

DC OR THE VALLEY?



TODAY'S AGENDA

- Who am I, and why the hell am I here?
- What I do for a living now
- Three jokes
- Some predictions
- Your questions, my evasions

ME

- Connect the Dots
- Early in several major movements
- Change Junkie
- The highs are higher, and the lows are lower

JOINING THE MOTHERSHIP

- OII of SBA
- Largest Fund of Funds (SBIC)
- Largest Seed Fund (SBIR)
- Broadest Accelerator/Incubator reward system
- No one has ever heard of it

WHY DOES SAND HILL RD. GET ALL THE CREDIT

- **Story One - Mathematics**

WHY DOES SAND HILL RD. GET ALL THE CREDIT

- Story Two- The Clock

WHY DOES SAND HILL RD. GET ALL THE CREDIT

- Story three (and four):
Partnerships and Sincerity

PREDICTIONS

- IOT changes a lot of things, literally and figuratively
- Public Private partnerships increase USG role as innovator
- Better Startup culture in DC now and going forward
- CA cost and infrastructure an issue now and going forward
- But.... Leadership matters.

AND NOW...



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