



Activity Center Strategic Investment Plan

<u>Places</u> Typology

- State of Place
- Real Estate Market Performance

Strategic Investment Plan

People Typology

- Opportunity
- Vulnerability

A Tale of Two Centers

WHITE FLINT, MD

KING STREET, ALEXANDRIA



White Flint:

State of Place Score = 45 (Limited Walkability)
Market Performance = Stable (Medium retail rents,
office rents, & residential rents)

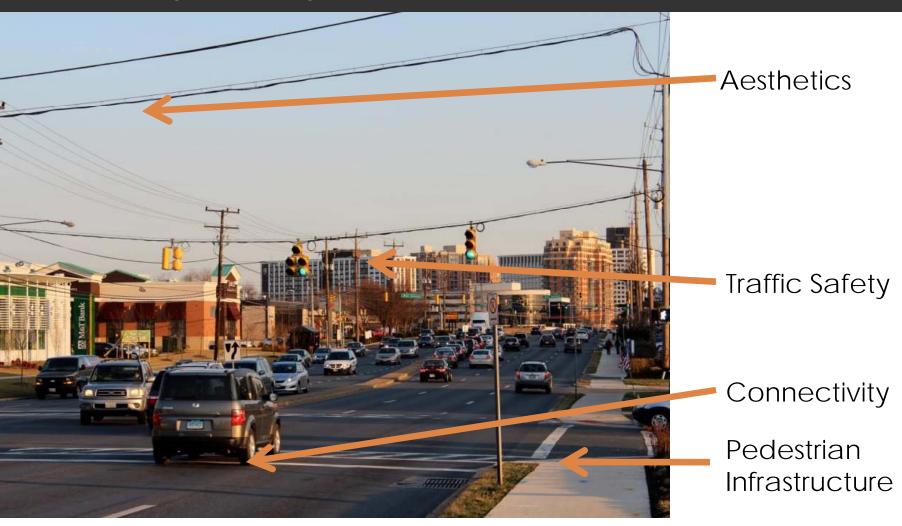


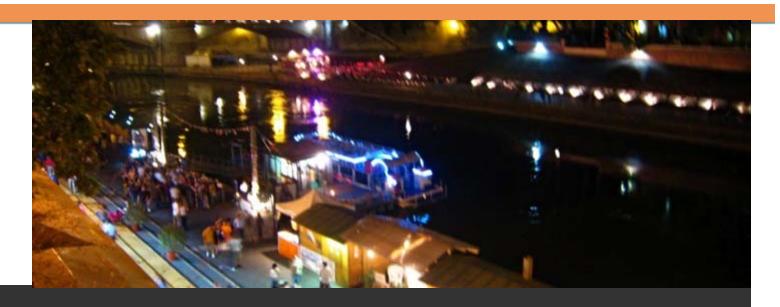


State of Place Score = 83 (Very Good Walkability)
Market Performance = Strong (High retail rents,



How can you use this information to improve places?





