

DRAFT Agenda – Solar Workshop
“Solar as Sustainability Solution in the Metropolitan Washington Region”

Hosted by the Metropolitan Washington Council of Governments (MWCOG), and the National Association of Regional Councils (NARC), as part of the Solar America Communities Outreach Partnership

[note all speakers still to be invited and confirmed]

Tentative: October 6, 2011 (alternate September 27?)

9:00am – 4:30pm

9:00am

Welcome and Introductions

Jeff King, MWCOG

Blaine Collison, US EPA Green Power Partnership

Consider possible invite of elected official.

Jeff King will welcome participants and provide housekeeping information.

Blaine Collision will provide motivational speech to kick off the event. What can and should we be doing as a region to add more solar resources to our sustainability programs.

Conference facilitators will solicit background/status/interests of participants.

9:20am

Solar: Where are we? and Where do we want to go?

Jeff King, MWCOG

LG Santis, ICF

Najib Salehi, Loudoun County

Leo Keshishian, Solar City

Dale Medearis, NVRC

MWCOG’s regional goal: 10,000 solar roofs

Current solar installations in the metropolitan region

EECBG Projects

Private Sector Initiatives

Solar Challenge Grant

10:00am

Solar Development Priorities in Our Region

Regional solar procurement project, partnership with EPA, Optony - Ben Foster/Blaine Collison.

Infrastructure Opportunities – Scott Sklar

Federal government/military - Need contact

Pilot Projects in Northern Virginia - Dominion Resources

DC DG Rule/Solar Carve Out

[Break – 10 mins]

10:40am What's Holding Us Back? How do we get more solar installed capacity in the region?

Kristin Heery, National Association of Regional Councils

ICLEI team – Casey Johnston, Chad Laurent, Andrea Luecke

Facilitated Discussion: Solicitation of challenges/barriers to solar in the region. Identify true barriers and the role local governments can play in breaking down barriers. Future of solar – presenting the compelling business case for why local governments need to work to increase investment in solar.

11:15am

State and Local Policy and Processes

Joe McDonald APA + others??

Moderated discussion and presentation focused on :

- Streamlined Solar Permitting and Inspection Processes
- Solar-Ready Building Guidelines
- Net Metering and Virtual Net Metering
- Incentives, Feed-in Tariffs
- Solar Access and Solar Rights Laws

[Lunch] Motivational Speaker with Slides/Videos (12:00-1:00)

Scott Sklar will present.

Video will include highlights from the recent Solar Decathlon and examples of solar solutions in the region.

1:00pm How Do We Pay for It? Solar Project Financing Options

Presentation and Q&A

Joe Weidman, Chad Laurent, Stephen Pearlman

Third-Party Residential Financing Models

Residential Solar Leasing, PPAs

CREBs, QECBs

PACE, Low-Interest Loans

1:45pm Innovative Approaches for Solar Development: Case Studies

Community Solar/Solar Cooperatives – Anya Schoolman, DC Solar Co-op

Integrated Solar Projects - Michael Russell

Collaborative Municipal Purchase - Jim Flynn

Rooftop Solar Thermal - Mike Healy

Solar on Schools - need contact (Montgomery or DC?)

2:15pm Wrap Up, Next Steps

COG staff and the workshop facilitators will summarize anticipated next steps to help advance solar solutions in the region.

2:30-4:30pm Vendor Forum

Opportunity for vendors, installers, energy nonprofits, etc., to set up in COG's Training Center, (and outside) to give demonstrations, network, etc. Also, booth with DOE Solar Program Resources and Tools for Local Government (Solar America Communities initiative; SunShot Initiative; Rooftop Solar Challenge; DOE "Solar Powering Your Community" Guidebook).