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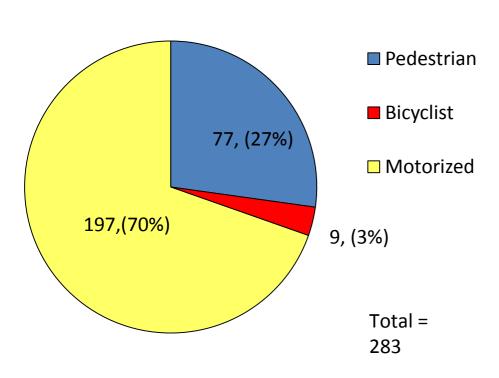
Spring 2012 Campaign Briefing

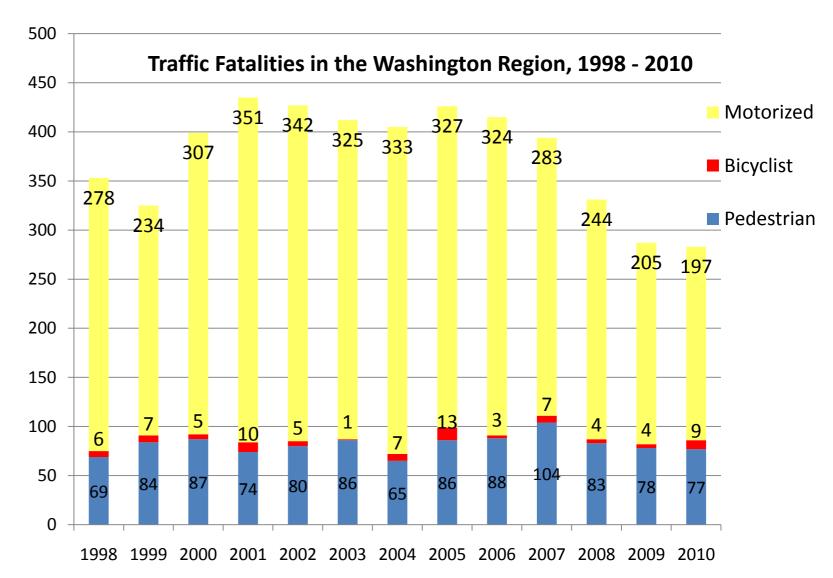
Michael Farrell
DTP
Regional TDM Marketing Group
March 20, 2012



Regional Traffic Fatalities

Pedestrian, Bicyclist, & Motorized Traffic Fatalities in the Washington Region, 2010







Pedestrian & Bicyclist Fatalities by Jurisdiction

Jurisdiction	2006	2007	2008	2009	2010	Total
District of Columbia	17	27	15	16	16	91
Charles County	2	6	1	3	3	15
Frederick County	4	1	0	1	4	10
Montgomery County	18	18	19	15	14	84
Prince George's County	20	29	41	23	23	136
Arlington County	1	1	1	4	1	8
City of Alexandria	1	2	0	0	2	5
Fairfax County	20	17	4	11	13	65
City of Fairfax	0	1	0	2	0	3
City of Falls Church	0	0	0	0	2	2
Loudoun County	1	3	0	1	2	7
City of Manassas	0	1	0	0	0	1
City of Manassas Park	0	0	0	0	0	0
Prince William County	7	5	6	6	6	30
Total	91	111	87	82	86	457



What is Street Smart?

