

**Final
Conformity Statement through June 30, 2018**

ITEM #4

***includes new (91) plus maintenance companies (1756 from FY14 TERM Count)
**this number includes companies less than 100

Employers with 100 or more employees

| | through June 30, 2018 Level 3 Employers | through June 30, 2018 Level 4 Employers | through June 30, 2018 Levels 3 & 4 <100 Employers | NEW Confirmed to Date including <100 Employers for Levels 3 & 4 (through 6-30-18) | Amount needed to attain goal for Levels 3 and 4 | Goal To Attain for new clients | Total Goals *** | TERM Counts FY17** |
|-----------------|--|--|--|---|---|--------------------------------|-----------------|--------------------|
| Alexandria | 5 | 2 | 2 | 9 | 0 | 7 | 149 | 151 |
| Arlington | 8 | 4 | 5 | 17 | 0 | 14 | 285 | 353 |
| DC | 10 | 9 | 10 | 29 | 0 | 28 | 578 | 702 |
| Fairfax | 8 | 4 | 1 | 13 | 0 | 12 | 259 | 265 |
| Frederick | 3 | 0 | 0 | 3 | 0 | 2 | 18 | 23 |
| Loudoun | 1 | 0 | 0 | 1 | 0 | 1 | 15 | 16 |
| Montgomery | 11 | 8 | 3 | 22 | 0 | 23 | 485 | 463 |
| Prince George's | 1 | 0 | 0 | 1 | 0 | 1 | 23 | 31 |
| PRTC | 1 | 0 | 0 | 1 | 0 | 1 | 26 | 29 |
| Tri-County | 1 | 0 | 0 | 1 | 1 | 2 | 9 | 13 |
| Total | 49 | 27 | 21 | 97 | 1 | 91 | 1847 | 2046 |

**Conformity Statement through June 30, 2018
Employers with less than 100 employees***

| | Level 3 Employers | Level 3 # of employees | Level 4 Employers | Level 4 # of employees | Counted toward Conformity |
|-----------------|----------------------|---------------------------|----------------------|---------------------------|------------------------------|
| Alexandria | 8 | 201 | 0 | 0 | 2 |
| Arlington | 10 | 548 | 2 | 41 | 5 |
| DC | 21 | 925 | 6 | 101 | 10 |
| Fairfax | 3 | 142 | 0 | 0 | 1 |
| Frederick | 0 | 0 | 0 | 0 | 0 |
| Loudoun | 0 | 0 | 0 | 0 | 0 |
| Montgomery | 13 | 248 | 5 | 63 | 3 |
| Prince George's | 0 | 0 | 0 | 0 | 0 |
| PRTC | 0 | 0 | 0 | 0 | 0 |
| Tri-County | 0 | 0 | 0 | 0 | 0 |
| Total | 55 | 2064 | 13 | 205 | 21 |

* Companies that have less than 100 employees are added with other companies until the total is 100. This means that the number of employees is the determining factor, not the number of employers, but rather the number of employees.