

Washington D.C. Smart Roof Program

Program Overview October 2013





DGS Smart Roof

A strategic approach to portfolio-based roof management

- 435 buildings including schools, police stations, fire stations, parks/rec centers and office buildings
- 321 acres of roof area
- Roofs, energy, sustainability
 - Asset management: maximum roof service life and reliability at the lowest cost
 - 2. Roof's impact on building energy consumption
 - 3. Roof's potential as a renewable energy platform





D.C. Public Schools

This K-12 school district includes 152 buildings and 6.7 million square feet of roofs

- Old buildings with chronic leak issues
- Broken leak response process
- DCPS needed roof inventory and condition, and an organized way to manage this expensive building asset
- BLUEFIN assessed the roofs, developed plans and budgets, dealt
 with immediate leak issues, procured repair of corrective
 maintenance items, and rolled out a program to identify and
 preserve good candidates for roof restoration.

Results:

- Leaks dropped by 75%
- Capital requirements dropped by 25%
- Safety issues have been resolved
- More budget dollars are going towards classroom enhancements.



"The roof asset management program gave us the real truth – what we had to do and when to extend our resource dollars." – District of Columbia Public Schools, Stephen Kitterman, Program Manager

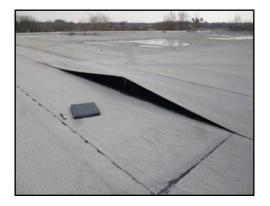


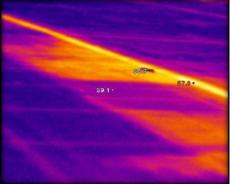
Weathering the Storm, and Beyond

	2011 Hurricane Irene	2012 Hurricane Sandy
Leak Response Calls	208	28

*Source: Bluefin Leak Response Database; January 2013

- The DCPS asset management program provided an immediate reduction in leaks —
 in this case with NO NEW ROOFS just repair and proper maintenance
- Reducing leaks preserves the roof system, and the option for restoration





Infrared reveals water trapped in the roof system that silently kills the roof from the inside out.



Roof Restoration - Orchard Elementary

Assessment and Roof Restoration Saved PV Program, and a Lot of Money

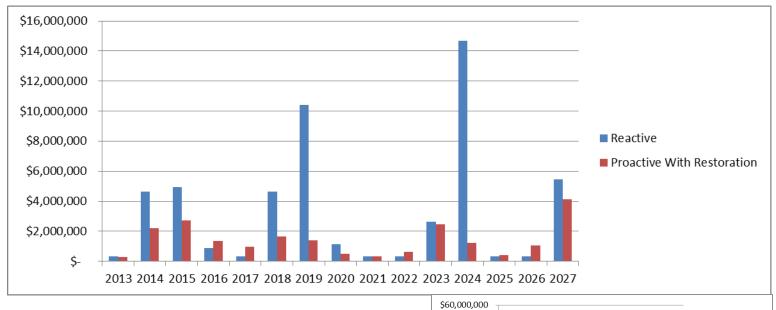
- Old roof with serious problems estimated roof replacement \$400k
- Needed roof service life to last as long as the schools' Purchase Power Agreement contract terms – 20 years
- Long-term restoration solution: 15-year warranty, \$300k less than replacement

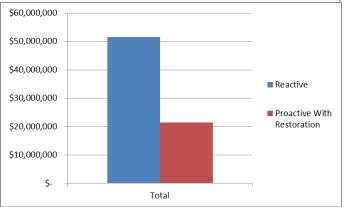




Conclusion:

