

Clean Air Partners -- Cash Flow as of December 31, 2005

REVENUE	12-Month Original 1/1/05-12/31/05 Budgeted	Approved 18-Month 1/1/05-6/30/06 Budgeted	YTD Actual
VDOT	\$108,000	\$162,000	\$90,628
MDOT	\$250,000	\$375,000	\$250,000
DDOT	\$54,000	\$81,000	\$54,000
COG	\$20,000	\$50,000	\$50,000
Membership Dues	\$11,000	\$15,500	\$7,250
Carry Over	\$0	\$21,875	\$101,108
Transfer	\$0	\$0	
Conference	\$1,500	\$3,000	\$805
Sponsorship	\$150,000	\$150,000	\$70,000
Grants	\$63,375	\$30,000	\$40,000
<b>TOTAL REVENUE</b>	<b>\$657,875</b>	<b>\$888,375</b>	<b>\$663,791</b>
<b>EXPENSES</b>			
<b>Air Quality Action Days</b>			
Washington Air Quality Action Days Program	\$75,585	\$113,515	\$94,821
Educational Materials	\$15,000	\$20,000	\$15,201
Air Quality Action Days Conference	\$10,000	\$15,000	\$7,077
<b>Total</b>	<b>\$100,585</b>	<b>\$148,515</b>	<b>\$117,099</b>
<b>Marketing and Public Relations</b>			
Marketing Support	\$15,000	\$22,500	\$28,340
Paid Radio and TV	\$228,000	\$282,000	\$130,033
Sponsorship Recruitment - Washington/NVA	\$10,000	\$15,000	\$9,070
Public Relations - Baltimore	\$10,000	\$15,000	\$11,991
Web Site www.cleanairpartners.net	\$1,500	\$3,000	\$92
Media Clips	\$2,500	\$3,360	\$1,787
<b>Total</b>	<b>\$267,000</b>	<b>\$340,860</b>	<b>\$181,313</b>
<b>Air Quality Action Day - Voluntary Business Emission Reduction Strategy</b>			
Baltimore/Washington Voluntary Emission Reduct	\$0	\$15,000	
Education Materials	\$0	\$16,000	
<b>Total</b>	<b>\$0</b>	<b>\$31,000</b>	<b>\$0</b>
<b>Public Education</b>			
Day Care Activity Book	\$5,000	\$0	
Early Childhood Ozone Action Days Curriculum T	\$3,000	\$0	
Special Projects	\$50,000	\$0	
Bike to Work Week	\$2,500	\$0	
Particle Pollution Curriculum	\$0	\$15,000	
Particle Pollution Teacher Training	\$0	\$15,000	
<b>Total</b>	<b>\$60,500</b>	<b>\$30,000</b>	<b>\$0</b>
<b>Performance Improvement &amp; Measurement System</b>			
End of Season Survey	\$5,000	\$0	
Episodic Surveys	\$38,300	\$57,300	\$6,170
<b>Total</b>	<b>\$43,300</b>	<b>\$57,300</b>	<b>\$6,170</b>
<b>Membership Services</b>			
Annual Meeting and Awards	\$5,000	\$5,000	
Annual Report	\$2,000	\$2,000	
OAD Employer Survey/Awards	\$2,000	\$0	
Special Projects:			
Clean Commute Month - Baltimore	\$0	\$7,500	\$5,000
<b>Total</b>	<b>\$9,000</b>	<b>\$14,500</b>	<b>\$5,000</b>
<b>Administration and Leadership</b>			
Managing Director and Clean Air Partners Office	\$80,000	\$120,000	\$49,443
COG Program Support and Administration	\$97,490	\$146,200	\$55,255
<b>Total</b>	<b>\$177,490</b>	<b>\$266,200</b>	<b>\$104,698</b>
<b>TOTAL EXPENDITURES</b>	<b>\$657,875</b>	<b>\$888,375</b>	<b>414,280</b>
<b>TOTAL</b>			<b>\$249,511</b>