- Street Smart focuses on Education through Mass Media
 - One media campaign for one media market
 - http://bestreetsmart.net
- Concentrated waves of Radio, Transit, Cable, and Internet advertising designed to change driver, pedestrian, and cyclist behavior
- Supported by concurrent law enforcement
- Since Fall 2002
- Funded by:
 - Federal Funds administered by the States
 - WMATA
 - TPB Member Governments
- Total Budget \$634,000
 - TPB member government contributions have ranged from \$38,000 to \$158,000
- FY 2013: \$63k will come from COG dues



Fall 2011







- November 14 Press Event @ Piney Branch Road in Montgomery County
 - Coverage Reached 900,000 People
- November Media
 - "Red Shoe"
 - 2 weeks radio
 - 1 month transit ads
- Law enforcement



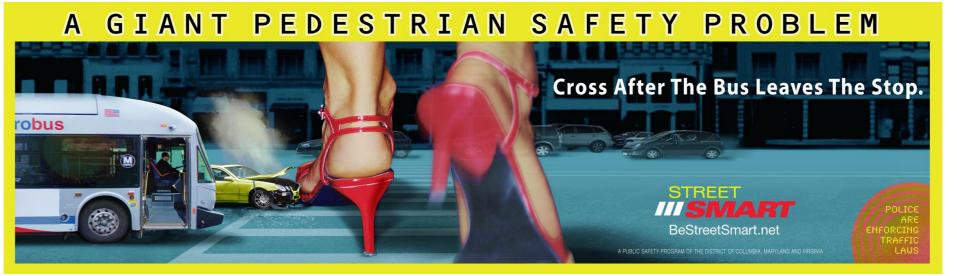
- October 18 Best Practices in Pedestrian Enforcement Workshop
- Montgomery County issues 250 citations