State of Place™ Index

Art → Science

Quantified walkability (place quality) & its economic impact

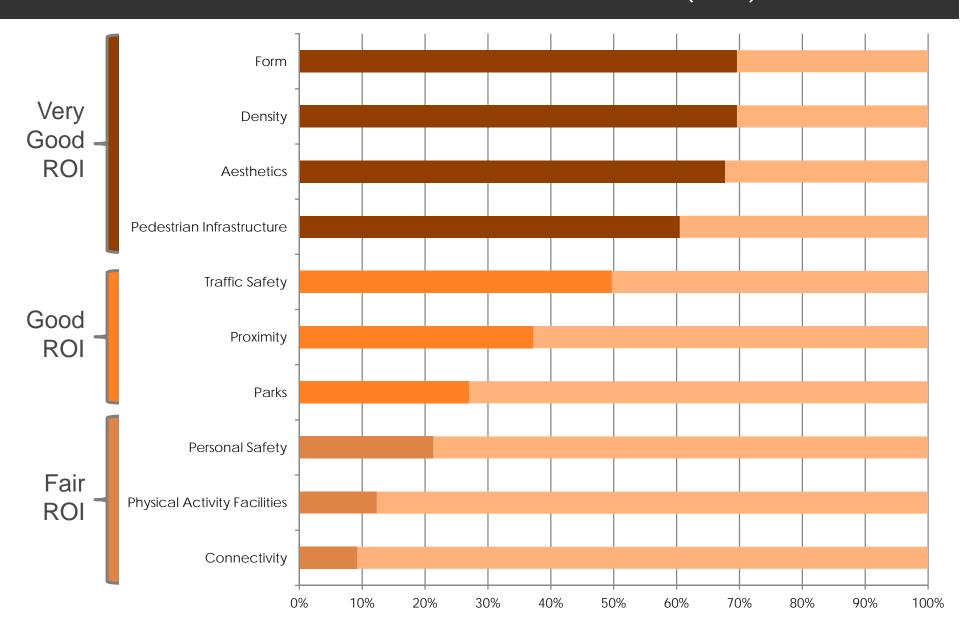
Empirically-based rating & diagnostic tool

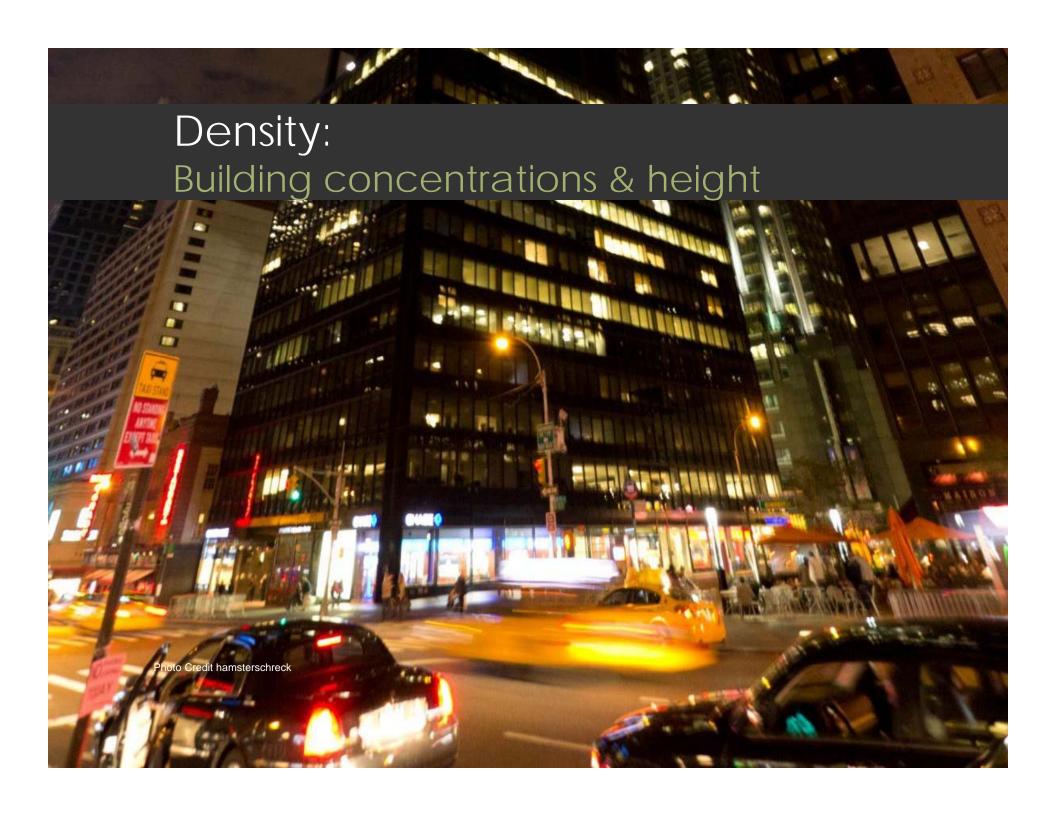
Easier and more cost effective to:

