



Local governments working together for a better metropolitan region

February 9, 2011

District of Columbia

*Bladensburg**

Bowie

College Park

Frederick

Frederick County

Gaithersburg

Greenbelt

Montgomery County

Prince George's County

Rockville

Takoma Park

Alexandria

Arlington County

Fairfax

Fairfax County

Falls Church

Loudoun County

Manassas

Manassas Park

Prince William County

**Adjunct member*

To: **Board of Directors**

From: **Councilmember, Sheryl Bass
Secretary-Treasurer**

Subject: **Fiscal Year 2011 Second Quarter Financial Reports**

I am pleased to transmit the second quarter (October to December) financial reports for fiscal year 2011. These reports show significant budgetary and fiscal developments that further strengthen COG's financial position and allow for the completion of this year's approved work program as well as meeting strategic goals.

Balance Sheet - Schedule 1

Cash at December 31, 2010 was \$4,866,049. The current position allows COG to meet its cash requirements for financial operations in a timely manner.

For the second quarter of the fiscal year 2011, COG's reserve funds were at \$10,117,151. The reserve funds are invested in certificates of deposits and are laddered in maturities to meet liquidity and average rate of returns requirements.

Income Statement – Schedule 2

COG's revenues for the six month period exceeded expenses by \$4,116,190. Interest income from investments amounted to \$213,592. The current average yield on the certificates of deposits is 3.6%

Comparative Project Budgets - Schedule 3

Total forecast annual program revenues decreased by \$225,000 or 1% from the adopted work program budget. The reason for this change is due to the decreased funding for the Commuter Connections Program and lesser projected investment income due to the lower interest rate environment.

Accounts Receivable Aging – Schedule 4

The Accounts Receivable balance was at \$9,084,405. \$1,405,804 or 15.5% was over ninety days. \$1,040,000 represents the majority amount of the outstanding balance in \$468,000 for Maryland's contribution to the Regional Safety Rail Oversight program, \$263,000 for Virginia Department of Rail and Public Transportation for Transportation program, and \$309,000 for the Urban Area Security Initiative. COG subsequently has received payments of \$436,932 and is working with state and local agencies on the remaining balance.

Metropolitan Washington Council of Governments
Balance Sheet *
December 31, 2010

Schedule 1

ASSETS

Amount

Cash	\$ 4,866,049
Investments	8,742,960
Accounts Receivables	8,289,206
Advances, Deposits and Prepayments	59,950
Furniture, Equipment and Leasehold Improvements (net)	<u>547,906</u>
TOTAL ASSETS	<u>\$ 22,506,071</u>

LIABILITIES AND FUND BALANCE

Accounts Payable	\$ 2,620,064
Accrued Liabilities	<u>1,209,116</u>
Total Liabilities	<u>\$ 3,829,180</u>
Investment in Capital Assets	\$ 547,906
Restricted Project Fund Balance	8,011,834
Unrestricted General Fund Balance	<u>10,117,151</u>
TOTAL LIABILITIES AND FUND BALANCE	<u>\$ 22,506,071</u>

* Unaudited

Metropolitan Washington Council of Governments
Income Statement *
Six Months Ended December 31, 2010

Schedule 2

REVENUE

Federal and State Revenue	\$ 12,784,367
Local Revenue (Regional Funds, etc)	1,202,949
General Local Contributions	3,213,940
Interest Income	213,592
Other Revenues (Foundations, conference fees, etc.)	<u>1,997,879</u>
TOTAL REVENUE	<u>\$ 19,412,727</u>

EXPENSES

Salaries, Leave, Fringe Benefits	\$ 5,616,008
Consultant Costs	5,287,976
Other Direct Costs	2,314,630
Indirect Costs	<u>2,077,923</u>
TOTAL EXPENSES	<u>\$ 15,296,537</u>

BALANCE **\$ 4,116,190**

* Unaudited

FY 2011 ADOPTED BUDGET versus REVISED BUDGET
Summary by Program Area
December 31, 2010

Schedule 3

<u>Program Area</u>	<u>Adopted Budget</u>	<u>Revised Budget</u>	<u>Increase (Decrease)</u>
<u>Transportation Programs</u>			
1.0 Transportation Planning	\$12,455,000	\$12,455,000	\$0
2.0 Commuter Connections Programs	<u>4,609,000</u>	<u>4,537,000</u>	<u>(72,000)</u>
Subtotal	<u>17,064,000</u>	<u>16,992,000</u>	<u>(72,000)</u>
<u>Community Planning Services and Public Safety</u>			
3.0 Metropolitan Planning	266,000	266,000	\$0
4.0 Housing Opportunities	450,182	450,182	-
5.0 Child Welfare	325,890	325,890	-
6.0 Public Safety and Health	<u>1,695,828</u>	<u>1,695,828</u>	<u>-</u>
Subtotal	<u>2,737,900</u>	<u>2,737,900</u>	<u>-</u>
<u>Environmental Programs</u>			
7.0 Water Resources	2,999,089	2,999,089	-
8.0 Environmental Resources	1,017,218	1,017,218	-
9.0 Air Quality Planning	<u>1,263,422</u>	<u>1,263,422</u>	<u>-</u>
Subtotal	<u>5,279,729</u>	<u>5,279,729</u>	<u>-</u>
<u>Direct Services to Local and State Governments</u>			
10.0 Direct Services to Local and State Governments	<u>880,567</u>	<u>727,567</u>	<u>(153,000)</u>
T o t a l	<u>\$25,962,196</u>	<u>\$25,737,196</u>	<u>(\$225,000)</u>

Metropolitan Washington Council of Governments
Accounts Receivable Aging Schedule
December 31, 2010

Schedule 4

Department	Current	31 to 60	61 to 90	Over 90	Balance Due
<u>Tranportation</u>					
Receivables	\$487,368	\$3,563,437	\$817,452	\$939,836	\$5,808,093
Total	487,368	3,563,437	817,452	939,836	5,808,093
<u>Environmental</u>					
UASI	0	0	0	211,691	211,691
Other Receivables	813,320	169,814	33,188	51,985	1,068,307
Total	813,320	169,814	33,188	263,676	1,279,998
<u>Community Planning and Services</u>					
Receivables	0	0	0	0	0
Total	0	0	0	0	0
<u>Public Safety and Health</u>					
UASI	972,119	171,988	462,117	97,660	1,703,884
Other Receivables	100,000	59,725	0	12,647	172,372
Total	1,072,119	231,713	462,117	110,307	1,876,256
<u>Member Services</u>					
Receivables	2,540	25,086	447	91,985	120,058
Total	2,540	25,086	447	91,985	120,058
Grand Total	\$2,375,347	\$3,990,050	\$1,313,204	\$1,405,804	\$9,084,405