



F4F FAQs
Cooperative Procurement Process

Project Overview

Fleets for the Future received a competitive award from the US Department of Energy

Purpose

To aggregate AFV purchases and infrastructure installations on national and regional scales

Partners

1. National Association of Regional Councils (NARC) – project lead and developing the national procurement for private fleets
2. 5 regional councils: Metro Washington Council of Governments (MWCOG), MAPC, North Central COG, Pima COG, and MARC
 - a. Developing and implementing aggregate procurements for AFVs and infrastructure in each region

MWCOG regional market

Mid-Atlantic from Richmond area up to Philadelphia region

Eligibility

1. Public and Nonprofit Fleets: State and local government, school districts, universities, and utilities
2. Vehicle Type: Light-, medium-, and heavy-duty vehicles
3. Vehicle Fuel Type: Compressed natural gas, propane, ethanol (E85), plug-in electric technology, hybrid electric technology (non plug-in medium- and heavy-duty only)
4. Infrastructure Type: Compressed natural gas, E85, propane (LPG), Level 2 electric charging, and DC Fast Charging (DCFC)

Type of Procurements

1. Invitation to Bid (ITB) – Vehicles
 - a. Dealers not OEM (preferred)
2. Invitation to Bid (ITB) – Infrastructure – equipment only
 - a. Only equipment - not project specific
 - b. Jurisdictions must negotiate based on individual project needs and installation

Bid form will be menu style including the following:

1. Base bid for vehicle
2. Additional Options
3. Outfitting charges for propane, natural gas, etc.

Contracts

1. Multiple awards are expected
2. Bid "Rider Clause" will allow piggybacking
3. Three-year contract
4. All ordering and payments will originate from the agencies not from COG
5. MWCOG vendor registration system - www.midatlanticpurchasing.net

Contract Timelines

1. Vehicles: mid-October Award
2. Infrastructure – mid-November Award

Awards based on lowest and best bid

1. Cost
2. Meets specifications
3. Qualified vendor
4. We expect to issue multiple awards to various qualified suppliers. This may be done based on geographic regions or based on agency policies and requirements

For more information, go to <http://www.fleetsforthefuture.org/metropolitan-washington/> or contact Leah Boggs at lboggs@mwkog.org or 202-962-3336.

