

COMMUTER CONNECTIONS PROGRAM OBJECTIVES

Encourage alternatives to SOV commuting

Reduce vehicle trips and miles traveled

Reduce traffic congestion and improve air quality



FY24 MARKETING ACTIVITIES

WINTER/SPRING SCHEDULE

GRH & Rideshare Spring Umbrella Campaigns

Bike To Work Day

Employer Recognition Awards

incenTrip ATCMTD (DC Regional & MDOT)

CommuterCash and Flextime Rewards Campaigns

Employer Newsletter (Winter)





OBJECTIVES & STRATEGY

Spring Umbrella Campaign

- Media Budgets:
 - \$890,000 (Total)

\$625K for Rideshare

\$240K for Guaranteed Ride Home - DC region

\$25K for Guaranteed Ride Home - Baltimore region

Objectives

- Encourage and increase alternative modes of travel, primarily carpool and vanpool use, with emphasis on hybrid workers
- Encourage Guaranteed Ride Home registrations (GRH & GRH Baltimore)



MEDIA CONSIDERATIONS

Spring Umbrella Campaign

Ridesharing & Guaranteed Ride Home

- Radio continues to be a good way to reach people stuck in traffic on their way to work with a
 message on how to ease the pain of commuting
 - ESPN digital is a way to connect with loyal sports fans who are always online checking scores and plays
 - Display banners are a great one-on-one experience where our target audience is engaged in something of interest to them
 - In game advertising gives us the opportunity to connect with gamers who are doing what they enjoy
 - Video streaming continues to drive engagement and viewers while more people "cut the cord"



ADDED VALUE SUMMARY

Spring Umbrella Campaign

Approximate value in negotiated value add:

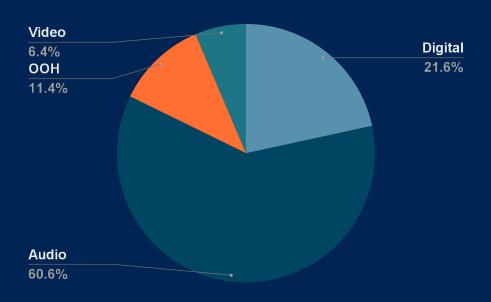
\$62,400 for Ridesharing
 \$35,600 for Guaranteed Ride Home
 \$7,500 for Guaranteed Ride Home Baltimore



MEDIA BUDGET (NET)

| Total | \$624.910 |
|---------|-----------|
| Video | \$40,000 |
| ООН | \$71,000 |
| Audio | \$378,910 |
| Digital | \$135,000 |

Spring Umbrella Campaign Ridesharing





DIGITAL BANNER ADS

Spring Umbrella Campaign Ridesharing

ROCK THE SAVINGS. ROLL WITH RIDESHARE.

Rock the savings when you find a new way to roll—like sharing the ride to work. Earn up to \$600 a year when you sign up for Rideshare.

GET STARTED TODAY!



50 COMMUTER CONNECTIONS.

A SMARTER WAY TO WORK

commuter connections.org | 800.745.RIDE

ROCK THE SAVINGS. ROLL WITH RIDESHARE.

Rock the savings when you find a new way to roll—like sharing the ride to work. Earn up to \$600 a year when you sign up for Rideshare. **GET STARTED TODAY!**



HOW WE ROLL!

Share the ride and save \$\$, SIGN UP TODAY!

50 COMMUTER CONNECTIONS.

commuterconnections.org | 800.745.RIDE

A NEW WAY TO ROLL



Share the ride and save \$\$.

SIGN UP TODAY!

50 YEARS 1974-2024
COMMUTER CONNECTIONS.
A SMARTER WAY TO WORK
COMMUTERCONNECTIONS.

A NEW WAY TO ROLL



Share the ride. Skip the stress. Save big time. Earn up to \$600 cash!

REGISTER FOR FREE!

50 COMMUTER CONNECTIONS.

A NEW WAY TO ROLL



Share the ride. Skip the stress.

Save big time.

Earn up to \$600 cash!

REGISTER FOR FREE!

