

# Vision Fleet at a Glance

Alternative fuel vehicles for fleets: Low Cost, Low Carbon, Low Hassle



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## **Summary:**

- Vision Fleet is a full-service enabler and accelerator of large-scale alternative fuel vehicle (AFV) adoption for America's public vehicle fleets.
- Vision Fleet's mission is to make it simpler and more affordable for fleets to deploy AFVs such as electric vehicles while maintaining or improving operational performance.

## **Innovations:**

- Vision Fleet's "Clean Miles Lease" combines financing innovations that transformed the solar industry (PPAs) and energy efficiency industry (ESCOs) with technology and operational support developed to maximize the performance of AFVs.
- The Clean Miles Lease allows fleets to smoothly achieve ambitious AFV goals at low, predictable costs and far faster than previously possible for public fleets working independently or in partnership with traditional players serving the fleet market.
- The Clean Miles Lease brings together three traditionally separate fleet services into a comprehensive solution that collectively make AFVs practical for nearly any fleet:
  - Vision Fleet Capital: Financing and risk management that delivers low, predictable costs and streamlines the financing and tax credit application process.
  - Vision Fleet iQ: Proprietary telematics and analytics that unlock maximum AFV performance - by achieving higher plug-in rates for electric vehicles, for example.
  - Vision Fleet Assist: Expert, hands-on support for AFV deployment and operation that makes implementation faster, easier and more reliable.

## **Select accomplishments:**

- City of Indianapolis: Freedom Fleet
  - In 2014, Vision Fleet partnered with Indianapolis to deploy 425 plug-in hybrid electric vehicles (PHEVs) and battery electric vehicles (BEVs).
  - The project is the largest-ever deployment of EVs in a public fleet and is believed to include more EVs than bought by all other US city, county and state fleets in 2013.
  - Operational results delivered to-date have exceeded typical EV performance, with gasoline savings of over 50 gallons per month per vehicle on average.
- State of Colorado: Colorado Energy Office - State Fleet Opportunity Assessment
  - In 2014, Vision Fleet was selected to conduct a study exploring ways to improve Colorado air quality by reducing mobile source emissions

## **Operations and leadership**

- Vision Fleet was founded in 2013 and is headquartered in Los Angeles with additional offices in Indianapolis, San Francisco, and Boulder.
- Vision Fleet's executive team together bring decades of AFV and fleet experience to the company's operations and client work.
- Vision Fleet is backed by Vision Ridge Partners, a sustainability-oriented investment firm based in Boulder, Colorado that seeks to accelerate the transition to a low-carbon future.

For more information, please visit [www.VisionFleet.us](http://www.VisionFleet.us).