Identify quality places & Make them better

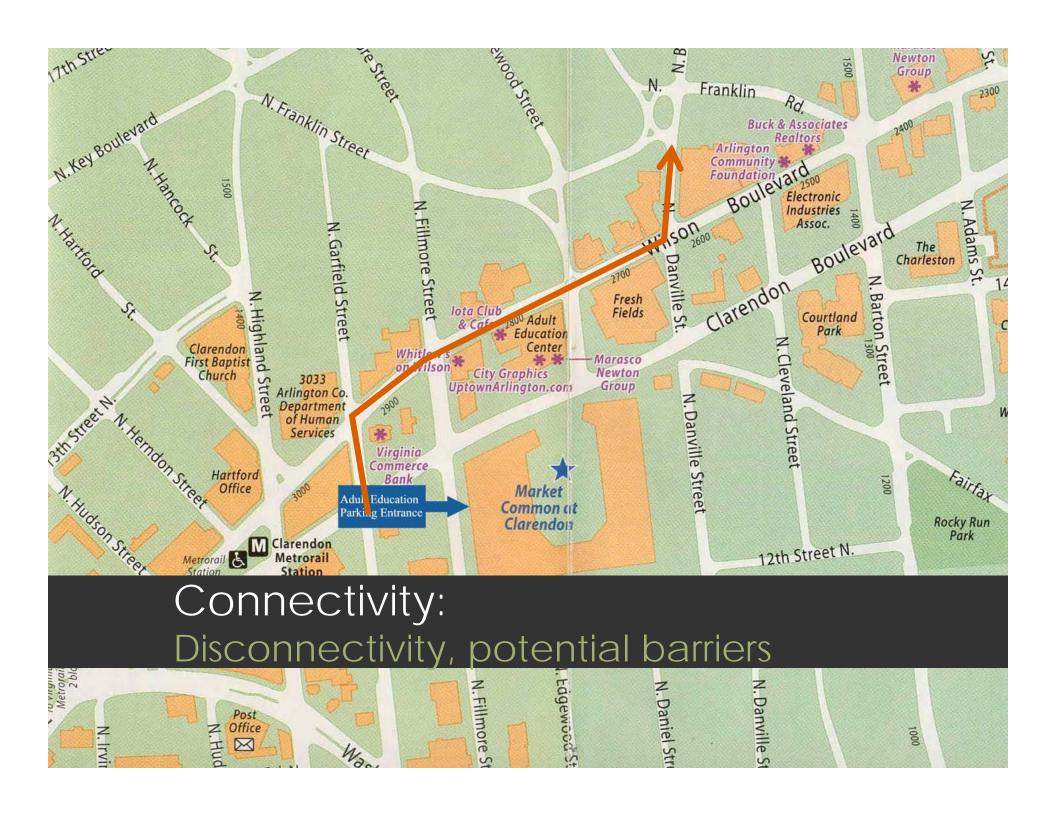
Boost the triple bottom line (people, planet, and profit)

State of Place™ Diagnostic Office Market Return on Investment (ROI)