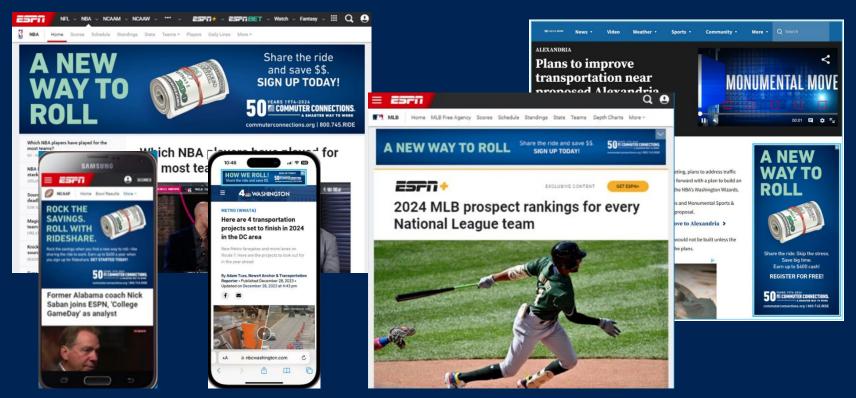
YEARS 1974-2024
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DIGITAL BANNER ADS

Spring Umbrella Campaign Ridesharing



DIGITAL BANNER ADS IN-GAME

Spring Umbrella Campaign Ridesharing









ENGLISH & SPANISH RADIO SPOTS

Spring Umbrella Campaign Ridesharing



























DIGITAL TRUCK AD

Spring Umbrella Campaign Ridesharing





BICYCLE BILLBOARD AD

Spring Umbrella Campaign Ridesharing







SOCIAL MEDIA (FACEBOOK/INSTAGRAM)

Spring Umbrella Campaign Ridesharing















STREAMING & YOUTUBE VIDEO

Spring Umbrella Campaign Ridesharing





NEWSLETTER

Spring Umbrella Campaign Ridesharing



Find accessible, affordable commuting options that work for your schedule with Commuter Connections!

The savings rock when you find a new way to roll - like sharing the ride to work. Even if you're carpooling or vanpooling just a few days a week, Commuter Connections can match you with others who live and work near you. It's easy and FREE! Plus, earn up to \$600 a year by signing up for 'Pool Rewards, incenTrip, or CarpoolNow. Get rolling on a new way to work with Rideshare.

Some restrictions apply.



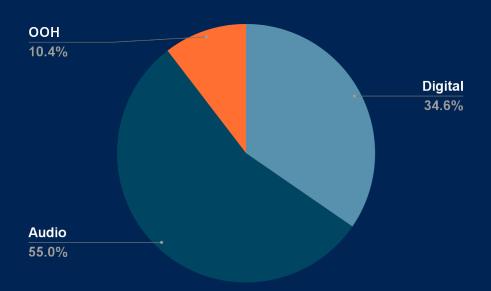


commuterconnections.org | 800.745.RIDE



MEDIA BUDGET (NET)

| Total | \$239,965,50 |
|---------|--------------|
| ООН | \$25,000.00 |
| Audio | \$131,965.50 |
| Digital | \$83,000.00 |





MEDIA BUDGET (NET)

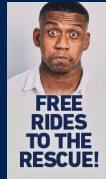
Spring Umbrella Campaign Guaranteed Ride Home- Baltimore

| Radio | \$24,992.50 |
|-------|-------------|
| Total | \$24,992.50 |



DIGITAL BANNER ADS

Spring Umbrella Campaign Guaranteed Ride Home



Get a guaranteed ride home, even if you use transit, carpool or vanpool just a few days a week.

Get up to 6 FREE RIDES for unexpected emergencies or unscheduled overtime.

SIGN UP TODAY!



Some restrictions apply.



Share the ride? Get a free ride home in case of emergency.

50 ECOMMUTER CONNECTIONS.

A DELETE WAY TO WORK
COMMUTER CONNECTIONS.







FREE RIDE HOME SIGN UP TODAY!

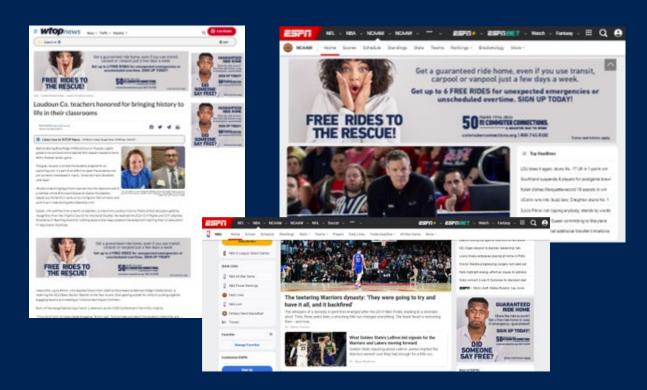
Share the ride to work? Get a free ride home in case of emergency—guaranteed!



