

# Assessing the Impact of Affordable Housing on Nearby Property Values in Alexandria, Virginia



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#### Affordable housing has many benefits

**Reduces homelessness** 

Lifts people out of poverty

Improves health outcomes

Improves educational outcomes for youth and long-term earnings

Reduces the likelihood of later adult incarceration

Maintains health, daily functioning, quality of life, and maximum independence for adults as they age

Supports economies as a whole

# Still, there is often opposition to affordable housing developments

- One reason for opposition if a fear that the developments will cause nearby property values to decline
  - Research has provided little evidence that subsidized housing depresses neighborhood property values
    - LIHTC:
      - ↑ nearby property values of 3.8 percentage points to 6.5%
      - Revitalize neighborhoods and attracts racially and income diverse populations
      - developments in higher income areas can be associated with house price declines
    - Other types of affordable developments, such as those funded by New Markets Tax Credits, have not been found to depress property values, and can increase property values under certain conditions

#### Our study

We use Zillow's Assessor and Real Estate Database (ZTRAX) to estimate the relationship between affordable housing developments in Alexandria, Virginia, and sales prices of nearby single-family homes, duplexes, cooperatives, and residential condominiums between 2000 and 2020.

### Data and Methods

#### Analysis methods

- Sample: properties that were sold more than once between 2000 and 2020 within the City of Alexandria
- Model: We use a repeat sales model that estimates the change in sales prices before and after an affordable development is built near a home.
  - The model compares changes near an affordable housing development to changes in the sales prices of other residential units in Alexandria, thus isolating the relationship between the development and changes in property values while controlling for overall trends in home prices.
- Treatment variable: number of affordable units in each development



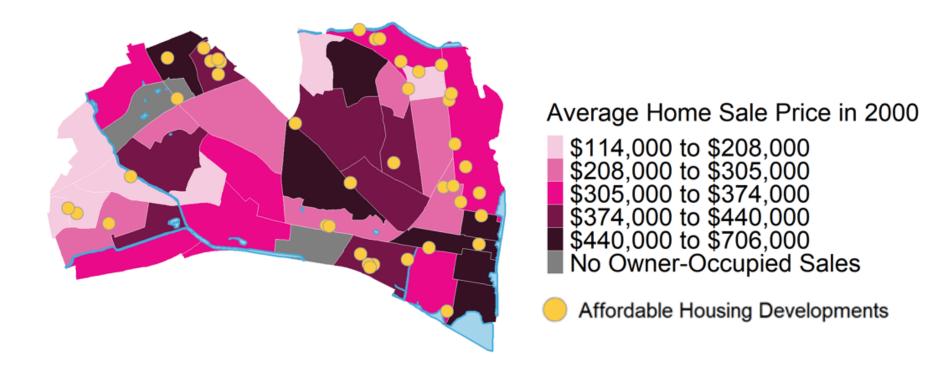
Administrative data from the City of Alexandria, VA about multifamily affordable housing developments that began assistance between 2000 and 2020

#### Data:



Sales data from the **Zillow Transaction and Assessment Dataset**(**ZTRAX**) between 2000 to 2020

### Multifamily Affordable Housing Developments in Alexandria, VA between 2000 and 2020, Overlaid with Average Home Sale Price in 2000



Includes 6 public housing developments, 18 market rate developments that include affordable set asides, and 16 developments that were built or preserved by affordable housing developers and include all affordable units

# Multifamily Affordable Housing Developments in Alexandria, VA, where assistance began between 2000 and 2020

Project Name	Year Assistance	Set-	Public	Level of	Committed	Total Units
	Began	Asides	Housing	Affordability	Affordable Units	in Complex
Potomac West Apartments	2001	No	No	60-80	45	60
Lynhaven Apartments	2002	No	No	50-60	28	28
Chatham Square	2004	No	Yes	0-30	52	151
Northampton Place	2005	Yes	No	60	12	275
BWR/ Reynolds	2005	No	Yes	0-30	18	18
BWR/ Whiting	2005	No	Yes	0-30	24	24
Beverly Park Apartments	2005	No	No	60	33	33
Arbelo Apartments	2006	No	No	60	34	34
Lacy Court Apartments	2006	No	No	40-60	44	44
Parcview Apartments	2006	No	No	60	120	149
Carlyle Place	2007	Yes	No	60	13	326
BWR/ Braddock	2007	No	Yes	0-30	6	6
Halstead Tower	2007	Yes	No	60	9	174
Meridian at Eisenhower Station	2007	Yes	No	60	15	369
The Alexander	2007	Yes	No	60	13	275
Longview Terrace	2007	No	No	60	41	41
The Tuscany Apartments	2007	Yes	No	60	2	104
The Station at Potomac Yard	2009	No	No	60-80	64	64
Alexandria Crossing at Old Dominion	2009	No	Yes	0-30	36	54
Alexandria Crossing at West Glebe	2009	No	Yes	0-30	48	48
Del Ray Central	2010	Yes	No	60	9	141