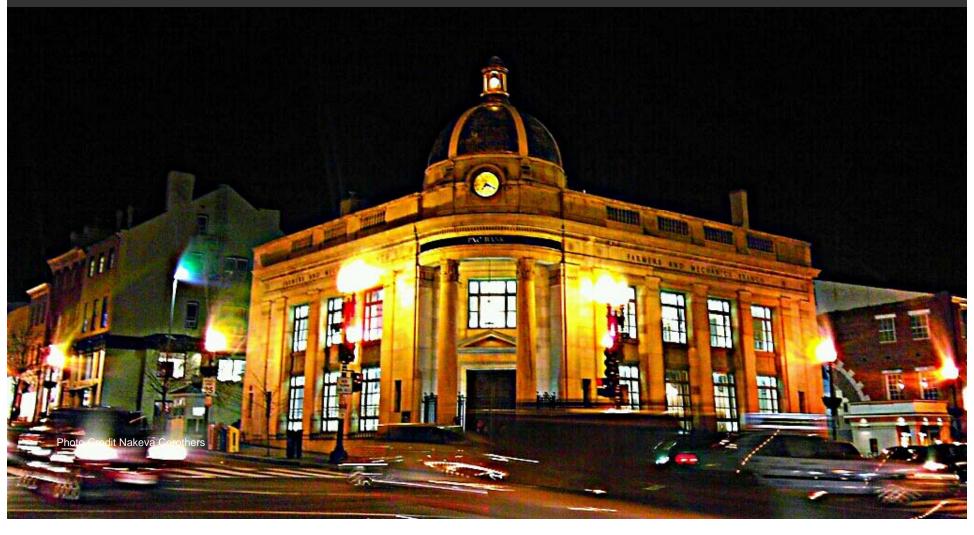


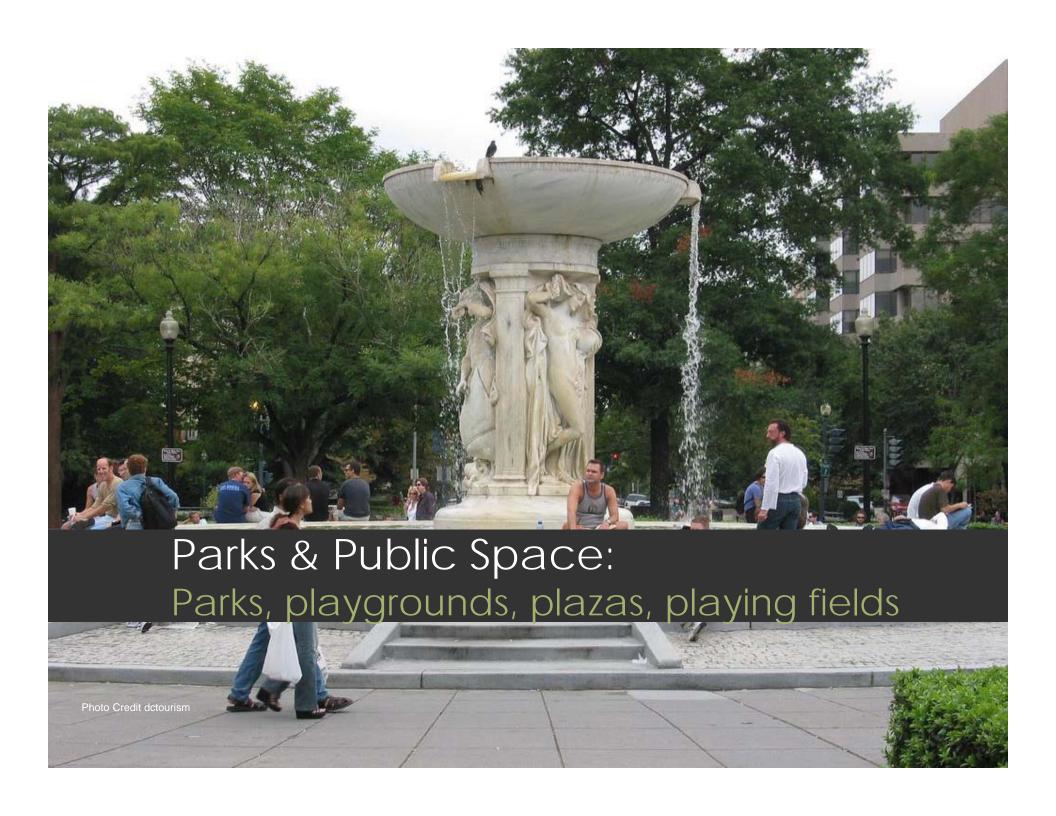




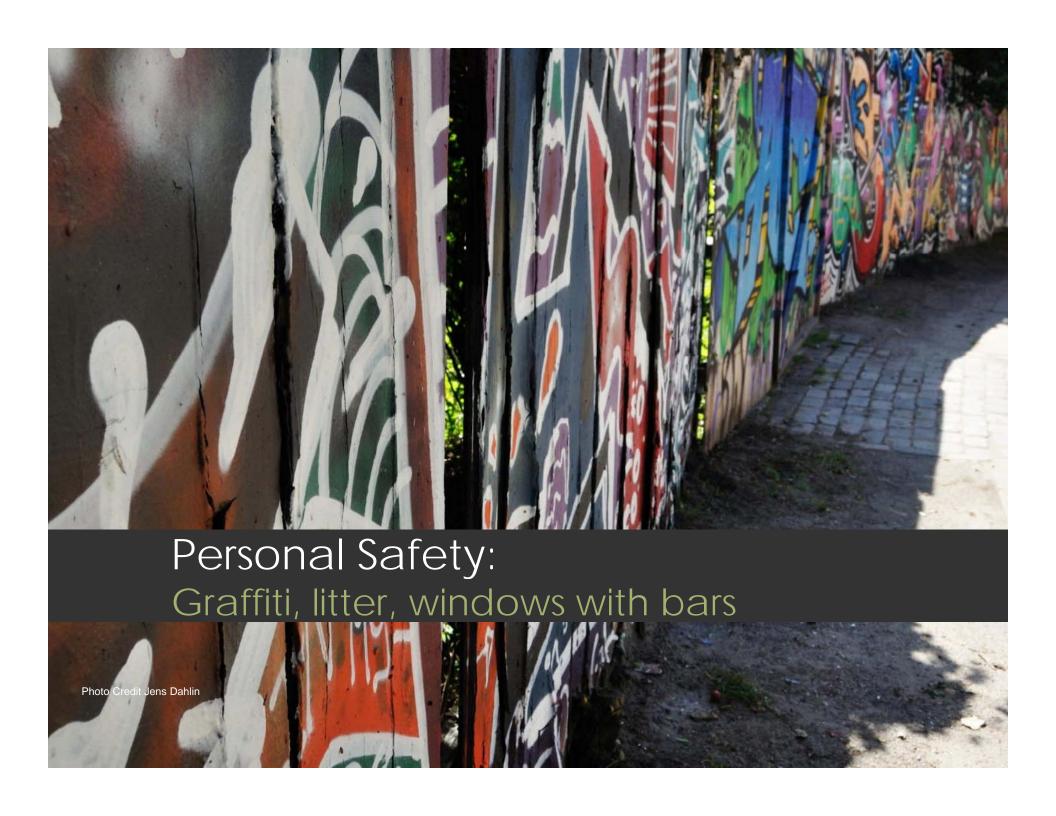


