

COMMUTER CONNECTIONS PROGRAM OBJECTIVES

Encourage alternatives to SOV commuting

Reduce vehicle trips and miles traveled

Reduce traffic congestion and improve air quality



FY22 MARKETING ACTIVITIES

RECAP January March 2022

Regional TDM Recovery Campaign Phase II

Bike To Work Day

Employer Recognition Awards

Employer Newsletter





OBJECTIVES & STRATEGY

- Phase II Media Budgets:
 - o \$450,000 (RS and GRH)
 - \$325K for RS
 - \$125K for GRH
 - \$50K (GRH Baltimore)
- Return-to-Office Focus and Encouraging:
 - o Carpool and Vanpool Use
 - o Guaranteed Ride Home Registrations and Re-Registrations
 - o Other Alternative Modes of Transportation



MARKETING COMPONENTS

RS Campaign (existing assets)

- Radio
- Hispanic Radio
- Streaming TV
- YouTube
- Social/Digital
- Key Influencers
- Earned Media
- Direct Mail

GRH Campaign (new assets)

- Radio
- Hispanic Radio
- Social/Digital
- Key Influencers
- Earned Media
- YouTube
- Direct Mail



EARNED MEDIA STRATEGY

- Social media posts
- Infographic GIFs
- Targeted media pitching
- Commute with Confidence video discussion series



MEDIA SPEND

Rideshare

Broadcast Radio \$208,254.75

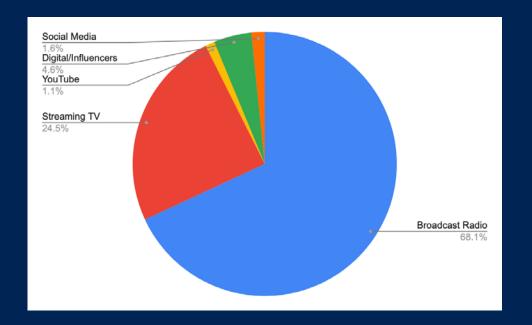
Streaming TV \$75,000

YouTube \$3,500

Digital/Influencers \$14,149

Social Media \$4,990

Total \$305,893.75





MEDIA SPEND

Guaranteed Ride Home

Broadcast Radio \$114,639.50

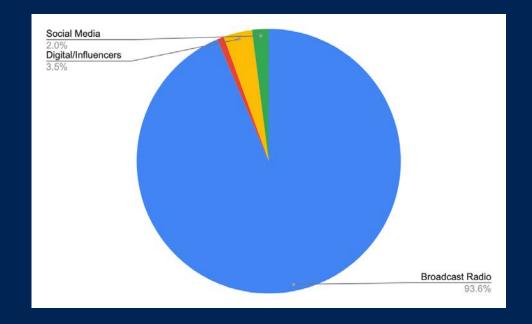
YouTube \$1,000

Digital/Influencers \$4,300

Social Media \$2,500

Direct Mail TBD

Total \$122,439.50





Regional TDM Recovery Campaign Phase II

MEDIA SPEND

Guaranteed Ride Home Baltimore

Broadcast Radio \$49,938

Social Media Value Add

Total \$49,938

ADDED VALUE SUMMARY

Added Value Negotiations:

Extra (free) radio spots and banner impressions

Campaign Estimated Value

Rideshare \$58,380

Guaranteed Ride Home \$51,325

Total Estimated Value \$109,705



RADIO ADS

Rideshare

:30 and :15 radio spots





















Rideshare

:30 and :15 radio spots







:30 Radio English

:15 Radio English

:30 Radio Spanish

RADIO ADS Guaranteed Ride Home

:30 and :15 radio spots











RADIO ADS

Guaranteed Ride Home Baltimore

:30 and :15 radio spots





Value added - both stations will share the GRH message on their social media platforms



RADIO ADS Guaranteed Ride Home

Regional TDM Recovery Campaign
Phase II

:30 and :15 radio spots







:30 Radio English

:15 Radio English

:30 Radio Spanish



DIGITAL BANNER ADS

Rideshare









DIGITAL BANNER ADS

Rideshare

Radio Station e-Newsletters



PoPville Neighborhood Blog





DIGITAL BANNER ADS

Guaranteed Ride Home





GET A FREE GUARANTEED RIDE HOME!





