



Local governments working together for a better metropolitan region

May 11, 2011

*District of Columbia
Bladensburg**

Bowie

College Park

Frederick

Frederick County

Gaithersburg

Greenbelt

Montgomery County

Prince George's County

Rockville

Takoma Park

Alexandria

Arlington County

Fairfax

Fairfax County

Falls Church

Loudoun County

Manassas

Manassas Park

Prince William County

**Adjunct member*

To: **Board of Directors**

From: **Councilmember, Sheryl Bass
Secretary-Treasurer**

Subject: **Fiscal Year 2011 Third Quarter Financial Reports**

I am pleased to transmit the third quarter (January to March) financial reports for fiscal year 2011. These reports show significant budgetary and fiscal developments that further strengthen COG's financial position and allow for the completion of this year's approved work program as well as meeting strategic goals.

Balance Sheet - Schedule 1

Cash at March 31, 2011 was \$4,185,331 which allows COG to meet its cash requirements for its financial obligations to vendors exceeding the amount of \$2,661,695 for accounts payable.

For the third quarter of the fiscal year 2011, COG's reserve funds were at \$9,904,293. The reserve funds are invested in certificates of deposits and are laddered in maturities to meet liquidity and average rate of returns requirements.

Income Statement – Schedule 2

COG's revenues for the nine month period exceeded expenses by \$2,767,559. Interest income from investments amounted to \$155,612. The current average yield on the certificates of deposits is 3.6%

Comparative Project Budgets - Schedule 3

Total forecast annual program revenues decreased by \$225,000 or 1% from the adopted work program budget. The reason for this change is due to the decreased funding for the Commuter Connections Program and lesser projected investment income due to the lower interest rate environment.

Accounts Receivable Aging – Schedule 4

The Accounts Receivable balance was at \$6,545,039. \$1,290,757 or 19.7% was over ninety days. \$1,178,000 represents the majority amount of the outstanding balance in \$412,000 for Virginia Department of Rail and Public Transportation for transportation program, \$141,000 for DC Transportation program, \$194,000 for DC, Maryland, and Virginia environmental programs and \$431,000 for the Urban Area Security Initiative. COG subsequently has received payments of \$122,000 and is working with state and local agencies on the remaining balance.

Metropolitan Washington Council of Governments
Balance Sheet *
March 31, 2011

Schedule 1

ASSETS

Amount

Cash	\$ 4,185,331
Investments	8,765,436
Accounts Receivables	8,311,372
Advances, Deposits and Prepayments	71,257
Furniture, Equipment and Leasehold Improvements (net)	<u>758,151</u>
TOTAL ASSETS	<u>\$ 22,091,547</u>

LIABILITIES AND FUND BALANCE

Accounts Payable	\$ 2,661,695
Accrued Liabilities	<u>2,301,589</u>
Total Liabilities	<u>\$ 4,963,284</u>
Investment in Capital Assets	\$ 758,151
Restricted Project Fund Balance	6,465,819
Unrestricted General Fund Balance	<u>9,904,293</u>
TOTAL LIABILITIES AND FUND BALANCE	<u>\$ 22,091,547</u>

* Unaudited

Metropolitan Washington Council of Governments
Income Statement *
Nine Months Ended March 31, 2011

Schedule 2

REVENUE

Federal and State Revenue	\$ 18,712,046
Local Revenue (Regional Funds, etc)	2,004,583
General Local Contributions	3,244,329
Interest Income	155,612
Other Revenues (Foundations, conference fees, etc.)	<u>2,620,597</u>
TOTAL REVENUE	<u>\$ 26,737,167</u>

EXPENSES

Salaries, Leave, Fringe Benefits	\$ 8,931,181
Consultant Costs	8,672,696
Other Direct Costs	3,061,194
Indirect Costs	<u>3,304,537</u>
TOTAL EXPENSES	<u>\$ 23,969,608</u>

BALANCE **\$ 2,767,559**

* Unaudited

FY 2011 ADOPTED BUDGET versus REVISED BUDGET

March 31, 2011

Schedule 3

<u>Program Area</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Increase (Decrease)</u>
<u>Transportation Programs</u>			
1.0 Transportation Planning	\$12,455,000	\$12,455,000	\$0
2.0 Commuter Connections Programs	<u>4,609,000</u>	<u>4,537,000</u>	<u>(72,000)</u>
Subtotal	<u>17,064,000</u>	<u>16,992,000</u>	<u>(72,000)</u>
<u>Community Planning Services and Public Safety</u>			
3.0 Metropolitan Planning	266,000	266,000	\$0
4.0 Housing Opportunities	450,182	450,182	-
5.0 Child Welfare	325,890	325,890	-
6.0 Public Safety and Health	<u>1,695,828</u>	<u>1,695,828</u>	<u>-</u>
Subtotal	<u>2,737,900</u>	<u>2,737,900</u>	<u>-</u>
<u>Environmental Programs</u>			
7.0 Water Resources	2,999,089	2,999,089	-
8.0 Environmental Resources	1,017,218	1,017,218	-
9.0 Air Quality Planning	<u>1,263,422</u>	<u>1,263,422</u>	<u>-</u>
Subtotal	<u>5,279,729</u>	<u>5,279,729</u>	<u>-</u>
<u>Direct Services to Local and State Governments</u>			
10.0 Direct Services to Local and State Governments	<u>880,567</u>	<u>727,567</u>	<u>(153,000)</u>
Total	<u>\$25,962,196</u>	<u>\$25,737,196</u>	<u>(\$225,000)</u>

Metropolitan Washington Council of Governments

March 31, 2011

Schedule 4

Department	Current	31 to 60	61 to 90	Over 90	Balance Due
<u>Tranportation</u>					
Receivables	\$2,501,681	\$135,683	\$343,800	\$553,540	\$3,534,704
Total	2,501,681	135,683	343,800	553,540	3,534,704
<u>Environmental</u>					
UASI	32,104	0	0	214,839	246,943
Other Receivables	443,216	35,501	30,285	226,152	735,154
Total	475,320	35,501	30,285	440,991	982,097
<u>Community Planning and Services</u>					
Receivables	0	0	0	0	0
Total	0	0	0	0	0
<u>Public Safety and Health</u>					
UASI	709,481	344,996	258,959	218,745	1,532,181
Other Receivables	0	0	0	40,725	40,725
Total	709,481	344,996	258,959	259,470	1,572,906
<u>Member Services</u>					
Receivables	19,540	3,093	395,943	36,756	455,332
Total	19,540	3,093	395,943	36,756	455,332
Grand Total	\$3,706,022	\$519,273	\$1,028,987	\$1,290,757	\$6,545,039