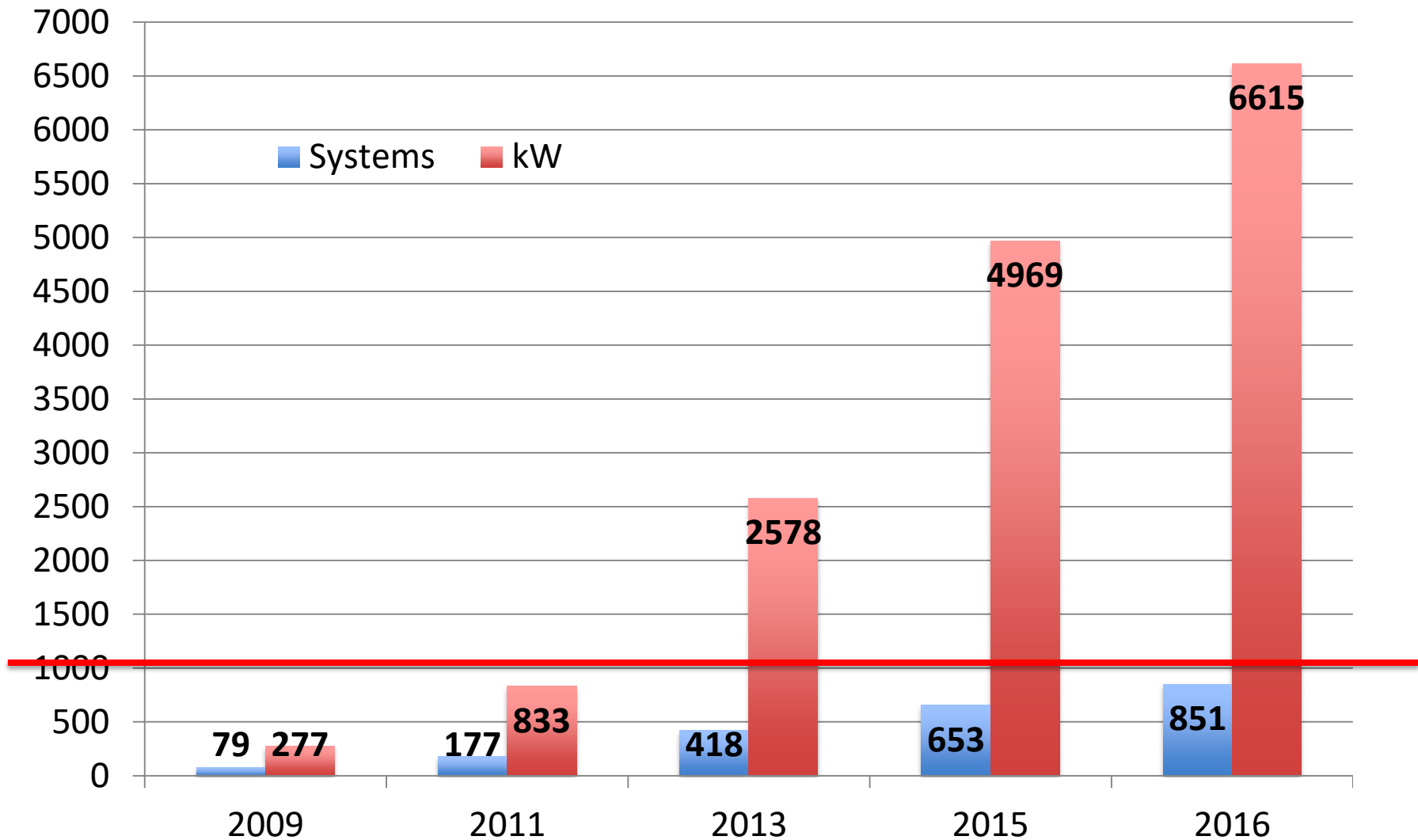

Presentation to the Built Environment and Energy Advisory Committee

Metropolitan Washington Council of Governments
September 14, 2017

Growth in Solar PV Arrays in the Region



What has changed?

UPSET THE
U.S. IS LEAVING
THE PARIS CLIMATE
ACCORDS?
DON'T GET MAD
- GO SOLAR!



Pricing

Figure 2.3 Modeled U.S. National Average System Costs by Market Segment, Q1 2016 & Q1 2017



Note: Detailed information about national system prices by market segment and component is available in the full report

Solarize NoVA which was at \$3.70 per watt in the Fall of 2014 is now down to \$2.45 per watt for a 5 kW system – a drop of 33% and below the national average.

New Tools



Our solar map for Northern Virginia has had more than 12,000 unique visitors over a 13 month period.

It helps begin the conversation at home and with installers and what is viable for their home or business.

www.novasolarmap.com

Concerns for the Future

- The impact of the Federal Trade Commission case filed by Suniva and Solar World on the price of panels in the event tariffs are levied.
- What happens in the General Assembly in Virginia this session with respect to net metering. Rumors abound, but nothing concrete has surfaced for the moment.