Some restrictions apply



VIDEO (YOUTUBE & STREAMING TV) Rideshare







LIVE VIDEO

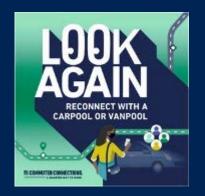
Commute With Confidence Discussion Series







SOCIAL MEDIA





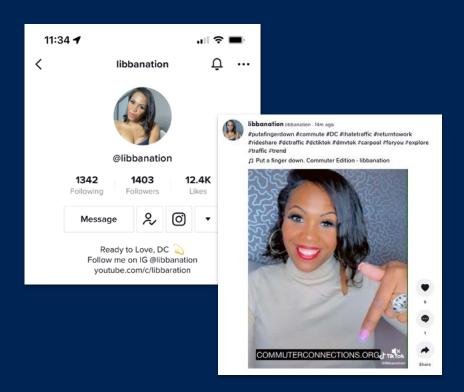


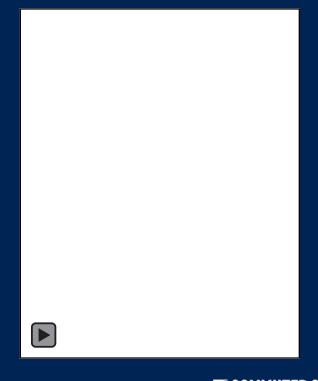






TIK TOK INFLUENCERS







SELECTION COMMITTEE

Employer Recognition Awards

- March 2022
- Judges represent various factions of TDM and business community
- Moderated by third party
- Silent balloting



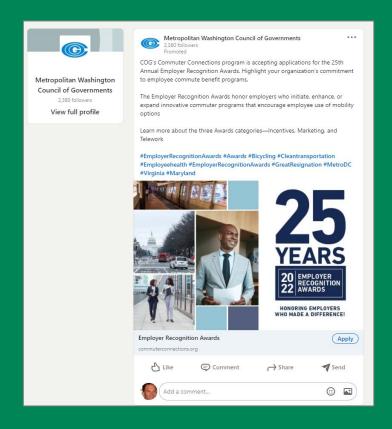


CREATIVE



LINKEDIN

Employer Recognition Awards







SPONSOR DRIVE

- Past and prospective sponsors solicited
- Sponsor drive concluded January 31, 2022
- 19 sponsors secured
- Cash donations of \$45,950
- In-kind donations of \$9,250



POSTER









RACK CARD









OUTDOOR BANNER





Register at BIKETOWORKMETRODC.ORG

or call 800.745.7433

CONNECTIONS



URBANSTEMS



VERRA







City Dental DC



ADAMS MORGAN AT UNITY PARK

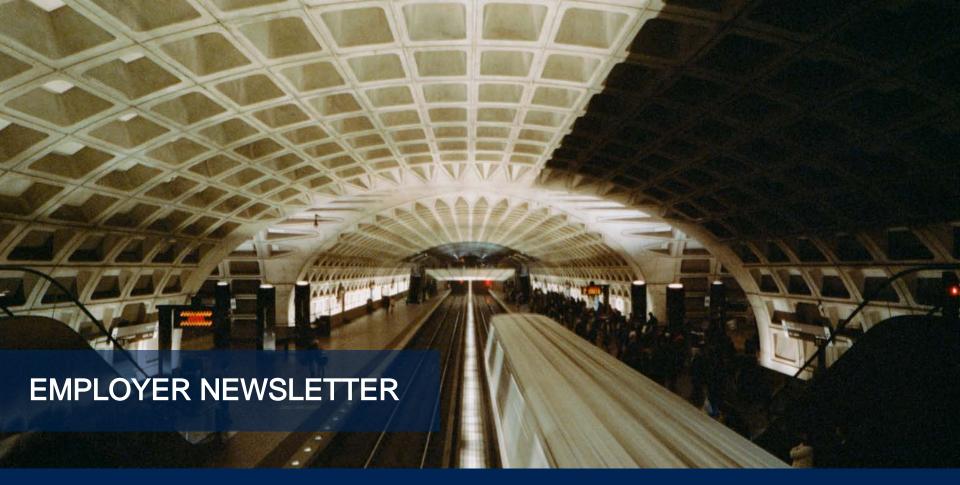
Columbia Road/Champlain & Euclid Streets, NW 7:30 am to 9:30 am

BIKE TO WORK DAY 2022









OBJECTIVES & STRATEGY

Report on relevant TDM news

Promote Commuter Connections services and special events

Reach

Employer Transportation Coordinators

Committee members

Other TDM stakeholders

Federal ETCs (w/insert)



WINTER NEWSLETTER and FEDERAL ETC INSERT



COMMUTER BENEFIT INCREASES IN 2022

Commuters who use transit or vanpools to travel to work are now able to set aside an extra \$10 per month to pay their fares in 2022. The federal qualified transportation fringe benefit monthly tax-free limit was raised from \$270 in 2021 to \$280 in 2022 or \$3.360 per year.

In 1984, an agreement with the IRS, prompted by Congress, allowed employers to give employees \$15 per month to pay for transit and vanpools. As its popularity grew, in 1993 the commuter benefit was built right into the federal tax code, (section 132(fi)). The Qualified Transportation frings benefit sparked a big change in how commuter so aid for fand saved with) transit and vanpools.

Today, commuter benefits are a mainstream within America's paprils and are among the top benefits provided by employers. On their website, the Society for Human Resource Management ISHBM) noted a 2020 national survey of 500 C-suite and HR executives by Care com to learn what benefits they plan to change due of respondents planned to either introduce or expand commuting benefits in the near future.