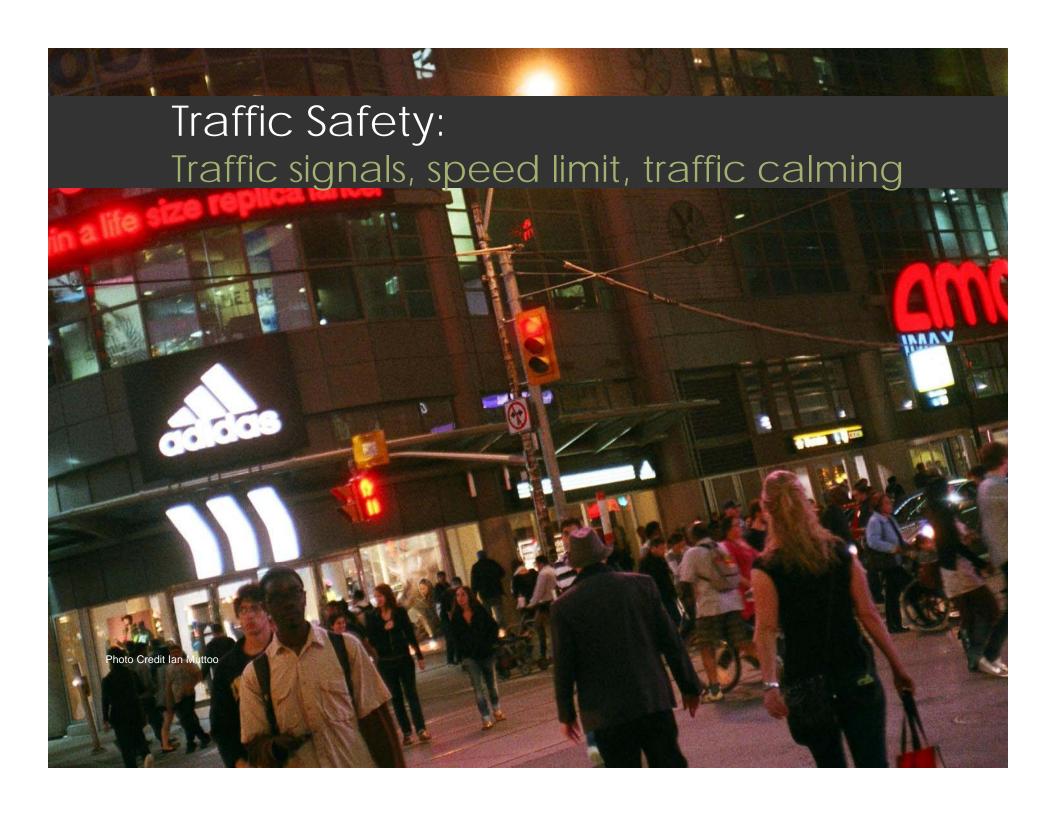
Proximity: Mix of land uses within the center









