



## **2014 Commuter Challenge**

**Summary Presentation** 



### Presentation Overview

- What is the Commuter Challenge? (Promo Video)
- Planning
- Pre Challenge Activities
- During the Challenge
- Post Challenge
- Looking to 2015



# What is the Commuter Challenge?







### **Planning**

- City of Alexandria, NeoNiche Strategies, MWCOG
- Development of all communications elements to Challenge
- Changes made based on feedback from previous year
  - Started promoting event earlier
  - Streamlined employee registration process
  - Improved website navigation
  - More marketing materials for Employers
  - Emphasis on targeting SOV



## Pre Challenge Activities

- Pitch Calls
- Email
  - Blasts
  - Newsletters
- Website
- Social Media
  - Facebook
  - Twitter
  - YouTube
- Direct Mail
- DASH Bus Posters
- Kick off Events
- Pre Challenge Survey





# Pre Challenge





### What's the Commuter Challenge?

The City of Alexandria Commuter Challenge is a friendly competition between companies in Alexandria that encourages employees to reduce single occupancy vehicle (SOV) commuting in favor of alternative transportation: walking, biking, carpooling/yanpooling, bus train, trolley and telework.

The annual Commuter Challenge is organized by the City of Alexandria's Local Motion program, and will take place for two weeks, March 31 - April 11, 2014.

Companies must register by Friday, March 14, 2014.

### What can you win?

There are four Employer Grand Prizes and 100+ Individual Employee Prizes.



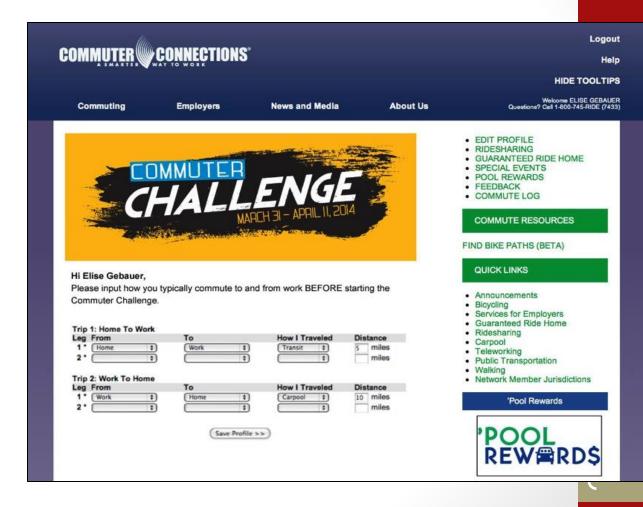






## During the Challenge

- Kick Off Video
- Employee
  Registration
- Daily Log
  Commute
- Emails to Employers
- Social Media
- Website





## Post Challenge

- Employer Grand Prizes
  - Gold: Highest percentage improved vehicle miles traveled using alternative transportation
  - Silver: Highest percentage improved number of trips using alternative transportation
  - Bronze: Highest percentage employee participation
- Press Release Announcing Winners
- Post-Challenge Survey
- City Council Meeting Awards Presentation and Proclamation



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 80% agreed/strongly agreed that the website was comprehensive, the signup process was easy, and submitting a daily log was also easy.

 50% enjoyed the Kick-Off events and over 60% liked the variety of individual prizes

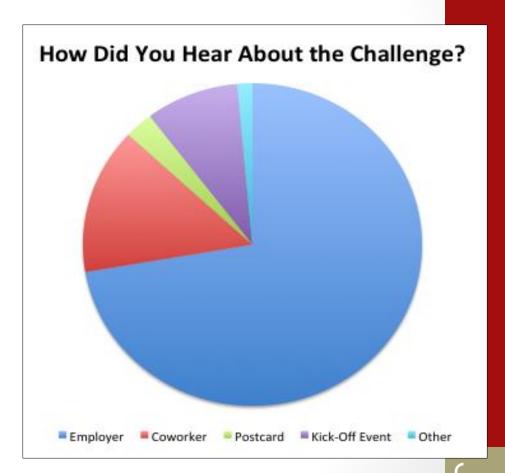
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# Post Challenge Survey – Outreach Marketing

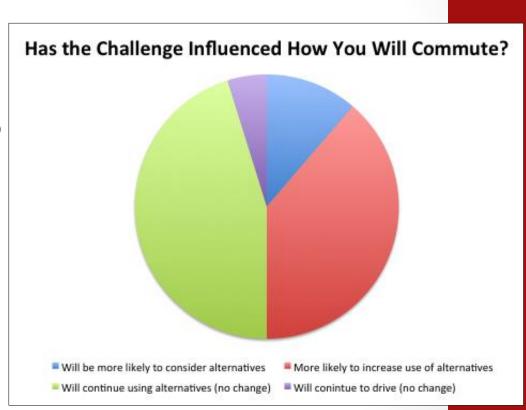
- 79% said they heard about the Challenge from their employer
- 16% learned about the Challenge from a coworker
- 3% from a postcard



## Post Challenge Survey – Behavior Change



- 11.3% will be more likely to consider alternative forms of transportation
- 38.7% are more likely to increase use of alternative transportation
- 45.2% will continue using alternatives
- 4.8% will continue to drive





## Looking to 2015

- Eligibility and Grand Prizes
- Improve and expand Employer Outreach
- Aggressively pursue companies interested in participating in 2015
- Make marketing materials more accessible
- Refine and eventually expand social media outreach