The commuter benefit was primarily used by employees who traveled to the office Monday frituroully Friday, Now, a portion of employees will work on a hybrid schedule where they work remotely a few days per week and commute to the office on the remaining days. With new discounted transit fare for fewer rides per week, and the growth of part-time varpooling, commuters can still save money with the benefit.

In addition to sparking a remote working revolution, the pandemic also let millions of unused dollars in employees commuter benefit accounts. Money can build up in a commuter benefit account but it cannot be refunded and the employee cannot take it with them when they leave their employee. Employee Transportation Coordinators (ETCs) or HR managers should remind commuter benefit their preferences when something changes.



In the Washington, D.C region, the Washington Metropolitan Area Transit Muthority (WMATa) allows employers to designate unused monthly contributions as 'rollower' or 'non-rollower'. Follower permits unused employer contributions to accumulate in the commuter benefit accounts from nonth to month. 'Non-rollower' sends unused employer-paid benefits back to the employer at the end of the month.

And remember, employers save too when they provide a monthly commuter benefit contribution to employees. According to Commuterbenefits.com, employers can save about \$40 per month in payroll taxes for each benefit participant; if 50 employees are enrolled in the benefit, the employer might save more than \$24,000 annually.

A new bicycle commuter benefit is included in the Build Back Better Act of 2021, still tied up in legislation. The provision would set the bicycle commuting tax-free limit at 30 percent of the amount provided for transit, vanpooling, and parking.

FEDERAL ETC UPDATES

FDA EXPANSION PLAN FOR WHITE OAK, MARYLAND CAMPUS HEAVY ON TDM



With a planned expansion of the Food and Drug Administration's (FDA) Federal Research Center (FRC) in White Clak, Maryland, along with a large increase in employees from consolidation and internal growth, a comprehensive commuter plan is a welcome commodity. The campus will grow by 1.6 million gross square feet (GSF) and the number of employees on campus will rise from 11,000 to 18,000.

The expansion project Master Plan calls for 7,436 additional parking spaces, about one parking space for every 1.8 employees. Under the plan, 46 percent of employees will need to commute by means other than driving alone: transit, carpooling, vanpooling, remote working highing walking

A commuter survey conducted before the pandsmic found that less than a third (31%) of employees commute to the campus every work day, while more than two-thirds (69%) work remotely, most toleworking two days per week. Excluding telecommuters, about 25 percent of current employees use alternative transportation methods to commute to work.

The FDA's robust Transportation Demand Management (TDM) program includes the following:

- Transit subsidies
- Carpool and vanpool support and subsidies
 Alternative Work Hours policies: Flex Hours, Flex Time. Compressed Work Week
- Commuter Connections' Guaranteed Ride Home program
- Telework/remote working
- Locker room and shower facilities
- Bike repair stations around campus

New TDM strategies during and post-expansion could include:

- · Enhance existing TDM programs
- Expand the commuter shuttle system to include direct shuttle service to and from Park and Ride facilities along the I-270 corridor.
- Bike/walk to work (Live Near Your Work) incentives
 Identify potential sites for new Park and Ride
- Identify potential sites for new Park and Ride lots, working with Montgomery County and the Maryland Department of Transportation State Highway Administration (MDOT SHA)
- Directional bike lanes along the campus loop roads
 Secure, covered bicycle parking near building entrances
- Wider sidewalks in high pedestrian areas
- Pedestrian crosswalks at all intersections
- Bikeshare docks at the main building and at the transit center
- A campus transit hub that includes a waiting area and real-time transit information, boarding areas for bus and campus shuttle services, a taxi/ ridesharing waiting area, and bikeshare dock
- Expanded transit and shuttle service

The Employee Transportation Coordinator (ETC) will manage many of these strategies and conduct an annual employee survey to monitor progress. The ETC will also market the programs with events and other employee communication strategies. The plan notes that additional TDM staff may be needed to implement and maintain the distribution of the campus construction is dependent on GSA appropriations.

WINTER eNEWSLETTER

COMMUTER CONNECTIONS.



Commuter Benefit Increases in 2022

Commuters who use trensit or varipools to travel to work are now able to set aside an extra 5.10 per month to pay large on a pre-tax basis, as the federal qualified transportation fringe benefit monthly limit was raised to \$200.00.



Bike to Work Day Registration Opens March 2022

Bike to Work Day 2022 will include bicyclists commuting to their traditional workplace offices via a 'pit stop' and those working from home who bike to a pit stop and back to their home office. The first 15,000 registered bicyclists who attend will receive a free t-shirt.

R



Marketing Campaign to Focus on Ridesharing and Incentive Programs

According to Nicholas Ramfos, Commuter Connections Director, the best way to get commuters back into carpools, vanpools, and other alternatives to driving alone is by going green; "green" not only in the environmental sense, Newsletter



FY22 MARKETING ACTIVITIES

Second Half – Jan Through June 2022

Regional TDM Recovery Campaign Phase II

Bike to Work Day

Employer Recognition Awards

Employer Newsletters Winter/Spring

Incentive Programs