Better Roofs for a Lot Less Money







Once the roof systems are stable, we can optimize them from an energy standpoint



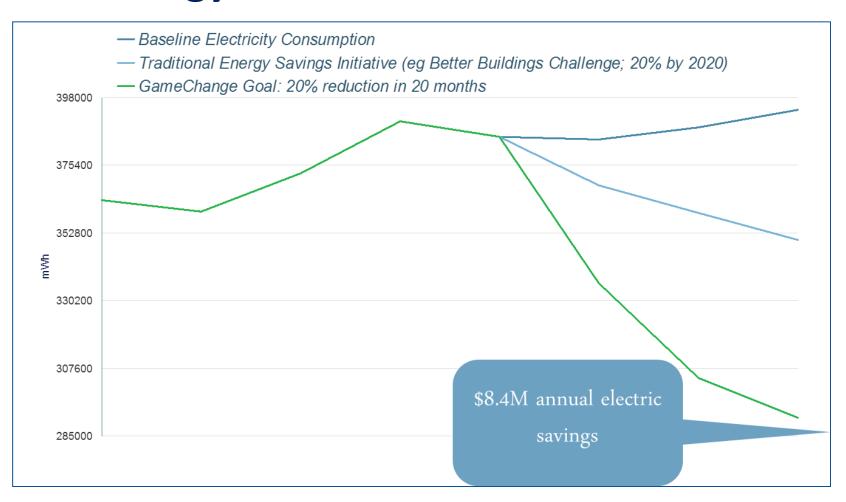








DGS Energy Goal





Smart Roof Objectives

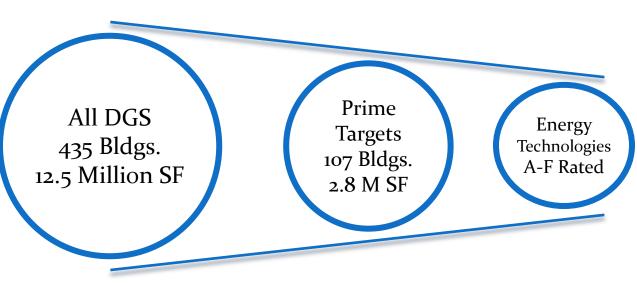
- Conserve Energy: Insulating, air-barrier, and day-lighting
- > Reduce Runoff: Collecting, retaining, and re-using rainwater
- Reflect Heat: Reducing temperatures across the city
- Collect Solar Energy: Producing electricity and hot water
- Manage Carbon: Tracking and reducing carbon footprints
- Lead: Demonstrating best practices and directly involving the community

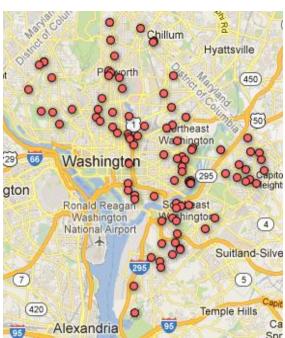




Results of Screening Process

Developed screening criteria for each technology Screening entire DGS portfolio







Solar PV Summary

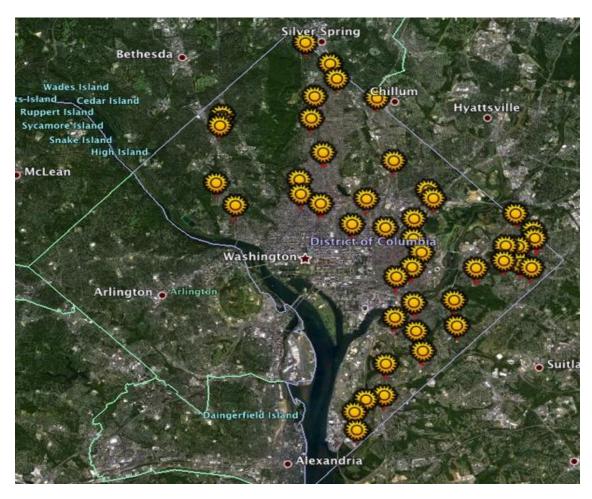
8.5 MW at 47 Sites (working to identify up to 10 MW)

- 38 sites/6.5MW can be developed immediately
- 9 sites/2MW require roof restoration prior to PV installation
- 20 25 year PPA large single procurement with "carve out" for local participation
- \$17 \$20M in utility savings over PPA term
- Annual benefits
 - 10,000+ MWh generated (based on 8.5 MWh systems)
 - 7,000 tons CO² displaced
- Economic benefits of construction
 - \$16.5M into economy
 - 68 jobs created
 - Knowledge transfer: training for local green jobs will be provided