# Multifamily Affordable Housing Developments in Alexandria, VA, where assistance began between 2000 and 2020

Project Name	Year Assistance	Set-	Public	Level of	Committed	Total Units
	Began	Asides	Housing	Affordability	Affordable Units	in Complex
Beasley Square	2011	No	No	60	8	8
Post Carlyle Square II	2012	Yes	No	60	6	344
Old Town Commons	2013	No	Partial	0-30	134	379
Station 650 at Potomac Yard	2015	Yes	No	60	8	186
The Bradley	2015	Yes	No	60	10	159
Notch 8	2015	Yes	No	60	12	252
Parc Meridian at Eisenhower Station	2016	Yes	No	60	33	505
Jackson Crossing	2016	No	No	60	78	78
Southern Towers	2016	Yes	No	55-60	105	2184
The Thornton	2018	Yes	No	60	24	443
St. James Plaza	2018	No	No	40-60	93	93
Silverado Alexandria Memory Care	2018	Yes	No	0-80	2	66
Gables Old Town North	2019	Yes	No	60	9	232
Ellsworth Apartments	2019	No	No	50-60	20	20
The Nexus at West Alex	2019	No	No	40-60	74	74
Parkstone	2020	No	No	60-80	244	326
The Foundry	2020	Yes	No	60-80	5	520
Denizen Apartments at Eisenhower Square	2020	Yes	No	60	13	336
The Bloom	2020	No	No	40-60	97	97

## Findings

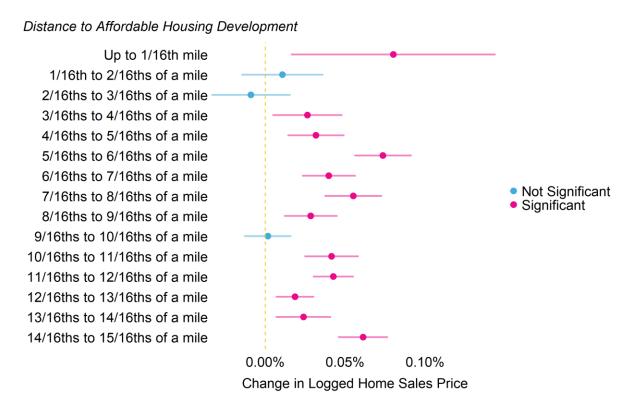
Affordable housing units in the City of Alexandria are associated with an increase in property values of 0.09% within 1/16th of a mile of a development, on average.

	In Sales Price
Affordable housing units	0.09%***
	(0.03%)
Number of observations	57,998
Adjusted R-Squared	0.46

**Source:** author calculations from ZTRAX and Alexandria, VA administrative data.

**Notes:** Impact estimates show the effect of affordable housing units and developments on nearby property values. We estimate changes in sales prices using a repeat sales model over all property sales within one mile of an affordable housing development. Dollars are adjusted to inflation for 2021. Standard errors (listed in parentheses) are heteroskedastic robust and are clustered at the property level. All regressions include property and quarter fixed effects. \*\*\*p<0.01 \*\*p<0.05 \* p<0.10.

Over space, affordable housing units are associated with a positive and statistically significant effect on properties within  $1/16^{th}$  of a mile of a unit, and then no effect between  $1/16^{th}$  of a mile and  $3/16^{th}$  of a mile



Source: Author calculations from ZTRAX and Alexandria, VA administrative data.

**Notes:** Impact estimates show the effect of affordable housing units and developments on nearby property values. We estimate changes in sales prices using a repeat sales model over all property sales within one mile of an affordable housing development. Dollars are adjusted to inflation for 2021. Confidence intervals at the 95 percent level (shown as lines) are heteroskedastic robust and are clustered at the property level. All regressions include property and quarter fixed effects. Coefficients that are red are statistically significant at the 5% level, and those that are blue are not.

# The relationship between affordable units and nearby properties after removing set-asides is even larger than it was when including them

	In Sales Price
Affordable housing units that were not set-asides	0.11%***
	(0.03%)
Number of observations	57,998
Adjusted R-Squared	0.460

Source: Author calculations from ZTRAX and Alexandria, VA administrative data.