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TEARS 1974-2024
COMMUTER CONNECTIONS.
A SMARTER WAY TO WORK

DIGITAL BANNER ADS







ENGLISH RADIO SPOTS

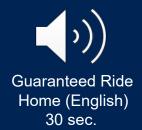














RADIO SPOT

Spring Umbrella Campaign Guaranteed Ride Home Baltimore







DIGITAL TRUCK AD







SOCIAL MEDIA (FACEBOOK/INSTAGRAM)













YOUTUBE VIDEO







SPONSOR DRIVE



Past and prospective sponsors solicited

Sponsor drive concluded January 31, 2024

20 sponsors secured

Cash donations of \$37,550

In-kind donations of \$22,100

POSTERS







SPANISH POSTER







RACK CARD









EVENT T-SHIRT







PIT STOP BANNER TEMPLATE









SELECTION COMMITTEE

Employer Recognition Awards

 Judges represent TDM and business community 18 nominations received Moderated by third party Silent balloting





CREATIVE

Employer Recognition Awards









OBJECTIVES & STRATEGY

Newsletter

- Report on relevant TDM news
- Promote Commuter Connections services and special events
- Reach
 - **Employer Transportation Coordinators**
 - Committee members
 - Other TDM stakeholders
 - Federal ETCs (w/insert)



WINTER NEWSLETTER & FEDERAL ETC INSERT

Newsletter



GRH = PEACE OF MIND

Since 1997, Commuter Connections has offered Guaranteed Ride Home (GRH) to ease employees' fear of being without a way home due to unexpected emergencies or unscheduled overtime. To qualify, commuters just need to use transportation alternatives to driving alone to and from work, two or more times a week.

GRH provides up to six free rides per year by way of taxi, Uber, or Enterprise rental car for commuters registered with Commuter Connections. Registration is also free! For first-lime commuters who forgot to register with the Commuter Connections GRH program, there is a "one-time exception" to allow new commuters to use the section exception. To allow new commuters to use the section without pre-registering. Commuters who wish to enjoy GRH for subsequent free trips must register.

How aware of GRH are commuters in the region? Commute connections has issued the State of the Commute survey (SOC) every three years since 2001 to measure awareness of its various programs and the general state of commuting within the region. The most recent survey was conducted in 2002 and was a random sample survey of employed persons in the Washington, DC region.

Survey respondents who were not teleworking/working from home full-time were asked if they knew of a regional GRH program available for commuters who rideshare or use public transportation.



The 2022 SOC survey found the following:

- awareness of GRH was strongly tied to respondents' awareness of Commuter Connections; 23 percent of commuters who said they had heard of Commuter Connections knew that a regional GRH program existed, compared with only 5 percent of commuters who did not know Commuter Connections
- GRH awareness was highest among respondents who rode a commuter train to work; 47 percent of these respondents knew of the GRH program
- 22 percent of carpool and vanpool riders and 19 percent of bus riders knew that a regional GRH program existed

Commuter Connections also tracks the GRH participant retention rate. The 2021 Retention survey asked more than 1,300 registered commuters in the GRH and other Commuter Connections databases. Of those interviewed, 68 percent had registered with GRH.

The GRH placement rate was calculated for Washington, IC metropolitan Non-Attainment Area (NAA) participants and those outside of the NAA. The U.S. Environmental Protection Agency defines the geographic boundaries of areas that do not meet federal standards for air quality as "non-attainment" areas. The placement rate is the percentage of GRH participants who made a shift to

GUARANTEED RIDE HOME

Get a free ride home in case of an unexpected emergency or unscheduled overtime! Sign up today for FREE!

Some restrictions app

COMMUTER CONNECTIONS.

A SMARTER WAY TO WORK

commuterconnections.org | 800.745.RIDE

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FEDERAL ETC UPDATES

A VAST WORKFORCE AND LIMITED PARKING AT THE PENTAGON



The Pentagon is big, Really big, As Thomas Harned, transportation planner in the Washington Headquarters Services' (WHS) Transportation Management Program Office, said: A place this large makes its own weather. Harned notes that 25,000 employees and just 8,000 parking spaces (even flever now due to construction on the campual creates a powerful incentive to seek alternatives to friving alone to work on the Reservation." as employees refer to the Pentagon. And those 8,000 parking spaces arent easy to get. Each Command gets an allocation of spaces and then sets their own policies for dolling them out.