Solar PV Target Buildings





Solar Thermal Summary

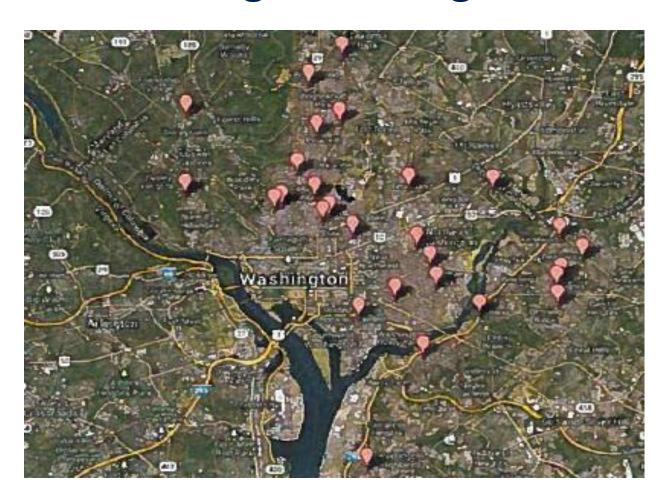
13 schools and 5 recreation centers with indoor pools

- Domestic hot water, building heating/cooling and pool heating
- Direct appropriation and/or a solar-thermal PPA
- \$9.6M in utility savings over 20 years
- Annual benefits:
 - 1,800 MWh generated
 - 2,300 MWh natural gas offset
 - 2,250 metric tons CO² displaced
- Economic benefits of construction:
 - \$11.9M into economy
 - 49 jobs created
 - Knowledge transfer: training for local green jobs will be provided



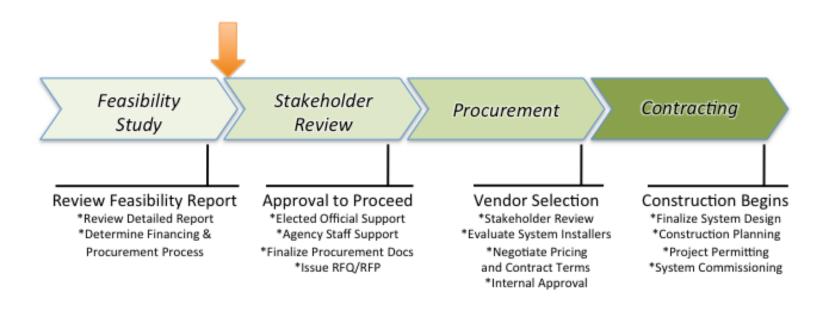


Solar Thermal Target Buildings





Solar PV and Solar Thermal Next Steps





Cool Roof Restorations

Using low-cost/long-life roof restoration solutions that extend capital and reduce maintenance

- Training local workforce to install economic development
- Gain significant UHI benefit
- Measurement and verification (M&V) will include atmospheric impact and building sub-metering





Vegetative Roofs

EPA/DDOE has provided a grant in the amount of \$2,100,000 for green roof installations on DGS properties

- The Smart Roof process identified the most suitable locations for these installations
- 10 locations covering over 85,000 SF of roof-top



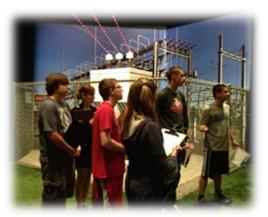


Leadership in the Community

Leadership: "Buildings that teach" and knowledge transfer to the community

- Students learn botany on vegetative roofs
- Vocational education to students on renewable energy technologies
- Job creation and training in the local community viable skills that can be sold into the economy without government subsidies







Benefits of an Integrated Approach **BLUEFIN** to Roof Asset and Energy Management

- Roofs will continue to protect occupants and building interior from the weather
 - Starting with a stable roof portfolio is key
 - Stabilizing roofs need not be expensive
- Holistic and objective approach to the building portfolio
 - No technology biases
 - Considers the whole portfolio: no cherry picking of projects
- Simplified procurement
 - An integrated approach significantly reduces number of transactions
 - Still includes local vendors



Questions/discussion