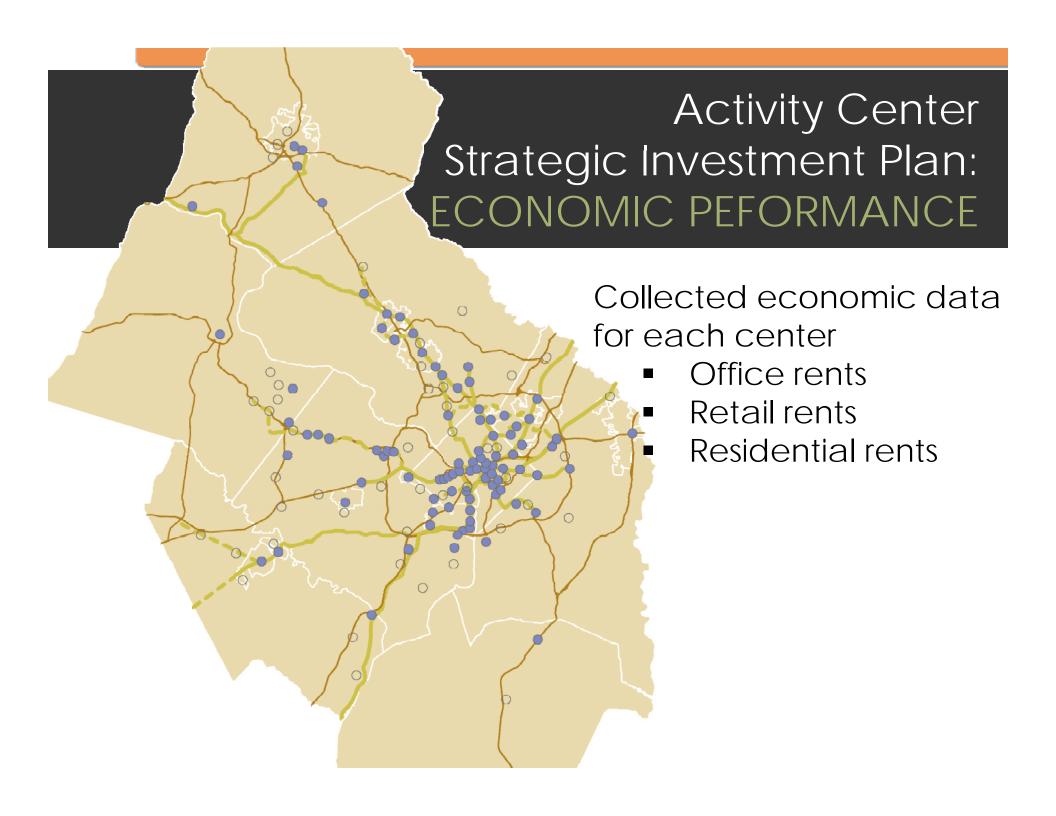




Attractiveness, maintenance, open views







State of PlaceTM & Economic Benefits

Can quantify the value of place....

