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Financing for Energy Retrofits

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Taking Action on Energy and Climate Change

- Improve energy efficiency
- Deploy distributed generation
- Manage heating, cooling, and electric load as assets
 - Load shape
 - Load flexibility
 - Fuel arbitrage
- Use a microgrid

A Sustainability Finance Organization

- A “utility” for sustainable infrastructure
- Ability to Aggregate
 - Procurement
 - Financing (e.g. revolving loan fund, pooling or securitization)
- Prequalification of Vendors
- Standard Documentation
- Address Multiple Finance Markets
 - Municipal – Tax exempt and taxable
 - Private placements
 - Tax equity
- Changing the Culture

Impact Finance

- SFO permits improved financial structuring
- Environmental standards and credit
 - Measurement and verification
 - Market acceptance
- Create long-term steady returns through aggregated project credits
 - The new utility bonds