Item #6

RiDe

Love Your Commute. Getting there is the best part.

Objections to bike commuting

- Arriving sweaty/having to shower or change
- Deterred by distance or big hills
- Fear of theft
- Fear/intimidation of bike ownership and maintenance costs

The Riide electric bike

- How it works
- Overcomes major objections to commuting by bike
- Who are our customers



Introducing RiidePass



Or \$1999 one time cost



Sign Up

\$299 Down payment

12 month minimum commitment



Riide Fearlessly

Theft insurance, unlimited maintenance & lock included with every bike

Ultimate peace of mind



Own it, or upgrade

Own the bike outright after 24 payments

Or upgrade to the latest model free

RiidePass as a benefit

\$79/month

Compared to \$100+ for other transit benefits



Fully subsidized

Employers pay \$299 down and \$79 per month in lieu of another transit benefit.



Partially subsidized

Employers can elect to pay any portion of the down payment and monthly premium.



Pre-tax

Employers can offer RiidePass as a fringe benefit, deducting \$20 monthly toward RiidePass.

How can we work together?

- Launching pilot program
- Looking for progressive companies/organizations
- Gather data and feedback from companies and riiders
- Share findings