THE HEARTLAND CORRIDOR

Status Report: COMPLETE!!!

July 7, 2011

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The Heartland Corridor

The Nation's First Multi-State Intermodal Rail Public-Private Partnership & A Precursor to the Crescent Corridor

- 3 year engineering effort to raise vertical clearances in 28 tunnels and 24 other overhead obstructions on Norfolk Southern's rail line between the Port of Hampton Roads, Virginia and Chicago.
- The nation's first multi-state intermodal rail corridor publicprivate partnership between the FHWA's Eastern Federal Lands Highway Division, USDOT, Virginia, West Virginia, Ohio, and Norfolk Southern.
- The first phase of the tunnel work began in October 2007; completed on September 9, 2010.
- This new double-stack route shaves off 200 miles and a day's transit time between the East Coast and the Midwest.



Inaugural Heartland Corridor double-stack train exiting Cowan Tunnel near Radford, Virginia September 9, 2010

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Before After





Prior to achieving the Heartland Corridor's vertical clearances, double-stack intermodal trains from the Port of Hampton Roads were routed through Harrisburg on their way to Chicago.

Double-stack intermodal trains are now routed from the Port of Hampton Roads to Chicago through West Virginia.

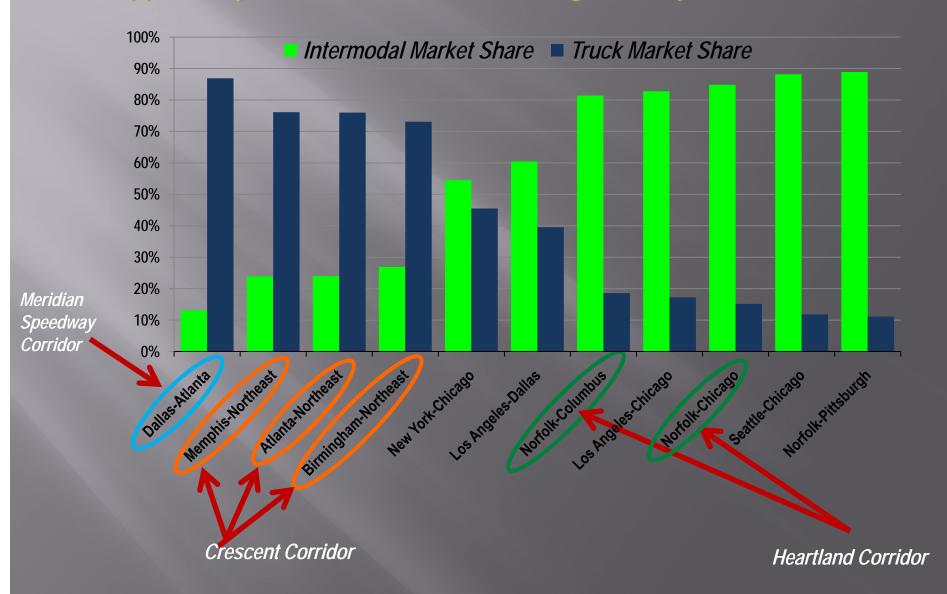
Introducing the Six Corridor Strategy

Norfolk Southern has employed a "Six Corridor Strategy" focusing on four key principles: market access, length of haul, asset utilization, and productivity



Six Corridor Strategy

Opportunity for Rail Entrance in the Freight Transportation Market



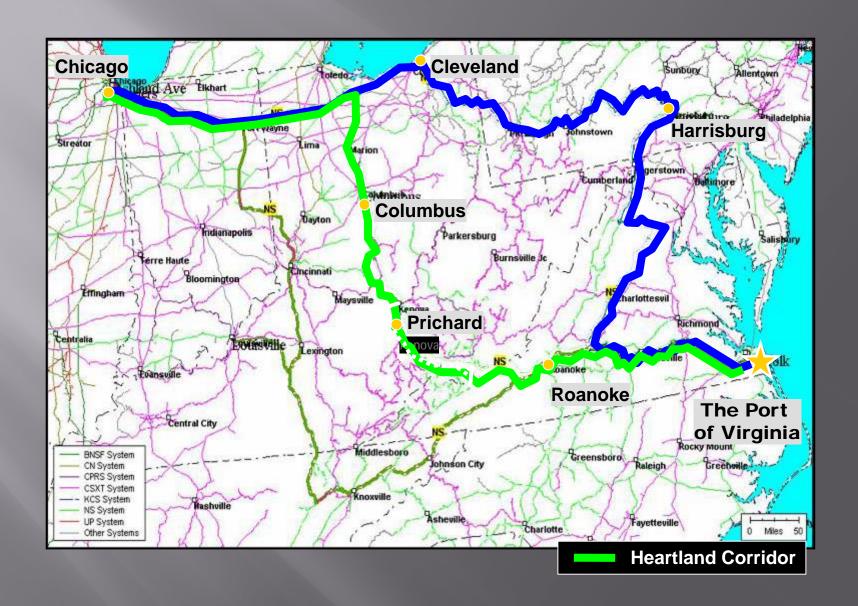
Intermodal Growth Drivers

- Shortage of Truck Drivers
- Higher Fuel Costs
- Higher Insurance Costs for Truckers
- Highway Congestion
- More Quality RR Service Offerings
- Containerization of Freight
- Higher Railroad Productivity
- Railroads are More Environmentally Friendly

Central Corridor Double-Stack Project

The prior clearance envelope through western Virginia and West Virginia only accommodated railcars up to 19'1" multi-levels. The height, as well as the square profile of the conveyance, prevented the use of double-stacks through this territory





Heartland Tunnels



	Original Estimate	11/08 Projection	05/09 Projection
Federal	\$ 80,450,000	\$ 83,368,331	\$ 83,368,331
Ohio	\$ 836,355	\$ 836,355	\$ 836,355
Virginia	\$ 9,750,000	\$ 9,750,000	\$ 9,750,000
Norfolk Southern	\$ 60,106,583	\$100,995,663	\$ 98,395,663
Total	\$151,142,938	\$194,165,150	\$191,565,150

Heartland Corridor: Key Project Components

- "Central Corridor Double-Stack Project"
 - Double-Stack Clearances: Between Roanoke, VA through WV, to Columbus, OH
- Expanded Intermodal Capacity
 - Columbus, OH Rickenbacker Airport
 - New Intermodal Terminals
 - Roanoke Region
 - Prichard, WV
- "Western Freeway Rail Corridor"
 - Rail relocation project in Portsmouth, VA

Rickenbacker Intermodal Facility - Columbus

- Columbus Regional Airport Authority key partner in project
- Driving forces: Economic Growth and Connecting Markets \$70 million dollar project on
 175 acres with capacity for 250,000 cargo containers annually
- Opened March 3, 2008 20,000 new jobs over next 30 years



These Messages Brought to YOU Courtesy of the Heartland Corridor...