The State of PlaceTM index is linked to premiums of up to:

- +74% residential rents/unit
- +\$1200/unit residential rent
- +108% office rents
- +84% retail rents
- +23% premium valuation before recession;
- +44% premium post

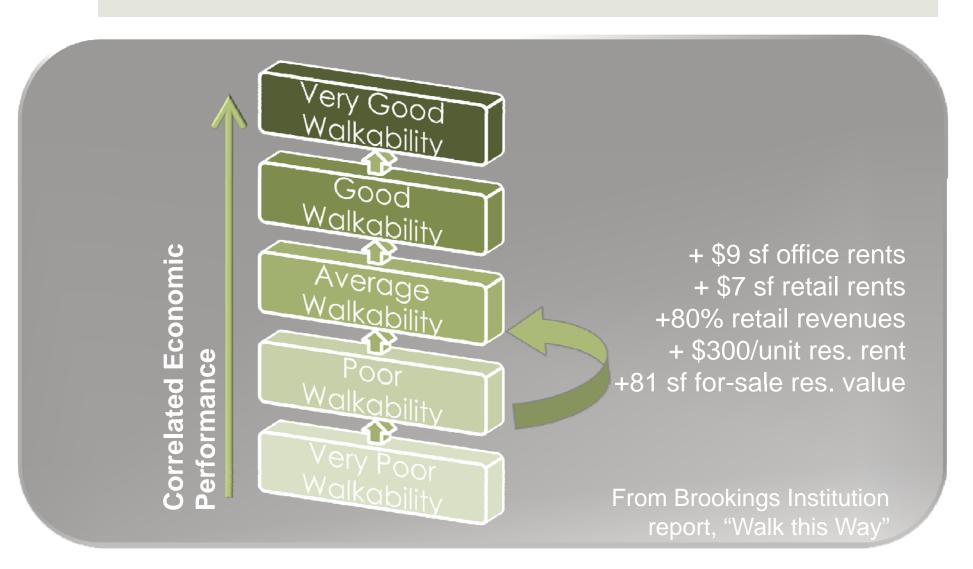
For DC, this translates into up to:

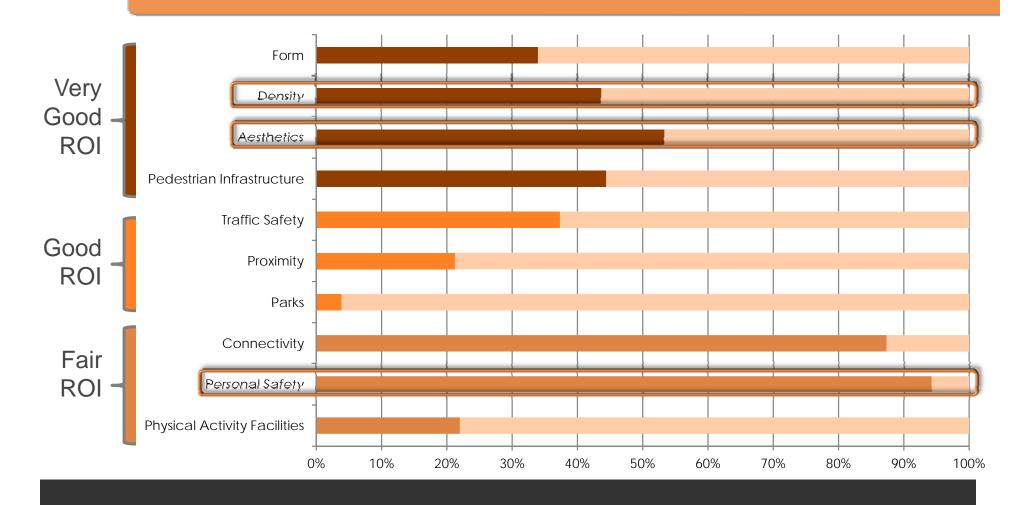
- +\$744 mill in residential property taxes/neighborhood
- +\$96 mill in retail taxes generated/neighborhood



State of Place™

Built Environment tied to Economic Value





White Flint Assets

Elements with **Very High** Returns on Investment are prioritized because they have the strongest economic benefits. However Elements with lower returns on investment have other benefits that should be evaluated on a case by case basis.