Luckily, they've got the largest transit facility on the east coast (outside of New York Cityl right on campus. The Pentagon Transit Center PTO2 severs more than 7,500 riders each weekday. Most are disembarking at the PTC, while the remainder of riders are switching to other trains or buses. More than half of all Pentagon employees go through the PTC on their way to work. The PTC is a connection point to and from seven regional bus lines including:

- · Arlington Transit
- · DASH
- Fairfax Connector
- Metrobus

- · Loudoun County Transit
- PRTC OmniRide
- · Ride Smart Northern Shenandoah Valley/DC Motorcoach

Department of Defense (DoD) employees can have some or, in many cases, all of their transit paid for with the Mass Transit Benefit which this year gives employees up to \$315 in SmarTrip® monthly benefits, depending on the actual cost of their commute.

Rumors of the demise of slugging in OC abound but apparently the Pentagon hasn't herntagon thas The Lugging is going strong at the Pentagon: about 4 percent of Pentagon employees (about 1.00 pencell) travet this way. Slug stations going to various destinations are displayed on signs where people can line up for rides, usually Park and Rikel lots. Hamed believes that slugging complements the transit service. The OmniRife at Sirk in February 2023 lasted a month, and most of the Pentagon employees who rely on OmniRide opted to make their trips back to Prince William County, Manassas, and Manassas Park via slugging.

The mass transit benefit may also be used for eligible vanpools. The WHS Transportation Program Office promotes their commute program through monthly table events where employees can find out from the

Continued on back

WINTER ENEWSLETTER

Newsletter



Bike To Work Day 2024 Registration Opens March



Are your employees ready for Bike to Work Day 2024? Encourage them to circle Friday, May 17th on their calendars and make the fun journey to work by bike. Free registration begins early March 2024.

495 NEXT: Building a Better Ride for Commuters



The I-495 Express Lanes Northern Extension (495 NEXT) project is extending the existing Express Lanes north by two and a half miles, from the Dulles Corridor interchange to the George Washington Memorial Parkway, in the vicinity of the American Legion Bridge.

More News

GRH = Peace of Mind

Guaranteed Ride Home (GRH) provides up to six free rides home per year by way of taxi, Uber, or Enterprise Rent-A-Car for commuters who are faced with unexpected illness, emergencies, or unscheduled overtime at the office. GRH is for employees who commute two or more days a week.

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MORE LOOT FOR YOUR COMMUTE

INCENTRIP



OBJECTIVES & STRATEGY

incenTrip

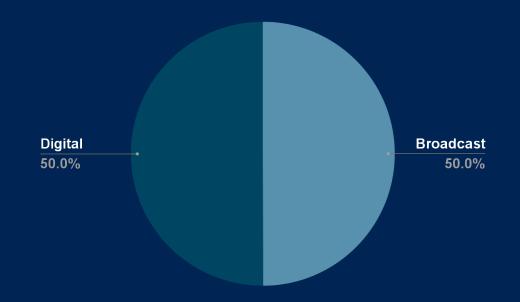
- Budgets:
 - \$43,190 (incenTrip Mobile App Regional ATCMTD)
 - \$ 18,5 10 (incenTrip MDOT ATCMTD)

Encourage commuters to download and use the app

MEDIA SPEND

incenTrip Mobile App Regional ATCMTD

| Broadcast Radio | \$21,564.50 |
|-----------------|-------------|
| Digital | \$21,595.00 |
| Total | \$43,159.50 |





incenTrip Mobile App Regional ATCMTD







DIGITAL BANNER ADS

incenTrip Mobile App Regional ATCMTD



A real-time trip planning app that's good for Earth and good for YOU.

- Up to \$600/yr for clean commutes
- Traffic alerts
- Eco-friendly driving tips
 Some restrictions apply.

incenTrip



incenTrip





A real-time trip planning app that's good for Earth and good for YOU.

- Up to \$600/yr for clean commutes
- Traffic alerts
- Eco-friendly driving tips

Some restrictions apply.







MEDIA SPEND

incenTrip MDOT ATCMTD

| Digital | \$18,510.00 |
|---------|-------------|
| Total | \$18,510.00 |

DIGITAL BANNER ADS

incenTrip MDOT ATCMTD



GO GREEN, MARYLAND! incenTrip









Real-time trip planning app that saves time, money and emissions.

- Up to \$600/year for clean commutes
- . Eco-friendly driving tips

Some restrictions apply.







COMMUTERCASH



COMMUTERCASH

 Survey sent to incenTrip users and a sample of the general public Four name options were presented for consideration The new name for the incenTrip app will be CommuterCash.
 The launch of the new app and campaign begins in early FY25

















OTHER PROJECTS

- Flextime Rewards campaign June
 Commuter Connections 50th Anniversary September
 Commuter Connections Website Templates
 - Home page and inner pages template designs
 - Optimized for mobile devices
 - Improved navigation



