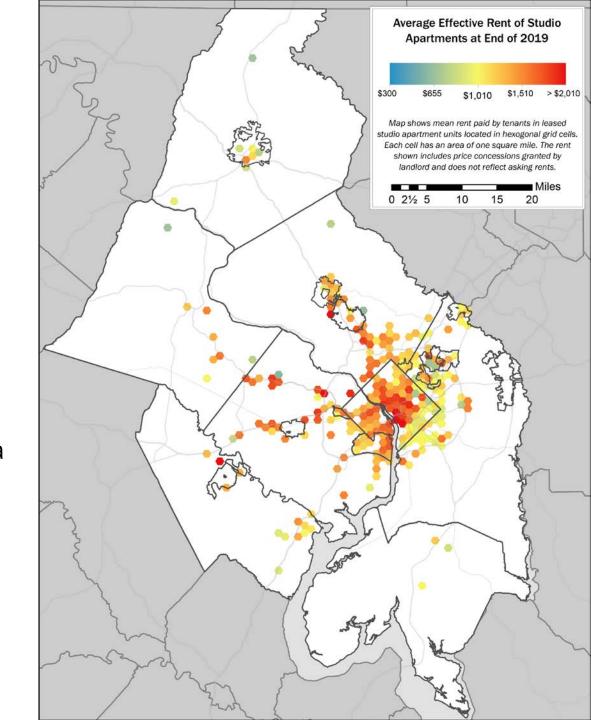


2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019

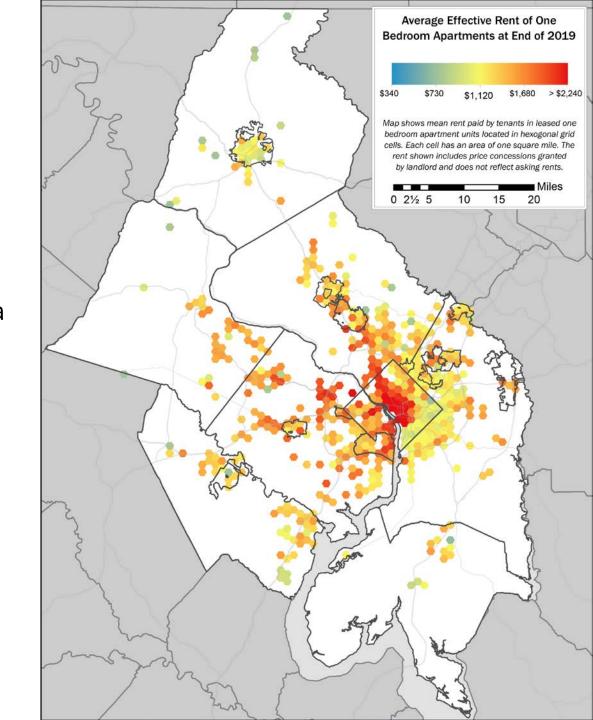


- Average effective rents were calculated for buildings within one square mile hexagons grid cells to map the variations in rents across the region.
- The regional median effective rent for studio apartments was \$1,487 at the end of 2019.
- The median income for a studio renter was about \$48,500 and would require an approximate rent of \$1,010 to be affordable.



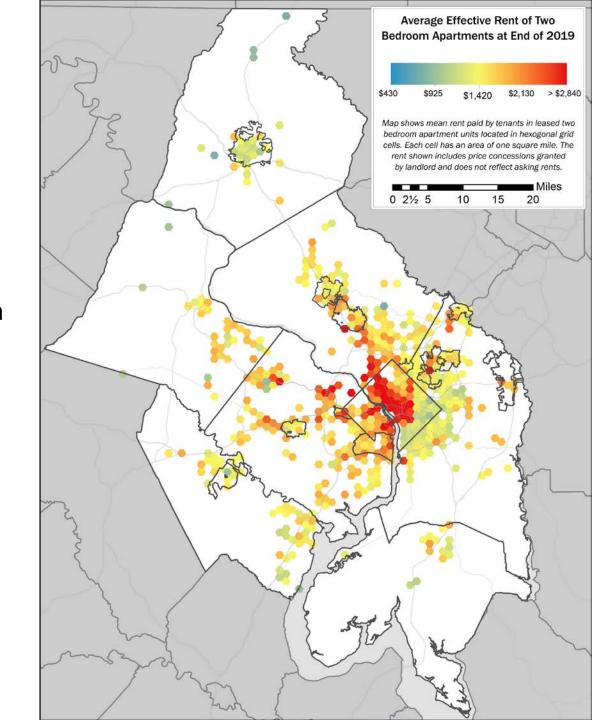


- The regional median effective rent for one bedroom apartments was \$1,487 at the end of 2019.
- The median income for a one bedroom renter was about \$53,500 and would require an approximate rent of \$1,120 to be affordable.