White Flint Maryland

Assets

Density

Aesthetics

Personal Safety

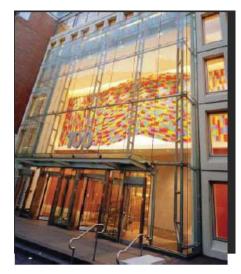
Strategies

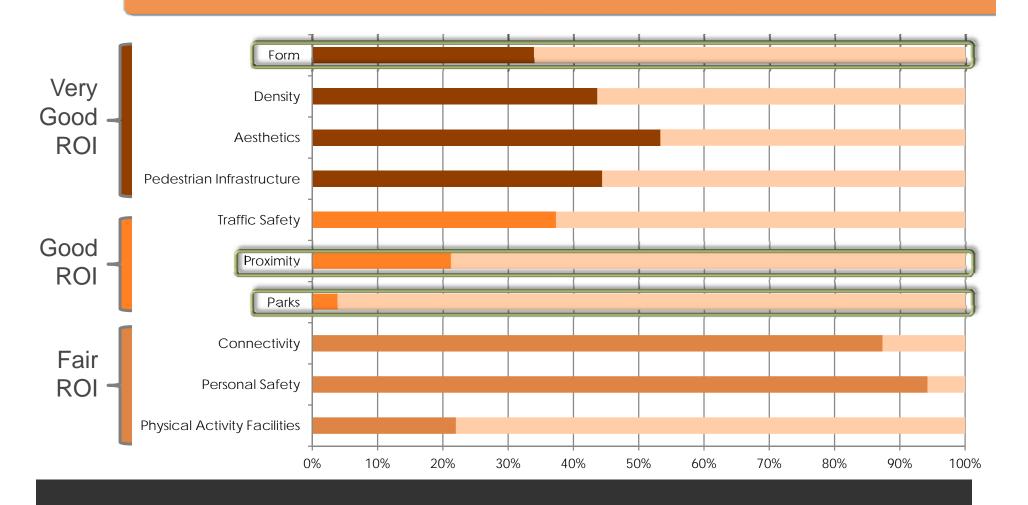
- Promote dense Infill development
- Consider a form based code
- Add a park or plaza











White Flint Opportunities

Elements with **Very High** Returns on Investment are prioritized because they have the strongest economic benefits. However Elements with lower returns on investment have other benefits that should be evaluated on a case by case basis.

White Flint Maryland

Opportunities

Form

Proximity

Parks

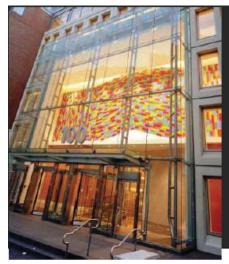
Strategies

- Add a grid of Streets
- Streetscape improvements
- Encourage lots of mixed use
- Add plaza, public space









How can you use this information to improve places?



Discussion: How Can Planners Use This?

- Diagnose needs & identify gaps in community resources
- Identify sites for catalytic development
- Prioritize capital improvement projects

- Inform and evaluate sector & master plans
- Identify zoning changes needed to aid implementation
- Identify places for additional planning & visioning

Discussion: How Can Planners Use This?

- Evaluate & compare potential of multiple neighborhoods
- Identify
 neighborhoods with
 highest opportunity & most vulnerable to
 change

- Outreach to developers
- Exploring publicprivate partnerships
- Guide policy
- Branding

Next Steps

- 2 More Places Focus Groups March 2013
- 1 more People Focus Group April 2013
- Work with stakeholders to synthesize meaning Spring 2013
- Release a final report with findings and strategies for each center studied summer 2013
- □ Activity Centers Strategic Investment Plan Symposium Fall 2013