BeStreetSmart.net

A GIANT PEDESTRIAN SAFETY PROBLEM Watch for Pedestrians. STREET, MARKET SWART





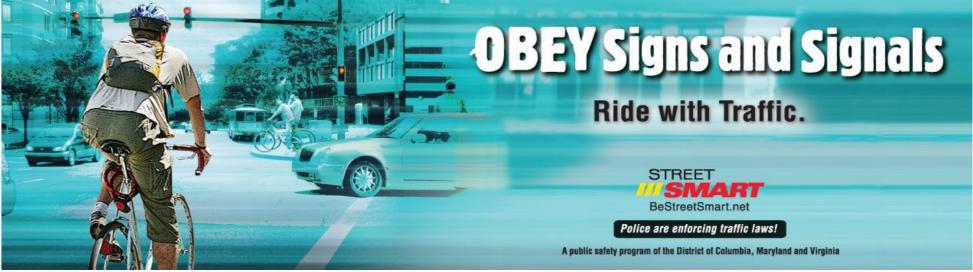














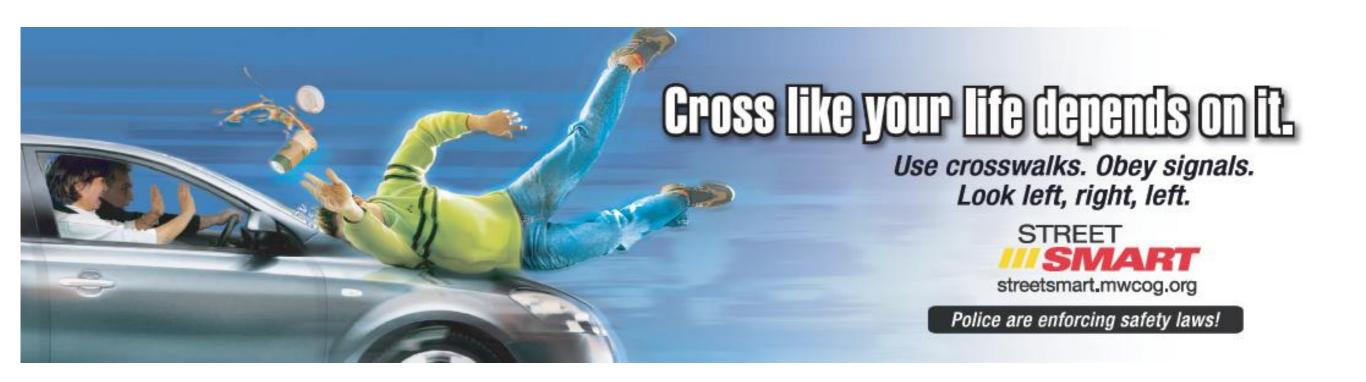


2009 CAMPAIGN











Spring 2012 Campaign

- March 18 April 14
 - \$218,000 media budget
 - Four weeks Cable TV, Outdoor (half the budget)
 - Two weeks Radio
 - Weighted Wednesday Sunday, 3 pm 8 pm
 - Press Event
 - March 28th, 11:30 a.m., in District Heights, MD
 - Followed by live enforcement Intersection of Silver Hill Road and Marlboro Pike
 - Request Law Enforcement in High-Incidence Areas
 - Distribute High-Incidence Area Local Response Guide
- New Materials



Advisory Group

- Working group of the Bicycle and Pedestrian Subcommittee of the TPB **Technical Committee**
- Consists of funding agency representatives with safety expertise
- Worked with TPB Staff and consultant to shape campaign strategy, messaging, and materials

Need for New Materials

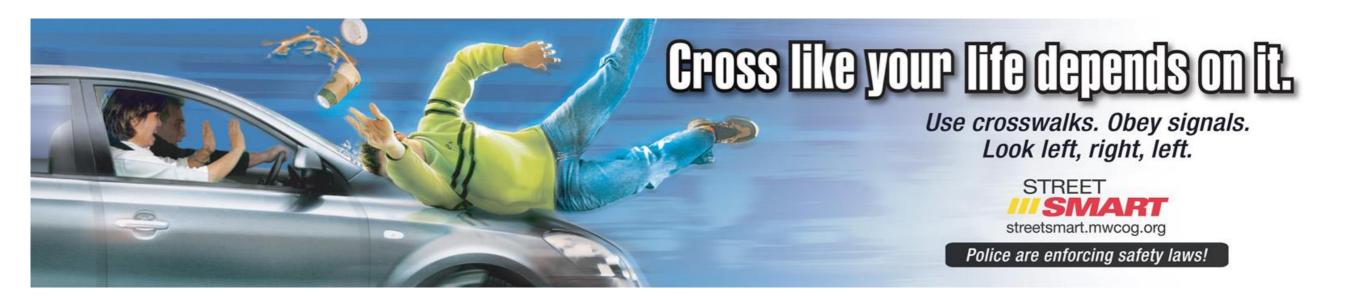
- New materials increase the ability to achieve "earned" media (e.g. free news coverage) that furthers messaging and outreach
- 2011 "Giant Pedestrian Safety Problem" Materials
 - •Reaching the end of ability to grab attention in some markets
 - Wanted better law enforcement tie-in
 - Controversial in some quarters

Focus Groups

- Two demographically correct focus groups Shugoll Research
- Examined storyboards for TV spot, headlines for outdoor