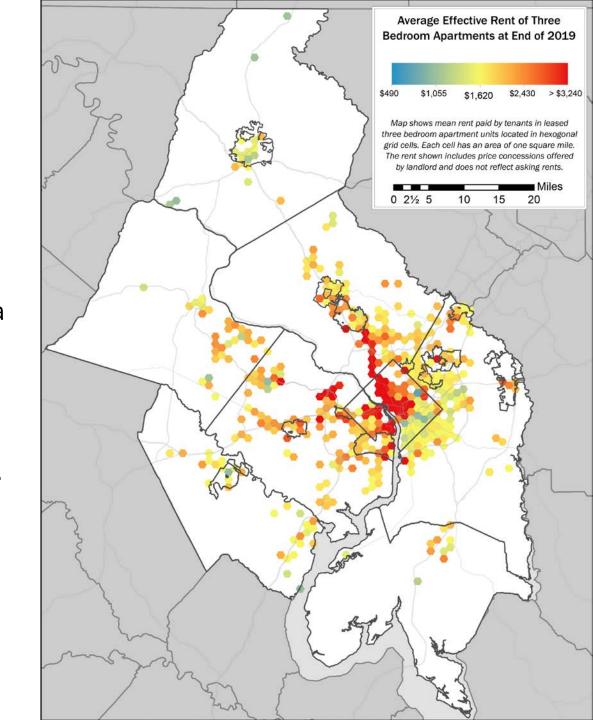


- The regional median effective rent for two bedroom apartments was \$1,616 at the end of 2019.
- The median income for a two bedroom renter was about \$68,500 and would require an approximate rent of \$1,420 to be affordable.



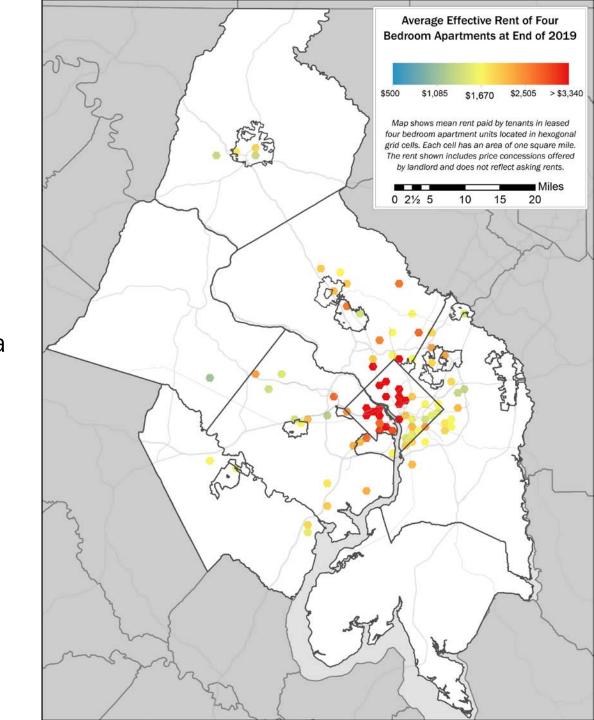


- The regional median effective rent for three bedroom apartments was \$1,795 at the end of 2019.
- The median income for a three bedroom renter was about \$77,500 and would require an approximate rent of \$1,620 to be affordable.

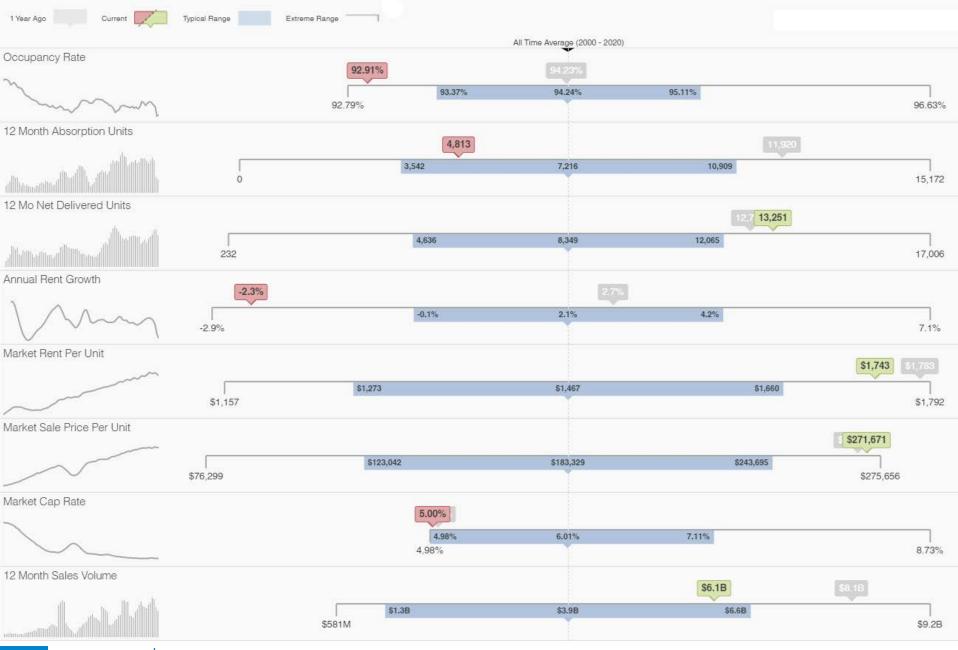




- The regional median effective rent for apartments with four or more bedrooms was \$1,836 at the end of 2019.
- The median income for a four or more bedroom renter was about \$80,000 and would require an approximate rent of \$1,670 to be affordable.









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