**Notes:** Impact estimates show the effect of affordable housing units and developments on nearby property values. We estimate changes in sales prices using a repeat sales model over all property sales within one mile of an affordable housing development. Dollars are adjusted to inflation for 2021. Standard errors (listed in parentheses) are heteroskedastic robust and are clustered at the property level. All regressions include property and quarter fixed effects. \*\*\*p<0.01 \*\*p<0.05 \* p<0.10.

#### Affordable housing in higher income neighborhoods is positive and highly significant, as is affordable housing in lower income neighborhoods

	In Sales Price
Affordable housing units in census tracts with household median incomes below the median	0.17%*
	(0.101%)
Affordable housing units in census tracts with household median incomes above the median	0.06%***
	(0.03%)
Number of observations	57,998
Adjusted R-Squared	0.460

Source: Author calculations from ZTRAX and Alexandria, VA administrative data.

**Notes:** Impact estimates show the effect of affordable housing units and developments on nearby property values. We estimate changes in sales prices using a repeat sales model over all property sales within one mile of an affordable housing development. Dollars are adjusted to inflation for 2021. Standard errors (listed in parentheses) are heteroskedastic robust and are clustered at the property level. All regressions include property and quarter fixed effects. \*\*\*p<0.01 \*\*p<0.05 \* p<0.10.

# Results are robust to a number of other specifications and models

	In Sales Price within the following distance from a development:					
	1/16 <sup>th</sup> of a mile (main model)	1/8 <sup>th</sup> of a mile	1/4 <sup>th</sup> of a mile	1/2 of a mile	1/8 <sup>th</sup> , controlling for 1/8 <sup>th</sup> to ½ mile	
Affordable housing units	0.09%***	0.03%**	0.01%**	0.03%***	0.02%*	
	(0.03%)	(0.01%)	(0.007%)	(0.004%)	(0.01%)	
Observations	57,998	57,998	57,998	57,998	57,998	
R-squared	0.460	0.460	0.460	0.461	0.461	

Source: Author calculations from ZTRAX and Alexandria, VA administrative data.

**Notes:** Impact estimates show the effect of affordable housing units and developments on nearby property values. We estimate changes in sales prices using a repeat sales model over all property sales within one mile of an affordable housing development. Dollars are adjusted to inflation for 2021. Standard errors (listed in parentheses) are heteroskedastic robust and are clustered at the property level. All regressions include property and quarter fixed effects.

\*\*\*p<0.01 \*\*p<0.05 \* p<0.10.

# Controlling for a five-year development window

In Sales Price within the following distance from a developme	nt:

	1/16 <sup>th</sup> of a mile (main model)	1/8 <sup>th</sup> of a mile	1/4 <sup>th</sup> of a mile	1/2 of a mile	1/8 <sup>th</sup> , controlling for 1/8 <sup>th</sup> to ½ mile
Effects controlling for five- year development window	0.16%***	0.03%*	0.02%	0.04%***	0.03%
	(0.044%)	(0.018%)	(0.010%)	(0.005%)	(0.018%)
Five-year development window	0.20%***	-0.01%	-0.01%	0.003%	-0.01%
	(0.047%)	(0.009%)	(0.005%)	(0.003%)	(.009%)
Observations	57,998	57,998	57,998	57,998	57,998
R-squared	0.460	0.460	0.460	0.461	0.461

Source: Author calculations from ZTRAX and Alexandria, VA administrative data.

**Notes:** Impact estimates show the effect of affordable housing units and developments on nearby property values. We estimate changes in sales prices using a repeat sales model over all property sales within one mile of an affordable housing development. Dollars are adjusted to inflation for 2021. Standard errors (listed in parentheses) are heteroskedastic robust and are clustered at the property level. All regressions include property and quarter fixed effects.

\*\*\*p<0.01 \*\*p<0.05 \* p<0.10.

## **Policy Implications**

# Affordable housing developments in the City of Alexandria, Virginia, not only do not reduce property values, but they are actually associated with a small but statistically significant *increase* in values

- These positive results could reflect a combination of
  - strict requirements for design, development, maintenance, and operation of affordable housing,
  - a cadre of sophisticated local and regional developers including nonprofit housing developers working in the city's real estate market,
  - ongoing oversight from local, state, federal and private lenders and investors,
  - the city's commitment to diversity and inclusion as core values which helps to incorporate new and preserved affordable housing developments into the fabric of Alexandria neighborhoods.
- Given the known benefits of affordable housing on housing stability, access to opportunity, and the overall health of households with low-incomes and economies as a whole, these results support the development of additional affordable housing in the City of Alexandria.



## Questions?

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