# WASHINGTON AREA HOUSING TRUST FUND/NATIONAL HOUSING TRUST COMMUNITY DEVELOPMENT FUND Joint Lending Initiative

## **Currently Available Products**

- Predevelopment Loans
- Interim Development Loans
- Other Custom Products Possible

### Loan Terms

Size:	Predevelopment: \$25,000 -\$150,000
	Interim Development: \$50,000-\$250,000
Term:	Predevelopment: 30 months maximum
	Interim Development: 60 months maximum
Interest Rate:	3 to 4%
	Interest due quarterly.
Fees:	1% origination fee, plus costs; may be funded from loan.
Security:	Generally unsecured. Borrower required to guarantee the loan.
Eligible Borrowers:	501(c)(3) nonprofit organizations <i>or</i> Limited Partnerships controlled by nonprofits with demonstrated experience in affordable multifamily development.
Eligible Projects:	Affordable, multifamily preservation projects. Must meet the 1993 IRS Safe Harbor Guidelines. Must be able to provide evidence of local jurisdictional support including zoning approval.

### **Acceptable Uses of Funds**

### Predevelopment:

- Earnest Money Deposit
- Purchase Deposit
- Architect/Engineer Services
- Environmental Consultants
- Finance & Development Consultants
- Tax Credit Consultants
- Finance Related Fees (e.g. tax credit reservation fees; loan origination fees)
- Market Studies
- Project related sponsor overhead
- Similar items approved by Loan Committee

### Interim Development:

- Bridge Financing
- Bond Underwriting
- Bond Counsel
- Environmental Consultants
- Legal Fees Associated with Permanent Financing
- Rehabilitation
- Portion of Permanent Financing
- Similar items approved by Loan Committee

### **Contacts:**

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Lending needs outside these program parameters can sometimes be met through consortia arrangements with other lending sources so feel free to discuss all lending needs with program staff.

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