2008 CAMPAIGN



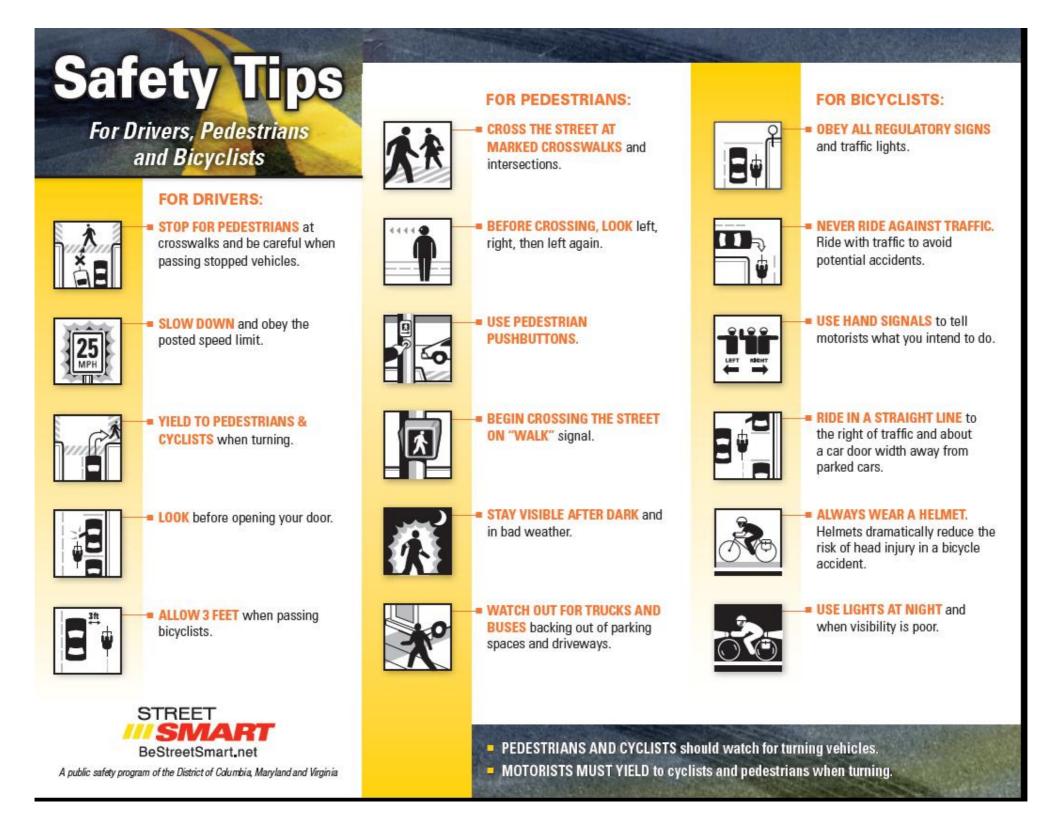








Tips Cards





Cable TV, District





Cable TV, Maryland



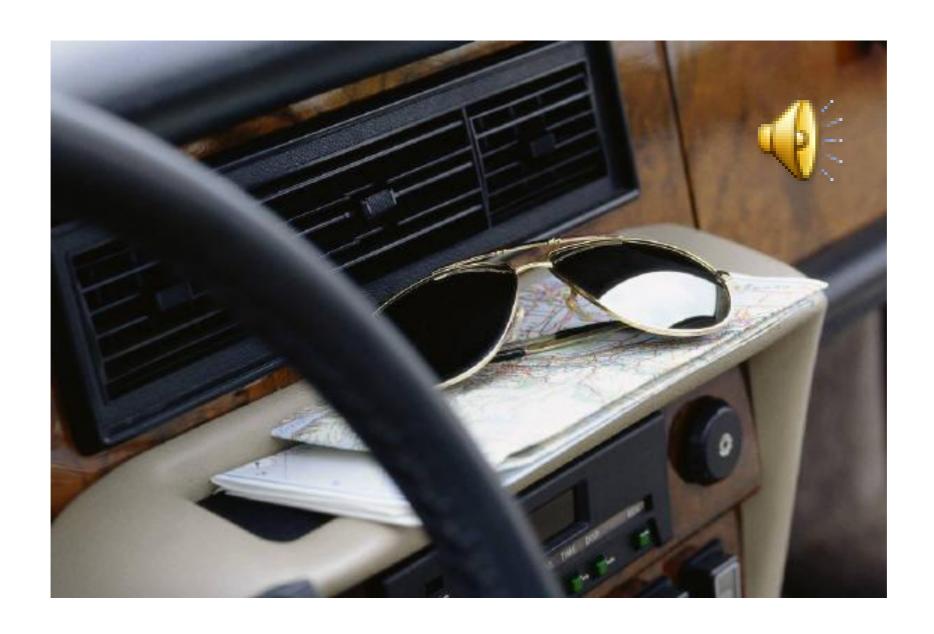


Cable TV, Virginia





Radio





Evaluation

- Pre and post-campaign web-based surveys of area motorists
 - Shows that people remember the messages, and where they heard them
- PR success measured by "earned media"
- Law enforcement agencies report citations and warnings issued during the campaign
- Annual Report, October 2012

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